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# Pricing4SaaS Study Report

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Version 1.0

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# Chapter 1


## SaaS Pricing in a Nutshell

Although there is not yet a commonly accepted model to represent the pricing of commercial SaaS, most providers share similar structures with multiple common elements. In this section we present our perspective inspired by [2].

### 1.1 Structure

In a nutshell, pricing is a structure of feature containers, called **plans** and **add-ons**. The main difference between the two types of containers is that while plans are mutually exclusive, meaning users can only subscribe to one single plan, add-ons do not share this restriction, thus users can get as many as they want.

#### 1.1.1 Plan-based-pricing

Comprising by both plans, acting as the primary feature aggregation element, and add-ons, which extend the set of features and conditions offered  **and require the subscription to a plan**.

An example of this type of pricing is GitHub (see Figures 1.1 and 1.2), which is composed by three plans (Free, Team and Enterprise), and four add-ons. As can be seen, each plan defines a set of features that are available for the user, and stipulate various usage conditions, including: limits, billing options, SLA coverage... while add-ons permit to include exclusive features in a plan (e.g. GitHub Copilot), or extend the defined usage limit by paying the equivalent of an overage fee in APIs pricing [3] (e.g. Codespaces).

#### 1.1.2 Add-on-based pricing

SaaS products employing this structure do not define multiple plans with predefined feature sets. Instead, they present a range of add-ons, also referred to as “feature packages” within this pricing framework, that users can combine to shape a customized plan tailored to their specific needs. Figure 1.3 shows an example of this type, which is the pricing of Papaya Global, a cloud-based solution that helps multinationals in managing global payroll, cross-border payments and contractors.

### 1.2 Components

The conditions and benefits included within a pricing are regulated by a set of elements that are common to all of them:

- **Features:** represent distinctive characteristics whose presence/absence may guide a user’s

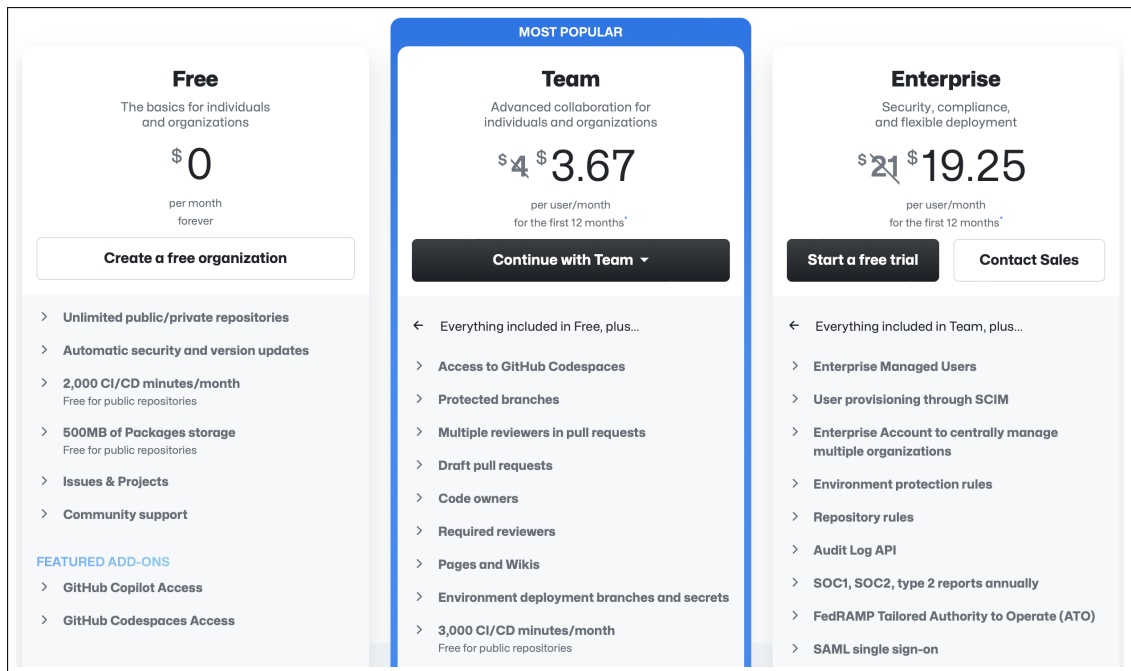


Figure 1.1: Excerpt of GitHub’s pricing available at [URL](#)

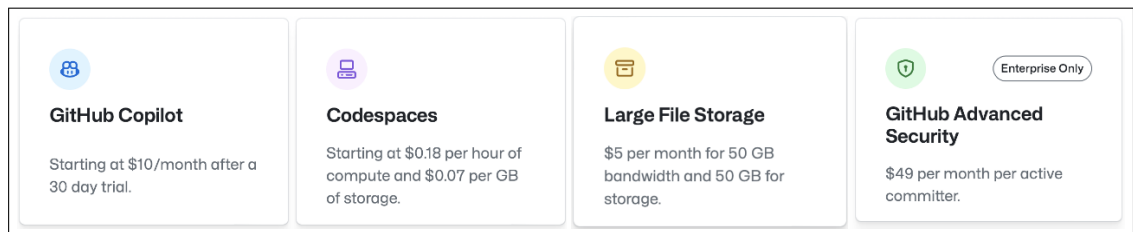


Figure 1.2: GitHub’s add-ons

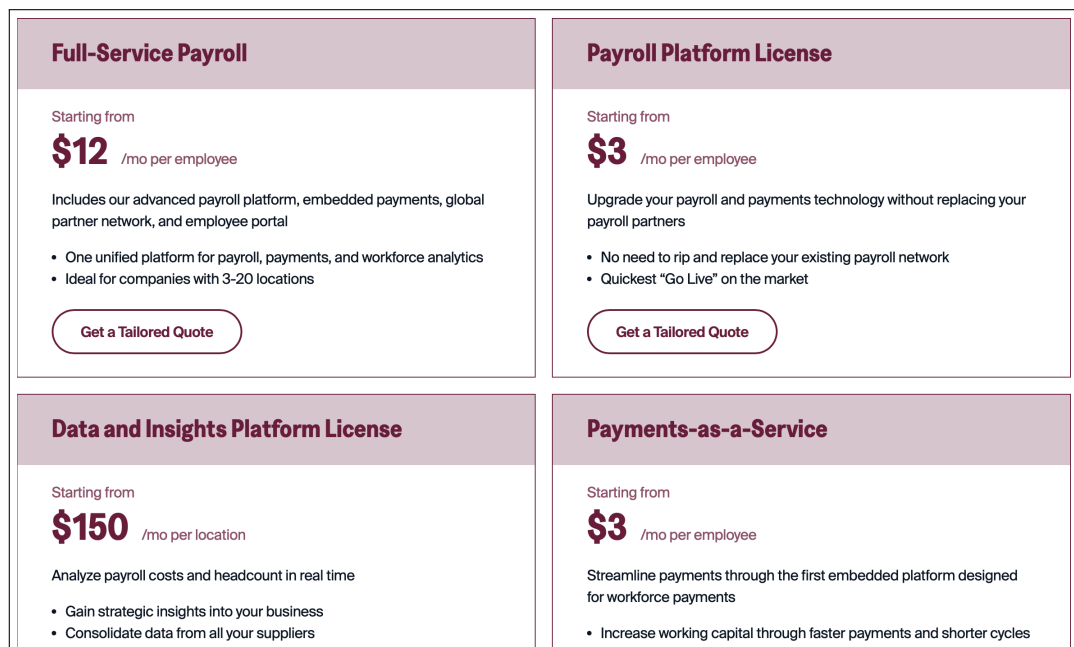


Figure 1.3: Excerpt of Papaya Global’s pricing available at [URL](#)

decision towards a particular subscription, which may be a plan, or a set of add-ons. This concept encompasses definitions such as [1] for SPL and [4] for feature toggles, as well as support and service level guarantees.

- **Usage Tariff:** refers to the price for using a set of features offered by a SaaS according to the conditions set out in the plan. This fee may vary depending on factors such as the number features included, the limits imposed to them, the set of guarantees covered by SLA, and so on.

For instance, GitHub’s pricing structure makes 83% of its features accessible through the Free plan, which comes at no cost. However, this plan imposes strict restrictions on the majority of features; for instance, 50% of the included features are unavailable for use within private repositories, there are also limitations with low thresholds on the usage of Codespaces, GitHub Actions, and GitHub Packages. Exceeding the limits set for Codespaces incurs an additional cost of \$0.18 per hour of computing and \$0.07 per storage used. It is important to remark that these costs and limits extensions are offered by the respective add-on rather than the plan itself.

- **Usage limits:** are quotas imposed over the features and plans to limit their scope. Depending on the type of limitation they can be: renewable, non-renewable, response-driven or time-driven.
- **SaaS documentation:** to understand all the aspects related to pricing, the information shown in the tables could be not enough; it is necessary to consider the information available associated with the pricing elements, which may be more or less close to the table. For example, in GitHub, Copilot’s add-on do offer several contracting options, regarding if it is going to be used in a corporate or an individual environment. However, these options are not listed in the main page<sup>1</sup>.

To interact with a pricing, a user performs a **subscription**, which is a type of agreement whereby a customer pays a periodic fee to gain the ability to access and leverage the functionality and information provided by the SaaS. Typically, the client must also accept the terms of use, including those related to payment.

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<sup>1</sup>GitHub Copilot pricing is available at [URL](#)

## Chapter 2

# Yaml4SaaS

Yaml4SaaS emerges as a pragmatic application of the Pricing4SaaS model (Figure 2.2), aligning with the overarching objective of formalizing and structuring pricing information for SaaS platforms. Building upon the foundational principles articulated in Pricing4SaaS, Yaml4SaaS embodies a simplified and versatile YAML-based syntax designed for serializing comprehensive details about SaaS offerings. The essence of Yaml4SaaS lies in its capacity to encapsulate pricing plans, add-ons, features and usage limits within a concise and human-readable YAML format.

In this section, we are going to navigate through its components using a part view of GitHub’s pricing serialization as our running example (Figure ??).

Starting with the top-level placeholder, we can describe basic information about the pricing, features, usage limits, plans and add-ons.

*Features* enumerate all the functionalities encompassed in the pricing, classifying them into the types defined in Pricing4SaaS:

- INFORMATION
- INTEGRATION
- DOMAIN
- AUTOMATION
- MANAGEMENT
- GUARANTEE
- SUPPORT
- PAYMENT

detailing each feature’s *description*, *valueType* (BOOLEAN, TEXT), and *defaultValue*, whose data type has to be aligned with the *valueType* defined. Notably, features do not handle NUMERIC values, which are reserved for limits. In addition, depending on each type of feature, the syntax extends expressiveness for each feature type with additional fields:

- For **integration** features, an *IntegrationType* (enum defined in Figure 2.2) can be specified through the *integrationType* field. If its value is WEB\_SAAS, a list of SaaS pricing URLs can be included.

