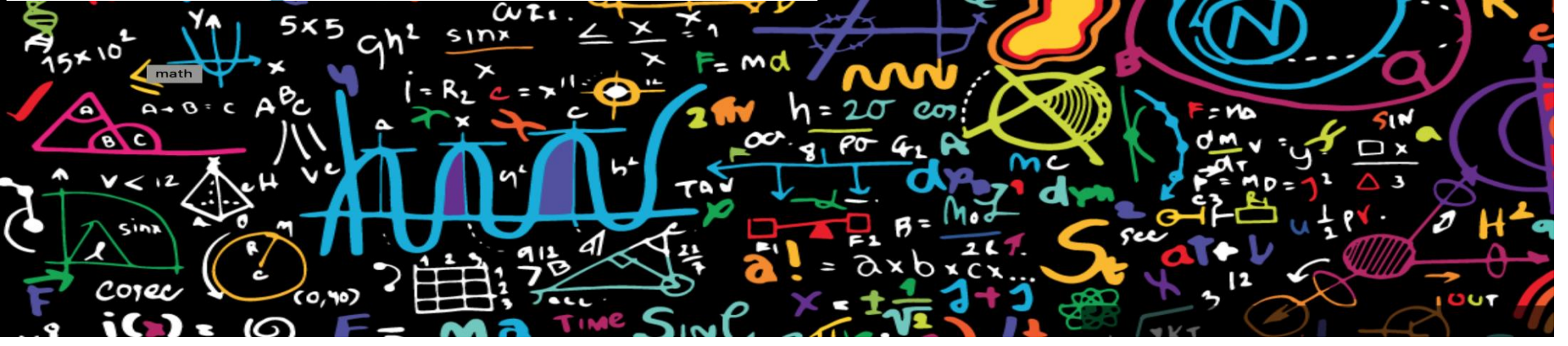
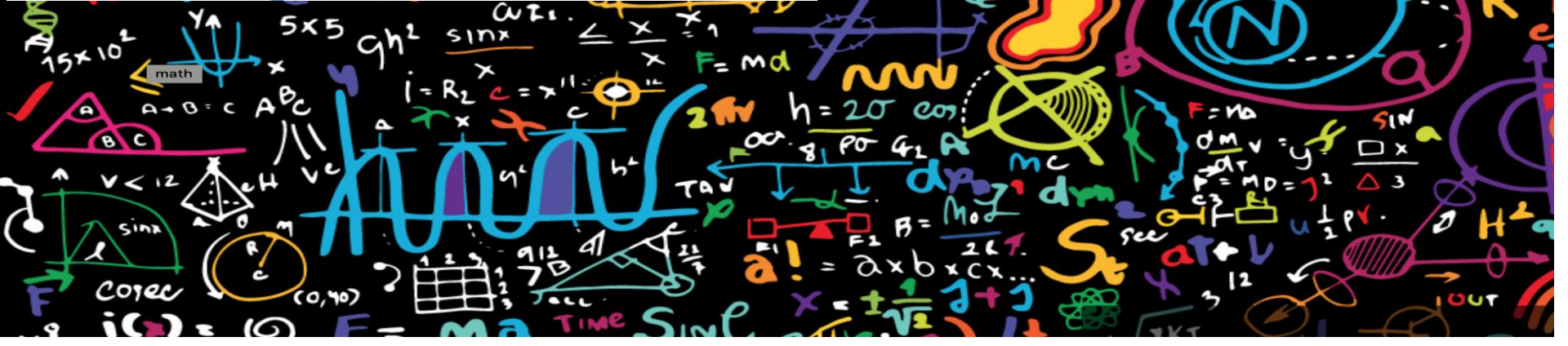


© 2014 Pearson Education, Inc. or its affiliate(s). All rights reserved.





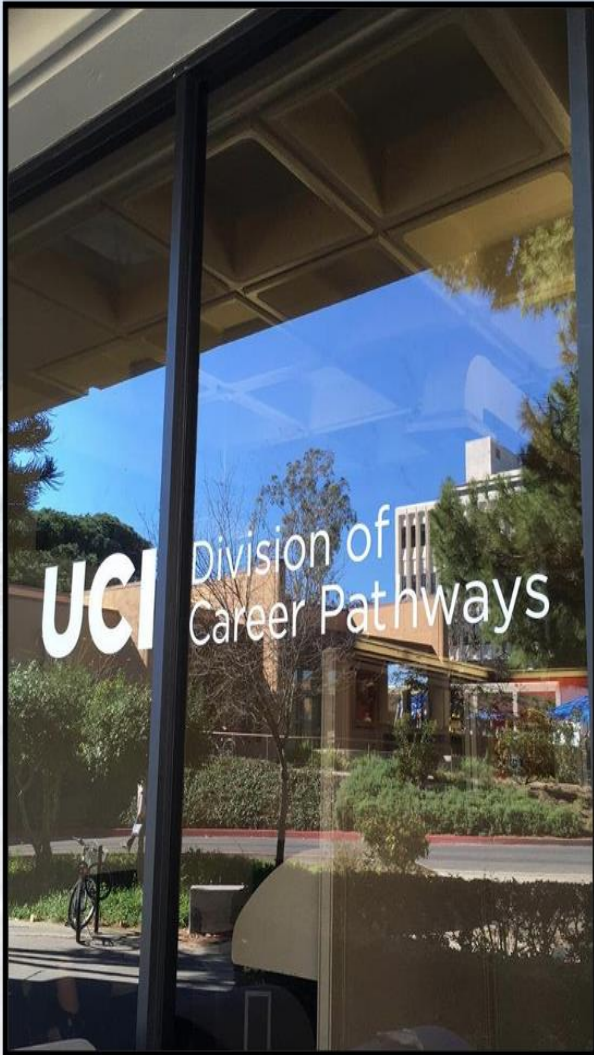
Karol Johansen, Director of Career Education

# Goals for Today

---

- **To Learn about...**

- **Division of Career Pathways - Online Resources**
- **Introduce you to Basic Components of the Resume**
- **Tricks to Tailor your Resume to the job**
- **Job Search Strategies**
- **Elevator Pitch**
- **Address Questions**



