

Double-click (or enter) to edit

written material

going to grab this data from gh: https://raw.githubusercontent.com/stefanbund/py3100/main/ProductList_118.csv

✓ The Ulta Beauty Problem

Our work entails designing and delivering a business intelligence application that serves a major retail enterprise. The system showcases unique differences between Ulta store locations all across the country. Some unique differences included in this application consist of quartile differences, visual displays of each store composed of multiple factors, and export frequencies. Each segment will be explained for the audience's convenience to understand the amazing intelligence this project offers.

First, installed the plotly visualization library. This is my initial step in setting up our system. Our stores will be categorized like a library.

```
!pip install plotly-geo
```

```
Collecting plotly-geo
  Downloading plotly_geo-1.0.0-py3-none-any.whl (23.7 MB)
  ━━━━━━━━━━━━━━━━━━━━━━━━━━━━━━━━━ 23.7/23.7 MB 45.8 MB/s eta 0:00:00
Installing collected packages: plotly-geo
Successfully installed plotly-geo-1.0.0
```

Our system depends on the use of the pandas and numpy libraries. This acts as a foundation towards the system in order to properly allow information to be showcased. Without it, this project wouldn't be possible.

```
import pandas as pd
import numpy as np
```

```
url = 'https://raw.githubusercontent.com/stefanbund/py3100/main/ProductList_118.csv'
url_m = 'https://raw.githubusercontent.com/stefanbund/py3100/main/matrix.csv'
```

```
df_m = pd.read_csv(url_m) #make a pandas dataframe
```

These are all the cities' endcap sales. Each store contains a variety of endcaps and all display the difference in sales. We can recognize that certain city sales do better than others. Factors like population and location may be things to consider when forming opinions on each endcap's high/low performance.

```
df_m
```

	City	1	2	3	4	5	6	7	8	9	...	32	33	
0	Birmingham	8285	5343	6738	6635	5658	8118	4311	8535	3436	...	1340	6923	30
1	Montgomery	1287	6585	8300	8874	8208	5363	3552	3387	2765	...	4424	8813	60
2	Mobile	8035	5569	9492	5905	5024	1107	6937	5580	8044	...	5430	1601	90
3	Huntsville	6280	2841	3399	5448	6173	5451	7488	9981	5236	...	9169	7829	60
4	Tuscaloosa	4079	1066	3923	4177	4277	4219	9436	8160	4302	...	1556	5533	10
5	Hoover	9741	7377	9410	9790	8864	2522	5347	9145	8402	...	6031	7673	80
6	Dothan	7646	2060	4911	4976	7851	4277	7423	6183	6641	...	8253	1565	60
7	Auburn	4326	2659	6928	4656	1828	5199	5331	6294	3076	...	6128	3737	70
8	Decatur	3786	2891	8124	2469	3704	3623	2409	8287	2032	...	6622	9742	90
9	Madison	1934	3628	9190	3275	9344	5778	1256	3523	1781	...	6619	6128	50
10	Florence	8017	3187	1128	4706	9962	7547	4440	4530	9569	...	8306	1392	10
11	Gadsden	2290	6402	8598	7547	5158	9731	8038	4435	7357	...	4488	3591	10

There is a total index of 41 cities that are calculated by type "object". This showcases labeled amounts and helps specify quantities within each city.

13	Prattville	6039	8003	6180	4610	3548	7115	6720	8512	9954	...	8225	7278	70
----	------------	------	------	------	------	------	------	------	------	------	-----	------	------	----

df_m.columns #dimensionality of the matrix

```
Index(['City', '1', '2', '3', '4', '5', '6', '7', '8', '9', '10', '11', '12',
      '13', '14', '15', '16', '17', '18', '19', '20', '21', '22', '23', '24',
      '25', '26', '27', '28', '29', '30', '31', '32', '33', '34', '35', '36',
      '37', '38', '39', '40', '41'],
      dtype='object')
```

18	Opelika	9998	8953	7923	6176	4369	9503	2126	1816	9224	...	3217	1170	90
----	---------	------	------	------	------	------	------	------	------	------	-----	------	------	----

Lists all cities in the matrix data frame. Maintaining a high number of locations can highlight the difference in store's performance which can depict those that need more focus in order to significantly drive more sales.