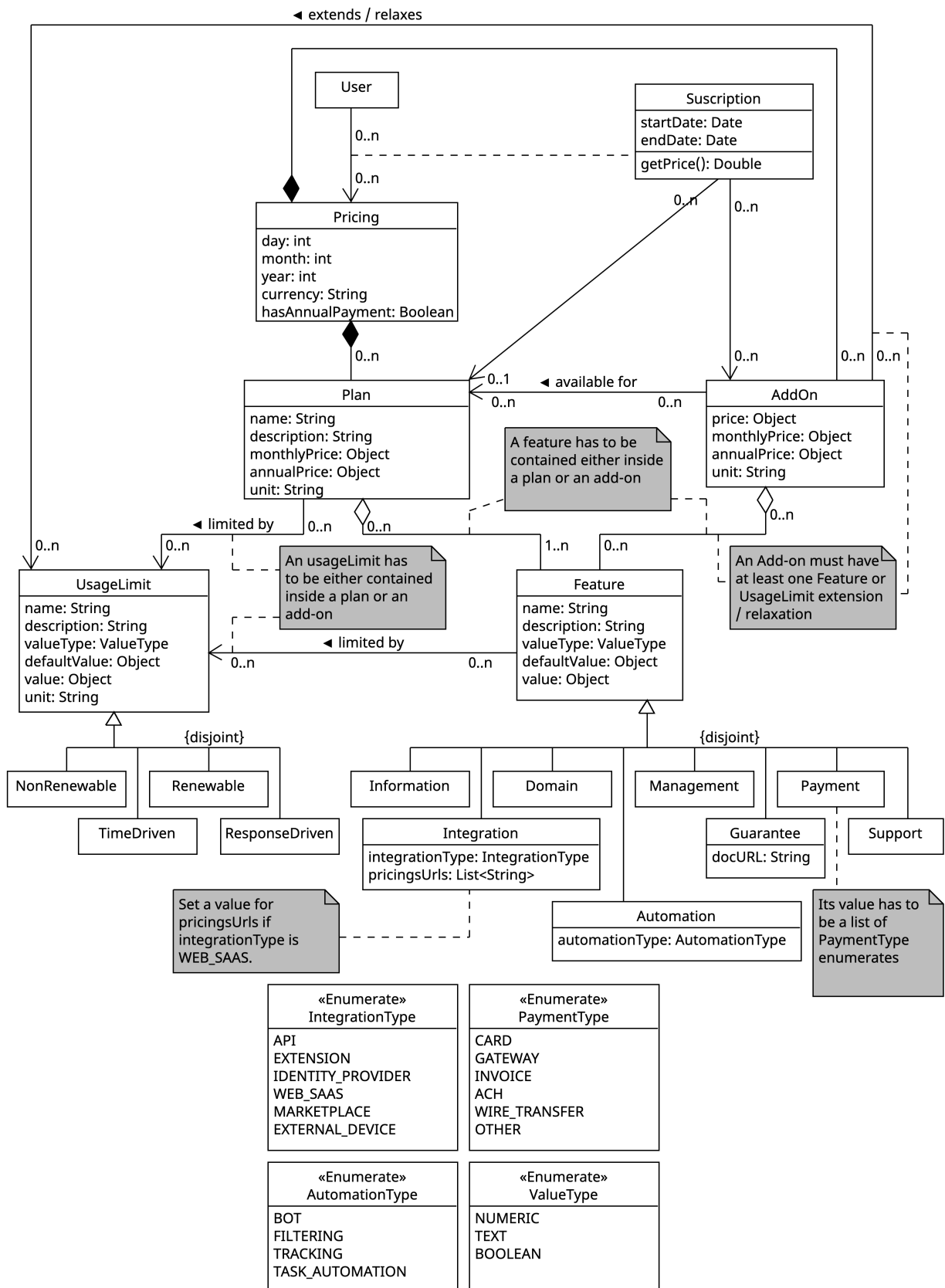


Figure 2.1: Yaml4SaaS model



```

1  saasName: GitHub          28  plans:                      46  addOns:
2  day: 15                   29    FREE:                      47    extraGithubPackages:
3  month: 11                 30      description: ...      48      availableFor:
4  year: 2023                31      monthlyPrice: 0        49      - FREE
5  currency: USD             32      annualPrice: 0        50      - TEAM
6  hasAnnualPayment: true    33      unit: "user/month"    51      price: 0.5
7  features:                 34    TEAM:                      52      unit: GB/month
8    githubPackages:         35      description: ...      53      features: null
9      description: ...      36      monthlyPrice: 4        54      usageLimits: null
10     valueType: BOOLEAN    37      annualPrice: 3.67     55      usageLimitsExtensions:
11     defaultValue: true    38      unit: "user/month"    56      githubPackagesLimit:
12     type: DOMAIN          39      features:              57      value: 1
13     standardSupport:      40      standardSupport:      58      ...
14     description: ...      41      value: true
15     valueType: BOOLEAN    42      usageLimits:
16     defaultValue: false   43      githubPackagesLimit:
17     type: SUPPORT         44      value: 2
18     ...                   45      ...
19  usageLimits:              46
20    githubPackagesLimit:    47
21      description: ...      48
22      valueType: NUMERIC    49
23      unit: GB              50
24      defaultValue: 0.5     51
25      linkedFeatures:       52
26        - githubPackages   53
27      ...                   54

```

Figure 2.2: Yaml4SaaS syntax

- **Automation** features do also allow to assign themselves an *AutomationType*.
- For **guarantee** features can reference the corresponding documentation section describing them via the *docURL* field.
- **Payment** features differ from others, requiring values as a list of *PaymentTypes* (also detailed in Figure 2.2) for standardization.

Similar to features, *UsageLimits* expounds on limitations affecting plans, add-ons, or features in the pricing, tagging each with the corresponding *Pricing4SaaS* type:

- NON\_RENEWABLE
- RENEWABLE
- RESPONSE\_DRIVEN
- TIME\_DRIVEN

For each limit, similar to features, a *description*, *valueType* (BOOLEAN, TEXT, NUMERIC), and *defaultValue* are provided, accompanied by additional fields such as *unit* or *linkedFeatures*. The latter must be a list of previously described features affected by the limitation.

The *plans* section provides comprehensive details about the distinct pricing plans offered within the SaaS. Each plan is identified by a unique *name*, allowing for easy reference and differentiation. For each one, essential information is specified, including a brief *description*, the *monthlyPrice*, the *annualPrice* (if different from monthly) and the *unit* affected by them, typically expressed as "user/month".

In the *features* and *usageLimits* subsections of each plan, only those requiring a modification in their *defaultValue* should be explicitly listed. For those not mentioned, the *defaultValue* is understood to be equivalent to the *value*.

Within the *addOns* section, the focus is on delineating the specific details of additional offerings beyond the core plans. Each add-on is characterized by its unique features and usage limits, which have to be listed in the structure established in the *features* and *usageLimits* sections, but not included on plans. Similar to the approach taken in the previous section of the file, only those *features* or *usageLimits* necessitating an alteration in the *defaultValue* are explicitly outlined. As an extra field, add-ons also allow to extent a *usageLimit*, as can be seen in Figure ???. This is extremely powerful for modeling overage cost to some limits.

In conclusion, Yaml4SaaS stands as a practical implementation of the Pricing4SaaS model, providing a YAML-based syntax to formalize SaaS pricing structures in a human-readable format that enhances clarity and simplicity.

## Chapter 3

# Empirical Study

The primary objective of this section is to shed light on the inherent variability introduced by a pricing structure in SaaS. We performed an experiment that aims to provide insights into the shifting dynamics of pricings and their impact on SaaS development and operation.

### 3.1 Research Questions

We aim to answer the following research questions:

**RQ<sub>1</sub>:** *How popular SaaS pricings are evolving in terms of number of features?*

**RQ<sub>2</sub>:** Although the plan-based pricing structure is the most widely used nowadays, *are plan-based pricings incorporating add-ons?*

**RQ<sub>3</sub>:** *What is the relationship between the evolution of add-ons and plans?*

### 3.2 Methodology

To conduct this study, a thorough methodology was employed. Thirteen leading SaaS products were selected for analysis, and a range of key metrics related to pricing structures was tracked yearly over a four-year period (from 2019 to 2023). The chosen metrics included: i) the number of features (and their classification), ii) the number of add-ons, iii) the number of plans, iv) and the amount of common features.

The data extraction process involved the analysis and manual feature classification of the October/November version of each pricing from 2019 to 2023. In order to reduce the human error in our experiment, we added a few extra rules to the process:

1. Features usually have different values among each plan (no matter if they are boolean, numerical or textual), so they will be not be counted for each plan in the reports, but just once.
2. Management tools (such as Jira<sup>1</sup>), can sometimes create ambiguity between "Domain" and "Management" features. In such situations, we categorize features as "domain" if they add functionality to the system's domain, while those aiding in designing organizational hierarchies are classified as "Management". For example, the ability of configuring separate roles between users to encapsulate permissions is considered a "Management" feature. However, assign specific tasks to a team member, in this context, should be considered as a "Domain" feature.

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<sup>1</sup>Complete pricing [here](#)

3. It is important to remark that this study classifies the **features** included in the pricing structure of each system. If some core characteristics are not listed inside the pricing, they will not be counted. For example, 2019's Overleaf<sup>2</sup> do not have features listed inside its free plan specification, but, in reality, it offers many functionalities.
4. As highlighted in section ??, the analysis is performed twice, once by an author, and a second time by a technician, in order to reduce the human error along the experiment.

Using this thorough approach, we compiled a dataset<sup>3</sup> that encompasses information on the following parameters: year of extraction; information, integration, domain, automation and management features; and number of total features, add-ons, common features and plans.

Leveraging this information, a comprehensive statistical analysis was conducted to examine the evolution of each parameter from 2019 to 2023, with the results represented using dumbbell charts [6].

## 3.3 Results

### 3.3.1 Evolution of number of features

The analysis of the evolution of this metric, as illustrated in Figure 3.1, has revealed a **average growth of 83%** in the number of features within pricing structures over the long term. Additionally, it is evident that the number of features exhibit a dynamic nature, deviating from a stable trajectory over time. This observation underscores the variability introduced by pricing schemes within contemporary software systems. Such behavior reveals the continuous dedication to innovation and the prioritization of enhancing user experiences by the organizations involved.

Only a single SaaS within our dataset exhibited a reduction in its features during the studied interval. However, after a closer examination, an explanation emerged. Notably, in response to the expansion of their product, Sonarsource opted to bifurcate its pricing into two different ones: the first for SonarQube and the second product for SonarCloud. Consequently, the pricing structure of their software in 2019, which encompassed both products, is now distributed across two separate ones. In our analysis for 2023, we exclusively considered SonarCloud's pricing.

With this study we have also noticed that most of SaaS have decided to bypass those features that highlight some points of their Customer Agreement (CA) [5] inside the pricing, which has also affected the decrease of the number of features of the mentioned exception.

### 3.3.2 Evolution of add-ons and plans

An intriguing observation is the conspicuous surge in the incorporation of add-ons. In 2019, merely three SaaS platforms integrated add-ons into their pricing models. As time passed, organizations have demonstrated some interest towards a strategic shift towards offering modular enhancements that provides users with greater customization options (see Figure 3.2). However, these novel structures also contribute a heightened degree of complexity to the management of dynamically evolving pricing frameworks.

Similar to the earlier results, another SaaS platform under examination, Canva, exhibited a decline in this aspect. This shift in trend can be attributed to the recent incorporation of artificial intelligence (AI) tools by the organization<sup>4</sup>, that have given rise to a restructuring of the platform's pricing. Consequently, the functionalities previously included inside the add-on have been integrated into the list of features offered within the plans.

<sup>2</sup>2019's Overleaf pricing can be found [here](#)

<sup>3</sup>All the information about each extraction can be found inside this report [?]