# Summer Hours

## Physical Office Hours

Monday – Thursday from 10am-4pm

## Virtual Appointments

Monday – Friday from 9am-5pm

Schedule appointments  
through Handshake



Summer Virtual  
Workshops





# Career Exploration

- In Person and Virtual Individual Appointments
- Career Discovery Series
- Career Groups
- Anteater Career Network



# Additional Services

## VIRTUAL Job Search

- Workshops
- Career Fairs
- Employer Info Sessions
- Technology Platforms:
- (Big Interview, Vmock, and Career Spots)



## VIRTUAL Grad school planning

- Workshops:
  - Applying to Grad School
  - Applying to Health Professional and Law School
- Graduate School Fair
- Law School Fair
- Health Professions Fair



# Webinar Video Library

View past webinars with topics including networking with alumni, building an online presence, and the medical school admissions process.

[Watch Now](#)

# DCP Webinars

**DCP Services & Resources**

**Career Panels**

**Health Professions & Graduate School**

**Interviewing**

**Job & Internship Search**

**Networking**

**Resume Writing**

**Grad Students**



# Career Discovery Series

## Career Discovery Series Panels

(Recording Available)

Visit:

<https://career.uci.edu/career-discovery-series/>

**Data Science Panel, click on link above  
and then on the Data Science Program**

### **•Data Science Professionals Panel**

- Alyssa Columbus, Data Governance Specialist at SchoolsFirst Federal Credit Union & NASA Datanaut
- Julian Newell, Senior Manager, Quantitative Analyst at Magid
- Mark Nguyen, Manager, Sales Analytics and Data Science at Chipotle

# Functions of a Resume

---

- ❑ **A tool to get you the *interview*, not the job**
- ❑ **Provide employer with a concise summary of education, skills, and goals**
- ❑ **Facilitate the interview**

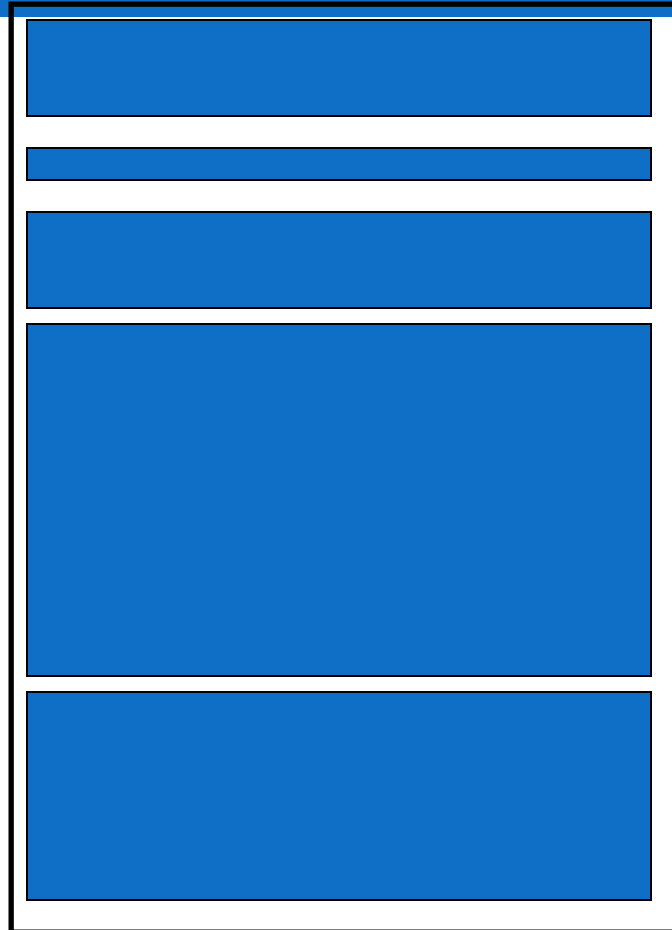


- **The average employer looks at a resume for only 12-15 seconds!**

# Resume Structure

*Job Search Guide* Page 14

**Contact**



**Objective**

# Objective

## Be Specific:

1. **Function (type of work)**  
“...Data Analysis”
2. **Employer/Industry (work setting)**  
“...in the Finance Industry ”
3. **Position**  
“...Data Research Associate Position”
4. **Skills**  
“...utilizing my Analytical, Quantitative, and Research skills”
5. **Time Orientation**  
“...part-time” “full-time” “summer internship”



# What Do You Think of This Objective?

- ▣ **“Desire a challenging position that will utilize my education and experience to its fullest within a high-growth organization that offers opportunities for advancement and growth.”**

## **Good Example**

- ▣ **“Seeking a data analysis intern position in a research setting that will utilize advanced numerical and analytical skills.**

