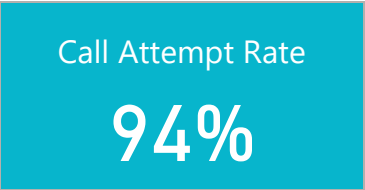
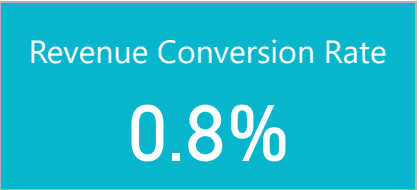
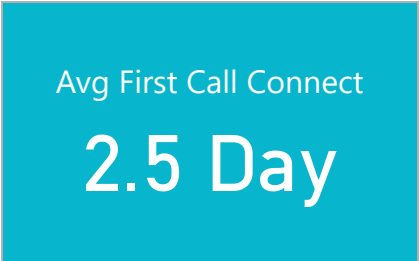


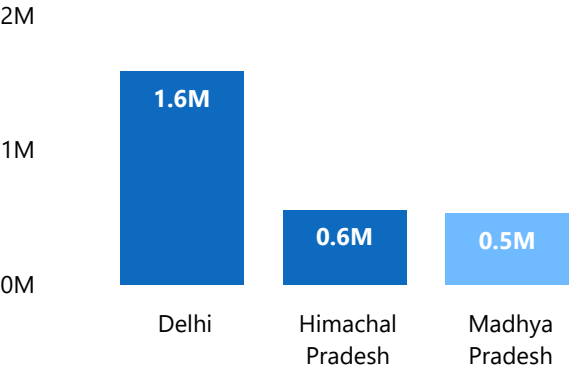
# EdTech Performance Dashboard



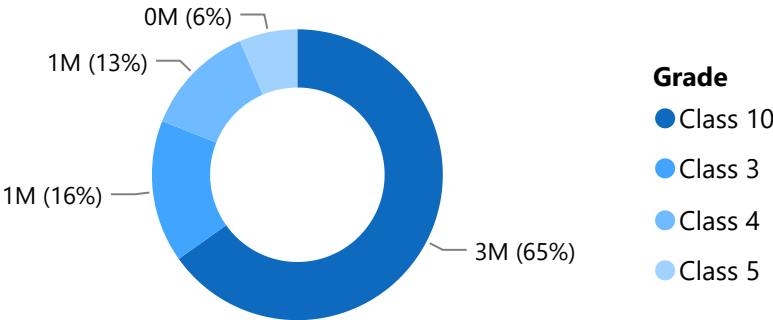
Leads Type	Average Talk Time	Avg First Call Attempt	Avg First Call Connect
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Non Revenue Generating Leads	1.5 hrs	1.1 Day	2.6 Day
Revenue Generating Leads	6.1 hrs	0.6 Day	1.1 Day

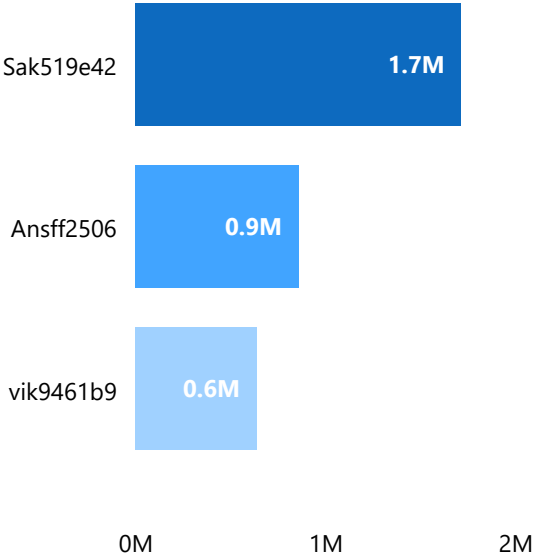
Revenue by State



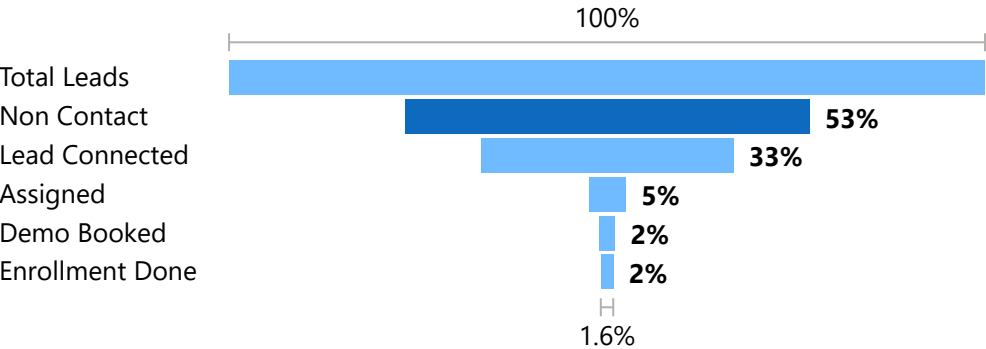
Revenue by Grade



Revenue by Team Leader



Leads by Stage



Revenue by Stage

