

Sameer Sanjeevi

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EDUCATION	University of Illinois at Chicago, Chicago, IL		expected May 2023
	<i>Master of Science in Management Information Systems, 3.78/4</i>		<i>GPA (3.78/4.00)</i>
	<ul style="list-style-type: none">Course Highlights: Statistics for Management, Enterprise Application Development and Information System Strategy & Policy		
EXPERIENCE	Chaddock, Quincy, IL		
	(Analyzing customer experiences for Electronic Health Record product - FLEX AMS)		
	<i>Project Intern</i>		Oct 2021 – Dec 2021
	<ul style="list-style-type: none">Designed question and conducted interviews to record feedback from 5 existing FLEX AMS customers.Analyzed FLEX AMS's proposed business model and proposed an approach to target prospective customers.Segmented prospective customers and created and survey to record their inputs and requirements.		
	Thermelgy, Chennai, India		
	(An Industrial IOT platform for managing equipment, processes and energy for the HVAC industry.)		
LEADERSHIP AND PROJECTS	<i>Product Manager</i>		Dec 2019 – April 2021
	<ul style="list-style-type: none">Coordinated 200+ customer interviews, implemented insights and developed new product features to address customer problems thereby developing Thermelgy.Onboarded the first 5 happy corporate customers for the company.Managed an 8-member team, to build an in-house IoT platform that processed data from various sensors.Developed the UI/UX for IOT web application that showed direct and indirect savings for customers.Implemented a cost-effective CI/CD for web-app, thereby saving 50% of time during deployment.As a founding member handled entire IT project infrastructure from web hosting to MS Teams.		
	Aspiration Energy Pvt. Ltd. Chennai, India		
	(Energy service company focused on sustainable industrial heating solutions.)		
	<i>Project Lead</i>		Oct 2018 – Nov 2019
	<ul style="list-style-type: none">Executed electrical energy assessments at automotive companies that increased heat pump sales by 20%Increased Thermelgy brand reach by 15k+ users by creating websites, campaigns & product brochures.Managed procurement and reduced 50% of B.O.M cost through effective vendor management.		
	<i>R&D Project Intern</i>		July – Sep 2018
	<ul style="list-style-type: none">Collaborated with project engineers to test and deploy prototypes at 5 legacy customer sites.Implemented a cost-effective cloud solution to analyze machine data for existing customers.Assisted in building prototypes of IOT gateway devices to monitor energy metrics of heatpumps.Assisted in developing and fabricating in-house hardware devices aimed to capture sensor inputs		
	Freelancer		
	<ul style="list-style-type: none">Worked over 20+ projects as a Project Manager & Business analyst		
SKILLS	Technical Programming		: SQL, MongoDB, GitHub, AWS, GCP, Postman, MATLAB
	Tools		: Python, C, JavaScript, React.js, Html, CSS, Bootstrap, R, Java
	Project Management		: MS Excel, Power BI, Tableau, Draw.io, Adobe XD, MS PowerPoint
			: JIRA, Requirement Gathering, Scrum, MS Visio, Lucid Chart, MS Teams
	I-NCUBATE by GDC-Innovation & Entrepreneurship		Sep – Nov 2019
	<ul style="list-style-type: none">Represented Thermelgy as an entrepreneur lead and developed the business model canvas.		
	Technical Paper Publication		March 2021
	<ul style="list-style-type: none">Advances in Automation, Signal Processing, Instrumentation, and Control ; Paper Titled: <i>"Design and Performance Analysis of Solid-State Transformer"</i>		
	The Duke of Edinburgh's Award – Bronze & Silver		May 2011– Dec 2013