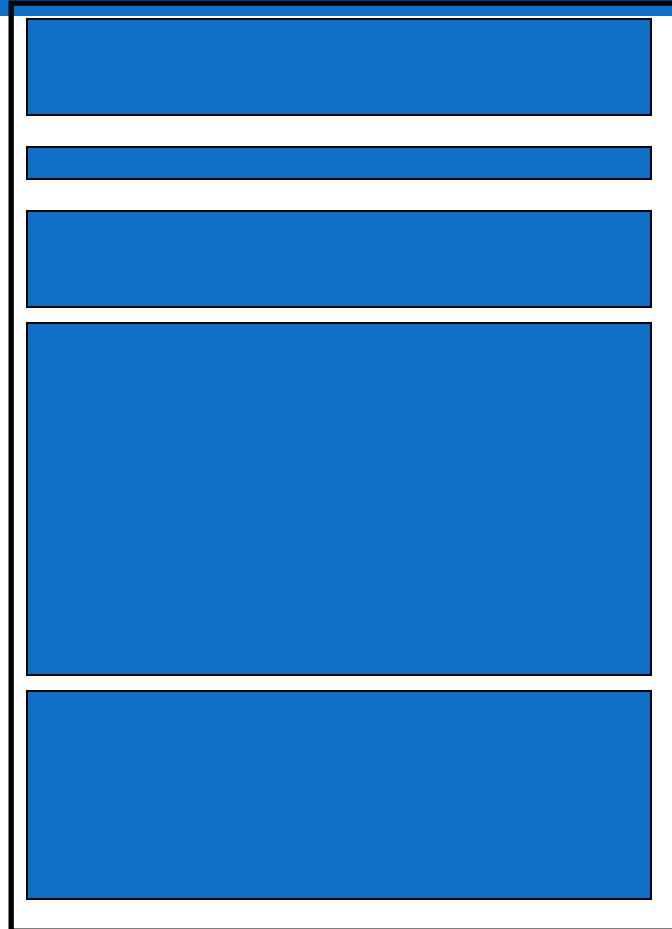
# Resume Structure

*Job Search Guide* Page 14

**Contact**



**Education**



**Objective**



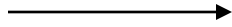
# Education

- ☐ **Include University – full name**
- ☐ **Degree – Bachelor of Arts or Bachelor of Science**
- ☐ **Major/Minor program(s)**
- ☐ **Date of Graduation (expected)**
- ☐ **Study Abroad Experience**
- ☐ **GPA if greater than 3.0**
- ☐ **Community College**
- ☐ **Avoid High School**

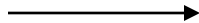
# Resume Structure

*Job Search Guide* Page 14

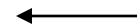
**Contact**



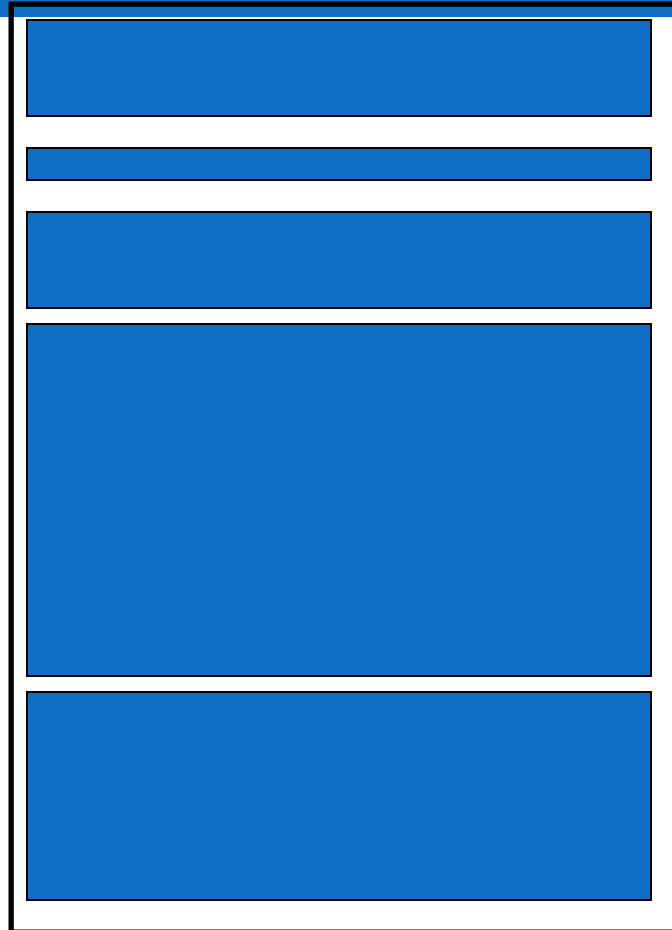
**Education**



**Objective**



**Experience**



# Experience

- ❑ **What is Experience?**
- ❑ **List Organization/Company name; Location, Job Title, Dates employed**
- ❑ **Reverse chronological order**
- ❑ **Verb tense (present or past)**
- ❑ **Describe using *Action Verbs* and *Key Words***
- ❑ ***Quantify* #, \$, % when possible**
- ❑ **Describe any results and accomplishments**



# Experience Example (Actuarial)

Katura and Associates, Newport Beach, CA

**Actuarial Assistant**, June 2019--present

- Participated in month long 25 hour actuarial intensive training program
- Under the supervision of an actuary, compile and compute quantitative data for statistical analysis
- Analyzed data used in calculating valuation, risk, and loss
- Created presentation on risk analysis for Fortune 500 client using PowerPoint and Excel

# Experience Example

## (Data Science)

Paypal Inc., Glendale, CA

**Data Analyst Intern** , July 2021--present

- Develop a deep understanding of the payments business and strengthen analytic, leadership and presentation skills
- Understand how to make data visually appealing and simple to both navigate and comprehend for end-users
- Aggregate data from 3,500 sources to construct streamlined data pipelines and integrate data from multiple PayPal systems

# Experience Example (Computer Science)

Siemens, Cypress, CA

**Software Development Intern** , August 2021 --present

- Work with general supervision on complex projects and have the opportunity to partner with senior engineers on Web Front End Development
- Build and support web-based applications, services, and systems
- Adhere to best practices in coding, documentation, test automation, and deployment
- Define and populate database schema to be used as a data source

