### **Status-quo Contract**

# Pay when you want (before 3 months)

- ✓ Term: loan must be paid before 3 months.
- ✓ Amount owed: Loan + Accumulated interest before loan term ends. Interest accumulates daily on outstanding amount.
- ✓ Flexibility: you can pay any quantity at any time before 90 days with no prepayment penalty.

#### **Forced-commitment Contract**

## 3 mandatory monthly payments

- ✓ Term: loan must be paid before 3 months.
- ✓ Amount owed: Loan + Accumulated interest before loan term ends. Interest accumulates daily on outstanding amount.
- ✓ Commitment: to give you structure, each month you must pay at least 1/3 of the loan; that is: 3 equal sized payments. By missing it you incur in a penalty fee of 2% of the monthly payment due.

#### **Soft-commitment Contract**

## 3 mandatory monthly payments

- ✓ Term: loan must be paid before 3 months.
- ✓ Amount owed: Loan + Accumulated interest before loan term ends. Interest accumulates daily on outstanding amount.
- ✓ **Promise**: you incur a non-legal promise to pay your loan in installments. If you miss monthly payments, you will have broken your word.