

Shreyash R Dubey

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Education

VIT Bhopal University

Integrated MTech

Major in Computer Science; Minors in Cyber Security and Digital Forensics

Cumulative GPA: **8.03/10**

Bhopal, Madhya Pradesh

Expected May 2026

12th Standard

SMT. CHM College

Maharashtra State Board PCM + Electrical Maintenance | Percent: **92.17**

Ulhasnagar, Maharashtra

Aug 2021

10th Standard

St. Thomas High School

Maharashtra State Board | Percent: **86.80**

Mumbai, Maharashtra

Jun 2019

Work Experience

Zoff USA & India (Shark Tank India Brand) [View Site](#)

Feb 2024 - Present

- Generated **Rs. 2.3 Crores** of sales by reducing 70% steps in checkout. Designed and streamlined an **optimized Shopify website** for **minimal-click checkout**, increasing conversion rates.
- Implemented **eCommerce strategies used by industry giants**, leading to **higher sales and improved order return rates**.
- Revamped user experience and interface based on data from over **8000 customer surveys**, resulting in a significant increase in engagement metrics such as time spent per session by **35%** within three months.

Defense Research and Development Organization (DRDO), India

Sept 2024 – Dec 2024

- Coded a user-friendly web interface within the **Network Traffic Analysis System**, allowing quick retrieval of key metrics that **empowered 15 analysts** daily to respond swiftly to potential cybersecurity threats without delay.
- Engineered **AI-driven predictive models** and **NLP-based threat analysis**, improving **policing efficiency by 30%** and optimizing **military resource allocation**.

Projects

TheCyberDelta Team [View Site](#)

Dec 2021 - Jan 2024

- Developed and maintained **TheCyberDelta.com(.org)**, engaging **100M+ users** via **WordPress and Tailwind**.
- Created **Capture The Flag (CTF)** portals for **2.5K+ players** using **Python, & Next.js**. (In Collaboration with GFG)
- Made a custom **certificate generation solution** tailored for internship programs, enhancing the tracking of achievements for over 200 participants each cycle and **decreasing the turnaround time** for certificate issuance by **60%**.
- Obtained Sponsorships throughout the world upwards of **Rs 4.3 Lakhs**.

Next.js Projects [View Site](#)

Dec 2023

- Built a **resume generator in Next.js & TypeScript** so fast that people started using it as their go-to CV builder.
- Created a **blockchain-based RFID system, using Esp32** for perishable goods, making food supply chains smarter. Submitted Research paper to Elsevier, obtained manuscript ID. Led and managed a team of 5 with different mindsets

Extra Curricular

Club Activities

VIT Bhopal

Multiple Roles

Feb 2022 – Feb 2024

- Unstop Igniters Club** – Head of PR & Outreach (*the only first-year student to hold this position*)
- iOS Club** – Tech Lead (*Organized a CTF with 600+ simultaneous players and Gameflix with 400+ players using Firebase backend*)
- Cisco Club** – Technical Member & **Cisco Campus Ambassador**
- RAM SAP Club** – Tech Lead

Hackathons

Dec 2023

- Smart India Hackathon 2023 Winner: Awarded **₹1,00,000** and an internship with the **Ministry of Jal Shakti**. (Hyderabad)
- 1st Runner Up **Innovation, Design & Entrepreneurship Hackathon** securing multiple investment offers for Startup Idea.

ADDITIONAL

Technical Skills: Jenkins, Docker, Kubernetes, Terraform, SQL; Proficient in MATLAB, Python, Excel, Laravel-php, Next.js

Languages: Fluent in Hindi, English; Conversational Proficiency in Marathi

Certifications & Training: React & Redux – Complete Guide (Udemy), Python Developer (Guvi, IIT Madras), Agile & Scrum Master Certification (Udacity), Blockchain & Its Application (Nptel), Bits & Bytes of Computer Networking (Google - Coursera)