# Experience Example (Pre-Health))

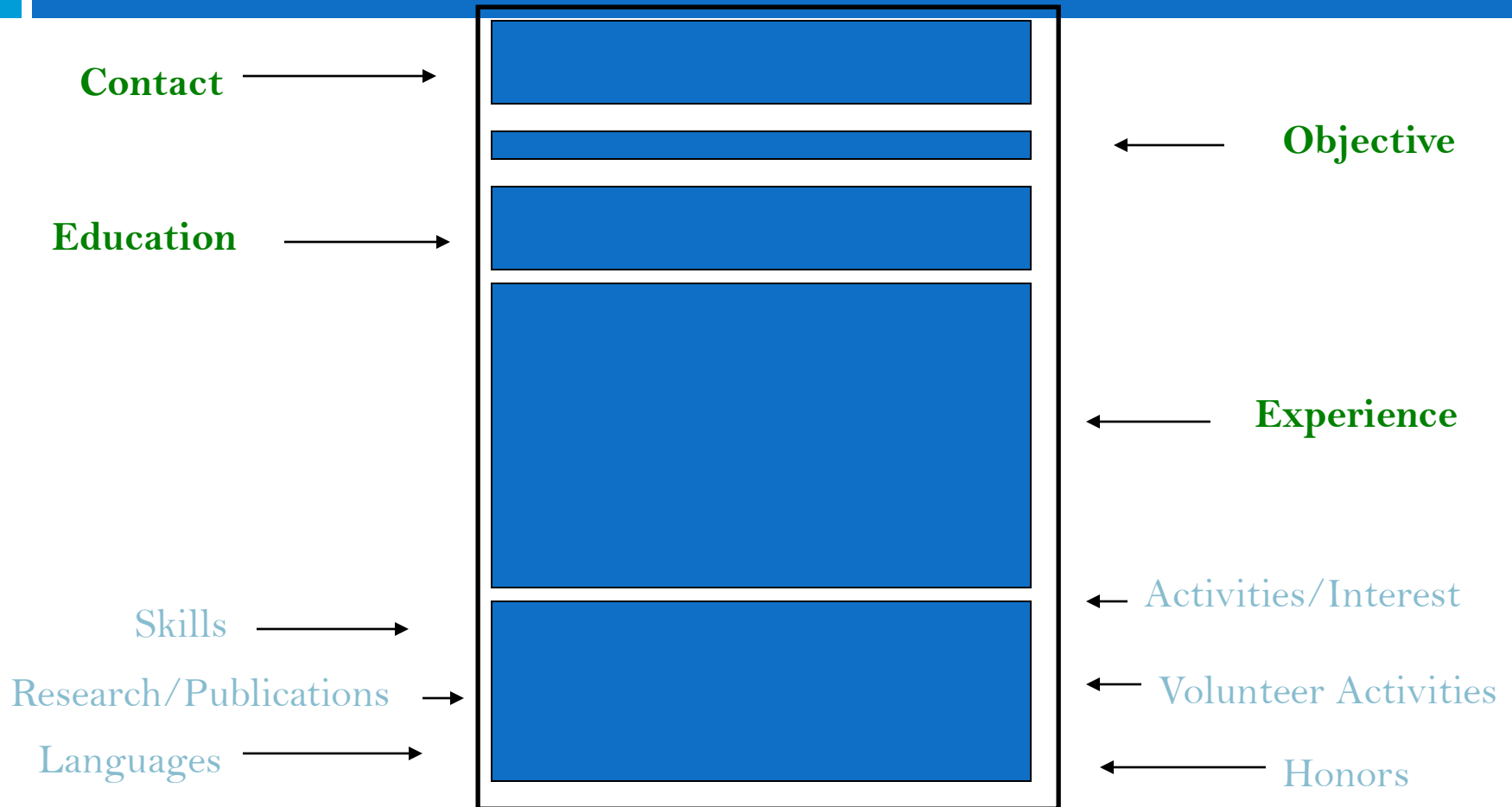
Hoag Hospital, Newport Beach, CA

**Hospital Volunteer**, June 2015-present

- Shadow and assist Doctors & Nurses in a rotation of 6 different departments
- Communicate with patients to help make them comfortable and provide encouragement.
- Transport patients to discharge and other departments.

# Resume Structure

*Job Search Guide Page 14*





# Resume Writing Tips

## Math Skills:

- ❑ Critical thinking.
- ❑ Problem solving.
- ❑ Analytical thinking.
- ❑ Quantitative reasoning.
- ❑ Analyzing Data
- ❑ Extracting Conclusions
- ❑ Time Management.
- ❑ Advanced numeracy.
- ❑ Calculating valuation.
- ❑ Ability to manipulate precise and intricate ideas.
- ❑ Finding Patterns.

# Resume Writing Tips

## Data Analysis Skills:

---

- ❑ Algorithm
- ❑ Artificial Intelligence (AI)
- ❑ Big Data
- ❑ Business Intelligence (BI)
- ❑ Data Anonymization
- ❑ Data Catalog/Metadata

# Resume Writing Tips

## Other Skills

---

- Computer - Proficient in MS Excel, Photoshop, PowerPoint
- Languages – Fluent in Spanish, conversational in Mandarin, familiar with Korean.

# Keywords, Buzzwords and Action Verbs:

- ❑ Use the right language for the right industry
- ❑ Many employers are relying on searchable databases and resume banks to streamline the employment process
- ❑ To improve your chances of attracting the recruiters eye or search engine, you must utilize industry specific keywords and buzzwords to standout.
- ❑ Describe your accomplishments using action words to convey your connection to your skills

# Resume Writing Tips

## Buzzwords:

- ☐ Quantitative Modeling
- ☐ Data Structure
- ☐ Discrete Optimization
- ☐ Machine Learning
- ☐ Applied Probability
- ☐ Artificial Intelligence (AI)
- ☐ Data Science



# Resume Writing Tips

## Action Verbs:

- ☐ Analyzed
- ☐ Developed
- ☐ Facilitated
- ☐ Measured
- ☐ Represented
- ☐ Supported
- ☐ Evaluated
- ☐ Improved
- ☐ Researched
- ☐ Produced
- ☐ Invented
- ☐ Directed
- ☐ Explored
- ☐ Trained

## RESEARCH

analyzed	clarified	collected	conceived
critiqued	detected	diagnosed	disproved
evaluated	examined	extracted	identified
inspected	interpreted	interviewed	investigated
organized	researched	reported	reviewed
searched	studied	summarized	surveyed
systematized	wrote		

## TECHNICAL

assembled	built	calculated	computed
designed	devised	engineered	fabricated
inspected	maintained	operated	overhauled
programmed	remodeled	repaired	solved
trained	upgraded		

# Do

- ▣ **Keep to 1 page**
- ▣ **1/2" - 1" margins, 10-12 pt. font**
- ▣ **Use a consistent format**
- ▣ **Place most relevant information at top**
- ▣ **TAILOR your resume to each specific position**
- ▣ **Be truthful**
- ▣ **Create on Word doc**
- ▣ **Have it proofread**

# Don't

- ❑ Use resume templates
- ❑ Use the same generic resume for each position
- ❑ Use graphics or brightly colored paper
- ❑ Use acronyms
- ❑ Overuse “responsible for”
- ❑ Begin phrases with “I” or write in complete sentences
- ❑ Exaggerate your experience
- ❑ Have a vague objective
- ❑ Include information from high school

# Roger Ramirez

West Covina, CA 91790 · ramirez@uci.edu · (626) 555-1234

## Education

---

### University of California, Irvine (UC Irvine)

June 20XX

Bachelor of Science in Mathematics .

