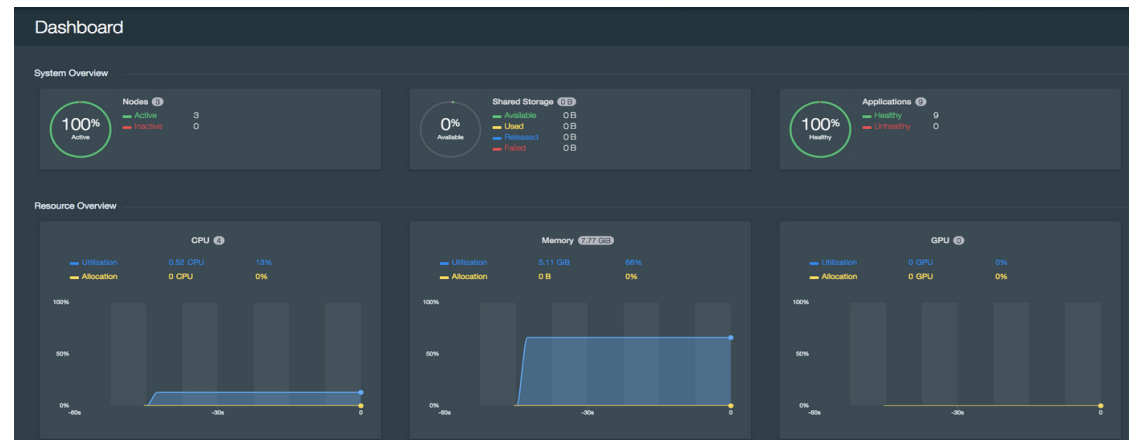
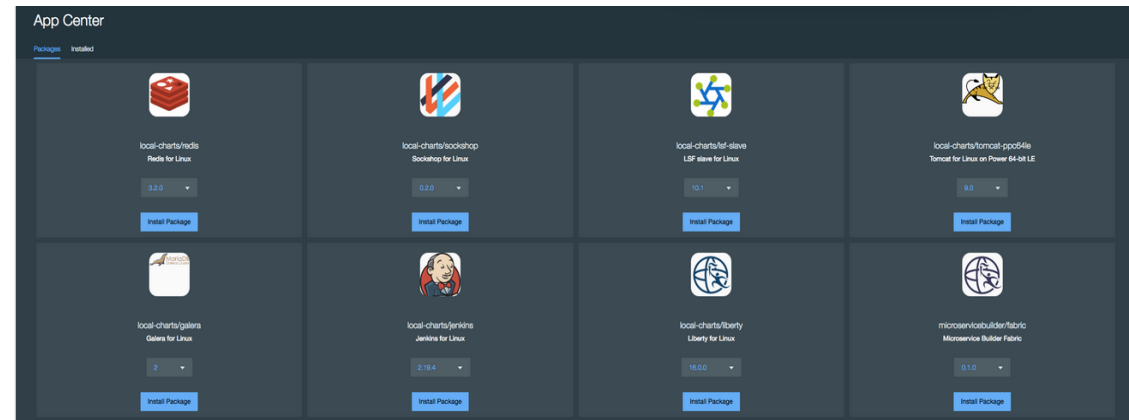


What is IBM Cloud private?



IBM Cloud private Overview

- A private cloud platform for enterprises to develop, test and run their applications in their datacenters with full control
- An integrated platform consisting of PaaS based on Kubernetes and developer services from IBM and partners
- Announced and available on June 27
- Evolution of IBM Bluemix Local, addressing the **previous** offering challenges and market needs more crisply
- An important offering for delivering modernized IBM middleware and data services to enterprise customers, and accelerating the enterprise path to cloud native applications



Paths for Evolving Existing Applications to Cloud

INDUSTRIALIZED CORE

Existing Applications



Customer Information



Inventory Database



Business Process



Lift-Standardize-Consolidate-Automate-Shift

Bare metal, VMs, Containers, WASaaS, WAS Containers
Secure Connectivity, Data Migration, Automation, Planning tools



Contain-Expose-Extend

API Connectivity & Management, Caching, WAS Containers, Liberty
Integrated DevOps (UrbanCode), HA/DR, Security



Refactor in to Cloud-Native/Microservices

Cloud Foundry, Containers, Microservices
Liberty, Spring Cloud, Other Programming Models, DevOps

AGILE EDGE

Evolution to Cloud-based Application

Base Virtualization with Standardization & Automation

- Cloud native
- Loosely-Coupled
- 12-factor
- Horizontal Scaling
- Eventually consistent
- Microservices
- Auto-scaling
- DevOps & CI
- Self-recovering