df_m['City'] #explore a Series inside the dataframe

```
0      Birmingham
1      Montgomery
2        Mobile
3      Huntsville
4      Tuscaloosa
5        Hoover
6        Dothan
7        Auburn
8        Decatur
9        Madison
10       Florence
11       Gadsden
12  Vestavia Hills
13      Prattville
14    Phenix City
15      Alabaster
16      Bessemer
17    Enterprise
18      Opelika
19    Homewood
20    Northport
21      Pelham
22    Trussville
23  Mountain Brook
24    Fairhope
Name: City, dtype: object
```

investigate quartile as an analytic tool; These types are labeled as "object" which will be showcases within the data tables and visual images

```
df_m.dtypes
# df_m.columns

City    object
1      int64
2      int64
3      int64
4      int64
5      int64
```

```

6      int64
7      int64
8      int64
9      int64
10     int64
11     int64
12     int64
13     int64
14     int64
15     int64
16     int64
17     int64
18     int64
19     int64
20     int64
21     int64
22     int64
23     int64
24     int64
25     int64
26     int64
27     int64
28     int64
29     int64
30     int64
31     int64
32     int64
33     int64
34     int64
35     int64
36     int64
37     int64
38     int64
39     int64
40     int64
41     int64
dtype: object

```

Quantiles for each display, all stores; Key to rank an order of the values that will be distributed properly within its correct quartile.

```
df_3 = df_m.quantile([0.25, 0.5, 0.75], numeric_only=True, axis=1)
df_3
```

	0	1	2	3	4	5	6	7	8	9	...
0.25	3082.0	3633.0	2236.0	3473.0	3657.0	4628.0	4254.0	3588.0	3704.0	3451.0	...
0.50	5343.0	5431.0	5311.0	5771.0	5131.0	7588.0	5156.0	5331.0	6589.0	5875.0	...
0.75	7242.0	8074.0	7508.0	7935.0	7490.0	9145.0	6840.0	7606.0	8221.0	7783.0	...

3 rows x 25 columns

per store, the quartile values; These help separate each store within its proper category.

```

l = df_3.T.columns #transpose, T
l

Float64Index([0.25, 0.5, 0.75], dtype='float64')

df_3.T.mean()

0.25    3535.24
0.50    5826.36
0.75    7953.00
dtype: float64

```

define the global quartile boundary, per quarter. This includes means of every column.

```
df_3.T[0.25].mean()

3535.24
```

0.5 mean quartile

```
df_3.T[0.5].mean()
```

```
5826.36
```

Showcases score of the 0.75 mean quartile

```
df_3.T[0.75].mean()
```

```
7953.0
```

Showcases the differences in quartile in all quartiles together

```
kk = df_3.T.mean()
```

```
kk #series
```

```
0.25    3535.24
0.50    5826.36
0.75    7953.00
dtype: float64
```

what percentage of displays are at or below the 25th quartile, per store? 32% respectively.

```
# n =
```

```
((df_m.iloc[:, 1:] <= kk[0.25]).sum(axis=1) / df_m.shape[1]) * 100
```

```
# print(round(n))
```

```
0    28.571429
1    21.428571
2    38.095238
3    26.190476
4    21.428571
5    16.666667
6    19.047619
7    23.809524
8    21.428571
9    28.571429
10   26.190476
11   19.047619
12   26.190476
13   23.809524
14   28.571429
15   28.571429
16   14.285714
17   19.047619
18   28.571429
19   19.047619
20   28.571429
21   23.809524
22   33.333333
23   19.047619
24   33.333333
dtype: float64
```

```
la = df_m['25qt'] = round(((df_m.iloc[:, 1:] <= kk[0.25]).sum(axis=1) / df_m.shape[1]) * 100,1)
```

```
ll = df_m['50qt'] = round(((df_m.iloc[:, 1:] <= kk[0.50]).sum(axis=1) / df_m.shape[1]) * 100,1)
```

```
lll = df_m['75qt'] = round(((df_m.iloc[:, 1:] <= kk[0.75]).sum(axis=1) / df_m.shape[1]) * 100,1)
```

```
print(la, ll, lll)
```

```
0    28.6
1    21.4
2    38.1
3    26.2
4    21.4
5    16.7
6    19.0
7    23.8
8    21.4
9    28.6
10   26.2
11   19.0
12   26.2
13   23.8
14   28.6
```

```
15    28.6
16    14.3
17    19.0
18    28.6
19    19.0
20    28.6
21    23.8
22    33.3
23    19.0
24    33.3
dtype: float64 0      55.8
1      55.8
2      60.5
3      51.2
4      60.5
5      34.9
6      55.8
7      51.2
8      46.5
9      48.8
10     48.8
11     41.9
12     53.5
13     44.2
14     48.8
15     41.9
16     46.5
17     41.9
18     55.8
19     41.9
20     53.5
21     51.2
22     48.8
23     53.5
24     67.4
dtype: float64 0      77.3
1      70.5
2      79.5
3      77.3
4      79.5
5      59.1
6      90.9
7      79.5
```

```
# df_m
```

```
end_set = ['City', '25qt', '50qt', '75qt']
df_m[end_set]
```

