# Shreyash R Dubey

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#### Education

VIT Bhopal University

Bhopal, Madhya Pradesh Expected May 2026

Integrated MTech

Major in Computer Science; Minors in Cyber Security and Digital Forensics

Cumulative GPA: 8.03/10

12th Standard

SMT. CHM College

Ulhasnagar, Maharashtra

Maharashtra State Board PCM + Electrical Maintenance | Percent: 92.17

Aug 2021

10th Standard

St. Thomas High School Mumbai, Maharashtra

Maharashtra State Board | Percent: **86.80** Jun 2019

Work Experience

Zoff USA & India (Shark Tank India Brand) View Site 🔮

Feb 2024 - Present

- Generated **Rs. 2.3 Crores** of sales by reducing 70% steps in checkout. Designed and developed an **optimized Shopify** website for minimal-click checkout, increasing conversion rates.
- Implemented eCommerce strategies used by industry giants, leading to higher sales and improved order return rates.
- Revamped user experience and interface based on data from over **8000 customer surveys**, resulting in a significant increase in engagement metrics such as time spent per session by **35%** within three months.

# Defense Research and Development Organization (DRDO), India

Sept 2024 – Dec 2024

- Developed a user-friendly web interface within the **Network Traffic Analysis System**, allowing quick retrieval of key metrics that **empowered 15 analysts** daily to respond swiftly to potential cybersecurity threats without delay.
- Engineered AI-driven predictive models and NLP-based threat analysis, improving policing efficiency by 30% and optimizing military resource allocation.

# **Projects**

TheCyberDelta Team View Site

Dec 2021 - Jan 2024

- Developed and maintained TheCyberDelta.com(.org), engaging 100M+ users via WordPress and Tailwind.
- Created Capture The Flag (CTF) portals for 2.5K+ players using Python, & Next.js. (In Collaboration with GFG)
- Made a custom **certificate generation solution** tailored for internship programs, enhancing the tracking of achievements for over 200 participants each cycle and **decreasing the turnaround time** for certificate issuance by **60%**.
- Obtained Sponsorships throughout the world upwards of **Rs 4.3 Lakhs**.

## Next.Js Projects View Site

Dec 2023

- Built a resume generator in Next.js & TypeScript so fast that people started using it as their go-to CV builder.
- Created a **blockchain-based RFID system, using Esp32** for perishable goods, making food supply chains smarter. Submitted Research paper to Elsevier, obtained manuscript ID. Led and managed a team of 5 with different mindsets

### Extra Curricular

Club Activities
Multiple Roles

VIT Bhopal

Feb 2022 – Feb 2024

- Unstop Igniters Club Head of PR & Outreach (the only first-year student to hold this position)
- iOS Club Tech Lead (Organized a CTF with 600+ simultaneous players and Gameflix with 400+ players using Firebase backend)
- Cisco Club Technical Member & Cisco Campus Ambassador
- RAM SAP Club Tech Lead

Hackathons Dec 2023

- Smart India Hackathon 2023 Winner: Awarded ₹1,00,000 and an internship with the Ministry of Jal Shakti. (Hyderabad)
- 1st Runner Up Innovation, Design & Entrepreneurship Hackathon securing multiple investment offers for Startup Idea.

## ADDITIONAL

**Technical Skills**: Jenkins, Docker, Kubernetes, Terraform, SQL; Proficient in MATLAB, Python, Excel, Laravel-php, Next.Js **Languages**: Fluent in Hindi, English; Conversational Proficiency in Marathi

Certifications & Training: React & Redux – Complete Guide (Udemy), Python Developer (Guvi, IIT Madras), Agile & Scrum Master Certification (Udacity), Blockchain & Its Application (Nptel), Bits & Bytes of Computer Networking (Google - Coursera)