

Isaiah Thomas New

(716) 935-9121 | [linkedin.com/in/isaiahnew](https://www.linkedin.com/in/isaiahnew) | isaiahnew42@gmail.com

Professional Summary

- **Detail-oriented Financial Analyst** with hands-on experience in quantitative analysis, reporting and forecasting.
- Degreed finance professional with educational and professional experience in banking and financial planning and analysis, as he completed a 12-week instruction in underwriting, commercial banking, wealth management, risk management, and intensive training in leadership, communication and finance.
- BA Economics from Columbia. Recently graduated with a Master of Finance from Harvard University.
- Advanced data management skills (MS Excel) and advanced data mining experience (R statistical programming language); Oracle Financial, Hyperion Essbase, and S&P Global Market Intelligence.
- Performed extensive ad hoc peer bank benchmarking research for decision support at M&T Bank.
- Strong analytical skills with experience in financial modeling and data analytics; trend analysis, variance analysis.
- Exceptional interpersonal and communication skills with proven ability to work independently and on a team.
- Available to interview with a 24-hour notice.

Education

Harvard University, School of Continuing Education, Master of Liberal Arts: Finance, 2022

Columbia University, Columbia College, Bachelor of Arts: Economics, 2016

Certifications

Harvard Business School Credential of Readiness, Jul 2018

Relevant Master of Finance Courses

Quantitative Methods for Economics and Finance (using R), Data Mining For Business (using R)

Managerial Finance, Managerial Accounting, Investment Theory and Applications, Business Analysis & Valuation, Corporate Finance, Financial Statement Analysis

Professional Experience

M&T Bank Management Development Program

Corporate Analyst - Finance Division, FP&A, Buffalo, NY

Jul 2017 – Jun 2018

- Provided monthly company-level P&L forecast variance analysis for senior management at close and earnings.
- Performed peer bank benchmarking research and analysis of complex financial statements for decision support.
- Lead analyst for Key Performance Measures (KPM) calculation and data sourcing guide used by all FP&A teams.
- Modernized the firm's profitability manual to reflect funding methodologies with supporting financial theory.
- Contributed to a regulatory impact analysis of 2017 Tax Cuts and Jobs Act, work referenced in CEO Annual Letter.
- Built and refined dynamic budget models for mid-cycle plan and for mid-year forecast guidance at CFO request.
- Supported development of the bank's annual plan for its presentation to the Board of Directors.

Management Trainee

Jul 2017 – Apr 2018

- Completed eleven-month intensive training program where participants develop solutions to business challenges and learn finance skills to prepare for future leadership within the financial industry.
- Developed recommendations to organically increase net checking using a digital-first relationship banking strategy.

Blue Bridge Financial

Accounting Team, Buffalo, NY**Feb 2017 – May 2017**

- Prepared equipment finance loans on a fast-paced accounting team for a rapidly growing business lender.
- Analyzed journal entries, prepared payments by accruing expenses and reconciled general ledger accounts.
- Collaborated with senior accountant and controller in executing disbursements and with month-end close.

Institute for Social and Economic Research and Policy at Columbia**Staff Associate, New York, NY****May 2015 – Aug 2015**

- Conducted data-intensive research on post-recession financial regulation in the United States.
- Analyzed text-based data within federal litigation and SEC/CFTC enforcement actions.
- Summarized and coded litigation outcomes to determine efficacy of federal intervention in financial crimes.
- Augmented data collection for use with machine learning models.

Skills

- Advanced financial modeling and data management with Microsoft Excel and R statistical programming software.
- Strong ability to turn complex financial statement data into cohesive narratives and actionable insights.
- Extensive knowledge of finance and banking industry through job experience, training and education.
- Exceptional interpersonal and communication skills, providing a collegial atmosphere of support.
- Entrepreneurial perspective with drive, integrity and ability to work through obstacles to add value.
- Analytical mindset; enjoys applying data science to discover insights and readily adapts to new technologies.