



# EDA Case Study

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&

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# BUSINESS OBJECTIVES

- This case study aims to identify patterns which indicate if a client has difficulty paying their installments which may be used for taking actions such as denying the loan, reducing the amount of loan, lending (to risky applicants) at a higher interest rate, etc.
- This will ensure that the consumers capable of repaying the loan are not rejected.
- Identification of such applicants using EDA is the aim of this case study.
- In other words, the company wants to understand the driving factors (or driver variables) behind loan default, i.e. the variables which are strong indicators of default.
- The company can utilize this knowledge for its portfolio and risk assessment.

# ANALYSIS WORKFLOW

We performed the following steps in this analysis.

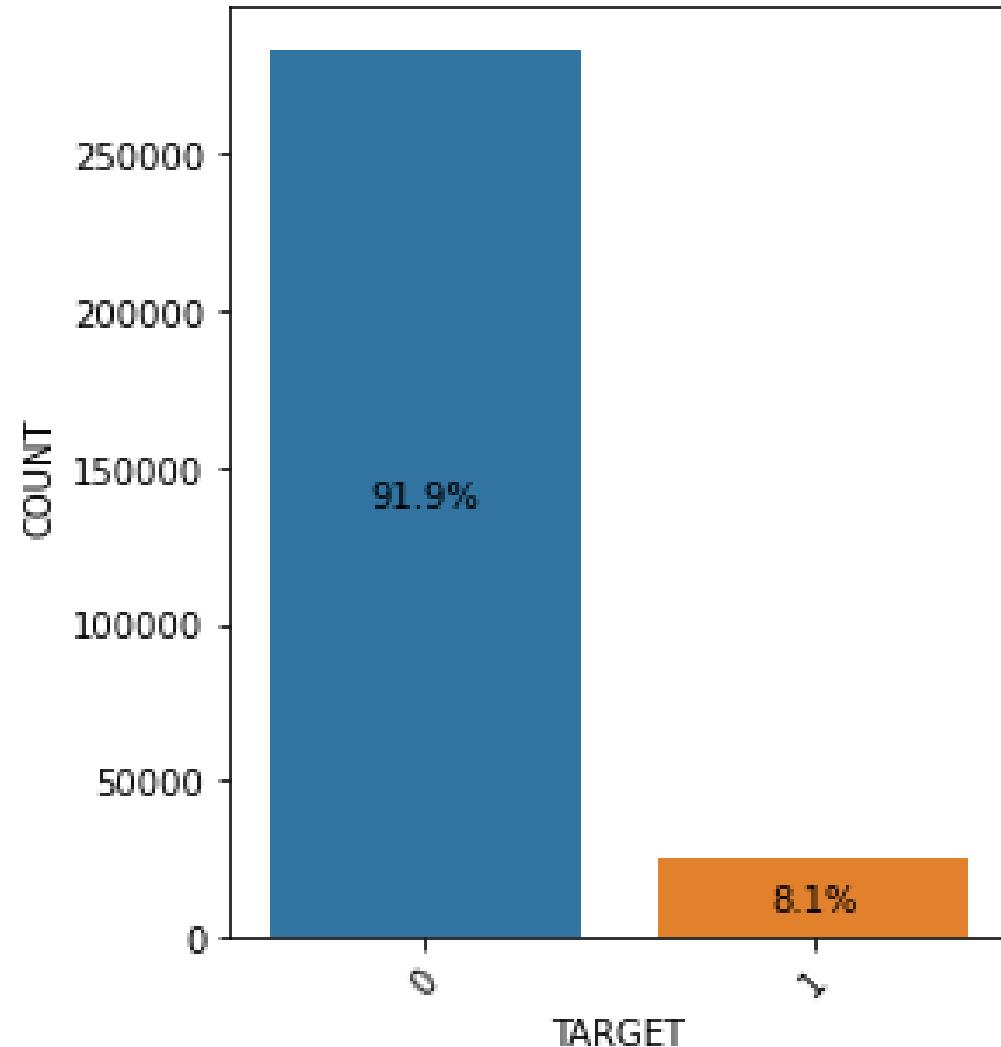
- 1. Read the “application\_data.csv”.
- 2. Missing Value Treatment
- 3. Outlier Analysis
- 4. Modifying the Columns
- 5. Exploratory Data Analysis
- 6. Read the “previous\_application.csv”
- 7. Missing Value Treatment
- 8. Outlier Analysis
- 9. Modifying the Columns
- 10. Merging the two datasets
- 11. Exploratory Data Analysis
- 12. Deriving the Conclusion

# MISSING VALUES

- There were a number of columns with missing values in both the current application dataset and the previous application dataset.
- The columns which had 40% missing values were dropped.
- The columns which had less than 40% of missing values were imputed by the median value for numerical columns and by the mode value for the categorical columns.

# DATA IMBALANCE

- There is data imbalance in the current application dataset.
- 91.9% values in the TARGET column are 0 whereas only 8.1% values are 1.
- The ratio of data imbalance is 11.34 in favor of 0.