VMs | Containers | Cloud Foundry

On-premises | Off-premises

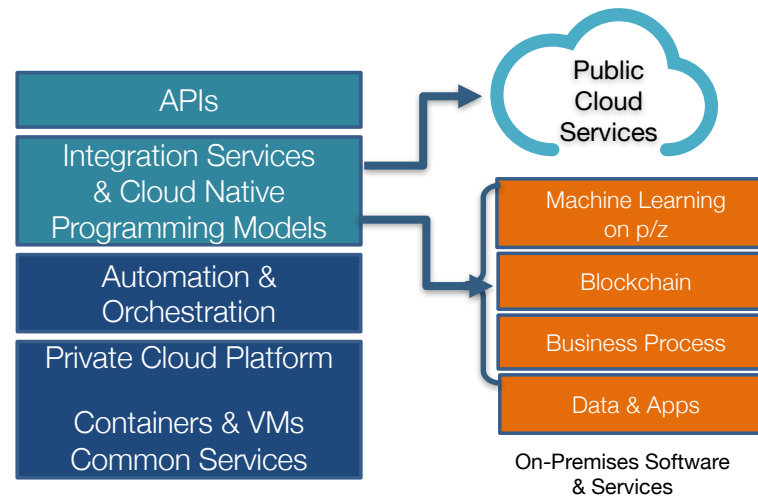
Workload Use Cases driving Private Cloud Adoption

1. Optimize legacy apps with cloud



Cloud-enabled
middleware

2. Open your datacenter to work with cloud services



Integration & Hybrid
Cloud

3. Create new cloud native applications



New
Applications

Choice of Deployment & Tenancy - Locality

1 | Bluemix Public

Multi-Tenant on IBM Cloud

Shared Infrastructure, Runtimes & Services

2 | Bluemix Dedicated

Single-Tenant on IBM Cloud

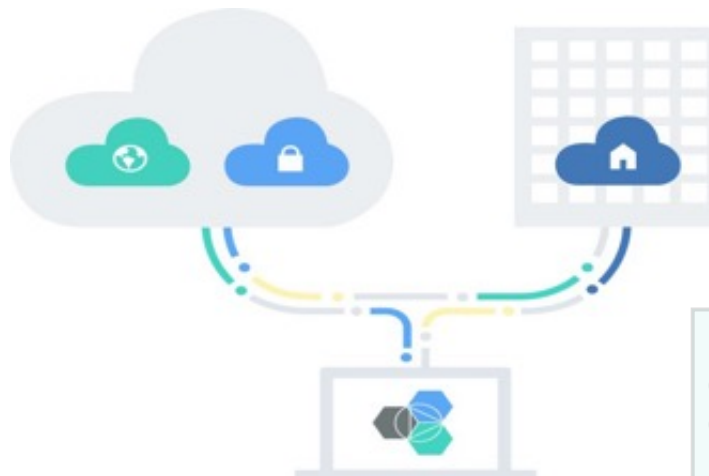
Virtually isolated Infrastructure & Runtimes

Dedicated, Shared & Isolated Services

3 | IBM Cloud private

Single-Tenant on Premises Infrastructure, Runtimes & Services

*Subset of public cloud services.
Integration with on-premises software & services*



Enabled for Hybrid

Consistent runtimes
Common core services
Integrated

Customer Hills

Todd, an IT Operations/Cloud Admin can setup a modern, flexible, and compliant private cloud on enterprise infrastructure that is ready for Jane to use in **4 hours (Prod) and 2 hours (POC)**.



Todd

Jane, an Enterprise Developer and her team, can create 12 factor microservices with supporting manageability (config, logs aggregation, monitoring, service mesh, continuous delivery) **in 1 day**.

