

**The Soaltee Kathmandu, Nepal,  
Megha Malhar Hall**

### Day 1 (Fri 20 Sept)

17:00-18:00

**Registration**

18:00- 22:00

**Welcome Reception - A Delightful Evening of Networking and Warm Introduction with Esteemed Colleagues**

### Day 2 (Sat 21 Sept)

08:45-09:15

Tea, Coffee / Networking

9:15-9:20

Emcee Welcomes the Distinguished Guests

9:20-9:30

**Welcome Remarks**

• **Chairman & CEO of Deposit and Credit Guarantee Fund.**

9:30-9:45

**Keynotes Address - "Stimulating Innovations through Credit Guarantee"**

• **Dr. Yubaraj Khatiwada (Former Finance Minister & Governor of Nepal)**

### Session 1

Topic- "Unlocking Opportunities in Financing Innovations: The Role of Credit Guarantees"

9:45-10:45

**Presentation and Panel Discussion**

*"The Role of Credit Guarantees" will delve into the critical importance of de-risking instruments for encouraging financiers to invest in innovation and supporting the expansion of start-up and emerging companies. This session will explore how credit guarantees can facilitate lending to innovative businesses, simplifying the process for those seeking financial support. It will examine the ways in which credit guarantees serve as invaluable tools in mitigating risk and unlocking access to finance for innovative ventures.*

Presented by: Mr. Bhuvan Dahal, Ex-CEO, Sanima Bank

Korea Credit Guarantee Fund (KODIT) 10 mins

Philippine Guarantee Corporation (Philguarantee) 10 mins

Credit Guarantee Corporation Malaysia Berhad (CGC) 10 mins

Small & Medium Enterprise Credit Guarantee Fund of Taiwan (TSMEG) 10 mins

Panel Discussion 20 mins

### Session 2

Topic- "Bridging the financial gap in Asia: The role of innovations & credit guarantee institutions"

10:45-11:15

**Presentation**

*Financing innovation has played a key role in the development and economic growth of Asia within this evolving contexture economy landscape. The biggest challenge in this area is the financial gap that hinders the way of development for SMEs and startups. The question of innovative financing such as credit guarantee institutions to help fill this financial gap and could be one area to delve into on the subject. Bridging the financial gap in Asia is essential for fostering innovation and achieving sustainable economic growth. Innovations in financial solutions and the strategic role of credit guarantee institutions are key to overcoming the barriers faced by SMEs and startups. By addressing the financial gap, Asia can unlock its full economic potential and pave the way for a more inclusive and prosperous future.*

Presented by: (to be updated)

Comments & Queries 20 Mins

11:15-11:30

Tea, Coffee / Networking 10 mins

### Session 3

Topic- Asian best practices for innovation financing.

11:30-12:15

**All ACSIC Members - Experience Sharing**

*Recognizing the pivotal role of innovation in driving productivity, competitiveness, and overall economic advancement, it stands as the bedrock of progress. However, to effectively foster innovation, substantial investment is required, necessitating the identification of appropriate financial mechanisms. This session is poised to explore a myriad of strategies, including diverse funding sources, public-private partnerships (PPPs), incentive programs, supportive regulatory frameworks, global market access, risk management tactics, long-term strategic vision, and sustainability initiatives. (10 minutes each)*

Asosiasi Perusahaan Penjaminan Indonesia (Asippindo) 10 mins

Credit Guarantee Corporation of Cambodia (CGCC) 10 mins

Japan Finance Corporation (JFC) 10 mins

## Day 2 (Sat 21 Sept)

|             |                                 |
|-------------|---------------------------------|
| 12:15-13:30 | <b>Chief Delegates Meetings</b> |
| 13:30-14:30 | Lunch Break                     |

### Session 4

Topic- "Unlocking Solutions Beyond Border"

|             |   |
|-------------|---|
| 14:30-16:00 | <p>Case Study-Based Problem Solving Session</p> <p>"Innovation stands as a cornerstone for economic growth and development, yet financing innovative projects poses significant challenges in many developing nations. While these projects may secure traditional financing, do they adequately address or mitigate potential cross-border impacts and risks? Can the ACSIC community forge a collective solution through a regional facility or mechanism that not only fulfills project financing needs but also ensures a sustainable future for its inhabitants?</p> <p>The session's challenge lies in exploring how ACSIC member countries can harness their collective knowledge and expertise to devise a regional solution to this pressing issue. The discussion will center on specific areas, including:</p> <ol style="list-style-type: none"> <li>1. Establishing the Legal and Regulatory Framework</li> <li>2. Addressing Corporate Governance Concerns</li> <li>3. Enhancing Service Offerings: Guarantee Schemes, Advisory Services, Firm Eligibility Criteria, Credit Assessment</li> <li>4. Strengthening Risk Management: Coverage Ratios, Risk-sharing Arrangements, Financial Sustainability Measures</li> <li>5. Implementing Monitoring and Evaluation Mechanisms</li> </ol> <p>By delving into these key areas, the session aims to identify actionable strategies that enable ACSIC member countries to collaboratively tackle the challenge of financing innovation while safeguarding the well-being of their populations and the planet."</p> <p>Presented by: (to be updated)</p> |
| 16:00-16:15 | Overview by one of the Chief Delegates  |
| 16:15-16:45 | Gather at lobby for Evening Program   |
|             | <b>City Tour</b>  |
| 16:45-20:30 | <b>Evening Free Time: Explore and Enjoy</b>   |