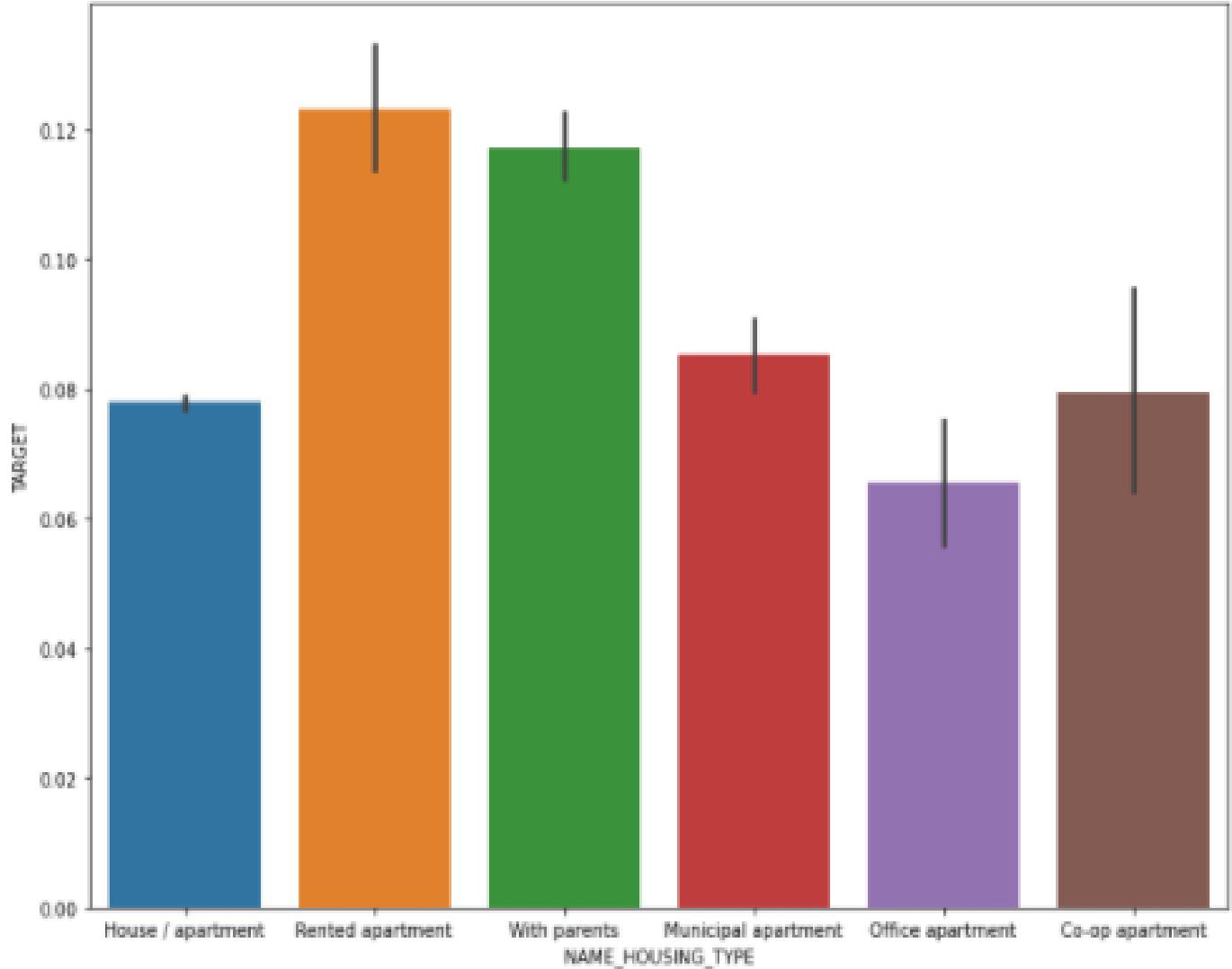
# EDA INSIGHTS

- Over the next few slides we will present the most important graphs and the insights derived.
- The graphs having significant differences between different categories in a single column are the most important.
- We have divided the analysis into two parts – one for the current application dataset and another for the previous application dataset.

