

# Isaiah Thomas New

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## Professional Summary

- **Detail-oriented Financial Analyst** with hands-on experience in quantitative analysis, reporting and forecasting.
- Degreed finance professional with educational and professional experience in financial planning and analysis, as he completed a 12-week instruction in commercial banking, risk management, and intensive training in leadership, communication and finance.
- BA Economics from Columbia. Recently graduated with a Master of Finance from Harvard University.
- Advanced data management skills (Excel) and advanced data mining experience (R programming language); Oracle Financial, Hyperion Essbase, and S&P Global Market Intelligence.
- Performed extensive ad hoc peer bank benchmarking and analysis for decision support at M&T Bank.
- Strong analytical skills with experience in financial modeling and data analytics, trend analysis, variance analysis.
- Exceptional interpersonal and communication skills with proven ability to work independently and on a team.
- Available to interview with a 24-hour notice.

## Education

**Harvard University**, *Master of Liberal Arts in Finance*, 2022

**Columbia University**, *Bachelor of Arts in Economics*, 2016

## Certifications

Harvard Business School Credential of Readiness, Jul 2018

## Relevant Master of Finance Courses

Quantitative Methods for Economics and Finance, Data Mining For Business

Managerial Finance, Managerial Accounting, Investment Theory and Applications, Business Analysis & Valuation, Corporate Finance, Financial Statement Analysis

## Professional Experience

### **M&T Bank Corporation**

**Corporate Analyst - Finance Division, Financial Planning & Analysis, Buffalo, NY**

**Jul 2017 – Jun 2018**

- Provided monthly P&L forecast variance analysis and discussion for senior management at close and earnings.
- Performed peer bank benchmarking research and analysis of complex financial statements for decision support.
- Lead analyst for Key Performance Measures (KPM) calculation and data sourcing guide used by FP&A teams.
- Modernized the bank's profitability manual to reflect funding methodologies with supporting financial theory.
- Contributed to a regulatory impact analysis of 2017 Tax Cuts and Jobs Act; work referenced in CEO Annual Letter.
- Built and refined dynamic budget models for mid-cycle plan and for mid-year forecast guidance at CFO request.
- Supported development of the bank's annual plan for its presentation to the Board of Directors.

### **M&T Bank Management Development Program**

**Jul 2017 – Apr 2018**

- Completed eleven-month intensive training program where participants develop solutions to business challenges and learn finance skills to prepare for future leadership within the financial industry.
- Developed recommendations to organically increase net checking using a digital-first relationship banking strategy.

**Blue Bridge Financial**  
**Accounting Team, Buffalo, NY**  
**Feb 2017 – May 2017**

- Prepared equipment finance loans on a fast-paced accounting team for a rapidly growing business lender.
- Analyzed journal entries, prepared payments by accruing expenses and reconciled general ledger accounts.
- Collaborated with senior accountant and controller in executing disbursements and with month-end close.

**Institute for Social and Economic Research and Policy at Columbia**  
**Staff Associate, New York, NY**  
**May 2015 – Aug 2015**

- Conducted data-intensive research on post-recession financial regulation in the United States.
- Analyzed text-based data within federal litigation and SEC/CFTC enforcement actions.
- Summarized and coded litigation outcomes to determine efficacy of federal intervention in financial crimes.
- Augmented data collection for use with machine learning models.

**Skills**

- Advanced financial modeling and data management with Microsoft Excel and R statistical programming software.
- Strong ability to turn complex financial statement data into cohesive narratives and actionable insights.
- Extensive knowledge of finance and banking industry through job experience, training and education.
- Exceptional interpersonal and communication skills, providing a collegial atmosphere of support.
- Entrepreneurial perspective with drive, integrity and ability to work through obstacles to add value.
- Analytical mindset; enjoys applying data science to discover insights and readily adapts to new technologies.