<sup>4</sup>Full post [here](#)

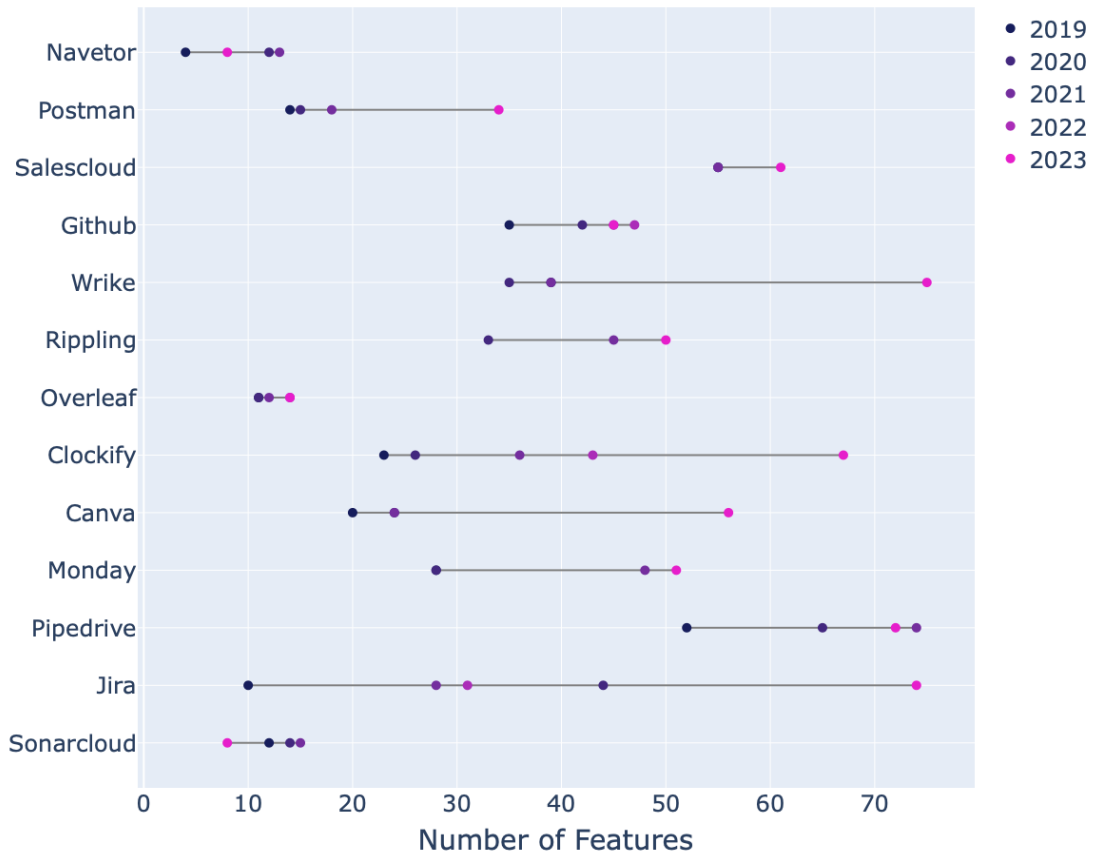


Figure 3.1: Evolution of features in SaaS pricings between 2019 and 2023

### 3.3.3 Evolution of number of common features

The analysis of common features shared among different pricing plans (figure 3.3) underscores the core functionalities considered essential across all user segments, which tend to grow over the years as features evolve. Identifying these commonalities provides valuable insights into the baseline offerings considered indispensable by SaaS providers.

By using this metric, it is possible to analyze the level of privatization of a SaaS, by comparing the percentage of common features versus the total amount (Figure 3.4).

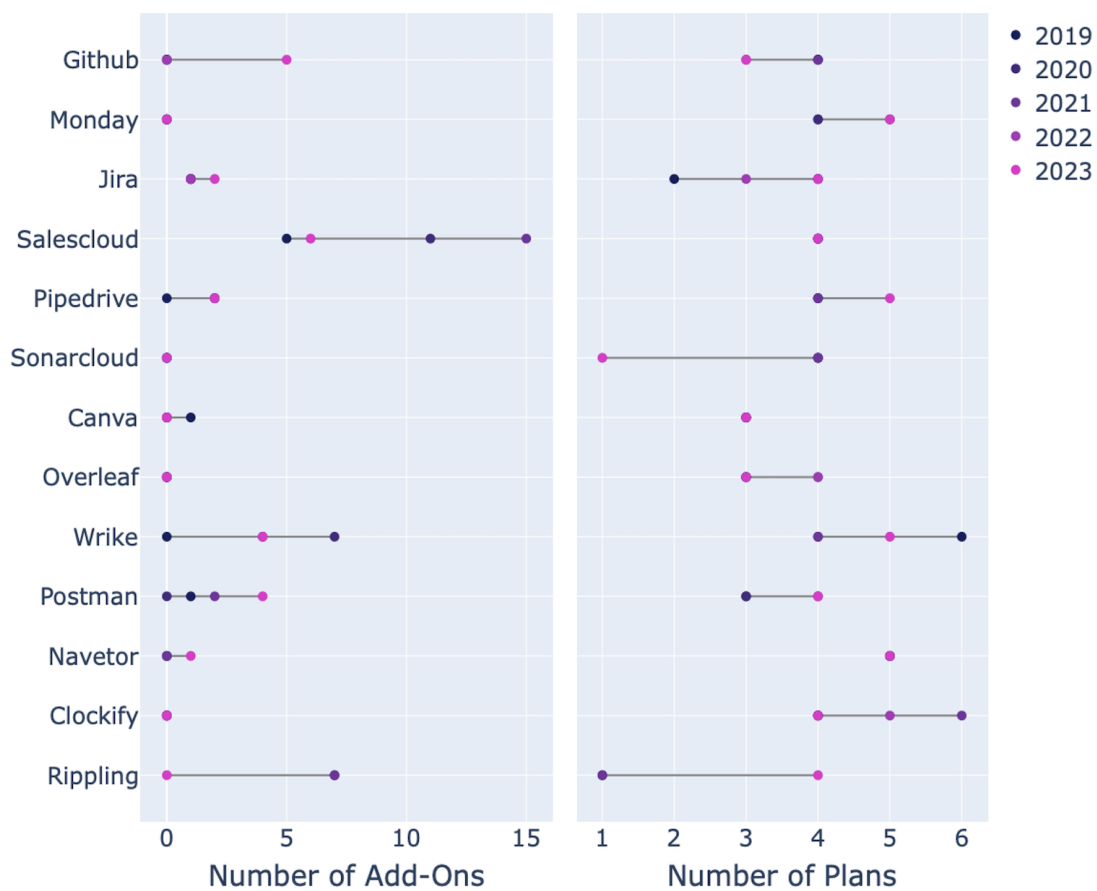


Figure 3.2: Evolution of plans and add-ons in SaaS pricings between 2019 and 2023

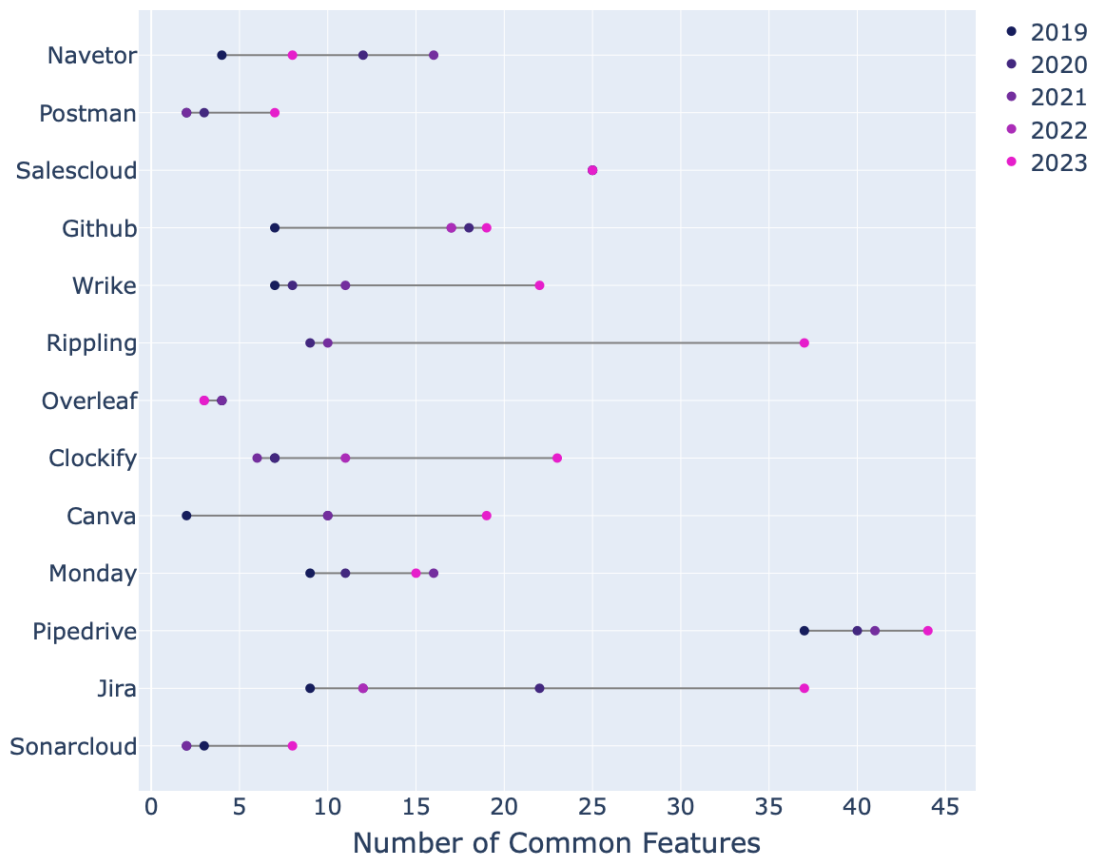


Figure 3.3: Evolution of common features in SaaS pricings between 2019 and 2023

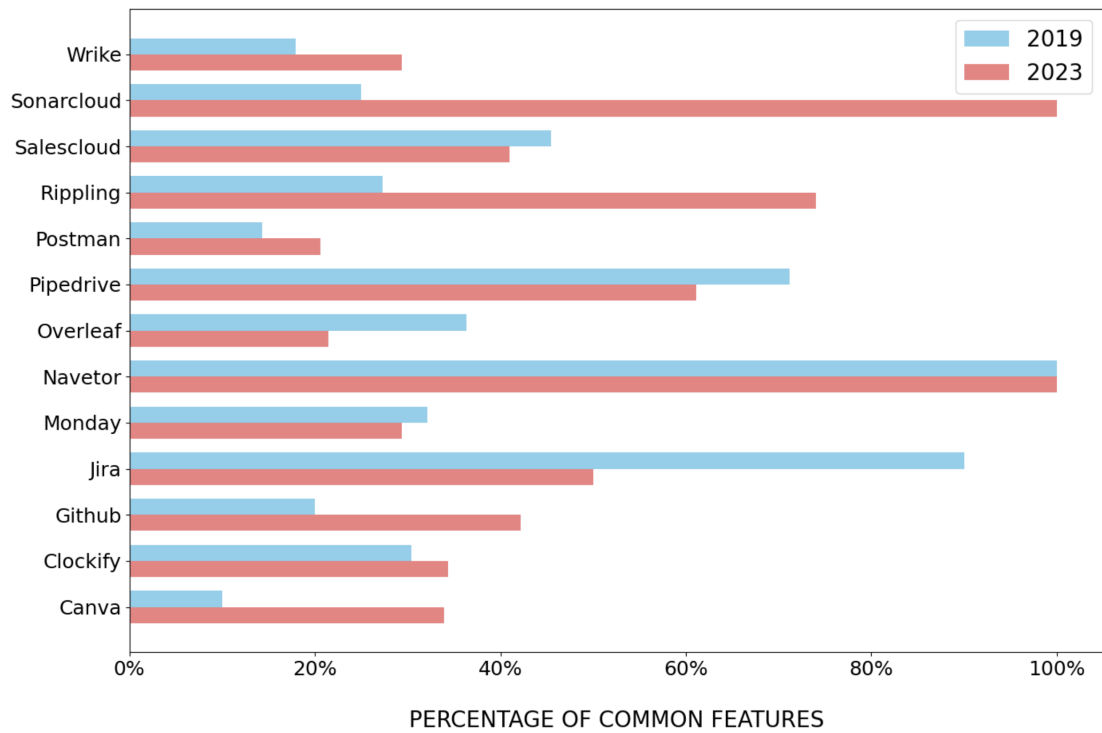


Figure 3.4: Relative evolution of SaaS privatization between 2019 and 2023

## **Chapter 4**

**2019**



## 4.1 Canva

### Global Info

---

SaaS name:	Canva
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 17 2019
Number of plans:	3
Number of add-ons:	1
Number of common features:	2
Users included in each contract:	Configurable
Has annual payment option:	Yes
Discount for annual payment:	Undefined