# CURRENT APPLICATION DATASET

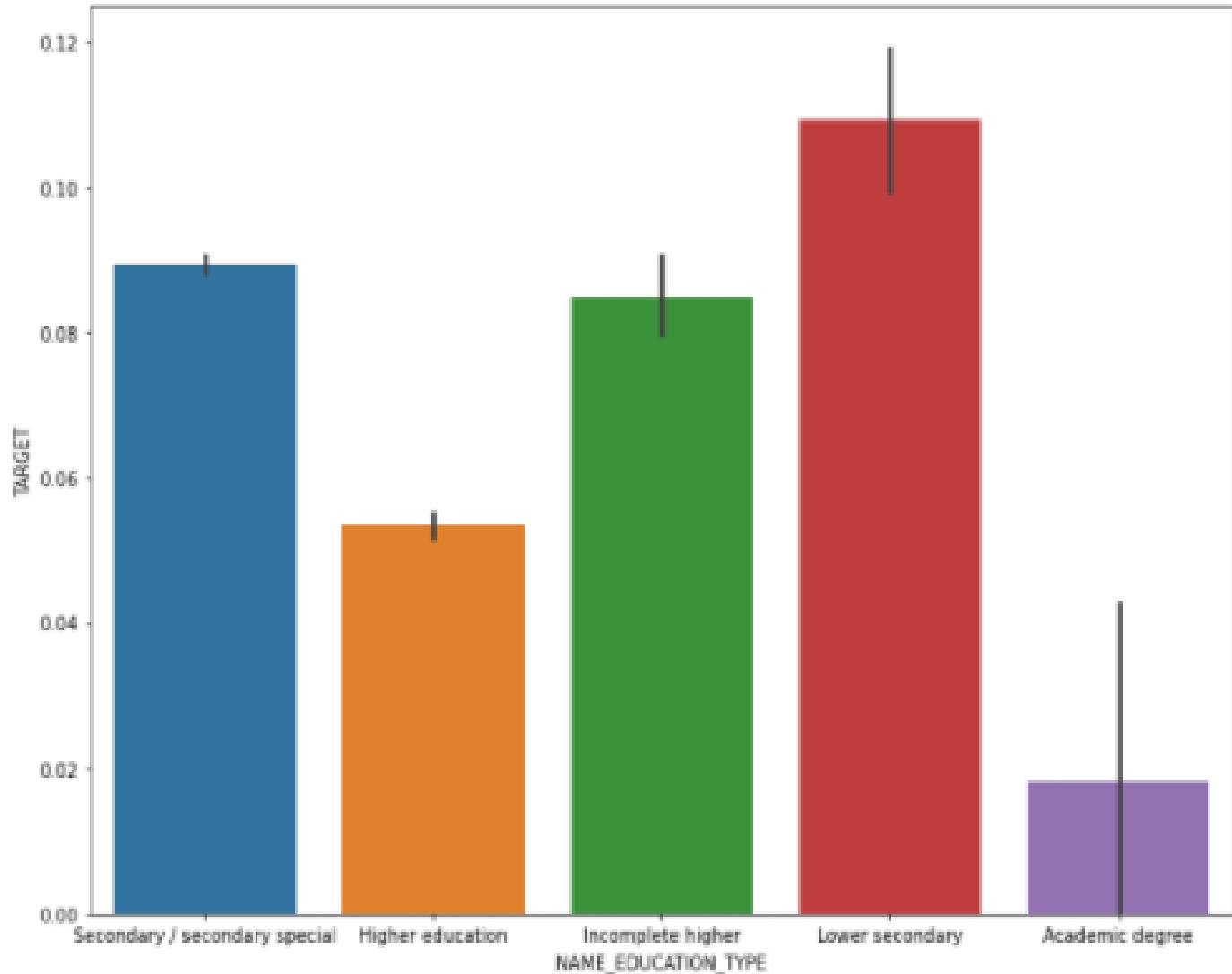
## 1. Housing Type

As we can see, those who are living in Rented Apartment and those who are living with their parents have a quite high rate of default.