GPA: 3.35; Dean's Honor list for 4 quarters

## Mathematics Related Experience

---

### Star Tutoring – Costa Mesa, CA

December 20XX – March 20X

#### Math Tutor

- Tutored pre-algebra, algebra, trigonometry, integral & differential calculus
- Match communications to the skill of the individual being tutored
- Interface with parents about student progress and send a weekly update

### Champion Consulting LLC – Irvine, CA

November 20XX – January 20XX

#### Data Analyst Assistant

- Increased impact by focusing campaign team on specific high value precincts
- Collect, clean, analyze and present geospatial and tabular data
- Identified and contact over 500 potential donors to raise over \$50,000.

## Leadership Experience

---

### Mathematics Student Association – UC Irvine

#### Vice President & Liaison

June 20XX – Present

- Chair weekly meetings for an academic organization with over 50 members to discuss upcoming events
- Manage a cabinet of 8 officers by leading meetings and creating weekly agenda
- Outreach to professors, professional organizations, and other campus organizations to expand networking and professional opportunities for members
- Increased member retention by catering meetings specific to wants and needs of members

#### Fundraising Coordinator

September 20XX – June 20XX

- Organized and monitored 7 fundraisers within 8 months raising over \$900 in revenue, increasing profit margin of fundraising sales
- Maintained organization's budget of \$400 by allocating money for supplies, room reservation fees, food and other expenses

## Activities

---

### Statistics and Actuarial Association – UC Irvine Member

September 20XX – December 20XX

- Attend bi-weekly meetings and engage in discussions related to the actuarial sciences and available resources both on and off campus

### Creating Options and Conquering Hurdles Program– UC Irvine

March 20XX – June 20XX

#### Participant

- Selected to participate in a three-month program to develop strategies to improve communication skills through proper email and phone etiquette

## Skills

---

**Computer:** Proficient in Microsoft Suite (Outlook, Word, Excel, PowerPoint), Adobe Photoshop

**Language:** Spanish (conversational), American Sign Language (basic)

**Writing:** Grant Writing, Policy Analysis

# Andrew Hamilton

(510) 555-0505

ahamilton@gmail.com

## EDUCATION

University of California, Irvine  
B.S. in Computer Science  
GPA: 3.25

June 20XX

## TECHNICAL SKILLS

**Programming Languages:** C, C++, C#, Java, Python, HTML, SQL, x86 Assembly, Shell Scripting

**Operating Systems:** Mac (Sierra, El Capitan), Windows (10, 7), Linux (BASH)

**Concepts:** Network protocols (TCP, UDP, DHCP, DNS, etc.), data structures

**Software:** Office 365, Salesforce, Active Directory, MySQL, Microsoft Development Tool, DeployStudio

## EXPERIENCE

### RingCentral

IT Deskside Intern | Belmont, CA

June 20XX-September 20XX

- Imaged company laptops for over 50 employees, both Macs and PCs, to insure consistency and software standards
- Helped employees troubleshoot tech-related issues of varying complexity through one-on-one phone and deskside support
- Set up and deployed desks, equipment, and accounts for new employees as well as current employees
- Utilized company's Active Directory to manage user accounts and grant individual security and access to systems and software

## PROJECTS

### Fabflix

Co-leader

January 20XX-March 20XX

- Co-led a group of 3 to create a website with functionality similar to Netflix (browsing, searching, and purchasing movies from a remote server)
- Implemented on AWS using a variety of Javascript, servlets, HTML, Apache Tomcat, AJAX, CSS files, and XML files to create the website while also being linked to a MySQL database
- Increased scalability and security by implementing recaptcha, cookies, and load balancing via master-slave instances

### MoveIt!

Project Leader

January 20XX-March 20XX

- Led a group of 3 to create a 2.5-D multiplayer platform game where one user uses a keyboard to guide a cube to the end of a level, while another user uses a mouse to move platforms and provide assistance
- Personally added the physics, mechanics, and level design of the game

## ACTIVITIES

### Video Game Development Club

Programmer/Developer | Irvine, CA

September 20XX - June 20XX

- Developed video games from scratch in groups of 4 to 5 people using C# and Unity game engine
- Presented projects during monthly meetings to over 60 members to share design and best practices
- Taught weekly workshops to new members to learn about programming, design, and production

### Citrus Hack 20XX

1st Place in Best VR/AR Hack | 2nd Place in Best Gaming Hack

April 20xx-June 20XX

- Created an augmented reality game that produced 3D models whenever a Pokemon card was scanned, and used that model to play an endless wave survival game
- Collaborated in a team of 5 using the Unity editor and Vuforia

## PETRA ANTEATER

24 Dartmouth, Irvine, CA, 92612 (949) 824-XXXX [petraant@uci.edu](mailto:petraant@uci.edu)

---

### EDUCATION:

University of California, Irvine

Expected June 2018

**Bachelor of Science in Microbiology and Immunology**

Overall GPA: 3.56/Science GPA: 3.64

### RELEVANT COURSEWORK:

Evolution, Ecology, and Biodiversity, Introduction to Molecular Biology, Genetics, General and Organic Chemistry Laboratory, Molecular Parasitology, Advanced Molecular Genetics

### RESEARCH EXPERIENCE:

**Clinical Research Assistant**, Cardiac Surgery, UCI Medical Center

June - July 2017

- Performed a review study of minimally invasive versus conventional heart valve surgery
- Retrieved, studied, and evaluated patient charts for left anterior descending coronary artery endarterectomy clinical outcome study and performed patient follow ups

**Research Assistant**, Pathology, Hoag Medical Group

March 2015-May 2016

- Collected and analyzed heart dimension measurements, stained tissues, performed photo imaging; analyzed proteasome, transcription factor, and myocyte activity
- Honors Thesis Presentation, April 2016: "Effect of a Proteasome Inhibitor on Reperfusion Injury of the Myocardium Using a Pig Myocardial Infarction Model" (publication)

**Clinical Research Assistant**, Cardiac Laboratory, UCI Medical Center

June 2014 - April 2016

- Worked on clinical study correlating link between mast cells and coronary artery disease (1 publication, 3 manuscripts in preparation)
- Consented patients, collected samples, analyzed data, observed procedures and consults.

