

Sameer Sanjeevi

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EDUCATION	University of Illinois at Chicago, Chicago, IL	
	<i>Master of Science in Management Information Systems,</i>	<i>expected May 2023</i>
	<ul style="list-style-type: none">Course Highlights: Statistics for Management, Information System Strategy & Policy & Enterprise Application Development	
EXPERIENCE	Chaddock, Quincy, IL	
	(Analyzing customer experiences for Electronic Health Record product - FLEX AMS)	
	<i>Project Intern</i>	Oct 2021 – Dec 2021
	<ul style="list-style-type: none">Designed question and conducted interviews to record feedback from 5 existing FLEX AMS customers.Analyzed FLEX AMS's proposed business model and proposed an approach to target prospective customers.Segmented prospective customers and created and survey to record their inputs and requirements.	
	Thermelgy, Chennai, India	
	(An Industrial IOT platform for managing equipment, processes and energy for the HVAC industry.)	
	<i>Product Manager</i>	Dec 2019 –April 2021
	<ul style="list-style-type: none">Coordinated 200+ customer interviews, implemented insights and developed new product features to address customer problems thereby developing Thermelgy.Onboarded the first 5 happy corporate customers for the company.Managed an 8-member team, to build an in-house IoT platform that processed data from various sensors.Developed the UI/UX for IOT web application that showed direct and indirect savings for customers.Implemented a cost-effective CI/CD for web-app, thereby saving 50% of time during deployment.As a founding member handled entire IT project infrastructure from web hosting to MS Teams.	
	Aspiration Energy Pvt. Ltd. Chennai, India	
	(Energy service company focused on sustainable industrial heating solutions.)	
LEADERSHIP AND PROJECTS	<i>Project Lead</i>	Oct 2018 – Nov 2019
	<ul style="list-style-type: none">Developed IT infrastructure using SharePoint for effective team collaboration and file management.Executed electrical energy assessments at automotive companies that increased heat pump sales by 20%Increased Thermelgy brand reach by 15k+ users by creating websites, campaigns & product brochures.Managed procurement and reduced 50% of B.O.M cost through effective vendor management.	
	<i>R&D Project Intern</i>	July – Sep 2018
	<ul style="list-style-type: none">Collaborated with project engineers to test and deploy prototypes at 5 legacy customer sites.Implemented a cost-effective cloud solution to analyze machine data for existing customers.Assisted in building prototypes of IOT gateway devices to monitor energy metrics of heatpumps.Assisted in developing and fabricating in-house hardware devices aimed to capture sensor inputs	
	Freelancer	
	<ul style="list-style-type: none">Worked over 20+ projects as a Project Manager & Business analyst	Mar 2021 – Present
	Stackbyte, Co-founder	Sep 2020 – present
	<ul style="list-style-type: none">Built an EdTech platform aimed to bridge the gap between academia and industry	
	I-NCUBATE by GDC-Innovation & Entrepreneurship	Sep – Nov 2019
	<ul style="list-style-type: none">Represented Thermelgy as an entrepreneur lead and developed the business model canvas.	
SKILLS	Technical	
	: SQL, MongoDB, GitHub, AWS, GCP, Postman, MATLAB	
	Programming	
	: Python, C, JavaScript, React.js, Html, CSS, Bootstrap, R, Java	
	Tools	
	: MS Excel, Power BI, SharePoint, Draw.io, Adobe XD, MS PowerPoint	
	Project Management	
	: JIRA, Requirement Gathering, Scrum, MS Visio, Lucid Chart, MS Teams	
	Interests	
	: Performing Artist – Beatboxer, Cooking, Event Management	
	The Duke of Edinburgh's Award – Bronze & Silver	
		May 2011– Dec 2013