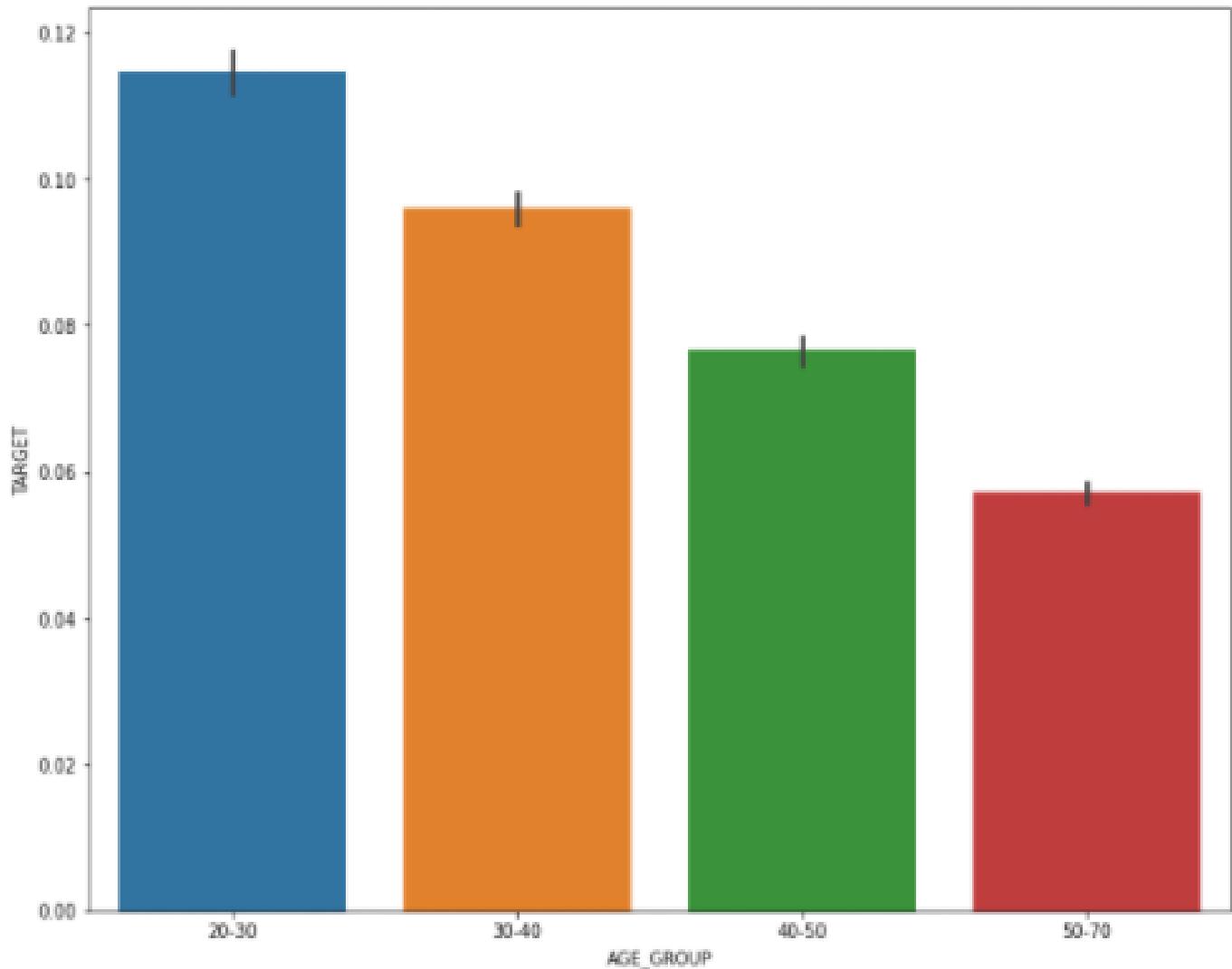
## 2. Education Type

People with Lower Secondary education are most likely to default among all the education types.



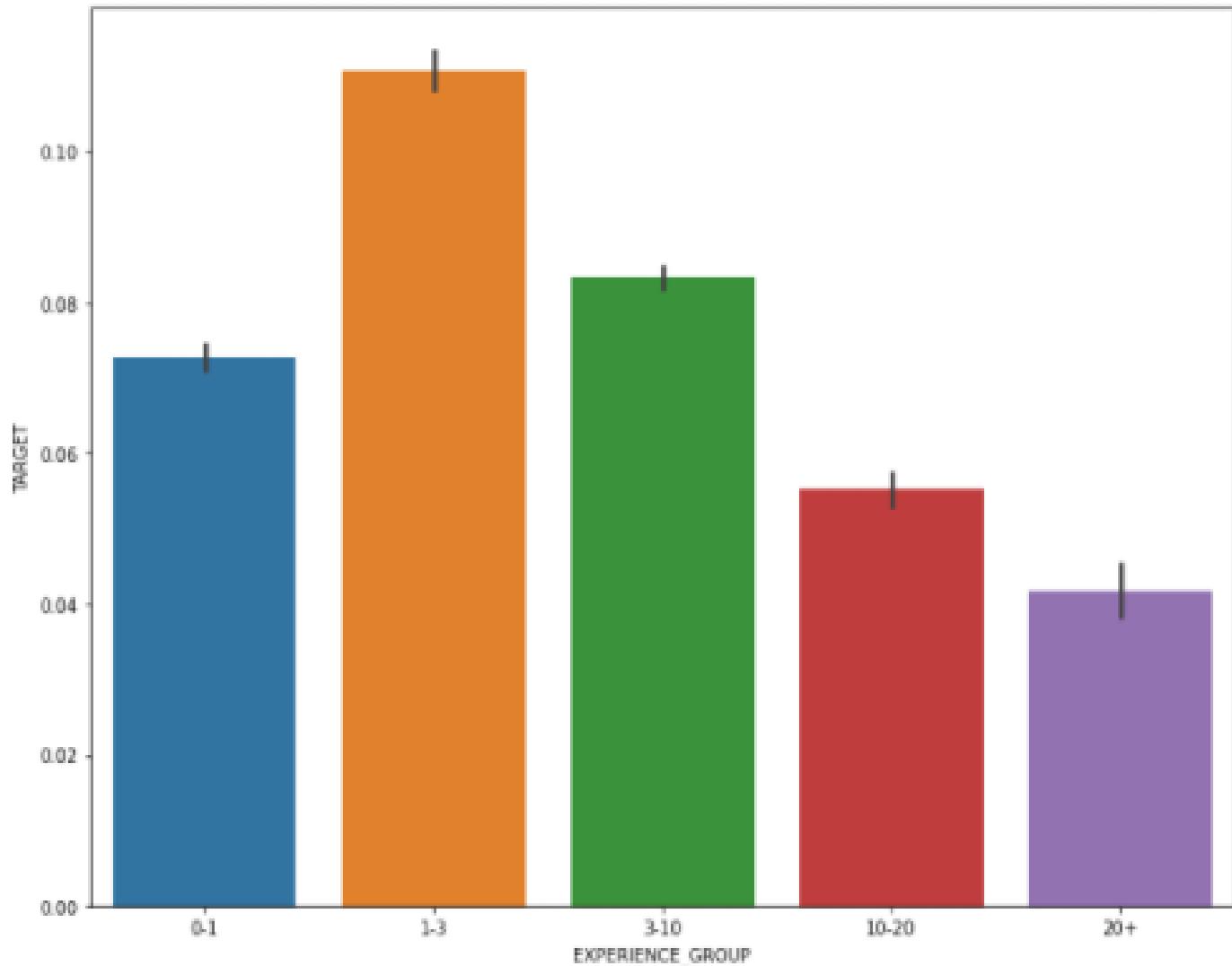
### 3. Age

It is clear from this plot that the rate of default decreases with increase in the age.



