GlobeMed Healthcare - Revenue Analysis Report

Generated For Patient ID: SYSTEM Generation Date: 2025-08-31 18:18:51

===

COMPREHENSIVE REVENUE ANALYSIS REPORT

===

Report Date: 2025-08-31 System Version: v1.4

===

REVENUE OVERVIEW

Total Bills Analyzed: 18

Total Billed Amount: \$13,950.00 Total Collected Revenue: \$10,371.00

Total Outstanding: \$6,030.00
Revenue Realization Rate: 74.3%
Highest Single Bill: \$1,000.00
Lowest Single Bill: \$100.00
Average Bill Amount: \$775.00
Average Revenue per Bill: \$576.17

Number of Services: 16

REVENUE PERFORMANCE ANALYSIS

Patient Direct Revenue: \$3,261.00 (31.4%)

Insurance Revenue: \$7,110.00 (68.6%)

Collection Efficiency: 74.3% Outstanding Rate: 43.2% Revenue Performance: Fair

Revenue Mix: Insurance-dependent model

SERVICE REVENUE PERFORMANCE

Service			Vol	Revenue	Avg Revenue	Collection%							
Outstanding	%	Total Rar	nk										
test8			2	\$1450.00	\$725.00	72.5%							
\$1550.00		14.0% 1											
test1			1	\$1200.00	\$1200.00	120.0%							
\$0.00		11.6% 2											
yes			1	\$1020.00	\$1020.00	120.0%							

\$0.00		9.8% 3				
Channeling a	Doct	or	1	\$1001.00	\$1001.00	100.1%
\$0.00		9.7% 4				
testing			1	\$850.00	\$850.00	100.0%
\$0.00		8.2% 5				
test2			1	\$850.00	\$850.00	100.0%
\$0.00		8.2% 6				
test5			1	\$750.00	\$750.00	75.0%
\$250.00		7.2% 7				
test3			1	\$700.00	\$700.00	70.0%
\$300.00		6.7% 8				
test9			2	\$700.00	\$350.00	63.6%
\$1040.00		6.7% 9				
test4			1	\$600.00	\$600.00	60.0%
\$400.00		5.8% 10				
test7			1	\$580.00	\$580.00	58.0%
\$820.00		5.6% 11				
Channeling a	lady	Doctor	1	\$450.00	\$450.00	45.0%
\$550.00		4.3% 12				
test6			1	\$100.00	\$100.00	100.0%
\$0.00		1.0% 13				
new			1	\$80.00	\$80.00	80.0%
\$20.00		0.8% 14				
test10			1	\$40.00	\$40.00	40.0%
\$100.00		0.4% 15				
test			1	\$0.00	\$0.00	0.0%
\$1000.00		0.0% 16				

KEY REVENUE METRICS

Average Revenue per Service: \$648.19 Revenue Concentration (80/20 Rule): 45.0% Service Diversity Index: 16 services

TOP REVENUE GENERATORS:

1. test8: \$1,450.00 (14.0%)
2. test1: \$1,200.00 (11.6%)
3. yes: \$1,020.00 (9.8%)

Revenue Efficiency per Service Type: \$648.19

Revenue Efficiency per Bill: \$576.17

REVENUE DISTRIBUTION ANALYSIS

Bill Size Distribution:

Small Bills (\$100): 4 bills, \$400.00 total
Medium Bills (\$101-\$500): 0 bills, \$0.00 total
Large Bills (>\$500): 14 bills, \$13550.00 total

Revenue Quartiles: Q1 (25%): \$2592.75 Q2 (50%): \$5185.50 Q3 (75%): \$7778.25

REVENUE GROWTH POTENTIAL

REVENUE OPTIMIZATION OPPORTUNITIES:

• test8: \$550.00 potential (72.5% collection rate)

• test9: \$400.00 potential (63.6% collection rate)

• test: \$1000.00 potential (0.0% collection rate)

• test4: \$400.00 potential (60.0% collection rate)

• test5: \$250.00 potential (75.0% collection rate)

Total Optimization Potential: \$3,930.00

HIGH-VALUE SERVICE EXPANSION:

- test1: \$1200.00 avg revenue (1 volume)
- yes: \$1020.00 avg revenue (1 volume)
- Channeling a Doctor: \$1001.00 avg revenue (1 volume)

STRATEGIC REVENUE RECOMMENDATIONS

URGENT COLLECTION IMPROVEMENTS:

- Implement aggressive collection procedures
- Review pricing strategies
- Enhance patient payment options

SERVICE PORTFOLIO OPTIMIZATION:

- Focus marketing on top revenue services:
 - test8
 - test1
 - yes

PRICING OPTIMIZATION:

- Review pricing for high-volume, low-margin services
- Consider value-based pricing models
- Analyze competitor pricing strategies

OPERATIONAL EFFICIENCY:

- Streamline billing processes
- Reduce days in accounts receivable
- Implement automated payment follow-up
- Regular revenue cycle analysis

===

End of Comprehensive Revenue Analysis Report

===