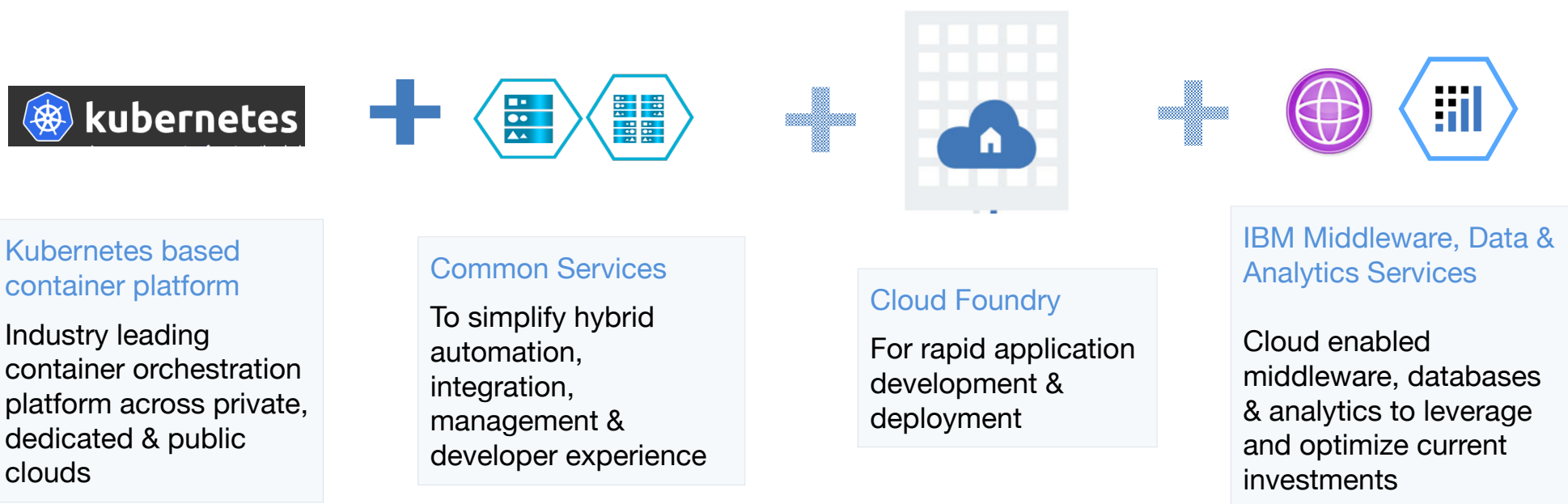


Jane

Jane, an Enterprise Developer can move an existing enterprise application to the private cloud to optimize cost, cycle times, and service levels of existing workloads **in half the time**.

Jane can create a 12-factor microservices which consumes API from existing systems using an API management system **in 3 days**.