### Feature Distribution

---

Type		Usage Limit	
Information:	0		
Integration:	1		
Domain:	17	Non-renewable:	2
Automation:	0	Renewable:	0
Management:	2	Response-Driven:	0
Guarantee:	1	Time-Driven:	0
Support:	2		
Payment:	0		
Total:	23	Total:	2

Table 4.1: Canva 2019 pricing information

## 4.2 Clockify

### Global Info

---

SaaS name:	Clockify
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 12 2019
Number of plans:	4
Number of add-ons:	0
Number of common features:	7
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	2 Months free with annual payment

### Feature Distribution

---

Type		Usage Limit	
Information:	3		
Integration:	3		
Domain:	10	Non-renewable:	0
Automation:	1	Renewable:	0
Management:	6	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	24	Total:	0

Table 4.2: Clockify 2019 pricing information

### 4.3 GitHub

#### Global Info

---

SaaS name:	GitHub
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 17 2019
Number of plans:	4
Number of add-ons:	0
Number of common features:	7
Users included in each contract:	1
Has annual payment option:	No
Discount for annual payment:	—

#### Feature Distribution

---

Type		Usage Limit	
Information:	3		
Integration:	2		
Domain:	20	Non-renewable:	2
Automation:	3	Renewable:	0
Management:	7	Response-Driven:	0
Guarantee:	0	Time-Driven:	1
Support:	2		
Payment:	1		
Total:	38	Total:	3

Table 4.3: GitHub 2019 pricing information

## 4.4 Jira

### Global Info

---

SaaS name:	Jira
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 2 2019
Number of plans:	2
Number of add-ons:	1
Number of common features:	9
Users included in each contract:	Configurable
Has annual payment option:	Yes
Discount for annual payment:	17%

### Feature Distribution

---

Type		Usage Limit	
Information:	2		
Integration:	1		
Domain:	6	Non-renewable:	1
Automation:	0	Renewable:	0
Management:	1	Response-Driven:	0
Guarantee:	1	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	12	Total:	1

Table 4.4: Jira 2019 pricing information

## 4.5 Monday

### Global Info

---

<b>SaaS name:</b>	Monday
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Nov. 14 2019
<b>Number of plans:</b>	2
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	9
<b>Users included in each contract:</b>	Configurable
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	18%

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	3		
<b>Integration:</b>	3		
<b>Domain:</b>	18	<b>Non-renewable:</b>	2
<b>Automation:</b>	1	<b>Renewable:</b>	2
<b>Management:</b>	3	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	2	<b>Time-Driven:</b>	0
<b>Support:</b>	4		
<b>Payment:</b>	0		
<b>Total:</b>	34	<b>Total:</b>	4

Table 4.5: Monday 2019 pricing information

## 4.6 Navetor

### Global Info

---

SaaS name:	Navetor
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 3 2019
Number of plans:	5
Number of add-ons:	0
Number of common features:	4
Users included in each contract:	Configurable
Has annual payment option:	No
Discount for annual payment:	No

### Feature Distribution

---

Type		Usage Limit	
Information:	1		
Integration:	0		
Domain:	3	Non-renewable:	1
Automation:	0	Renewable:	0
Management:	0	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	0		
Payment:	0		
Total:	4	Total:	1

Table 4.6: Navetor 2019 pricing information

## 4.7 Overleaf

### Global Info

---

SaaS name:	Overleaf
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 4 2019
Number of plans:	3
Number of add-ons:	0
Number of common features:	4
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	Undefined

### Feature Distribution

---

Type		Usage Limit	
Information:	1		
Integration:	3		
Domain:	6	Non-renewable:	1
Automation:	0	Renewable:	0
Management:	1	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	12	Total:	1

Table 4.7: Overleaf 2019 pricing information

## 4.8 Pipedrive

### Global Info

---

<b>SaaS name:</b>	Pipedrive
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Nov. 4 2019
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	37
<b>Users included in each contract:</b>	1
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	17%

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	5		
<b>Integration:</b>	12		
<b>Domain:</b>	25	<b>Non-renewable:</b>	3
<b>Automation:</b>	8	<b>Renewable:</b>	0
<b>Management:</b>	2	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	4	<b>Time-Driven:</b>	0
<b>Support:</b>	4		
<b>Payment:</b>	0		
<b>Total:</b>	60	<b>Total:</b>	3

Table 4.8: Pipedrive 2019 pricing information



## 4.9 Postman

### Global Info

---

SaaS name:	Postman
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 5 2019
Number of plans:	3
Number of add-ons:	1
Number of common features:	2
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	Undefined

### Feature Distribution

---

Type		Usage Limit	
Information:	4		
Integration:	1		
Domain:	8	Non-renewable:	1
Automation:	0	Renewable:	5
Management:	1	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	1		
Payment:	1		
Total:	16	Total:	6

Table 4.9: Postman 2019 pricing information

## 4.10 Salescloud

### Global Info

---

<b>SaaS name:</b>	Salescloud (from salesforce)
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Nov. 19 2019
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	5
<b>Number of common features:</b>	25
<b>Users included in each contract:</b>	1
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	Not publicly specified

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	6		
<b>Integration:</b>	4		
<b>Domain:</b>	40	<b>Non-renewable:</b>	8
<b>Automation:</b>	2	<b>Renewable:</b>	0
<b>Management:</b>	3	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	0	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	0		
<b>Total:</b>	55	<b>Total:</b>	8

Table 4.10: Salescloud 2019 pricing information

## 4.11 Sonarcloud

### Global Info

---

<b>SaaS name:</b>	Sonarcloud
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Dec. 25 2019
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	3
<b>Users included in each contract:</b>	Unlimited (focused on organizations)
<b>Has annual payment option:</b>	No
<b>Discount for annual payment:</b>	-

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	2		
<b>Integration:</b>	0		
<b>Domain:</b>	7	<b>Non-renewable:</b>	0
<b>Automation:</b>	2	<b>Renewable:</b>	0
<b>Management:</b>	1	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	2	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	0		
<b>Total:</b>	14	<b>Total:</b>	0

Table 4.11: Sonarcloud 2019 pricing information

## 4.12 Wrike

### Global Info

---

SaaS name:	Wrike
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 14 2019
Number of plans:	6
Number of add-ons:	0
Number of common features:	7
Users included in each contract:	1
Has annual payment option:	No
Discount for annual payment:	-

### Feature Distribution

---

Type		Usage Limit	
Information:	2		
Integration:	9		
Domain:	22	Non-renewable:	2
Automation:	0	Renewable:	0
Management:	6	Response-Driven:	0
Guarantee:	1	Time-Driven:	0
Support:	0		
Payment:	0		
Total:	40	Total:	2

Table 4.12: Wrike 2019 pricing information

## **Chapter 5**

**2020**

## 5.1 Canva

### Global Info

---

SaaS name:	Canva
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 6 2020
Number of plans:	3
Number of add-ons:	0
Number of common features:	10
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	23%

### Feature Distribution

---

Type		Usage Limit	
Information:	0		
Integration:	2		
Domain:	18	Non-renewable:	3
Automation:	0	Renewable:	0
Management:	4	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	25	Total:	3

Table 5.1: Canva 2020 pricing information

## 5.2 Clockify

### Global Info

---

SaaS name:	Clockify
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 6 2020
Number of plans:	4
Number of add-ons:	0
Number of common features:	7
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	2 free months

### Feature Distribution

---

Type		Usage Limit	
Information:	2		
Integration:	3		
Domain:	13	Non-renewable:	0
Automation:	0	Renewable:	0
Management:	8	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	2		
Payment:	0		
Total:	28	Total:	0

Table 5.2: Clockify 2020 pricing information

### 5.3 GitHub

#### Global Info

---

SaaS name:	GitHub
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 7 2020
Number of plans:	4
Number of add-ons:	0
Number of common features:	18
Users included in each contract:	1
Has annual payment option:	No
Discount for annual payment:	No

#### Feature Distribution

---

Type		Usage Limit	
Information:	2		
Integration:	5		
Domain:	18	Non-renewable:	1
Automation:	8	Renewable:	0
Management:	9	Response-Driven:	0
Guarantee:	0	Time-Driven:	1
Support:	3		
Payment:	1		
Total:	46	Total:	2

Table 5.3: GitHub 2020 pricing information



## 5.4 Jira

### Global Info

---

SaaS name:	Jira Service Management (Cloud)
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 11 2020
Number of plans:	4
Number of add-ons:	1
Number of common features:	22
Users included in each contract:	Configurable
Has annual payment option:	Undefined
Discount for annual payment:	Undefined

### Feature Distribution

---

Type		Usage Limit	
Information:	5		
Integration:	3		
Domain:	33	Non-renewable:	5
Automation:	2	Renewable:	1
Management:	1	Response-Driven:	0
Guarantee:	2	Time-Driven:	0
Support:	2		
Payment:	1		
Total:	49	Total:	6

Table 5.4: Jira 2020 pricing information

## 5.5 Monday

### Global Info

---

<b>SaaS name:</b>	Monday
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Oct. 8 2020
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	11
<b>Users included in each contract:</b>	Configurable
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	18%

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	6		
<b>Integration:</b>	5		
<b>Domain:</b>	12	<b>Non-renewable:</b>	3
<b>Automation:</b>	1	<b>Renewable:</b>	2
<b>Management:</b>	4	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	2	<b>Time-Driven:</b>	1
<b>Support:</b>	4		
<b>Payment:</b>	0		
<b>Total:</b>	34	<b>Total:</b>	6

Table 5.5: Monday 2020 pricing information

## 5.6 Navetor

### Global Info

---

<b>SaaS name:</b>	Navetor
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Oct. 1 2020
<b>Number of plans:</b>	5
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	12
<b>Users included in each contract:</b>	Configurable
<b>Has annual payment option:</b>	No
<b>Discount for annual payment:</b>	-

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	0		
<b>Integration:</b>	0		
<b>Domain:</b>	12	<b>Non-renewable:</b>	0
<b>Automation:</b>	0	<b>Renewable:</b>	0
<b>Management:</b>	0	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	1	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	1		
<b>Total:</b>	14	<b>Total:</b>	0

Table 5.6: Navetor 2020 pricing information

## 5.7 Overleaf

### Global Info

---

SaaS name:	Overleaf
Pricing url:	<a href="#">URL</a>
Extraction Date:	Sep. 27 2020
Number of plans:	3
Number of add-ons:	0
Number of common features:	4
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	Student plan 17%

### Feature Distribution

---

Type		Usage Limit	
Information:	1		
Integration:	3		
Domain:	6	Non-renewable:	1
Automation:	0	Renewable:	0
Management:	1	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	12	Total:	1

Table 5.7: Overleaf 2020 pricing information

## 5.8 Pipedrive

### Global Info

---

SaaS name:	Pipedrive
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 22 2020
Number of plans:	4
Number of add-ons:	2
Number of common features:	40
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	17%

### Feature Distribution

---

Type		Usage Limit	
Information:	8		
Integration:	11		
Domain:	29	Non-renewable:	3
Automation:	7	Renewable:	0
Management:	10	Response-Driven:	0
Guarantee:	1	Time-Driven:	0
Support:	4		
Payment:	0		
Total:	70	Total:	3

Table 5.8: Pipedrive 2020 pricing information

## 5.9 Postman

### Global Info

---

SaaS name:	Postman
Pricing url:	<a href="#">URL</a>
Extraction Date:	Feb. 13 2020
Number of plans:	3
Number of add-ons:	0
Number of common features:	1
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	20%

### Feature Distribution

---

Type		Usage Limit	
Information:	2		
Integration:	3		
Domain:	8	Non-renewable:	4
Automation:	0	Renewable:	4
Management:	2	Response-Driven:	0
Guarantee:	1	Time-Driven:	0
Support:	2		
Payment:	1		
Total:	19	Total:	8