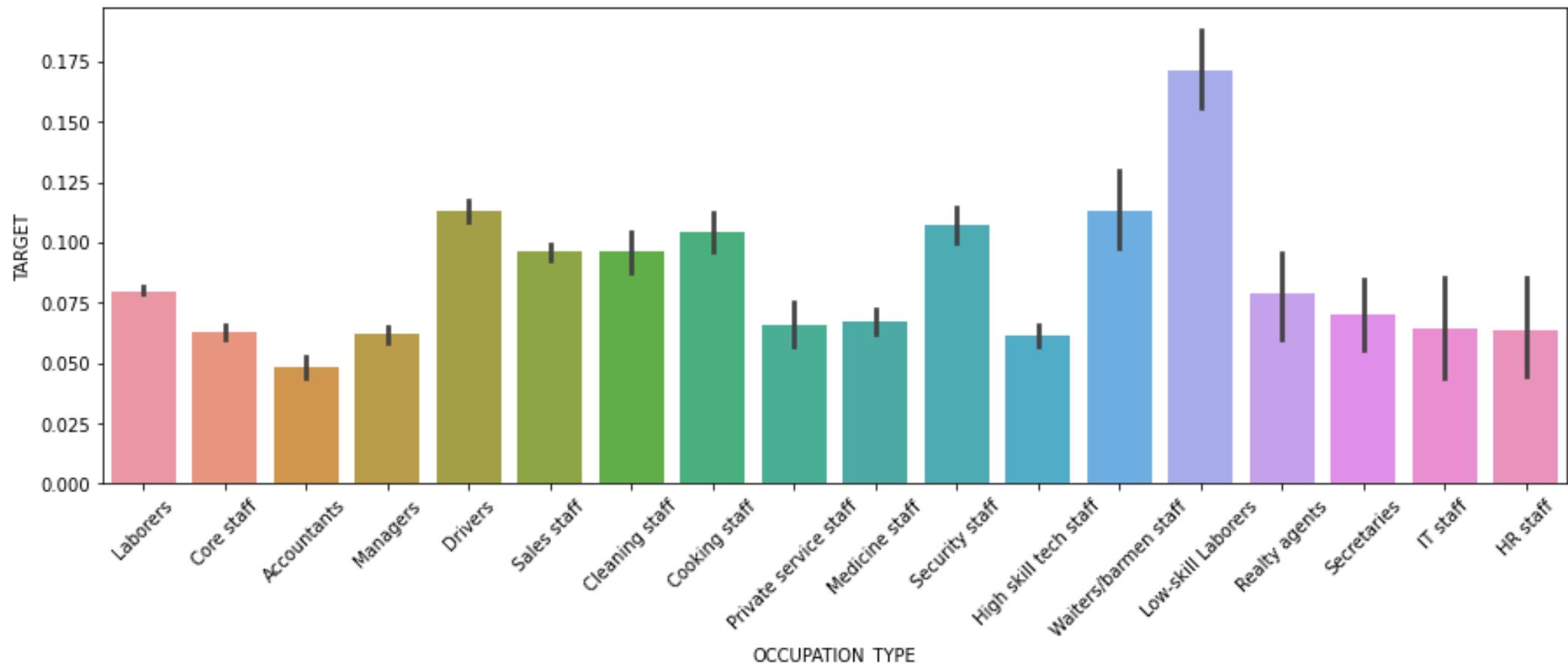
# 4. Experience

People with 1-3 years of job experience are most likely to default and their rate of default is quite high when compared to other experience groups.