**Clinical Research Assistant**, Emergency Room, UCI Medical Center

December 2014

- Shadowed emergency room physicians
- Collected and analyzed data of troponin measurements for clinical study on myocardial infarction patients

### CLINICAL EXPERIENCE:

**CARE Corps Volunteer**, Ayacucho, Peru

June 2015 - July 2016

**Health Mission Volunteer**, Peruvian American Medical Society, Ayacucho Regional Hospital

- Assisted physicians from the United States and Peru in healthcare facilities (i.e., emergency & family medicine, pediatrics, surgery, rural mountainside house calls)
- Observed healthcare professions give disease prevention presentations to high school students
- Administered fluoride treatment to grade school students

**Clinical Assistant**, Family Practice of Robert D. Kashman, MD, Sierra Madre, CA

April 2015

- Shadowed and assisted physician and staff (i.e., administered flu shots, bandaging, x-rays)

#### PRESENTATIONS:

*"Coronary Artery Disease and the Inflammatory Process,"*  
Pathology 134 Poster

August 2017

*"Uniqueness of Zarathushtra's Vision and Its Impact,"*  
7th World Zoroastrian Congress, Houston, TX

December 2016

*"Mast Cell Tryptase Measurements during Cardiac Catheterization and the Effect of Heparin Administration,"*  
American Heart Association Poster Session, Chapel Hill, NC

August 2015

*"Factors that Control the Habitats of May Flies in Western North Carolina,"*  
Appalachian State Univ., Boone, NC

July 2015

#### PUBLICATIONS:

- B. Upadhyay, J.L. Kontos, **P. Anteater**, J. Pye, W. Boucher, T.C. Theoharides, G.J. Dehmer, E.N. Delargyris. Mast Cell Tryptase is Not Elevated in Patients with Left Ventricular Systolic Dysfunction. J Heart Fail 2017; 7(1): 72.
- Joseph Pye, **Petra Anteater**, Arlene McCain, Dwight D. Bellinger, Elizabeth Merricks, Julian Adams, Peter J. Elliott, Christine Pien, Thomas H. Fischer, Albert S. Baldwin, and Timothy C. Nichols. Proteasome Inhibition Ablates Activation of NF- $\kappa$ B Induced During Myocardial Reperfusion and Reduces Reperfusion Injury. Am J Physiol Heart Circ Physiol. November 7, 2016.

#### HONORS AND AWARDS:

- Phi Beta Kappa Honor Society April 2016
- Federation of Zoroastrian Associations of North American Academic Scholarship April 2016
- UCI Undergraduate Research Support Award October 2015
- American Heart Association Student Research Award April 2015
- Dean's List Recognition April 2015

#### RELEVANT TRAINING:

- AIDS: Principles & Policies
- Problems in Health Education (Independent Project)
- Human Anatomy & Physiology
- UCI Mini-Medical School: Health & Research Seminar
- Physical, Organic, Analytical, & Bio-Chemistry
- Statistics & Data Analysis
- Complementary & Alternative Medicine: Principles & Policies
- Clinical Lab Science-Medical Topics
- Genetics, Cellular, Developmental, & Molecular Biology
- Emergency Medical Technician-Basic

#### LANGUAGES:

English & French - Bilingual





Earn Your MPH Online - Baylor is now accepting applications for its MPH online. No GRE required. Ad ...



Brian Paul • 1st

Vice President of External Affairs at AIChE at UCI  
Orange County, California Area

Message More...




-  UCI Applied Innovation
-  University of California, Irvine
-  See contact info
-  See connections (334)

I am Fourth-Year double major in Chemical Engineering and Materials Science Engineering at the University of California, Irvine. My current GPA is 3.72.







I am very motivated and strive to excel in my courses, as well as to build a strong network through professional societies and occupational experiences. I was the Western Regional Conference Sponsorship Chair for AIChE at UCI in my Junior Year, and am serving as the Vice President of External Affairs in my Senior Year. I also initiated into Omega Chi Epsilon, the Chemical Engineering Honor Society, in the Spring of my First Year and Tau Beta Pi, the Engineering Honor Society, in the Spring of my Second Year. I am part of several Materials Science organizations through Materials Advantage and have attended both professional and volunteer events for the Orange Country Chapter of ASM. I have also been involved with the Orange County Engineering Council, having volunteered at several events. I plan on earning a Ph.D. in chemical engineering and will seek out an R&D engineering role in industry afterwards. I have a desire to learn and am willing to work to accomplish my goals.

Show less

Promoted


-  Earn Your MPH Online  
Baylor is now accepting applications for its MPH online. No GRE required.
-  Leads for New Attorneys  
Connect With 100,000 Clients. Targeted By Practice Area In Real Time.
-  Doctor of Education  
Earn a Doctorate in Education - 100% online! Download our free brochure.

People Also Viewed


-  Dimitri Kaviani • 3rd  
Prototyping Lab Intern at UCI Applied Innovation
-  Melissa Diaz • 2nd  
Supplier Quality Engineer II at Biosense Webster
-  Justin Koehler • 2nd  
Undergraduate Chemical Engineering student.
-  Nathanael Marquez • 3rd  
Vice President of Finance at Latino Business Student Association
-  Michael Car...  
Chemical Engineer
-  Adrian Gomez-Mora • 2nd  
Quality Engineering Intern at ATI For...