Table 5.9: Postman 2020 pricing information

## 5.10 Rippling

### Global Info

---

SaaS name:	Rippling
Pricing url:	<a href="#">URL</a>
Extraction Date:	Jul. 2 2020
Number of plans:	Custom
Number of add-ons:	7
Number of common features:	9
Users included in each contract:	1
Has annual payment option:	Undefined
Discount for annual payment:	Undefined

### Feature Distribution

---

Type		Usage Limit	
Information:	1		
Integration:	3		
Domain:	26	Non-renewable:	0
Automation:	0	Renewable:	0
Management:	3	Response-Driven:	0
Guarantee:	2	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	36	Total:	0

Table 5.10: Rippling 2020 pricing information

## 5.11 Salescloud

### Global Info

---

<b>SaaS name:</b>	Salescloud (from salesforce)
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Nov. 5 2020
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	11
<b>Number of common features:</b>	25
<b>Users included in each contract:</b>	1
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	Undefined

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	6		
<b>Integration:</b>	4		
<b>Domain:</b>	40	<b>Non-renewable:</b>	8
<b>Automation:</b>	2	<b>Renewable:</b>	0
<b>Management:</b>	3	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	0	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	0		
<b>Total:</b>	55	<b>Total:</b>	8

Table 5.11: Salescloud 2020 pricing information



## 5.12 Sonarcloud

### Global Info

---

<b>SaaS name:</b>	Sonarcloud
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Oct. 27 2020
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	2
<b>Users included in each contract:</b>	1
<b>Has annual payment option:</b>	No
<b>Discount for annual payment:</b>	No

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	2		
<b>Integration:</b>	0		
<b>Domain:</b>	10	<b>Non-renewable:</b>	1
<b>Automation:</b>	1	<b>Renewable:</b>	0
<b>Management:</b>	1	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	0	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	0		
<b>Total:</b>	14	<b>Total:</b>	1

Table 5.12: Sonarcloud 2020 pricing information

### 5.13 Wrike

## Global Info

---

SaaS name:	Wrike
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 6 2020
Number of plans:	4
Number of add-ons:	7
Number of common features:	8
Users included in each contract:	1
Has annual payment option:	No
Discount for annual payment:	No

## Feature Distribution

---

Type		Usage Limit	
Information:	4		
Integration:	7		
Domain:	19	Non-renewable:	2
Automation:	0	Renewable:	0
Management:	5	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	0		
Payment:	0		
Total:	35	Total:	2

Table 5.13: Wrike 2020 pricing information

## **Chapter 6**

**2021**

## 6.1 Canva

### Global Info

---

SaaS name:	Canva
Pricing url:	<a href="#">URL</a>
Extraction Date:	Apr. 19 2021
Number of plans:	3
Number of add-ons:	0
Number of common features:	10
Users included in each contract:	Configurable
Has annual payment option:	Yes
Discount for annual payment:	23%

### Feature Distribution

---

Type		Usage Limit	
Information:	0		
Integration:	2		
Domain:	18	Non-renewable:	3
Automation:	0	Renewable:	0
Management:	4	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	0		
Payment:	0		
Total:	24	Total:	3

Table 6.1: Canva 2021 pricing information

## 6.2 Clockify

### Global Info

---

SaaS name:	Clockify
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 6 2021
Number of plans:	5
Number of add-ons:	0
Number of common features:	6
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	20%

### Feature Distribution

---

Type		Usage Limit	
Information:	4		
Integration:	4		
Domain:	18	Non-renewable:	0
Automation:	3	Renewable:	0
Management:	7	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	37	Total:	0

Table 6.2: Clockify 2021 pricing information

## 6.3 GitHub

### Global Info

---

SaaS name:	GitHub
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 7 2021
Number of plans:	4
Number of add-ons:	0
Number of common features:	17
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	0.8% Enterprise

### Feature Distribution

---

Type		Usage Limit	
Information:	3		
Integration:	5		
Domain:	19	Non-renewable:	2
Automation:	9	Renewable:	0
Management:	9	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	4		
Payment:	1		
Total:	50	Total:	2

Table 6.3: GitHub 2021 pricing information

## 6.4 Jira

### Global Info

---

SaaS name:	Jira Service Management (Cloud)
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 21 2021
Number of plans:	4
Number of add-ons:	1
Number of common features:	17
Users included in each contract:	Configurable
Has annual payment option:	Yes
Discount for annual payment:	17%

### Feature Distribution

---

Type		Usage Limit	
Information:	3		
Integration:	1		
Domain:	16	Non-renewable:	6
Automation:	1	Renewable:	0
Management:	7	Response-Driven:	0
Guarantee:	1	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	30	Total:	6

Table 6.4: Jira 2021 pricing information

## 6.5 Monday

### Global Info

---

SaaS name:	Monday
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 7 2021
Number of plans:	5
Number of add-ons:	0
Number of common features:	16
Users included in each contract:	Configurable
Has annual payment option:	Yes
Discount for annual payment:	18%

### Feature Distribution

---

Type		Usage Limit	
Information:	10		
Integration:	7		
Domain:	18	Non-renewable:	7
Automation:	2	Renewable:	0
Management:	11	Response-Driven:	0
Guarantee:	3	Time-Driven:	0
Support:	4		
Payment:	0		
Total:	55	Total:	7

Table 6.5: Monday 2021 pricing information



## 6.6 Navetor

### Global Info

---

<b>SaaS name:</b>	Navetor
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Jun. 21 2021
<b>Number of plans:</b>	5
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	16
<b>Users included in each contract:</b>	Configurable
<b>Has annual payment option:</b>	No
<b>Discount for annual payment:</b>	—

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	1		
<b>Integration:</b>	0		
<b>Domain:</b>	12	<b>Non-renewable:</b>	0
<b>Automation:</b>	0	<b>Renewable:</b>	0
<b>Management:</b>	0	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	1	<b>Time-Driven:</b>	0
<b>Support:</b>	1		
<b>Payment:</b>	1		
<b>Total:</b>	16	<b>Total:</b>	0

Table 6.6: Navetor 2021 pricing information

## 6.7 Overleaf

### Global Info

---

SaaS name:	Overleaf
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 6 2021
Number of plans:	4
Number of add-ons:	0
Number of common features:	4
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	Student Plan 17%

### Feature Distribution

---

Type		Usage Limit	
Information:	1		
Integration:	3		
Domain:	7	Non-renewable:	1
Automation:	0	Renewable:	0
Management:	1	Response-Driven:	0
Guarantee:	0	Time-Driven:	1
Support:	1		
Payment:	0		
Total:	13	Total:	2

Table 6.7: Overleaf 2021 pricing information

## 6.8 Pipedrive

### Global Info

---

SaaS name:	Pipedrive
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 6 2021
Number of plans:	4
Number of add-ons:	2
Number of common features:	41
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	17%

### Feature Distribution

---

Type		Usage Limit	
Information:	10		
Integration:	12		
Domain:	32	Non-renewable:	8
Automation:	9	Renewable:	0
Management:	11	Response-Driven:	0
Guarantee:	2	Time-Driven:	0
Support:	4		
Payment:	0		
Total:	80	Total:	8

Table 6.8: Pipedrive 2021 pricing information

## 6.9 Postman

### Global Info

---

SaaS name:	Postman
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 11 2021
Number of plans:	4
Number of add-ons:	2
Number of common features:	2
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	20%

### Feature Distribution

---

Type		Usage Limit	
Information:	2		
Integration:	5		
Domain:	8	Non-renewable:	4
Automation:	9	Renewable:	3
Management:	3	Response-Driven:	0
Guarantee:	2	Time-Driven:	0
Support:	1		
Payment:	1		
Total:	31	Total:	7

Table 6.9: Postman 2021 pricing information

## 6.10 Rippling

### Global Info

---

SaaS name:	Rippling
Pricing url:	<a href="#">URL</a>
Extraction Date:	Nov. 1 2021
Number of plans:	Custom
Number of add-ons:	6
Number of common features:	10
Users included in each contract:	1
Has annual payment option:	No
Discount for annual payment:	—

### Feature Distribution

---

Type		Usage Limit	
Information:	1		
Integration:	4		
Domain:	37	Non-renewable:	0
Automation:	2	Renewable:	0
Management:	1	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	0		
Payment:	0		
Total:	45	Total:	0

Table 6.10: Rippling 2021 pricing information

## 6.11 SalesCloud

### Global Info

---

<b>SaaS name:</b>	SalesCloud
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Oct. 4 2021
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	15
<b>Number of common features:</b>	25
<b>Users included in each contract:</b>	1
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	Undefined

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	6		
<b>Integration:</b>	4		
<b>Domain:</b>	40	<b>Non-renewable:</b>	8
<b>Automation:</b>	2	<b>Renewable:</b>	0
<b>Management:</b>	3	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	0	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	0		
<b>Total:</b>	55	<b>Total:</b>	8

Table 6.11: SalesCloud 2021 pricing information

## 6.12 SonarCloud

### Global Info

---

<b>SaaS name:</b>	SonarCloud
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Jul. 18 2021
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	2
<b>Users included in each contract:</b>	1
<b>Has annual payment option:</b>	No
<b>Discount for annual payment:</b>	—

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	1		
<b>Integration:</b>	1		
<b>Domain:</b>	11	<b>Non-renewable:</b>	1
<b>Automation:</b>	1	<b>Renewable:</b>	0
<b>Management:</b>	1	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	0	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	0		
<b>Total:</b>	15	<b>Total:</b>	1

Table 6.12: SonarCloud 2021 pricing information

## 6.13 Wrike

### Global Info

---

SaaS name:	Wrike
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 7 2021
Number of plans:	4
Number of add-ons:	4
Number of common features:	11
Users included in each contract:	Configurable
Has annual payment option:	No
Discount for annual payment:	—

### Feature Distribution

---

Type		Usage Limit	
Information:	2		
Integration:	4		
Domain:	25	Non-renewable:	2
Automation:	2	Renewable:	1
Management:	6	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	0		
Payment:	0		
Total:	39	Total:	3

Table 6.13: Wrike 2021 pricing information



## **Chapter 7**

**2022**

## 7.1 Clockify

### Global Info

---

SaaS name:	Clockify
Pricing url:	<a href="#">URL</a>
Extraction Date:	May. 21 2022
Number of plans:	5
Number of add-ons:	0
Number of common features:	11
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	20%

### Feature Distribution

---

Type		Usage Limit	
Information:	4		
Integration:	5		
Domain:	23	Non-renewable:	0
Automation:	4	Renewable:	0
Management:	7	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	44	Total:	0

Table 7.1: Clockify 2022 pricing information

## 7.2 GitHub

### Global Info

---

SaaS name:	GitHub
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 6 2022
Number of plans:	3
Number of add-ons:	0
Number of common features:	17
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	8%

### Feature Distribution

---

Type		Usage Limit	
Information:	3		
Integration:	5		
Domain:	21	Non-renewable:	2
Automation:	9	Renewable:	0
Management:	9	Response-Driven:	0
Guarantee:	0	Time-Driven:	1
Support:	4		
Payment:	1		
Total:	52	Total:	3

Table 7.2: GitHub 2022 pricing information

### 7.3 Jira

#### Global Info

---

SaaS name:	Jira
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 18 2022
Number of plans:	4
Number of add-ons:	1
Number of common features:	12
Users included in each contract:	Configurable
Has annual payment option:	Undefined
Discount for annual payment:	—

#### Feature Distribution

---

Type		Usage Limit	
Information:	3		
Integration:	1		
Domain:	19	Non-renewable:	6
Automation:	1	Renewable:	0
Management:	7	Response-Driven:	0
Guarantee:	1	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	33	Total:	6

Table 7.3: Jira 2022 pricing information

## 7.4 Overleaf

### Global Info

---

SaaS name:	Overleaf
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 4 2022
Number of plans:	4
Number of add-ons:	0
Number of common features:	3
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	20%

### Feature Distribution

---

Type		Usage Limit	
Information:	1		
Integration:	5		
Domain:	8	Non-renewable:	1
Automation:	0	Renewable:	0
Management:	0	Response-Driven:	0
Guarantee:	0	Time-Driven:	1
Support:	1		
Payment:	0		
Total:	15	Total:	2

Table 7.4: Overleaf 2022 pricing information

# Chapter 8

## 2023

**Important note:** some pricing within this chapter may not have an associated URL. It is a consequence of those SaaS blocking [Wayback Machine](#) snapshots. Their pricing webpages can be found inside the “webs/” folder of the labpack.