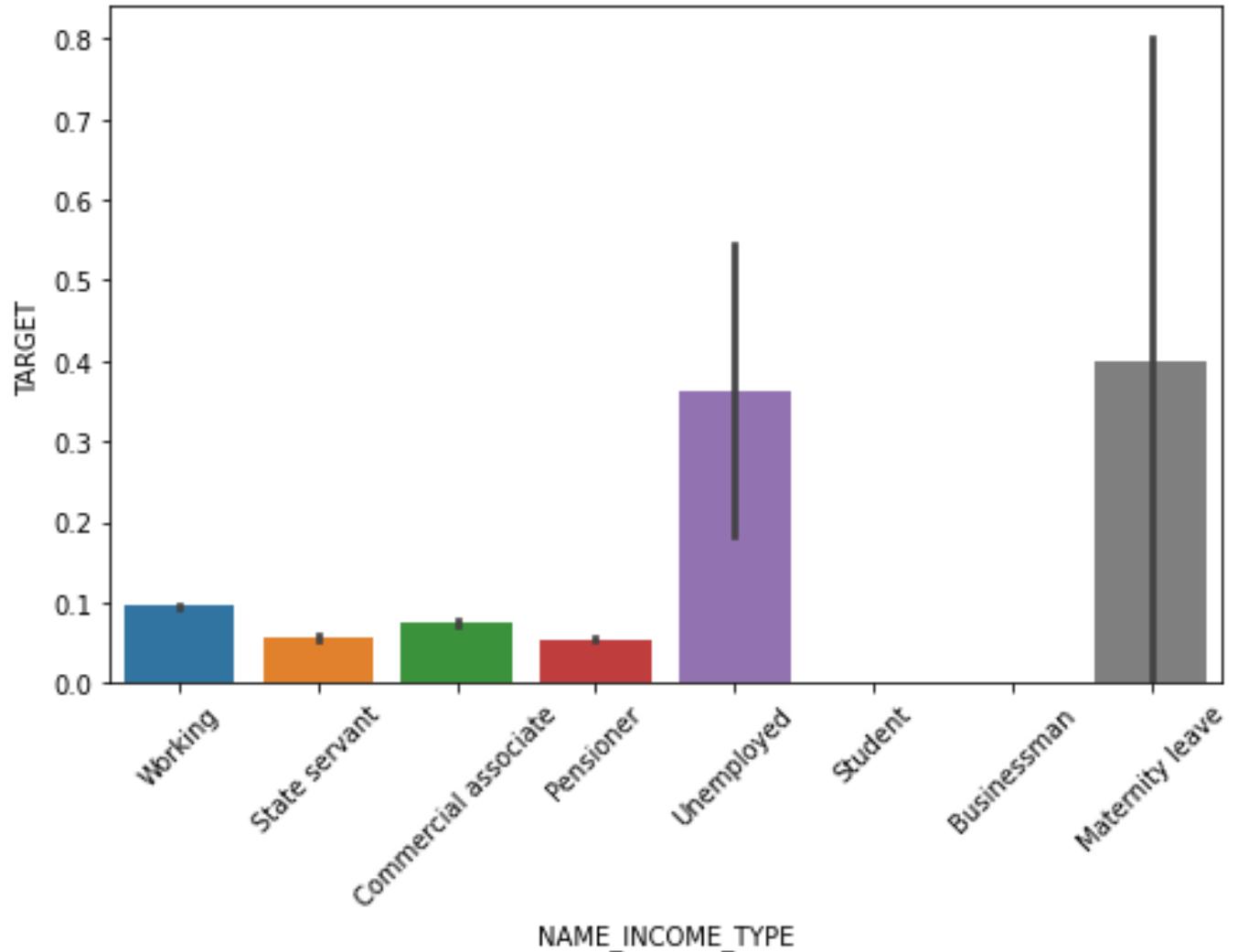
# 5. Occupation Type

Low skill Laborers have a very high rate of default (17%). So it would be good if the company avoids giving loans to this category.



## 6. Income Type People

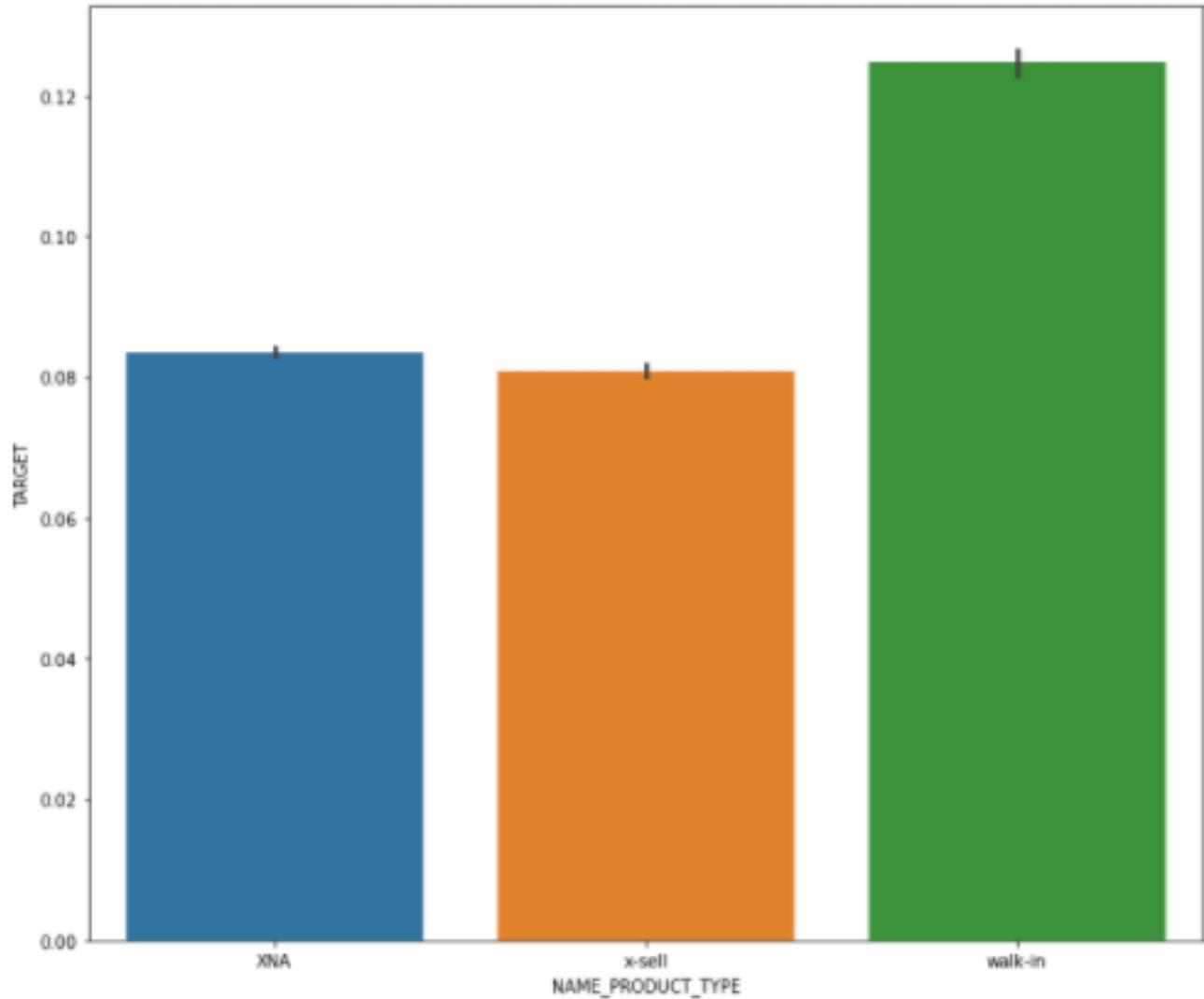
People who are Unemployed and who are on Maternity Leave have a very high rate of default (>40%). So it would be good if the company altogether avoid giving loans to this category.



