# CONTACT

hello@isaque.me

isaque.me (Portfolio)
isaque.me/linkedin (Linkedin)

#### TOP SKILLS

BRAND & PRODUCT STRATEGY
PRODUCT IDEATION / SERVICE DESIGN
BEHAVIORAL & PSYCHOMETRIC RESEARCH
DIGITAL DESIGN • FILMMAKING • PUBLIC SPEAKING
R • SPSS • HTML/CSS/JS • BUSINESS DESIGN

# **LANGUAGES**

ENGLISH (NATIVE/BILINGUAL)

PORTUGUESE (NATIVE/BILINGUAL)

SPANISH (FULL PROFICIENCY)

HUNGARIAN (ELEMENTARY)

DUTCH (ELEMENTARY)

# HONORS & AWARDS (ABRIDGED)

2023 CANNES LIONS (DIRECT: FOOD/DRNK)

PBRONZE (HEINEKEN)

2023 LIA (TRANSFORM. BUSINESS IMPACT)

PGOLD (HEINEKEN)

2023 GOLDEN DRUM (SOCIAL GOOD)

P GOLD (HEINEKEN)

2023 LIA (CREATIVITY IN B2B)

SHORTLIST (HEINEKEN)

2023 CANNES LIONS (SOCIAL: TARGETING)

SHORTLIST (HEINEKEN)

2023 CANNES LIONS (B2B: TARGETING)

SHORTLIST (HEINEKEN)

2023 CLUBE DE CRIAÇÃO (FILM: DRNK)

SILVER (HEINEKEN)

2022 CANNES YOUNG LIONS (DIGITAL)

PBRONZE (UNITED NATIONS)

2022 YOUNG LIONS NL GOLD (FAIRPHONE)

2022 YOUNG LIONS NL

\*\* SILVER (MENTELITY FOUNDATION)

2022 YOUNG LIONS NL

HONORS (BUMA X YOUTUBE)

2021 YOUNG LIONS NL

\*\*BRONZE (CONCERTGEBOUW)

# **PASSPORTS**

BRAZILIAN ITALIAN

# ISAQUE SENEDA

(BRAND + PRODUCT) \* (RESEARCHER + STRATEGIST + DESIGNER)

# **SUMMARY**

I help companies craft meaningful brand/product USPs, and translate those USPs into valuable services in 3 steps:

① RESEARCH

BEHAVIORAL RESEARCH • PSYCHOMETRIC ANALYSIS

② STRATEGY

BRAND + PRODUCT STRATEGY • BUSINESS DESIGN

3 DESIGN

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SERVICE / UX DESIGN · FRONT-END DEVELOPMENT

# EXPERIENCE (ABRIDGED)

#### **MEGA TABLE**

FOUNDER + STATS INSTRUCTOR

OCT 2017 - PRESENT (6 YEARS 1 MONTH)

AMSTERDAM, NETHERLANDS

- → A subscription-based data analysis course and platform;
- → Taught 600+ UvA students, open-source summary used by 2000+ students.

#### **PUBLICIS ITALY (LE PUB)**

DATA ANALYST / CREATIVE & PRODUCT STRATEGIST

JUN 2021 - DEC 2023 (2 YEARS 5 MONTHS)

AMSTERDAM, NETHERLANDS

- → Joined the global Heineken account as data strategist on Data Lab;
- ightarrow Later in product strategy + ideation at Le Garage (innovation team).

#### ■ WINEPOPPER

BRAND & PRODUCT STRATEGIST

JAN 2021 - DEC 2021 (1 YEAR)

SÃO PAULO, BRAZIL

- → Managed brand and product strategy for a gas wine opener;
- → 200 units sold out in a week with launch of new website UX + campaign.

## MUSEU DO AMANHÃ (MOTI)

BRAND STRATEGIST & DIGITAL DESIGNER

NOV 2018 - JUN 2021 (2 YEARS 7 MONTHS)

AMSTERDAM, NETHERLANDS

- → Storytelling agency for sustainability museums worldwide.
- → Led development of FORMS' global brand identity (visual + strategic);

#### **ARENAS ESPM**

CREATIVE STRATEGIST & ART DIRECTOR

FEB 2016 - JUL 2016 (6 MONTHS)

SÃO PAULO, BRAZII

- → Traineeship at ESPM student ad agency creating for Mentos and Mondelez;
- ightarrow Collaborated with professionals from renowned agencies in São Paulo.

# **EDUCATION**

# @d.MBA

COHORT, BUSINESS DESIGN

#### ROTTERDAM SCHOOL OF MANAGEMENT, ERASMUS UNIVERSITY

MSc, MARKETING MANAGEMENT

#### # FACULTY OF SOCIAL & BEHAVIOURAL SCIENCES, UNIVERSITY OF AMSTERDAM

BSc, COMMUNICATION SCIENCE (\*HONOURS)

MINOR, BUSINESS ADMINISTRATION

### OPEN SOURCE SOCIETY UNIVERSITY

OPEN-SOURCE DEGREE, COMPUTER & DATA SCIENCE · (CURRENTLY ENROLLED)

#### PARSONS SCHOOL OF DESIGN, THE NEW SCHOOL

STUDY ABROAD, COMMUNICATION DESIGN

#### **₩ILLEM DE KOONING ACADEMY**

PROPEDEUSE, AUDIOVISUAL DESIGN

#### ESCOLA SUPERIOR DE PROPAGANDA E MARKETING

PORTFOLIO SCHOOL, ADVERTISING & MARKETING

## **ROTARY INTERNATIONAL**

YOUTH EXCHANGE PROGRAM, HUNGARY

RESULTS RESULT

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