Messaging


🔍 Search

 Don Cha


Don: Hi Karol, Thank you for for...

 Kevin Draper


You: I wanted to share informati...

 Philip K. Yu


You: Hi Philip. Dora's sister sent...

 Alyssa Hufana

Alyssa Hufana is now a connecti...

 Kevin Gilligan

Kevin: 🙌

 Arley and Cynthia

Arley: Thank you

Philip K. Yu ✕

## Experience



### Prototyping Lab Intern

UCI Applied Innovation

Jun 2018 – Present · 6 mos

Irvine, California

- Provided training sessions for new users on several manufacturing machines + general safety training
- Performed general maintenance on machines and supervised laser users
- Coordinated with lab manager and other interns to keep the two lab spaces in good condition
- Utilized Trello and Quartzly to manage tasks and inventory

Equipment List: Makerbot Replicator, Ultimaker 3, Ultimaker 2+, ProJet 1200, Roland SRM (mini-CNC machine), Shotbot (full-size CNC machine), lathe, mini-mill, bandsaw, Roland Vinyl Cutter, VLS Laser Cutter, Epilog Laser Cutter

... See more



### AICHE at UCI

1 yr 2 mos

#### Vice President of External Affairs

Apr 2018 – Present · 8 mos

Irvine, CA

- Establishing new relationships with industry professionals and building relationships from the Western Regional Conference in behalf of AIChE at UCI
- Organizing several on-campus recruitment sessions for various engineering firms, including Caltrol, PSC Biotech, Fluor, and Trinity Consultants... See more

#### Western Regional Student Conference Sponsorship Chair

Oct 2017 – Apr 2018 · 7 mos

Irvine, CA

- Recruited several platinum-level and gold-level industry sponsors for the AIChE Regional Conference at UCI, totaling \$4000 in sponsorship
  - Planned and organized Career Fair for conference attendees, with 7 companies and 2 grad schools
- Corporate Sponsors: Chevron, Schneider-Electric, Aveva, Niagara, Fluor Corporation, Risk Management Professionals, P... See more



AIChE Western Student  
Regional Conference at

## Promoted



### eLearning Through Action!

Create Instant Online Tutorials that Teach with Step-by-Step WalkThroughs



### Doctor of Education

Earn a Doctorate in Education - 100% online! Download our free brochure.



### Advance your career

Make your next career move with an MBA at CSULB. Offered on Saturdays.

## Messaging

Search



Don Cha

Don: Hi Karol, Thank you for for...



Kevin Draper

You: I wanted to share informati...



Philip K. Yu

You: Hi Philip. Dora's sister sent...



Alyssa Hufana

Alyssa Hufana is now a connecti...



Kevin Gilligan

Kevin: 👍



Arley and Cynthia

Arley: Thank you

Philip K. Yu



https://www.linkedin.com/in/brian-paul1/

Brian Paul | LinkedIn

in

Search

Home

My Network

Jobs

Messaging

Notifications

Me

Work

Learning

Education

UCI

University of California, Irvine

Bachelor of Science (BS) in Chemical Engineering, Bachelor of Science (BS) in Materials Science Engineering

2015 – 2019

Activities and Societies: American Institute of Chemical Engineers, Society of Petroleum Engineers, Materials Advantage

Media (1)

Quadcopter Design - Final Project Video

IVC

Irvine Valley College

Associate of Arts (AA), Social and Behavioral Sciences, GPA: 3.95 on 4.00 Scale

2011 – 2015

Activities and Societies: Earned Associate's Degree before graduating high school

Graduated magna cum laude

El Toro High School

High School Diploma, General Studies, GPA: 4.68 Weighted, 3.96 Unweighted

2011 – 2015

Activities and Societies: I was part of the Chamber Orchestra for four years. I also joined Track and Field for one season, and I competed in the OC Maker Challenge during my Senior Year.

I was part of an Early College Program for all four years of high school. This allowed me to take Irvine Valley College courses for dual credit and ultimately earn my Associate's Degree before graduating high school. This also allowed me to enter the University of California, Irvine with IGEC

Promoted

Teach Through Action

Instant Online WalkThroughs Instructs Employees Step-by-Step.

Advance your career

Make your next career move with an MBA at CSULB. Offered on Saturdays.

Know your audience

Go deeper with insight into their perceptions, attitudes and interests

Messaging

Search

Don Cha

Don: Hi Karol, Thank you for for...

Kevin Draper

You: I wanted to share informati...

Philip K. Yu

You: Hi Philip. Dora's sister sent...

Alyssa Hufana

Alyssa Hufana is now a connecti...

Kevin Gilligan

Kevin: ☺

Arley and Cynthia

Arley: Thank you

Philip K. Yu

# How to Get a Job or Internship



In order to hear the audio broadcast of this webinar, you will need a phone, computer speakers, or a headset.

# Research

- Top companies/organizations in your field of interest – use LinkedIn, Vault.com, Buzzfile, Company Website, Glassdoor.com, etc.
- Job Market/Trends: O-Net – [www.onetonline.org](http://www.onetonline.org)
- Training/Education Required: O-Net – [www.onetonline.org](http://www.onetonline.org)
- Salary: NACE Calculator, Salary.com

# Networking

- Social Media ([LinkedIn](#), [Anteater Network](#), etc)
- People you know
- Join Student Organizations
- [Professional Associations](#)
- UCI Career Discovery Series (Recorded and Posted on Web Site)

Only 10% - 20% of jobs are ever published – which means 80% to 90% of jobs remain hidden in the job market

# Internship Listings

- [Handshake](#) - UCI's Job Board for Students
- Company websites.
- Symplicity is CSUF and Cypress College's Job Search Platform
- [LinkedIn](#) + see any connections who work there
- Niche Job Boards. For example: [Idealist.org](#)
- Going Global (via Handshake) – international
- UCI Programs: UCDC, UCI DCP Peer Consultant Program, other Peer Programs on campus

# Remember to...

- Research the employer
- Tailor your resume/cover letter to the internship description
- Keep track of who you've sent what and when
- Follow-up with employers
- Quick tip on professional attire



# And remember...

---

- Start early
- Focus your search
- Be persistent/proactive, follow-up with employers
- Assemble a support system and stay positive

# For Additional Support

- **Resources (for all) on DCP website: [www.career.uci.edu](http://www.career.uci.edu)**
- **Virtual or In Person**
- **Career Planning Appointments at your College Career Services Center:**

# ELEVATOR PITCH



# What is an Elevator Pitch?

---

- Traditionally, an elevator pitch is a quick introduction that you would like to convey to a potential employer in an attempt to gain their support and confidence.

