Sameer Sanjeevi

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EDUCATION

University of Illinois at Chicago, Chicago, IL
Master of Science in Management Information Systems, expected May 2023
- Course Highlights: Statistics for Management, Information System Strategy & Policy, Enterprise Application Development

EXPERIENCE

Thermelgy, Chennai, India
(An Industrial IOT platform for managing equipment, processes and energy for the HVAC industry.)
Product Manager   Dec 2019 –April 2021
- Coordinated 300+ customer interviews, implemented insights and developed new product features to address customer problems, thereby onboarding 5 happy prospective corporate customers.
- Operated between multiple stake holders to build product roadmaps as a co-founder.
- Managed an 8-member team, to build an in-house IoT platform that processed data from various sensors.
- Developed the UI/UX for IOT web application that showed direct and indirect savings for customers.
- Implemented a cost-effective CI/CD for web-app, thereby saving 50% of time during deployment.

Aspiration Energy Pvt. Ltd. Chennai, India
(Energy service company focused on sustainable industrial heating solutions.)
Project Lead   Oct 2018 – Nov 2019
- Executed electrical energy assessments in several automotive companies that increased heat pump sales by 20%
- Increased Thermelgy brand reach by 15k+ users by creating websites, campaigns & product brochures.
- Managed procurement and reduced 50% of B.O.M cost through effective vendor management.

R&D Intern   July – Sep 2018
- Collaborated with project engineers to test and deploy prototypes at 5 legacy customer sites.
- Implemented a cost-effective cloud solution to analyze machine data for existing customers.
- Assisted in building prototypes of IOT gateway devices to monitor energy metrics of heatpumps.

LEADERSHIP AND PROJECTS

Freelancer
- Worked over 20+ projects as a Project Manager & Business analyst   Mar 2021 – Present

Stackbyte, Co-founder   Sep 2020 – present
- Built an EdTech platform aimed to bridge the gap between academia and industry

I-NCUBATE by GDC-Innovation & Entrepreneurship   Sep – Nov 2019
- Represented Thermelgy as an entrepreneur lead and developed the business model canvas.

Technical Paper Publication   March 2021
- Advances in Automation, Signal Processing, Instrumentation, and Control ; Paper Titled: *"Design and Performance Analysis of Solid-State Transformer"*

The Duke of Edinburgh's Award – Bronze & Silver   May 2011– Dec 2013

SKILLS

Technical   : SQL, MongoDB, GitHub, AWS, GCP, Postman, MATLAB
Programming   : Python, C, JavaScript, React.js, Html, CSS, Bootstrap, R, Java
Tools   : MS Excel, Power BI, Draw.io, Adobe XD, MS PowerPoint
Project Management   : JIRA, Requirement Gathering, Scrum, MS Visio, Lucid Chart, MS Teams
Interests   : Performing Artist – Beatboxer, Cooking, Event Management