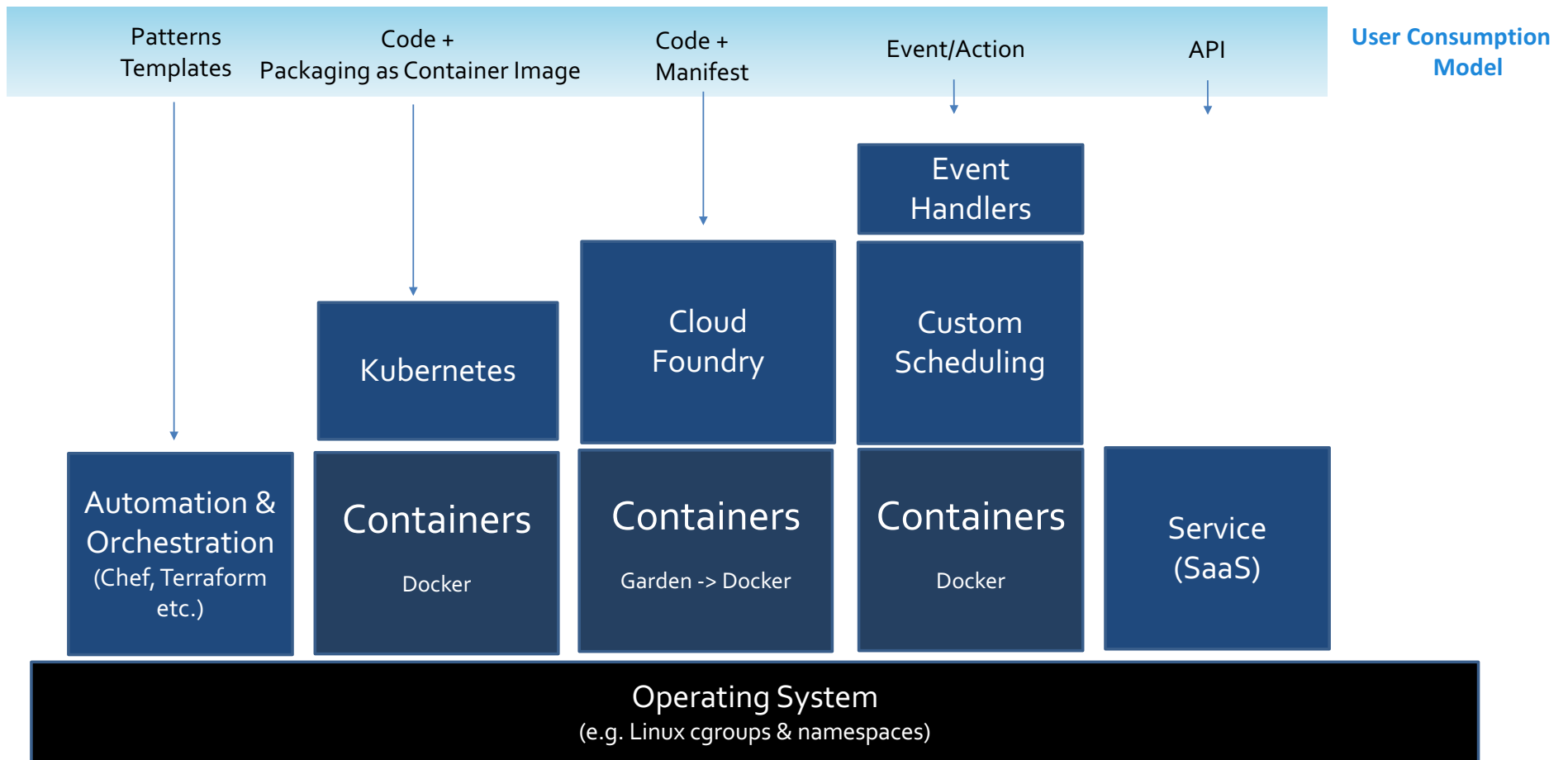
IBM Private Cloud Components



With flexible infrastructure support and reduced footprint options: *OpenStack or VMware*

With flexible management options: *Managed by customer to Managed by IBM Cloud*

Choice with consistency - Runtimes



- **Kubernetes has a clear governance model** managed by the Linux Foundation. Google is actively driving the product features and roadmap, while allowing the rest of the ecosystem to participate.
- **A growing and vibrant Kubernetes ecosystem** provides confidence to enterprises about its long-term viability. IBM, Huawei, Intel, and Red Hat are some of the companies making prominent contributions to the project.
- **The commercial viability of Kubernetes makes it an interesting choice for vendors.** We expect to see new offerings announced over the next several months.
- **Despite the expected growth in commercial distributions, Kubernetes avoids dependency and vendor lock-in** through active community participation and ecosystem support.
- **Kubernetes supports a wide range of deployment options.** Customers can choose between bare metal, virtualization, private, public, and hybrid cloud deployments. It enjoys a wide range of delivery models across on-premises and cloud-based services.
- **The design of Kubernetes is more operations-centric** than developer-orientated, which makes it the first choice of DevOps teams.

The best things about IBM Cloud Private (for now...)