## Day 3 (Sun 22 Sept)

|            |  |
|------------|--|
| 08:45-9:15 | Tea, Coffee / Networking   |
| 9:15- 9:30 | <b>Keynotes Speech by: Mr. Maha Prasad Adhikari- Governor of Nepal</b> |

### Session 5

"Fueling Innovation: Key Resources for Financing Success - Human Capital, IT Infrastructure and Minimum Fund Requirements & Leverage Ratios"

|   |  |   |         |  |         |           |         |                       |         |
|---|--|---|---------|--|---------|-----------|---------|-----------------------|---------|
| 9:30-10:15  | <p><b>Chautari Bhala Kusari Presentation and (Q&amp;A)</b></p> <p><i>Credit guarantee schemes play a pivotal role in streamlining access to funding for businesses, especially small and medium-sized enterprises (SMEs). To effectively finance innovation, it's essential to consider key resources such as human resources, information technology, and minimum capital funds &amp; leverage ratios. This discussion will explore these components in depth, analyzing their significance and implications in the context of financing innovation.</i></p> <p>Presented by: Mr. Janardan Baral, Immediate Past President, SEJON</p> <table> <tr> <td>Japan Federation of Credit Guarantee Corporations (JFG)</td><td>10 mins</td></tr> <tr> <td>Asosiasi Perusahaan Penjaminan Indonesia (Asippindo)</td><td>10 mins</td></tr> <tr> <td>Expert 1:</td><td>10 mins</td></tr> <tr> <td>Chautari Guff (Q &amp; A)</td><td>15 mins</td></tr> </table> | Japan Federation of Credit Guarantee Corporations (JFG) | 10 mins | Asosiasi Perusahaan Penjaminan Indonesia (Asippindo) | 10 mins | Expert 1: | 10 mins | Chautari Guff (Q & A) | 15 mins |
| Japan Federation of Credit Guarantee Corporations (JFG) | 10 mins  |   |         |  |         |           |         |                       |         |
| Asosiasi Perusahaan Penjaminan Indonesia (Asippindo)    | 10 mins  |   |         |  |         |           |         |                       |         |
| Expert 1:   | 10 mins  |   |         |  |         |           |         |                       |         |
| Chautari Guff (Q & A)                                   | 15 mins  |   |         |  |         |           |         |                       |         |

## Session 6

Topic- Asian best practices for innovation financing.

10:15-11:15

### All ACSIC Members - Experience Sharing

*Recognizing the pivotal role of innovation in driving productivity, competitiveness, and overall economic advancement, it stands as the bedrock of progress. However, to effectively foster innovation, substantial investment is required, necessitating the identification of appropriate financial mechanisms. This session is poised to explore a myriad of strategies, including diverse funding sources, public-private partnerships (PPPs), incentive programs, supportive regulatory frameworks, global market access, risk management tactics, long-term strategic vision, and sustainability initiatives. (10 minutes each)*

Deposit & Credit Guarantee Fund (DCGF) 10 minutes

Korea Credit Guarantee Fund (KODIT) 10 minutes

(to be updated)

11:15-11:40

Tea, Coffee / Networking

11:40-11:50

Video Presentation of 32<sup>nd</sup> ACSIC Training

## Day 3 (Sun 22 Sept)

Topic- "Striking a Balance: Pricing Strategies for Financing Innovations, Managing Risk and Revenue"

## Session 7

11:50-12:30

### Fireside Chat - Chula Charcha

*"To maintain a competitive edge and foster growth, the importance of innovative products and services cannot be overstated. Yet, the unique nature and inherent uncertainty of these innovations pose challenges in their consideration. The aim of this session is to delve into suitable pricing strategies that effectively balance risk management and productivity when financing innovations. Emphasizing the need for a calculated approach, this session underscores the significance of striking a balance between risk management and productivity objectives in pricing innovations. It offers participants practical insights and guidance to implement smart pricing strategies, enabling them to navigate the complexities of financing innovation with confidence."*