# PREVIOUS APPLICATION DATASET

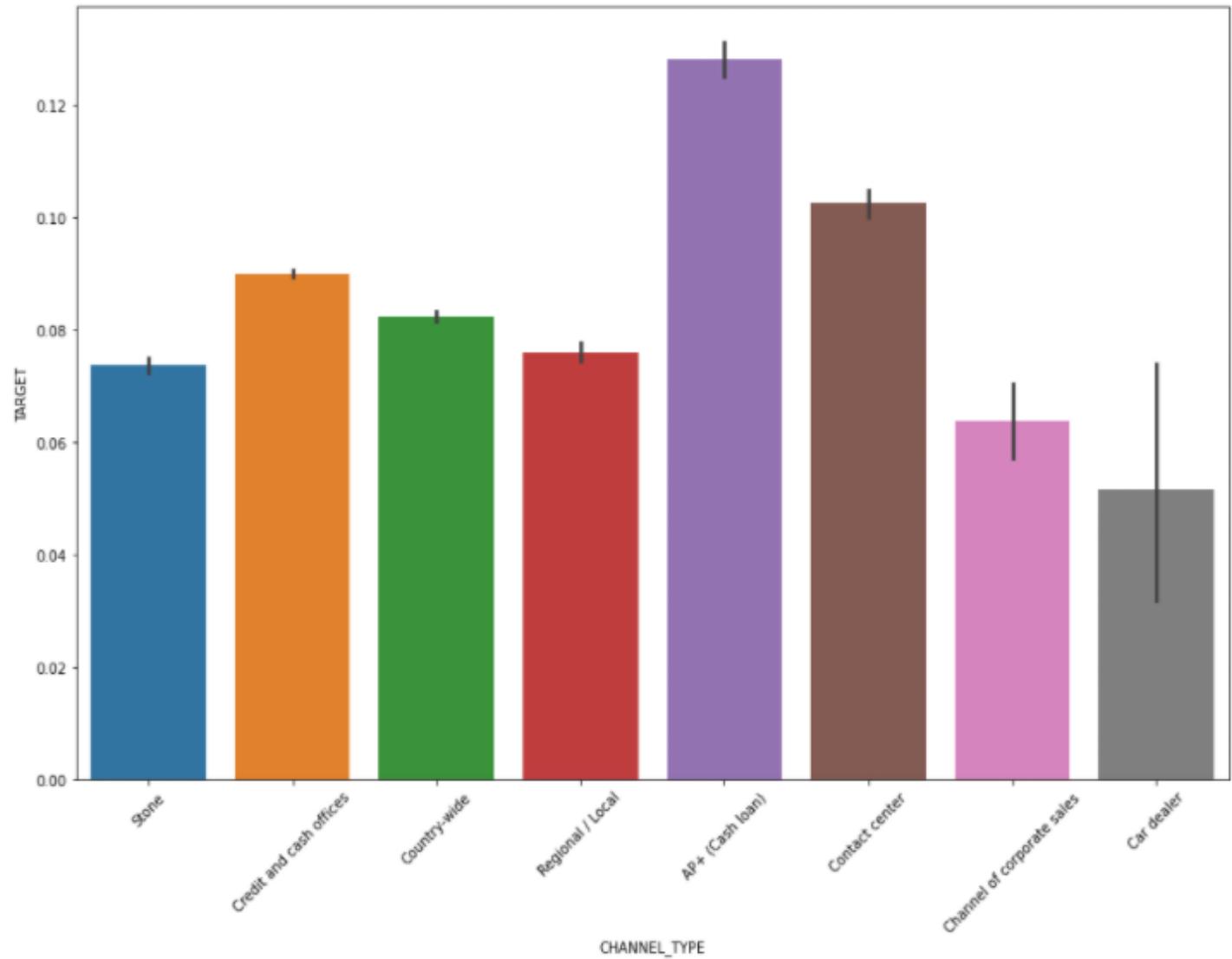
## 1. Product Type: -

People who had walk-in product in their previous application have the highest default rate.



