

## Sameer Sanjeevi

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EDUCATION	<b>University of Illinois at Chicago, Chicago, IL</b>	
	<i>Master of Science in Management Information Systems,</i>	<i>expected May 2023</i>
	<ul style="list-style-type: none"><li>Course Highlights: Statistics for Management, Information System Strategy &amp; Policy &amp; Enterprise Application Development</li></ul>	
EXPERIENCE	<b>Chaddock, Quincy, IL</b>	
	(Analyzing customer experiences for Electronic Health Record product - FLEX AMS)	
	<i>Project Intern</i>	Oct 2021 – Dec 2021
	<ul style="list-style-type: none"><li>Designed question and conducted interviews to record feedback from 5 existing FLEX AMS customers.</li><li>Analyzed FLEX AMS's proposed business model and proposed an approach to target prospective customers.</li><li>Segmented prospective customers and created and survey to record their inputs and requirements.</li></ul>	
	<b>Thermelgy, Chennai, India</b>	
	(An Industrial IOT platform for managing equipment, processes and energy for the HVAC industry.)	
	<i>Product Manager</i>	Dec 2019 –April 2021
	<ul style="list-style-type: none"><li>Coordinated 200+ customer interviews, implemented insights and developed new product features to address customer problems thereby developing Thermelgy.</li><li>Onboarded the first 5 happy corporate customers for the company.</li><li>Managed an 8-member team, to build an in-house IoT platform that processed data from various sensors.</li><li>Developed the UI/UX for IOT web application that showed direct and indirect savings for customers.</li><li>Implemented a cost-effective CI/CD for web-app, thereby saving 50% of time during deployment.</li><li>As a founding member handled entire IT project infrastructure from web hosting to MS Teams.</li></ul>	
	<b>Aspiration Energy Pvt. Ltd. Chennai, India</b>	
	(Energy service company focused on sustainable industrial heating solutions.)	
LEADERSHIP AND PROJECTS	<i>Project Lead</i>	Oct 2018 – Nov 2019
	<ul style="list-style-type: none"><li>Developed IT infrastructure using SharePoint for effective team collaboration and file management.</li><li>Executed electrical energy assessments at automotive companies that increased heat pump sales by 20%</li><li>Increased Thermelgy brand reach by 15k+ users by creating websites, campaigns &amp; product brochures.</li><li>Managed procurement and reduced 50% of B.O.M cost through effective vendor management.</li></ul>	
	<i>R&amp;D Project Intern</i>	July – Sep 2018
	<ul style="list-style-type: none"><li>Collaborated with project engineers to test and deploy prototypes at 5 legacy customer sites.</li><li>Implemented a cost-effective cloud solution to analyze machine data for existing customers.</li><li>Assisted in building prototypes of IOT gateway devices to monitor energy metrics of heatpumps.</li><li>Assisted in developing and fabricating in-house hardware devices aimed to capture sensor inputs</li></ul>	
	<b>Freelancer</b>	
	<ul style="list-style-type: none"><li>Worked over 20+ projects as a Project Manager &amp; Business analyst</li></ul>	Mar 2021 – Present
	<b>Stackbyte, Co-founder</b>	Sep 2020 – present
	<ul style="list-style-type: none"><li>Built an EdTech platform aimed to bridge the gap between academia and industry</li></ul>	
	<b>I-NCUBATE by GDC-Innovation &amp; Entrepreneurship</b>	Sep – Nov 2019
	<ul style="list-style-type: none"><li>Represented Thermelgy as an entrepreneur lead and developed the business model canvas.</li></ul>	
SKILLS	<b>Technical</b>	
	: SQL, MongoDB, GitHub, AWS, GCP, Postman, MATLAB	
	<b>Programming</b>	
	: Python, C, JavaScript, React.js, Html, CSS, Bootstrap, R, Java	
	<b>Tools</b>	
	: MS Excel, Power BI, SharePoint, Draw.io, Adobe XD, MS PowerPoint	
	<b>Project Management</b>	
	: JIRA, Requirement Gathering, Scrum, MS Visio, Lucid Chart, MS Teams	
	<b>Interests</b>	
	: Performing Artist – Beatboxer, Cooking, Event Management	
<b>The Duke of Edinburgh's Award – Bronze &amp; Silver</b>		May 2011– Dec 2013