## 8.1 Canva

### Global Info

---

<b>SaaS name:</b>	Canva
<b>Pricing url:</b>	Snapshot in labpack
<b>Extraction Date:</b>	Oct. 13 2023
<b>Number of plans:</b>	3
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	19
<b>Users included in each contract:</b>	Configurable
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	16%

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	3		
<b>Integration:</b>	1		
<b>Domain:</b>	30	<b>Non-renewable:</b>	1
<b>Automation:</b>	15	<b>Renewable:</b>	5
<b>Management:</b>	7	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	1	<b>Time-Driven:</b>	0
<b>Support:</b>	3		
<b>Payment:</b>	1		
<b>Total:</b>	61	<b>Total:</b>	6

Table 8.1: Canva 2023 pricing information

## 8.2 Clockify

### Global Info

---

SaaS name:	Clockify
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 5 2023
Number of plans:	5
Number of add-ons:	0
Number of common features:	23
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	20%

### Feature Distribution

---

Type		Usage Limit	
Information:	10		
Integration:	4		
Domain:	23	Non-renewable:	0
Automation:	4	Renewable:	0
Management:	26	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	0		
Payment:	0		
Total:	67	Total:	0

Table 8.2: Clockify 2023 pricing information



## 8.3 GitHub

### Global Info

---

SaaS name:	GitHub
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 26 2023
Number of plans:	3
Number of add-ons:	5
Number of common features:	19
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	8%

### Feature Distribution

---

Type		Usage Limit	
Information:	3		
Integration:	5		
Domain:	19	Non-renewable:	7
Automation:	8	Renewable:	0
Management:	10	Response-Driven:	0
Guarantee:	0	Time-Driven:	2
Support:	2		
Payment:	1		
Total:	48	Total:	9

Table 8.3: GitHub 2023 pricing information

## 8.4 Jira

### Global Info

---

<b>SaaS name:</b>	Jira
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Oct. 26 2023
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	2
<b>Number of common features:</b>	37
<b>Users included in each contract:</b>	Configurable
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	10% (aprox.)

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	11		
<b>Integration:</b>	6		
<b>Domain:</b>	43	<b>Non-renewable:</b>	4
<b>Automation:</b>	8	<b>Renewable:</b>	2
<b>Management:</b>	6	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	1	<b>Time-Driven:</b>	0
<b>Support:</b>	2		
<b>Payment:</b>	0		
<b>Total:</b>	77	<b>Total:</b>	6

Table 8.4: Jira 2023 pricing information

## 8.5 Monday

### Global Info

---

<b>SaaS name:</b>	Monday
<b>Pricing url:</b>	Snapshot in labpack
<b>Extraction Date:</b>	Oct. 16 2023
<b>Number of plans:</b>	5
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	15
<b>Users included in each contract:</b>	Configurable
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	18%

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	9		
<b>Integration:</b>	6		
<b>Domain:</b>	18	<b>Non-renewable:</b>	6
<b>Automation:</b>	2	<b>Renewable:</b>	2
<b>Management:</b>	16	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	2	<b>Time-Driven:</b>	0
<b>Support:</b>	5		
<b>Payment:</b>	0		
<b>Total:</b>	58	<b>Total:</b>	8

Table 8.5: Monday 2023 pricing information

## 8.6 Navetor

### Global Info

---

<b>SaaS name:</b>	Navetor
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Dec. 3 2023
<b>Number of plans:</b>	5
<b>Number of add-ons:</b>	1
<b>Number of common features:</b>	8
<b>Users included in each contract:</b>	Depends on the plan
<b>Has annual payment option:</b>	No
<b>Discount for annual payment:</b>	—

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	0		
<b>Integration:</b>	0		
<b>Domain:</b>	7	<b>Non-renewable:</b>	0
<b>Automation:</b>	1	<b>Renewable:</b>	1
<b>Management:</b>	0	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	1	<b>Time-Driven:</b>	0
<b>Support:</b>	1		
<b>Payment:</b>	1		
<b>Total:</b>	11	<b>Total:</b>	1

Table 8.6: Navetor 2023 pricing information

## 8.7 Overleaf

### Global Info

---

SaaS name:	Overleaf
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 7 2023
Number of plans:	3
Number of add-ons:	0
Number of common features:	3
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	20%

### Feature Distribution

---

Type		Usage Limit	
Information:	2		
Integration:	5		
Domain:	7	Non-renewable:	2
Automation:	0	Renewable:	0
Management:	0	Response-Driven:	0
Guarantee:	0	Time-Driven:	1
Support:	1		
Payment:	0		
Total:	15	Total:	3

Table 8.7: Overleaf 2023 pricing information

## 8.8 Pipedrive

### Global Info

---

<b>SaaS name:</b>	Pipedrive
<b>Pricing url:</b>	Snapshot in labpack
<b>Extraction Date:</b>	Oct. 8 2023
<b>Number of plans:</b>	5
<b>Number of add-ons:</b>	2
<b>Number of common features:</b>	44
<b>Users included in each contract:</b>	1
<b>Has annual payment option:</b>	Yes
<b>Discount for annual payment:</b>	32%

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	15		
<b>Integration:</b>	10		
<b>Domain:</b>	24	<b>Non-renewable:</b>	10
<b>Automation:</b>	9	<b>Renewable:</b>	0
<b>Management:</b>	14	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	3	<b>Time-Driven:</b>	0
<b>Support:</b>	5		
<b>Payment:</b>	0		
<b>Total:</b>	80	<b>Total:</b>	10

Table 8.8: Pipedrive 2023 pricing information

## 8.9 Postman

### Global Info

---

SaaS name:	Postman
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 22 2023
Number of plans:	4
Number of add-ons:	4
Number of common features:	7
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	25%

### Feature Distribution

---

Type		Usage Limit	
Information:	4		
Integration:	4		
Domain:	17	Non-renewable:	6
Automation:	1	Renewable:	6
Management:	8	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	2		
Payment:	1		
Total:	37	Total:	12

Table 8.9: Postman 2023 pricing information

## 8.10 Rippling

### Global Info

---

<b>SaaS name:</b>	Rippling
<b>Pricing url:</b>	Snapshot in labpack
<b>Extraction Date:</b>	Oct. 9 2023
<b>Number of plans:</b>	4
<b>Number of add-ons:</b>	13
<b>Number of common features:</b>	37
<b>Users included in each contract:</b>	1
<b>Has annual payment option:</b>	Not specified
<b>Discount for annual payment:</b>	—

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	4		
<b>Integration:</b>	3		
<b>Domain:</b>	29	<b>Non-renewable:</b>	2
<b>Automation:</b>	7	<b>Renewable:</b>	0
<b>Management:</b>	7	<b>Response-Driven:</b>	0
<b>Guarantee:</b>	0	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	0		
<b>Total:</b>	50	<b>Total:</b>	2

Table 8.10: Rippling 2023 pricing information



## 8.11 Salescloud

### Global Info

---

SaaS name:	Salescloud
Pricing url:	<a href="#">URL</a>
Extraction Date:	Oct. 13 2023
Number of plans:	4
Number of add-ons:	6
Number of common features:	25
Users included in each contract:	1
Has annual payment option:	Yes
Discount for annual payment:	Not specified

### Feature Distribution

---

Type		Usage Limit	
Information:	8		
Integration:	3		
Domain:	38	Non-renewable:	6
Automation:	8	Renewable:	2
Management:	4	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	1		
Payment:	0		
Total:	62	Total:	8

Table 8.11: Salescloud 2023 pricing information

## 8.12 Sonarcloud

### Global Info

---

<b>SaaS name:</b>	Sonarcloud
<b>Pricing url:</b>	<a href="#">URL</a>
<b>Extraction Date:</b>	Sep. 27 2023
<b>Number of plans:</b>	1
<b>Number of add-ons:</b>	0
<b>Number of common features:</b>	8
<b>Users included in each contract:</b>	Undefined (Price is Response-Driven)
<b>Has annual payment option:</b>	No
<b>Discount for annual payment:</b>	—

### Feature Distribution

---

Type		Usage Limit	
<b>Information:</b>	0		
<b>Integration:</b>	1		
<b>Domain:</b>	4	<b>Non-renewable:</b>	0
<b>Automation:</b>	1	<b>Renewable:</b>	0
<b>Management:</b>	2	<b>Response-Driven:</b>	1
<b>Guarantee:</b>	0	<b>Time-Driven:</b>	0
<b>Support:</b>	0		
<b>Payment:</b>	0		
<b>Total:</b>	8	<b>Total:</b>	1

Table 8.12: Sonarcloud 2023 pricing information

## 8.13 Wrike

### Global Info

---

SaaS name:	Wrike
Pricing url:	<a href="#">URL</a>
Extraction Date:	Dec. 5 2023
Number of plans:	5
Number of add-ons:	4
Number of common features:	22
Users included in each contract:	1
Has annual payment option:	No
Discount for annual payment:	—

### Feature Distribution

---

Type		Usage Limit	
Information:	4		
Integration:	14		
Domain:	41	Non-renewable:	3
Automation:	7	Renewable:	0
Management:	9	Response-Driven:	0
Guarantee:	0	Time-Driven:	0
Support:	0		
Payment:	0		
Total:	75	Total:	3

Table 8.13: Wrike 2023 pricing information

## Chapter 9

# Analysis validation

In this chapter is detailed the data extracted by a different person of each SaaS in order to reduce human error within the analysis. Because this data was extracted in earlier versions of Pricing4SaaS, two usageLimits type have changed their name. The corresponding mapping is as follows:

- **Capacity = Non-renewable**
- **Quota = Renewable**

## Canva 2019

### Global Info

SaaS name:	Canva
Pricing url	<a href="#">URL</a>
Extraction Date	17 Nov 2019
Number of plans	3
Number of addons	0
Number of common features	2
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	0	Capacity Quota Response Driven Time-Driven	
Integration	0		
Domain	21		2
Automation	0		0
Management	0		0
Guarantee	1		0
Support	3		
Payment	0		
Total	25	Total	2

## Canva 2020

### Global Info

SaaS name:	Canva
Pricing url	<a href="#">URL</a>
Extraction Date	6 Oct 2020
Number of plans	3
Number of addons	0
Number of common features	10
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	23%

### Feature Distribution

Type		Usage limit	
Information	0	Capacity Quota Response Driven Time-Driven	
Integration	2		
Domain	18		3
Automation	0		0
Management	4		0
Guarantee	0		0
Support	1		
Payment	0		
Total	25	Total	3

## Canva 2021

### Global Info

SaaS name:	Canva
Pricing url	<a href="#">URL</a>
Extraction Date	19 April 2021
Number of plans	3
Number of addons	0
Number of common features	10
Users included in each contract	Configurable
Has annual payment option	Yes
Discount for annual payment	23%

### Feature Distribution

Type		Usage limit	
Information	0	Capacity Quota Response Driven Time-Driven	
Integration	2		
Domain	18		3
Automation	0		0
Management	4		0
Guarantee	0		0
Support	1		
Payment	0		
Total	25	Total	3

Canva 2023

Global Info

SaaS name:	Canva
Pricing url	URL
Extraction Date	6 Nov 2023
Number of plans	3
Number of addons	0
Number of common features	19
Users included in each contract	Configurable
Has annual payment option	Yes
Discount for annual payment	16%

Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	1		
Domain	32		4
Automation	13		4
Management	8		0
Guarantee	1		1
Support	3		
Payment	1		
Total	61	Total	9



## Clockify 2019

### Global Info

SaaS name:	Clockify
Pricing url	<a href="#">URL</a>
Extraction Date	12 Nov 2019
Number of plans	4
Number of addons	0
Number of common features	7
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	2 Month free with annual payment

### Feature Distribution

Type		Usage limit	
Information	3	Capacity Quota Response Driven Time-Driven	0
Integration	3		0
Domain	10		0
Automation	1		0
Management	6		0
Guarantee	0		0
Support	1		0
Payment	0		0
Total	24	Total	0

## Clockify 2020

### Global Info

SaaS name:	Clockify
Pricing url	<a href="#">URL</a>
Extraction Date	6 Oct 2020
Number of plans	4
Number of addons	0
Number of common features	7
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	2 Months free with annual payment

### Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	0 0 0 0
Integration	3		
Domain	13		
Automation	0		
Management	8		
Guarantee	0		
Support	2		
Payment	0		
Total	28	Total	0

## Clockify 2021

### Global Info

SaaS name:	Clockify
Pricing url	<a href="#">URL</a>
Extraction Date	6 Oct 2021
Number of plans	5
Number of addons	0
Number of common features	6
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	20%

### Feature Distribution

Type		Usage limit	
Information	4	Capacity Quota Response Driven Time-Driven	0 0 0 0
Integration	4		
Domain	18		
Automation	3		
Management	7		
Guarantee	0		
Support	1		
Payment	0		
Total	37	Total	0

## Clockify 2022

### Global Info

SaaS name:	Clockify
Pricing url	<a href="#">URL</a>
Extraction Date	21 May 2022
Number of plans	5
Number of addons	0
Number of common features	11
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	20%

### Feature Distribution

Type		Usage limit	
Information	4	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	23		0
Automation	4		0
Management	7		0
Guarantee	0		0
Support	1		
Payment	0		
Total	44	Total	0

Clockify 2023

Global Info

SaaS name:	Clockify
Pricing url	URL
Extraction Date	3 Nov 2023
Number of plans	7
Number of addons	1
Number of common features	23
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	20%

Feature Distribution

Type		Usage limit	
Information	11	Capacity Quota Response Driven Time-Driven	0
Integration	7		0
Domain	37		0
Automation	5		0
Management	7		0
Guarantee	0		0
Support	0		
Payment	0		
Total	67	Total	0

## Github 2019

### Global Info

SaaS name:	Github
Pricing url	<a href="#">URL</a>
Extraction Date	17 Nov 2019
Number of plans	4
Number of addons	0
Number of common features	7
Users included in each contract	1
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	20		2
Automation	5		0
Management	4		0
Guarantee	0		1
Support	2		
Payment	1		
Total	38	Total	3

## Github 2020

### Global Info

SaaS name:	Github
Pricing url	<a href="#">URL</a>
Extraction Date	7 Oct 2020
Number of plans	4
Number of addons	0
Number of common features	18
Users included in each contract	1
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	18		1
Automation	8		0
Management	9		0
Guarantee	0		1
Support	3		
Payment	1		
Total	46	Total	2

## Github 2021

### Global Info

SaaS name:	Github
Pricing url	<a href="#">URL</a>
Extraction Date	7 Oct 2021
Number of plans	4
Number of addons	0
Number of common features	17
Users included in each contract	1
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	3	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	19		2
Automation	9		0
Management	9		0
Guarantee	0		1
Support	4		
Payment	1		
Total	50	Total	3



## Github 2022

### Global Info

SaaS name:	Github
Pricing url	<a href="#">URL</a>
Extraction Date	6 Oct 2022
Number of plans	3
Number of addons	0
Number of common features	17
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	8%

### Feature Distribution

Type		Usage limit	
Information	3	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	21		2
Automation	9		0
Management	9		0
Guarantee	0		1
Support	4		
Payment	1		
Total	52	Total	3

Github 2023

Global Info

SaaS name:	Github
Pricing url	<a href="#">URL</a>
Extraction Date	5 Oct 2023
Number of plans	3
Number of addons	5
Number of common features	19
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	8%

Feature Distribution

Type		Usage limit	
Information	4	Capacity Quota Response Driven Time-Driven	1
Integration	5		0
Domain	20		0
Automation	9		2
Management	9		
Guarantee	0		
Support	3		
Payment	1		
Total	51	Total	3

## Jira 2019

### Global Info

SaaS name:	Jira
Pricing url	<a href="#">URL</a>
Extraction Date	2 Oct 2019
Number of plans	2
Number of addons	0
Number of common features	9
Users included in each contract	Configurable
Has annual payment option	Yes
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	1		
Domain	6		1
Automation	0		0
Management	1		0
Guarantee	1		0
Support	1		
Payment	0		
Total	12	Total	1

## Jira 2020

### Global Info

SaaS name:	Jira
Pricing url	<a href="#">URL</a>
Extraction Date	11 Nov 2020
Number of plans	4
Number of addons	1
Number of common features	22
Users included in each contract	Configurable
Has annual payment option	Undefined
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	5	Capacity Quota Response Driven Time-Driven	5
Integration	3		1
Domain	33		0
Automation	2		0
Management	1		0
Guarantee	2		0
Support	2		0
Payment	1		0
Total	49	Total	6

## Jira 2021

### Global Info

SaaS name:	Jira
Pricing url	<a href="#">URL</a>
Extraction Date	21 Oct 2021
Number of plans	4
Number of addons	1
Number of common features	12
Users included in each contract	Configurable
Has annual payment option	Undefined
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	3	Capacity Quota Response Driven Time-Driven	
Integration	1		
Domain	16		6
Automation	1		0
Management	7		0
Guarantee	1		0
Support	1		
Payment	0		
Total	30	Total	6

## Jira 2022

### Global Info

SaaS name:	Jira
Pricing url	<a href="#">URL</a>
Extraction Date	18 Oct 2022
Number of plans	3
Number of addons	1
Number of common features	12
Users included in each contract	Configurable
Has annual payment option	Yes
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	3	Capacity Quota Response Driven Time-Driven	6 0 0 0
Integration	1		
Domain	19		
Automation	1		
Management	7		
Guarantee	1		
Support	1		
Payment	0		
Total	33	Total	6

Global Info

SaaS name:	Jira
Pricing url	<a href="#">URL</a>
Extraction Date	18 Aug 2023
Number of plans	4
Number of addons	1
Number of common features	37
Users included in each contract	Configurable
Has annual payment option	Undefined
Discount for annual payment	Undefined

Feature Distribution

Type		Usage limit	
Information	9	Capacity Quota Response Driven Time-Driven	
Integration	4		
Domain	56		4
Automation	3		2
Management	2		0
Guarantee	0		0
Support	1		
Payment	0		
Total	75	Total	6

Monday 2019

## Global Info

SaaS name:	Monday
Pricing url	<a href="#">URL</a>
Extraction Date	14 Nov 2019
Number of plans	4
Number of addons	0
Number of common features	9
Users included in each contract	Configurable
Has annual payment option	Yes
Discount for annual payment	18%

## Feature Distribution

Type		Usage limit	
Information	6	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	12		3
Automation	1		2
Management	4		0
Guarantee	2		1
Support	4		
Payment	0		
Total	34	Total	6



## Monday 2020

### Global Info

SaaS name:	Monday
Pricing url	<a href="#">URL</a>
Extraction Date	<u>8 Oct 2020</u>
Number of plans	4
Number of addons	0
Number of common features	11
Users included in each contract	Configurable
Has annual payment option	Yes
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	6	Capacity                      3 Quota                            2 Response Driven            0 Time-Driven                 0	
Integration	5		
Domain	12		
Automation	1		
Management	4		
Guarantee	2		
Support	4		
Payment	0		
Total	34	Total	5

## Monday 2021

### Global Info

SaaS name:	Monday
Pricing url	<a href="#">URL</a>
Extraction Date	<u>7 Oct 2021</u>
Number of plans	5
Number of addons	0
Number of common features	16
Users included in each contract	Configurable
Has annual payment option	Yes
Discount for annual payment	18%

### Feature Distribution

Type		Usage limit	
Information	10	Capacity Quota Response Driven Time-Driven	
Integration	7		
Domain	18		7
Automation	2		0
Management	11		0
Guarantee	3		0
Support	4		
Payment	0		
Total	55	Total	7

Global Info

SaaS name:	Monday
Pricing url	URL
Extraction Date	<u>3 Nov 2023</u>
Number of plans	5
Number of addons	0
Number of common features	15
Users included in each contract	Configurable
Has annual payment option	Yes
Discount for annual payment	18%

Feature Distribution

Type		Usage limit	
Information	10	Capacity                      7 Quota                            2 Response Driven            0 Time-Driven                 0	
Integration	7		
Domain	23		
Automation	2		
Management	10		
Guarantee	2		
Support	5		
Payment	0		
Total	59	Total	9

## Navetor 2019

### Global Info

SaaS name:	Navetor
Pricing url	<a href="#">URL</a>
Extraction Date	<u>3 Nov 2019</u>
Number of plans	5
Number of addons	0
Number of common features	3
Users included in each contract	Configurable
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	0		
Domain	3		1
Automation	0		0
Management	0		0
Guarantee	0		0
Support	0		
Payment	0		
Total	4	Total	1

## Navetor 2020

### Global Info

SaaS name:	Navetor
Pricing url	<a href="#">URL</a>
Extraction Date	<u>1 Oct 2020</u>
Number of plans	5
Number of addons	0
Number of common features	13
Users included in each contract	Configurable
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	3	Capacity Quota Response Driven Time-Driven	
Integration	0		
Domain	7		0
Automation	0		0
Management	1		0
Guarantee	1		0
Support	1		
Payment	0		
Total	13	Total	0

## Navetor 2021

### Global Info

SaaS name:	Navetor
Pricing url	<a href="#">URL</a>
Extraction Date	<u>21 Jun 2021</u>
Number of plans	5
Number of addons	0
Number of common features	16
Users included in each contract	1
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	0 0 0 0
Integration	0		
Domain	12		
Automation	0		
Management	0		
Guarantee	1		
Support	1		
Payment	1		
Total	16	Total	0

Navetor 2023

Global Info

SaaS name:	Navetor
Pricing url	<a href="#">URL</a>
Extraction Date	<u>27 Mar 2023</u>
Number of plans	5
Number of addons	0
Number of common features	8
Users included in each contract	Depends on the plan
Has annual payment option	No
Discount for annual payment	No

Feature Distribution

Type		Usage limit	
Information	3	Capacity                      0 Quota                            0 Response Driven            0 Time-Driven                 0	
Integration	1		
Domain	4		
Automation	0		
Management	0		
Guarantee	0		
Support	0		
Payment	1		
Total	9	Total	0

## Overleaf 2019

### Global Info

SaaS name:	Overleaf
Pricing url	<a href="#">URL</a>
Extraction Date	<u>4 Nov 2019</u>
Number of plans	4
Number of addons	0
Number of common features	4
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Student plan 16.67%

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	3		
Domain	6		1
Automation	0		0
Management	1		0
Guarantee	0		0
Support	1		
Payment	0		
Total	12	Total	1



## Overleaf 2020

### Global Info

SaaS name:	Overleaf
Pricing url	<a href="#">URL</a>
Extraction Date	<u>27 Sep 2020</u>
Number of plans	3
Number of addons	0
Number of common features	4
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Student plan 16.67%

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	3		
Domain	6		1
Automation	0		0
Management	1		0
Guarantee	0		0
Support	1		
Payment	0		
Total	12	Total	1

## Overleaf 2021

### Global Info

SaaS name:	Overleaf
Pricing url	<a href="#">URL</a>
Extraction Date	<u>6 Oct 2021</u>
Number of plans	4
Number of addons	0
Number of common features	4
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Student plan 16.67%