Consistency between IBM Cloud public and private

Prebuilt content for IBM middleware and data / analytics portfolio

Ability to manage VM environments, containers and cloud foundry

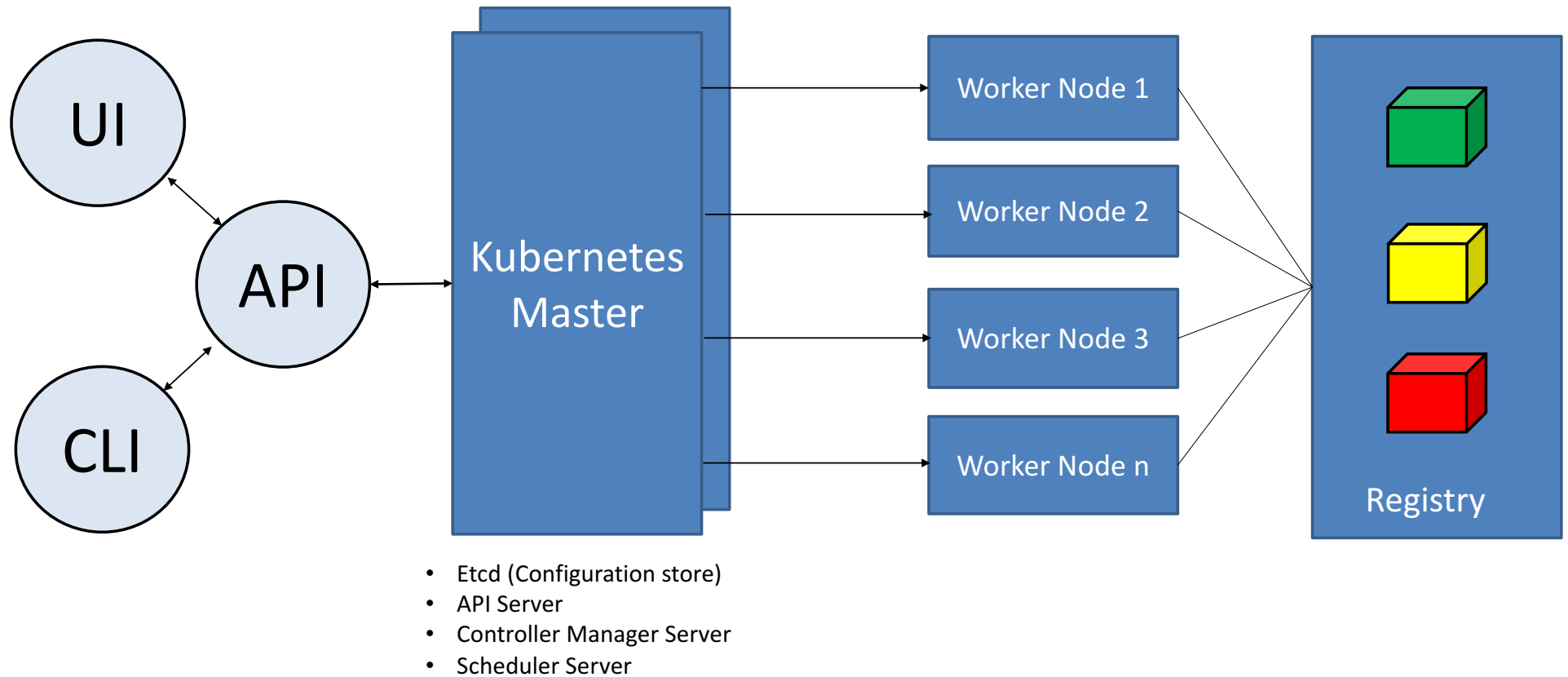
IBM API Connect: gateway broker's external access to services running in ICp

