

# Ishan Gupta

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## EDUCATION

**University of Pittsburgh, College of Business Administration** Pittsburgh, PA

April 2024

*Junior, Bachelor of Science in Business Administration*

Major: Finance | Minor: Computer Science | Certificate: Business Analytics

## Student Organizations

League of Emerging Analytics Professionals, *Member*

Undergraduate Finance Club, *Member*

## SKILLS

Data: Microsoft Excel, Power BI, Tableau, SQL, Qlik, Oracle Analytics

Programming: Java, Python, R

Graphic Design: Adobe Photoshop, Illustrator, After Effects, Premiere

## PROFESSIONAL EXPERIENCE

**PTC Boston, MA**

*Marketing Analytics Intern (Data Science)*

June 2023 – Present

- Perform analysis and insight into key metrics and provide recommendations for improving performance in critical campaign areas and throughout the marketing funnel
- Develop and manage reports and dashboards that provide actionable metrics used to optimize and drive marketing decisions
- Maintain, troubleshoot, validate, add, pause, and delete tags in Google Tag Manager

*Business Intelligence Intern (IT)*

June 2022 – August 2022

- Primarily responsible for developing payroll analytics application
- Conducted meetings with stakeholders to gather major requirements
- Developed SQL queries to call data from enterprise databases and used Qlik Sense/Oracle Analytics data visualization tools
- Learned about building data models leveraging best practices when creating joins between facts and dimensions
- Learned how to formulate business questions from the stakeholders to generate clear requirements and best mechanisms to visualize the data

**University of Pittsburgh Residence Life** Pittsburgh, PA

*Resident Assistant*

August 2021 – Present

- Facilitated 6 team building sessions to enhance staff dynamics, morale, and professional development
- Serve in an on-call capacity managing crisis situations and mediating conflicts
- Mentor 77 students on academic, social, and personal development

## INDEPENDENT PROJECTS

### Fantasy Football Modeling

*Machine Learning Projections Model (Python & Microsoft Excel)*

January 2023 – Present

- Main objective to project NFL player statistics for the upcoming season using data from previous season and entire career
- Coded script in Python to webscrape career data from 500+ NFL players and merge them into training and test data sets
- Created a linear regression model using the training data and projected fantasy point totals using the test set

*Power Ratings & Betting Model (Microsoft Excel)*

August 2019 – Present

- Main objective to determine weekly league rankings and win probabilities based on season game logs
- Calculated ratings that minimize the sum of squared error between score margins and predicted game spread using solver

**Summer Basketball League Analysis** Westford, MA

*Advanced Statistics Calculation (Microsoft Excel)*

May 2022 – August 2022

- Main objective to observe player performance and determine distribution of local league awards
- Collected box score data and calculated efficiency stats such as PER, BPM, and per 100 possession averages