# Definition

---

- A concise introduction, personal summary

## **Goal**

- Conversation starter
- Generate interest in you
- Make a new connection

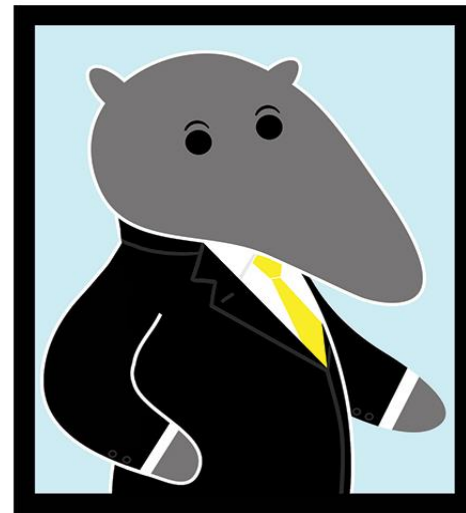
# Why is it called an Elevator Speech?

- It's called an elevator pitch because you should be able to go through your entire speech in the time it takes to travel from the top floor to the ground floor in an elevator.



# Appropriate Contexts

- Career fairs
- Networking events
- Internship or job search
- Interview
- Informal interactions



# Craft your pitch

## Who am I?

Name

Class

Major

## What am I seeking?

### What can I offer?

- ☐ Relevant experience
- ☐ Skills
- ☐ Achievements

### What is my objective?

- ☐ Opportunities
- ☐ New connection
- ☐ End with a question



# Additional pitch tips

Eye contact

Handshake

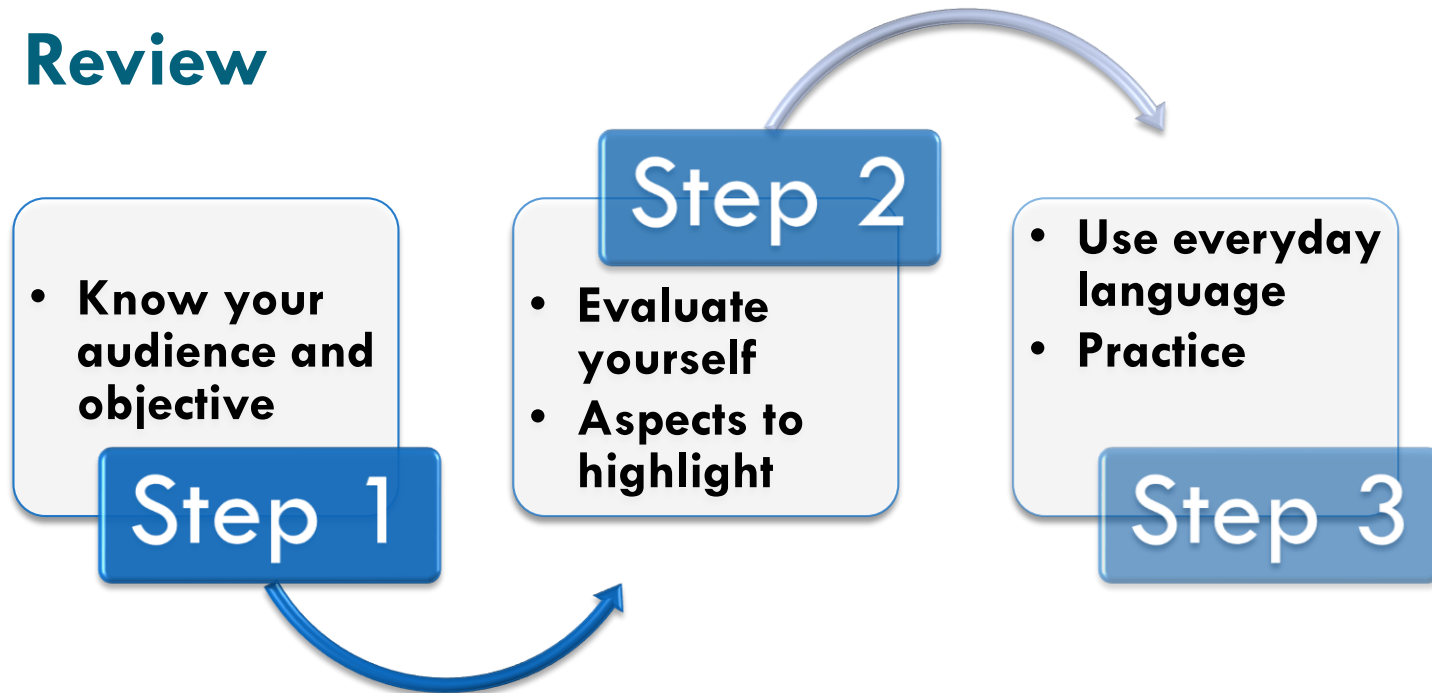
Offering resume

- Know your audience
- Clarify your objective
- Use everyday language
- PRACTICE!

# Sample Elevator Speech

- My name is Petra Anteater. I'm currently studying math at UCI and I was a transfer student from Cypress College.
- I recently completed a data science internship where I enhanced my understanding of data sources, research methods and applied operations research methodologies.
- Specifically, I gained experience with optimization algorithms, and simulation modeling, and statistical analyses,
- I am interested in pursuing a career in Big Data and currently serving as vice president of the math club on campus.

# Elevator Pitch Review



# Visit the DCP Web Site



**[career@uci.edu](mailto:career@uci.edu)**

**Chat Feature**

**UCI** Division of  
Career Pathways