Micro-services builder

Bundles based pricing

Vulnerability advisor

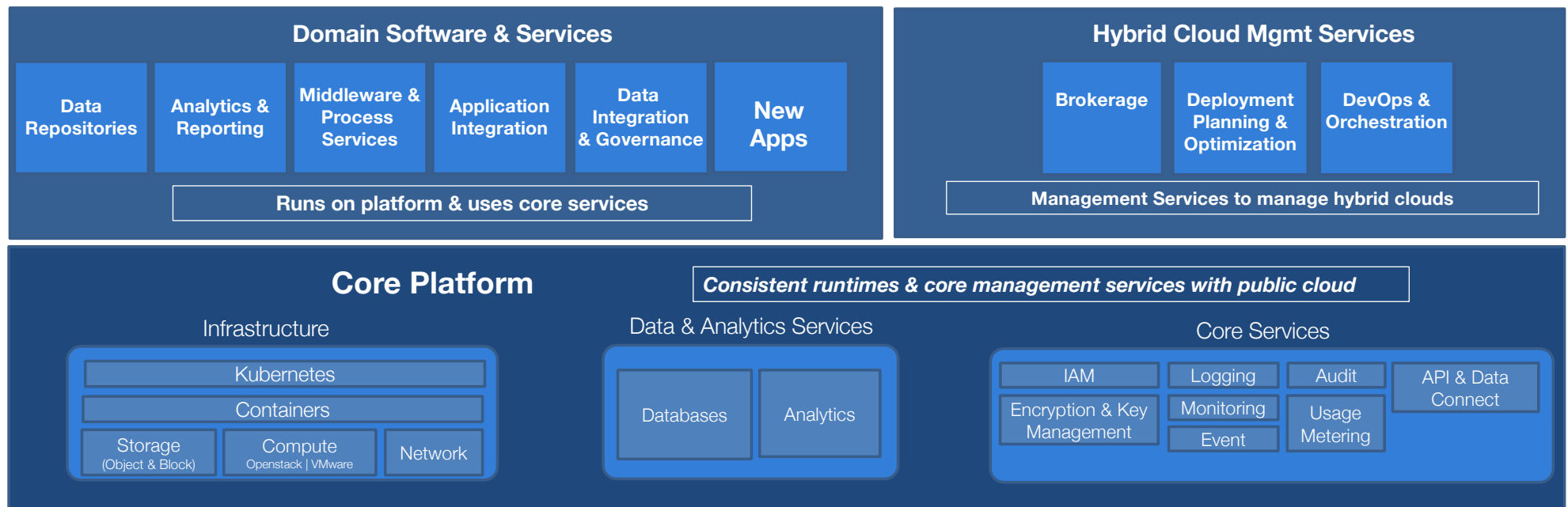
Kubernetes Architecture



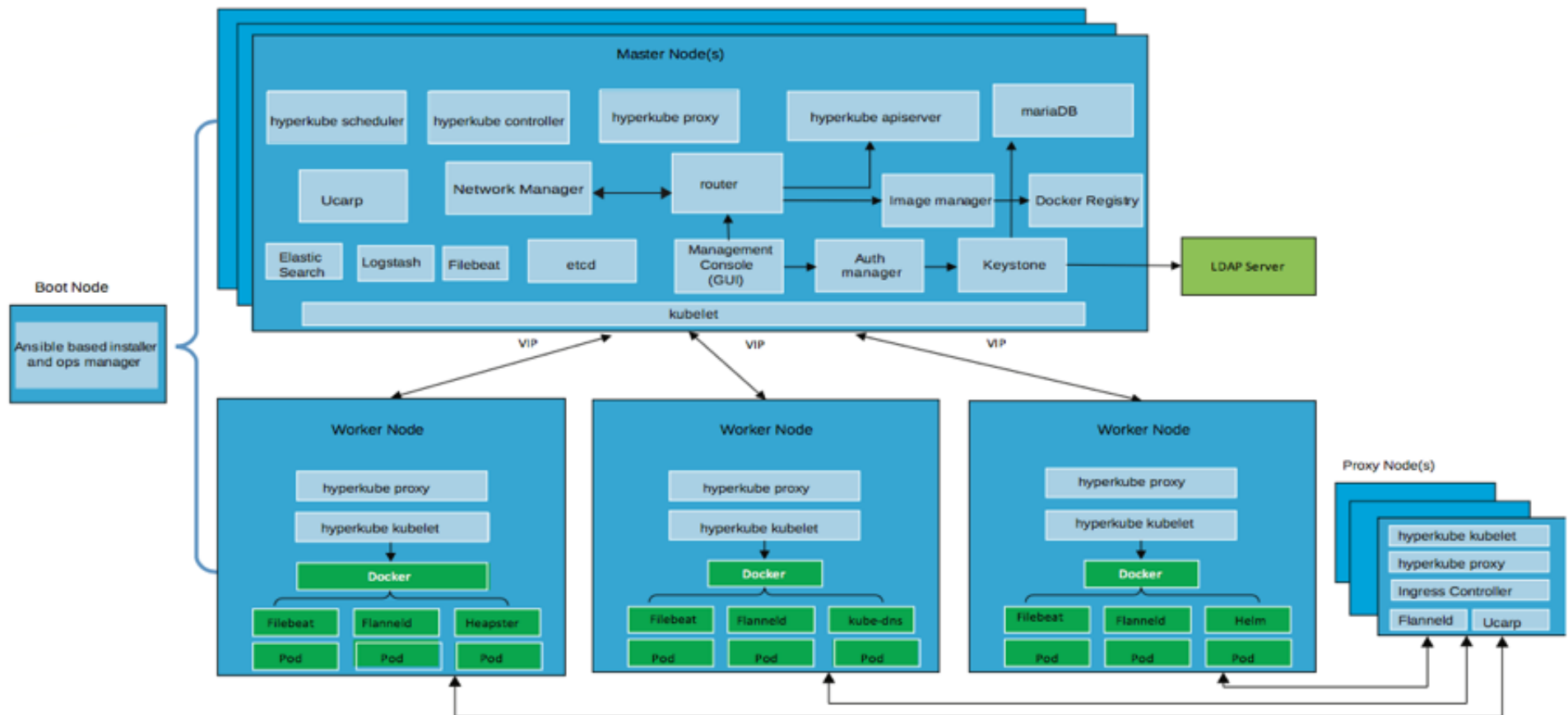
Architecture

Small squads, across several business units, focused on agile execution and delivered on June 27th

- Core platform development from the Spectrum, Cloud Private, and Power teams
- Delivery of data and middleware services from the Hybrid cloud team
- Cloud professional services created training and application development offerings; GTS will offer management services (optional)
- OM, Sales, Sales ops, Pricing, licensing, RFA writing, and New product creation teams executed rapidly to deliver the product



Detailed View of a Kubernetes-based 'Platform'



End-to-End Hybrid Architecture