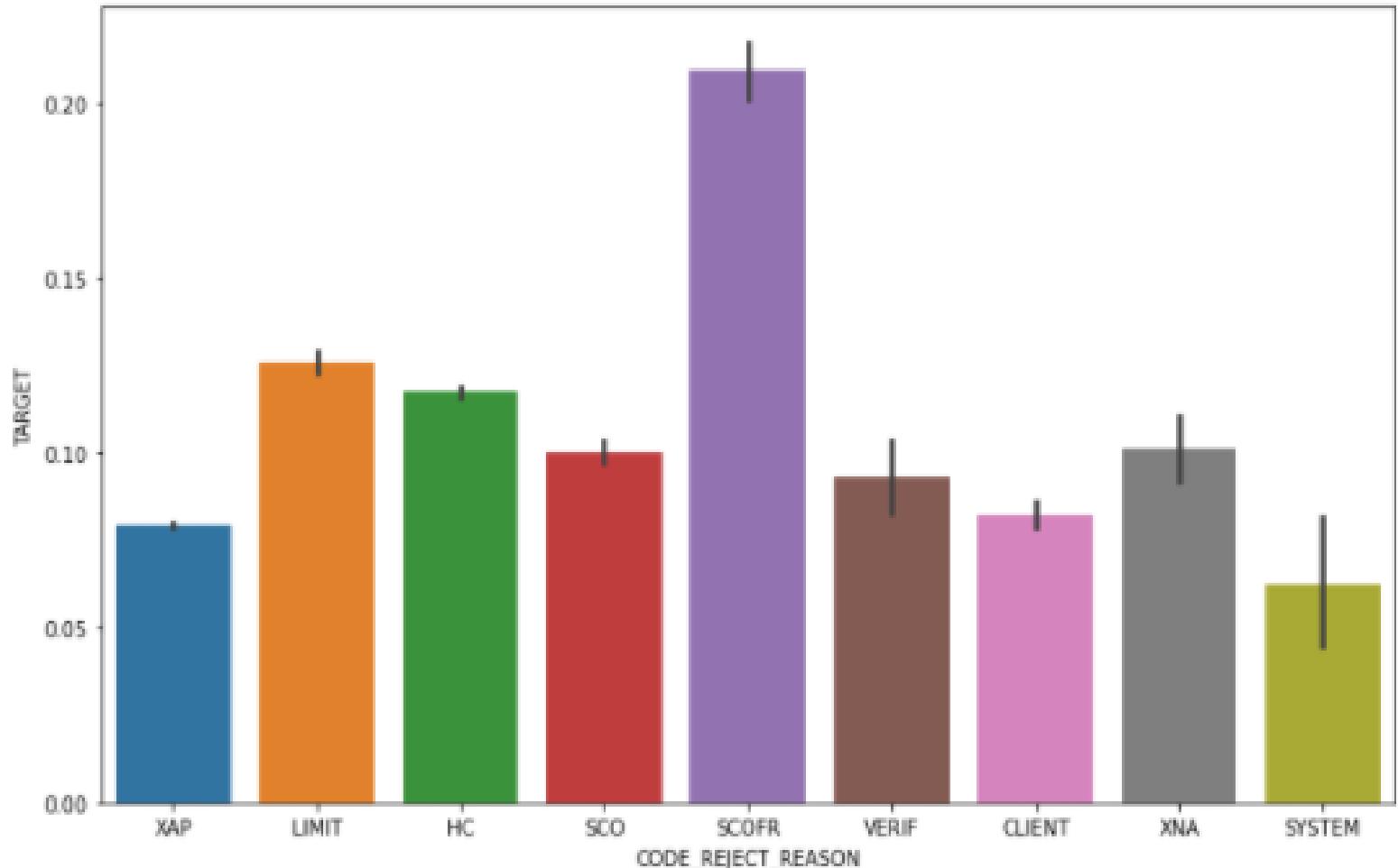
## 2. Channel Type

Customers acquired through the Channel AP+(Cash loan) in the previous application have the highest default rate.



### 3. Code Reject Reason

Applications with the Code Reject Reason SCOFR in the previous application have the highest default rate in the current application.



# Safe Group

1. Those who have an Academic Degree.
2. Those who live in regions having high relative population ( $>0.05$ )
3. Those who have a work experience of greater than 20 years.
4. Those who are working as accountants.
5. Those whose income is from Trade Type 4.

# Risky Group

1. Low skill Laborers
2. Those who work in Transport Type 3
3. Those who are Unemployed or who are on Maternity Leave.

# CONCLUSION

**Based on the above analysis the following steps should be taken by the bank to avoid bad debts : -**

- Bank should focus on people who live in rented apartments and who live with their parents as there is a high rate of default in these groups.
- Bank should focus on people with lower secondary education because they are most likely to default among all other education types.
- Single and separated people need to be analyzed closely as they have a high rate of default compared to other family status types.
- Bank should give big loans to higher age people as the rate of default decreases with increase in age.

- Bank should not give big loan to people with 1-3 years of experience as they have a high rate of default.
- Bank should be wary of giving loans to people who have changed their phone number in the last one month.
- Bank should avoid giving loans to Low skill Laborers as the rate of default is quite high in this class.
- Bank should analyze people who are working in Industry type 8 & 13, and those who are working in Transport type 3.
- Bank should avoid giving loans to Unemployed people and those on Maternity Leave as the rate of default is very high for these groups.
- Bank should insist on getting Documents 6,7,8,9,11,13,14,15,16,17,18,19,21.

Thank You😊