# Isaac Bernat

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## **Achievements**

#### SUBSCRIPTION FOUNDING

- Lead architect: scaled 2022-03.
- Represents **59.3% GMV** by Q4 2022.
- LTV: +41% YoY in Q2 2022.
- **ltv/cac:** 1.4x → 3.0x in 4 months.

#### SUBSCRIPTION GROWTH

- GM: +3% global Gross Margin.
- A/B test: best out of 215 launched.
- **Epic lead**: 100% Backend. Coordinated FE, PM, Data and CRM teams.
- **Delivery**: 4 weeks ahead of plan.

### **GROWTH ENGINEERING**

• **A/B tests:** Q3, Q4 2020.

• **Blog:** +300% NPCs.

• **Q&A:** +800% CVR.

• **Traffic:** 1M new visitors/mo.

### STRATEGIC QUICK WINS

- **Cost control:** Avoid running ignored tests (\$31k/yr) June 2022.
- **Hero page:** Phone user on mobile version (+27% GMV, +20% hours).

### CI/CD & DEV TOOLING

- Homepage: Built custom SSG & CI/CD pipeline with GitHub Actions.
- Opsweb: Architected internal deploy system for 50+ microservices.

# **Education & Languages**

M.Sc. Informatics Engineering 2006 - 2011 UPC & NTNU

- Thesis awarded Highest Honours by both institutions.
- Languages: English (C2), Catalan/Spanish (Native).

# **Core Competencies**.

### LANGUAGES & DATABASES

- **Primary:** Python, Go.
- Databases: PostgreSQL, MySQL, Redshift.
- Ancillary: C++, JavaScript.

### SYSTEM DESIGN

 Microservices, Monoliths, REST, GraphQL, System Design Docs.

### **TOOLS & PRACTICES**

- DevOps: AWS, Docker, CI/CD, GitHub Actions.
- AI-Assisted Dev: GitHub Copilot, Cursor, Kiro.dev.
- **Practices:** A/B Testing, TDD, Incident Management.
- Public Speaking: 2x PyCon SE.

# **Experience**

**SABBATICAL** Aug 2024 - Present

BARCELONA, SPAIN

• Focused on Al Engineering & System Design; production-grade design docs & maintaining popular OSS tools (800+ stars).

### PREPLY.COM Mar 2020 - Jul 2024

**Jun 2022 – Aug 2024** 

BARCELONA, SPAIN Staff Backend Engineer

- **Tech Leadership:** Acted as a trusted advisor, lead 15+ incident responses, drove postmortems to improve eng-wide policy and provided strategic foresight that saved thousands of dev hours.
- **Subscription events:** enabled data teams to track state transitions.
- **Cross-Functional Lead:** Coordinated with Product/Data/CRM teams to ensure business alignment with high-stakes experiments.
- **Group lessons:** lead backend and handover project to new team.

  Mar 2020 Jun 2022

  Senior Backend Engineer
  - **Subscriptions:** transition a package-only company:
    - Backend: lead architect, re-used existing components for MVP.
    - Volume: process 150k+ subscription renewals/mo (Q1 2023).
    - Cohorts: created custom system to support 5 A/B tests in parallel.
    - Features: cancel, pause, upgrade, downgrade, expire, carry...
  - Migrate: Q&A app backend from Django templates to GraphQL.
  - Monitor: on-call rotation, set up alerts, dashboards (e.g. Grafana).
  - Interview: 13 backend candidates. 2 valuable members hired.

### IVBAR.COM Mar 2018 - Mar 2020

**Mar** 2019 – Mar 2020

STOCKHOLM, SWEDEN Fullstack Engineer

- Chronics: enabled processing of non-episodic patient groups.
- **Subgroups:** built case-mix decision trees (multidisciplinary project).

  Mar 2018 Jan 2019

  Backend Engineer
  - **Processor:** National Quality Registry for Breast Cancer (NKBC).
  - MECE filters: made to preserve privacy and avoid triangulation.

# PRODUCTOS ADITIVOS Jun 2016 - Jan 2018 MONTCADA, SPAIN

- As CTO: market intelligence, ERP migration, transition to SII...
- As CFO: saved 64k EUR on 3y and 7y fix-rate loans.

### **WRAPP.COM** Oct 2012 - Jun 2016

STOCKHOLM, SWEDEN

**Sep 2014 – Jun 2016** 

Tech Lead & Founding Engineer (2.0 Pivot)

- **Architected 'Opsweb':** Led development of a critical internal deployment system for 50+ microservices on AWS.
- **Microservice Ownership:** Maintained core backend services in both Go and Python during the company's pivot.
- ∰ Oct 2012 Sep 2014

Early Engineer (Backend, Data, Frontend)

- **Engineered from Scratch:** Built the company's first content recommender system and A/B testing email framework (1M+ sends per week).
- **Owned Redshift ETL Pipeline:** Architected and optimized the core data warehouse for business intelligence.

# FXSTREET.COM Feb - Jul 2012 Software Developer BARCELONA, SPAIN

• **Maintenance:** 17-language site - C#, .net MVC3, jQuery on Azure.