



45,000 page views a month from THETA application developers and advanced users of THETA videos and images

Not run by Ricoh staff. Community of enthusiasts.

GUIDES

- o 360 video and image editing
- Live streaming
- Camera API
- Unity development
- Media standards and information

DISCUSSION

- Sharing projects
- Related technologies
- Usage of related products
- Events
- Contests, sweepstakes













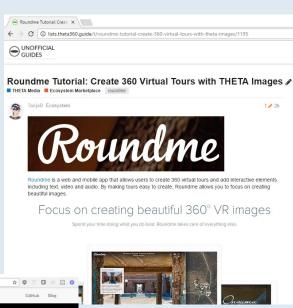


- 1. Contribute Content
- 2. Contribute Product

No Cost For Promotion Benefits are Free







Vendor tests THETA with product

Vendor provides technical usage tutorial

Vendor publishes on lists.theta360.guide

Example



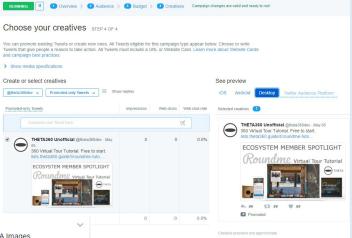
We highlight tutorial on front page of theta360.guide (1 to 3 weeks)

We promote tutorial with campaign





We Promote





Paid social media campaign (1-3 weeks) (advertising)

Owned social

- Twitter, Facebook
- Earned social
 - Facebook, other









Vendor supplies minimum of \$100 in product

Vendor verifies product works with THETA

We create sweepstakes, contest or raffle

We create landing page, rules and promotion material

We handle logistics

Jointly promoted with direct email, social, ads, banner, possible physical event



■ THETA Media ■ Ecosystem Marketplace

codetricity 9 / May 17 (APP) (1) PowerDirector Clip Movie 00; 00; 10; 00 Fit V 360 view CyberLink loaned me a copy of PowerDirector to test with RICOH THETA S images and videos. It's an excellent tool for professionals and hobbyists. See more details of PowerDirector15 10. Although this call-

used it for less than a day, I can say that it compares favorably to Adobe Premiere Pro VR Mode

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Multi-page detailed product review





Events

465 registered members

Held every other month in San Francisco area

Product usage demonstrations

30-50 people attend each event







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Internal notes to be deleted

Goals

- Increase traffic to theta360.guide
- Increase content that we can promote
 - Measure number of companies
 - Target 1 a month
- Increase marketing campaigns to build traffic and awareness to site
 - Measure traffic to tutorial or contest page
- Define and improve marketing techniques
 - Move toward process where we review internal work metrics. What we did each month
- Increase communication with partners in hopes of learning something

Not Goals

- Increase registrations to ecosystem
 - though the program should help
- Clarify benefits of being in ecosystem program
 - More of a test or a step in the process than an answer
- Build legitimate partner program
- Define meetup structure
- Define who the target audience of theta360.guide is
- Define basic objective of Oppkey's contract with TK