Presented by: Mr. Ramesh Lamsal, Associate Editor, The Rising Nepal

Mr. Sandeep Verma Credit Guarantee Fund Trust for Micro and Small Enterprises (CGTMSE) 10 mins

Mr. Manish Thapa Managing Director (Global Equity Fund) 10 mins

Mr. Niranjana Shrestha, Executive Director, Laxmi Group 10 mins

Fire side chat : 20 mins

## Session 8

Topic- "Charting the Course: Managing Risks in Financing Innovation, Strategies and Insights"

12:30-13:30

Presentation and round table discussion

*"Innovation is essential for maintaining competitive advantage and driving growth, however, funding innovative projects entails significant risk. The aim of this session is to provide insights, shared experiences, and methodologies for effectively mitigating these risks. Emphasizing the importance of a robust strategy, the session underscores the need for comprehensive approaches to manage the risks inherent in financing innovation."*

Presented by: Mr. Ramesh Hamal, Former Chairman, SEBON

Japan Finance Corporation (JFC) 10 mins

Korea Federation of Credit Guarantee Foundations (KOREG) 10 mins

Korea Technology Finance Corporation (KOTEC) 10 mins

Panel discussion (round table) 20 mins

13:30-14:30

Lunch Break



## Session 9

Topic- Designing Sustainable Guarantee Programs amidst Uncertainties

14:30-16:00

### “Interactive Role-Play”

*As professionals in the credit guarantee businesses from across the globe and members of the ACSIC community, we acknowledge the need to focus on enhancing sustainability in guarantee programs. The session aims to simulate real-world scenarios to explore critical elements of guarantee programs for sustainable businesses, with a particular emphasis on internalizing sustainability within the internal operations of our respective organizations. The session will highlight a key context and provide unique roles to a representative from 3-4 groups. The group members will deliberate on the key issues, messages and the how to best approach the role-playing session.*

Presented by: Joseph Silvanus

All ACSIC Organizations Involvement

16:00-16:45

Gather at lobby for Evening Program

## City Tour

18:45-21:00

**Tour to Patan Museum - Cultural Theme Program inside Patan Museum’s Premises**

## Day 4 (Mon 23 Sept)

08:45-9:15

Tea, Coffee / Networking

9:15-9:20

Emcee welcomes the guests and calls upon chief delegates from Japan

9:20-9:30

Speech By the Chairman of JFC & JFG

9:30-9:40

Taiwan (Short note Preparation status update for 37<sup>th</sup> ACSIC Conference)

## Session 10

Topic- “Innovative Solutions: Financing for Nature”

9:40-10:40

*Private finance can and must be harnessed to drive critical protection and management of natural resources, biodiversity, and ecosystem services. Governments and regulators, supported by financial institutions and multilateral banks, hold the key to mobilizing private finance at the scale needed to transform the way we build, produce, and consume in order to protect nature while fostering sustainable poverty reduction. This session will bring private and public sector and development partners, such as the World Bank, to discuss innovative solutions to sustainably finance nature. This includes innovative solutions supported by the World Bank Group in South Asia countries and beyond. The session will present different innovative solutions to finance nature.*

Moderator: Meerim Shakirova

Mr.Gregory Smith, Lead Country Economist, Program Leader, World Bank, Debt-for-Nature swaps (tbc)  
Representative from the Agricultural Development Bank Limited, Nepal, Mobilizing private investments for forest-based SMEs in Nepal

Mr.Siddhant Pandey, CEO of Business Oxygen. IFC’s SME Venture Fund

Ms.Natasha Kapil, Lead Private Sector Specialist, World Bank, Nature-Based Tourism in Bhutan (tbc)

10:40-11:15

Review on the 36<sup>th</sup> ACSIC Conference and future goals - (including Chairman of DCGF)

11:15-11:40

Tea, Coffee / Networking

11:40-11:50

The performance of TSMEG Taiwan and Welcome Video presentation

11:50-12:00

Closing Remarks by CEO

12:00-13:00

Token of love ceremony

13:30-15:00

Luncheon and gathering at the lobby:

Celebrating the festivities of kites with food and drinks, while enjoying the scenic views of Nagarkot at Soaltee Westend Resort.



### **Day 5 (Tues 24 Sept)**

|             |  |
|-------------|--|
| 8:00-14:00  | <b>Day trip to Bhaktapur and Swaymbhunath and comeback to the hotel for lunch (The Soaltee Kathmandu).</b> |
| 18:00-21:30 | Prepare and gather for the Farewell dinner/ closing  |

**\*Note: For the dress code kindly refer to the following.**

Day 1- Welcome Dinner: Attendees shall wear Business Casual.

Day 2,3,4- Main Conference Program: Attendees shall wear Business Attire.  
- City Tour and Evening Dinner Attendees can have Casual Attire.

Day 4- Farewell Dinner: Attendees shall wear Business Casual.