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	3		
Domain	7		1
Automation	0		0
Management	1		0
Guarantee	0		1
Support	1		
Payment	0		
Total	13	Total	2

## Overleaf 2022

### Global Info

SaaS name:	Overleaf
Pricing url	<a href="#">URL</a>
Extraction Date	<u>4 Oct 2022</u>
Number of plans	5
Number of addons	0
Number of common features	3
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	20%

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	8		1
Automation	0		0
Management	0		0
Guarantee	0		1
Support	1		
Payment	0		
Total	15	Total	2

# Overleaf 2023

## Global Info

SaaS name:	Overleaf
Pricing url	<a href="#">URL</a>
Extraction Date	<u>7 Oct 2023</u>
Number of plans	7
Number of addons	0
Number of common features	3
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	20%

## Feature Distribution

Type		Usage limit	
Information	0	Capacity                      2 Quota                            0 Response Driven            0 Time-Driven                 1	
Integration	5		
Domain	9		
Automation	0		
Management	0		
Guarantee	0		
Support	1		
Payment	0		
Total	15	Total	3

## Pipedrive 2019

### Global Info

SaaS name:	Pipedrive
Pricing url	<a href="#">URL</a>
Extraction Date	<u>4 Nov 2019</u>
Number of plans	4
Number of addons	0
Number of common features	37
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	17%

### Feature Distribution

Type		Usage limit	
Information	7	Capacity Quota Response Driven Time-Driven	
Integration	8		
Domain	27		3
Automation	6		0
Management	6		0
Guarantee	2		0
Support	6		
Payment	0		
Total	62	Total	3

## Pipedrive 2020

### Global Info

SaaS name:	Pipedrive
Pricing url	<a href="#">URL</a>
Extraction Date	<u>22 Nov 2020</u>
Number of plans	4
Number of addons	2
Number of common features	40
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	17%

### Feature Distribution

Type		Usage limit	
Information	8	Capacity Quota Response Driven Time-Driven	
Integration	11		
Domain	29		3
Automation	7		0
Management	10		0
Guarantee	1		0
Support	4		
Payment	0		
Total	70	Total	3

## Pipedrive 2021

### Global Info

SaaS name:	Pipedrive
Pricing url	<a href="#">URL</a>
Extraction Date	<u>6 Oct 2021</u>
Number of plans	4
Number of addons	2
Number of common features	41
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	17%

### Feature Distribution

Type		Usage limit	
Information	10	Capacity Quota Response Driven Time-Driven	
Integration	12		
Domain	32		8
Automation	9		0
Management	11		0
Guarantee	2		0
Support	4		
Payment	0		
Total	80	Total	8

Pipedrive 2023

Global Info

SaaS name:	Pipedrive
Pricing url	URL
Extraction Date	<u>6 Nov 2023</u>
Number of plans	5
Number of addons	5
Number of common features	44
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	17%

Feature Distribution

Type		Usage limit	
Information	17	Capacity Quota Response Driven Time-Driven	11
Integration	10		0
Domain	27		0
Automation	10		0
Management	10		0
Guarantee	0		0
Support	5		
Payment	0		
Total	79	Total	11



## Postman 2019

### Global Info

SaaS name:	Postman
Pricing url	<a href="#">URL</a>
Extraction Date	<u>5 Oct 2019</u>
Number of plans	3
Number of addons	1
Number of common features	2
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	4	Capacity Quota Response Driven Time-Driven	
Integration	1		
Domain	8		1
Automation	0		5
Management	1		0
Guarantee	0		0
Support	1		
Payment	1		
Total	16	Total	6

## Postman 2020

### Global Info

SaaS name:	Postman
Pricing url	<a href="#">URL</a>
Extraction Date	<u>13 Feb 2020</u>
Number of plans	3
Number of addons	3
Number of common features	1
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	22%

### Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	3		
Domain	8		4
Automation	0		4
Management	2		0
Guarantee	1		0
Support	2		
Payment	1		
Total	19	Total	8

## Postman 2021

### Global Info

SaaS name:	Postman
Pricing url	<a href="#">URL</a>
Extraction Date	<u>11 Oct 2021</u>
Number of plans	4
Number of addons	2
Number of common features	1
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	20%

### Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	8		4
Automation	0		3
Management	3		0
Guarantee	2		0
Support	1		
Payment	1		
Total	22	Total	7

Postman 2023

Global Info

SaaS name:	Postman
Pricing url	<a href="#">URL</a>
Extraction Date	<u>22 Oct 2023</u>
Number of plans	4
Number of addons	2
Number of common features	7
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	25%

Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	5		
Domain	11		11
Automation	6		0
Management	10		0
Guarantee	0		1
Support	2		
Payment	4		
Total	40	Total	12

## Rippling 2020

### Global Info

SaaS name:	Rippling
Pricing url	<a href="#">URL</a>
Extraction Date	<u>2 Jul 2020</u>
Number of plans	Custom
Number of addons	7
Number of common features	9
Users included in each contract	1
Has annual payment option	Undefined
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	3		
Domain	26		0
Automation	0		0
Management	3		0
Guarantee	2		0
Support	1		
Payment	0		
Total	36	Total	0

## Rippling 2021

### Global Info

SaaS name:	Rippling
Pricing url	<a href="#">URL</a>
Extraction Date	<u>1 Nov 2021</u>
Number of plans	Custom
Number of addons	7
Number of common features	10
Users included in each contract	1
Has annual payment option	Undefined
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	4		
Domain	37		0
Automation	2		0
Management	1		0
Guarantee	0		0
Support	0		
Payment	0		
Total	45	Total	0

Rippling 2023

Global Info

SaaS name:	Rippling
Pricing url	URL
Extraction Date	<u>8 Nov 2023</u>
Number of plans	4
Number of addons	13
Number of common features	37
Users included in each contract	1
Has annual payment option	Undefined
Discount for annual payment	Undefined

Feature Distribution

Type		Usage limit	
Information	8	Capacity Quota Response Driven Time-Driven	
Integration	4		
Domain	24		4
Automation	10		0
Management	3		0
Guarantee	0		0
Support	0		
Payment	0		
Total	49	Total	4

## SalesCloud 2019

### Global Info

SaaS name:	Salescloud
Pricing url	<a href="#">URL</a>
Extraction Date	<u>19 Nov 2019</u>
Number of plans	4
Number of addons	2
Number of common features	25
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	6	Capacity Quota Response Driven Time-Driven	
Integration	4		
Domain	40		8
Automation	2		0
Management	3		0
Guarantee	0		0
Support	0		
Payment	0		
Total	55	Total	8



## SalesCloud 2020

### Global Info

SaaS name:	Salescloud
Pricing url	<a href="#">URL</a>
Extraction Date	<u>5 Nov 2020</u>
Number of plans	4
Number of addons	11
Number of common features	25
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	6	Capacity Quota Response Driven Time-Driven	8
Integration	4		0
Domain	40		0
Automation	2		0
Management	3		0
Guarantee	0		0
Support	0		
Payment	0		
Total	55	Total	8

## SalesCloud 2021

### Global Info

SaaS name:	Salescloud
Pricing url	<a href="#">URL</a>
Extraction Date	<u>4 Oct 2021</u>
Number of plans	4
Number of addons	15
Number of common features	25
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Undefined

### Feature Distribution

Type		Usage limit	
Information	6	Capacity Quota Response Driven Time-Driven	
Integration	4		
Domain	40		8
Automation	2		0
Management	3		0
Guarantee	0		0
Support	0		
Payment	0		
Total	55	Total	8

SalesCloud 2023

Global Info

SaaS name:	Salescloud
Pricing url	<a href="#">URL</a>
Extraction Date	<u>13 Oct 2023</u>
Number of plans	4
Number of addons	10
Number of common features	25
Users included in each contract	1
Has annual payment option	Yes
Discount for annual payment	Undefined

Feature Distribution

Type		Usage limit	
Information	12	Capacity Quota Response Driven Time-Driven	8
Integration	3		0
Domain	40		0
Automation	5		0
Management	3		0
Guarantee	0		0
Support	0		
Payment	0		
Total	63	Total	8

## Sonarcloud 2019

### Global Info

SaaS name:	Sonarcloud
Pricing url	<a href="#">URL</a>
Extraction Date	<u>25 Dec 2019</u>
Number of plans	4
Number of addons	0
Number of common features	2
Users included in each contract	1
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	0		
Domain	10		1
Automation	1		0
Management	1		0
Guarantee	0		0
Support	0		
Payment	0		
Total	14	Total	1

## Sonarcloud 2020

### Global Info

SaaS name:	Sonarcloud
Pricing url	<a href="#">URL</a>
Extraction Date	<u>27 Oct 2020</u>
Number of plans	4
Number of addons	0
Number of common features	2
Users included in each contract	1
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	0		
Domain	10		1
Automation	1		0
Management	1		0
Guarantee	0		0
Support	0		
Payment	0		
Total	14	Total	1

## Sonarcloud 2021

### Global Info

SaaS name:	Sonarcloud
Pricing url	<a href="#">URL</a>
Extraction Date	<u>18 Jul 2021</u>
Number of plans	4
Number of addons	0
Number of common features	2
Users included in each contract	1
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	1		
Domain	11		1
Automation	1		0
Management	1		0
Guarantee	0		0
Support	0		
Payment	0		
Total	15	Total	1

Sonarcloud 2023

Global Info

SaaS name:	Sonarcloud
Pricing url	URL
Extraction Date	<u>6 Nov 2023</u>
Number of plans	1
Number of addons	0
Number of common features	8
Users included in each contract	Undefined
Has annual payment option	No
Discount for annual payment	No

Feature Distribution

Type		Usage limit	
Information	1	Capacity Quota Response Driven Time-Driven	
Integration	1		
Domain	5		0
Automation	2		0
Management	1		0
Guarantee	0		1
Support	0		
Payment	2		
Total	12	Total	1

## Wrike 2019

### Global Info

SaaS name:	Wrike
Pricing url	<a href="#">URL</a>
Extraction Date	<u>14 Nov 2019</u>
Number of plans	6
Number of addons	7
Number of common features	8
Users included in each contract	Configurable
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	4	Capacity Quota Response Driven Time-Driven	
Integration	7		
Domain	24		2
Automation	0		0
Management	5		0
Guarantee	0		0
Support	0		
Payment	0		
Total	40	Total	2



## Wrike 2020

### Global Info

SaaS name:	Wrike
Pricing url	<a href="#">URL</a>
Extraction Date	<u>6 Oct 2020</u>
Number of plans	4
Number of addons	7
Number of common features	8
Users included in each contract	Configurable
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	4	Capacity Quota Response Driven Time-Driven	2
Integration	7		0
Domain	19		0
Automation	0		0
Management	5		0
Guarantee	0		0
Support	0		
Payment	0		
Total	35	Total	2

## Wrike 2021

### Global Info

SaaS name:	Wrike
Pricing url	<a href="#">URL</a>
Extraction Date	<u>7 Oct 2021</u>
Number of plans	4
Number of addons	4
Number of common features	11
Users included in each contract	Configurable
Has annual payment option	No
Discount for annual payment	No

### Feature Distribution

Type		Usage limit	
Information	2	Capacity Quota Response Driven Time-Driven	
Integration	4		
Domain	25		2
Automation	2		1
Management	6		0
Guarantee	0		0
Support	0		
Payment	0		
Total	39	Total	3

Wrike 2023

Global Info

SaaS name:	Wrike
Pricing url	<a href="#">URL</a>
Extraction Date	<u>11 Jun 2023</u>
Number of plans	5
Number of addons	4
Number of common features	22
Users included in each contract	Configurable
Has annual payment option	No
Discount for annual payment	No

Feature Distribution

Type		Usage limit	
Information	12	Capacity Quota Response Driven Time-Driven	
Integration	12		
Domain	34		3
Automation	7		0
Management	10		0
Guarantee	0		0
Support	0		
Payment	0		
Total	75	Total	3

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