	City	25qt	50qt	75qt
0	Birmingham	28.6	55.8	77.3
1	Montgomery	21.4	55.8	70.5
2	Mobile	38.1	60.5	79.5
3	Huntsville	26.2	51.2	77.3
4	Tuscaloosa	21.4	60.5	79.5
5	Hoover	16.7	34.9	59.1

A choropleth for each store in the lists provided.

```
#choropleth:
import pandas as pd

# Create a sample dataframe
data = {'City': ['Birmingham', 'Montgomery', 'Mobile', 'Huntsville', 'Tuscaloosa', 'Hoover', 'Dothan', 'Auburn', 'Decatur', 'Mac
            'Zip Code': ['35201', '36101', '36601', '35801', '35401', '35216', '36301', '36830', '35601', '35756', '35630', '35901', '35216', '36
df = pd.DataFrame(data)

# Create a list of zip codes
zip_codes = ['35201', '36101', '36601', '35801', '35401', '35216',
            '36301', '36830', '35601', '35756', '35630', '35901',
            '35216', '36066', '36867', '35007', '35020',
            '36330', 36801, 35209, 35473, 35124, 35173, 35213, 36532]

# Add the list of zip codes as a new column to the dataframe
# df = df.assign(Zip_Codes=zip_codes)
df_m = df_m.assign(zip=zip_codes)

print(df_m)
```

	City	1	2	3	4	5	6	7	8	9	...	\
0	Birmingham	8285	5343	6738	6635	5658	8118	4311	8535	3436	...	
1	Montgomery	1287	6585	8300	8874	8208	5363	3552	3387	2765	...	
2	Mobile	8035	5569	9492	5905	5024	1107	6937	5580	8044	...	
3	Huntsville	6280	2841	3399	5448	6173	5451	7488	9981	5236	...	
4	Tuscaloosa	4079	1066	3923	4177	4277	4219	9436	8160	4302	...	
5	Hoover	9741	7377	9410	9790	8864	2522	5347	9145	8402	...	
6	Dothan	7646	2060	4911	4976	7851	4277	7423	6183	6641	...	
7	Auburn	4326	2659	6928	4656	1828	5199	5331	6294	3076	...	
8	Decatur	3786	2891	8124	2469	3704	3623	2409	8287	2032	...	
9	Madison	1934	3628	9190	3275	9344	5778	1256	3523	1781	...	
10	Florence	8017	3187	1128	4706	9962	7547	4440	4530	9569	...	
11	Gadsden	2290	6402	8598	7547	5158	9731	8038	4435	7357	...	
12	Vestavia Hills	9471	9142	4419	3846	2016	5069	4853	6336	9062	...	
13	Prattville	6039	8003	6180	4610	3548	7115	6720	8512	9954	...	
14	Phenix City	8788	8269	6838	2863	6753	6608	4048	8774	4513	...	
15	Alabaster	1733	9767	3274	7125	7437	5748	5399	6513	3038	...	
16	Bessemer	6559	2453	1578	5158	3058	8075	7066	8530	8346	...	
17	Enterprise	8436	7800	7234	5063	4274	1948	7887	6647	1320	...	
18	Opelika	9998	8953	7923	6176	4369	9503	2126	1816	9224	...	
19	Homewood	2373	7188	9880	9236	5969	9998	8703	8440	4643	...	
20	Northport	3536	9231	8651	6374	4842	5704	8484	6322	2012	...	
21	Pelham	6830	3736	2734	6443	8494	6206	7290	8518	6176	...	
22	Trussville	2794	8273	9174	2850	8351	3978	5995	4632	7693	...	
23	Mountain Brook	8433	9368	2141	2357	6566	1482	4787	3900	6615	...	
24	Fairhope	8114	1464	2811	3090	4686	7995	7676	1304	7332	...	
		36	37	38	39	40	41	25qt	50qt	75qt	zip	
0		3555	1341	1756	7598	1509	1861	28.6	55.8	77.3	35201	
1		2805	4601	4449	5727	2315	8822	21.4	55.8	70.5	36101	
2		9807	2652	9296	2815	4886	7458	38.1	60.5	79.5	36601	
3		7935	2605	9982	3338	9116	3875	26.2	51.2	77.3	35801	
4		3657	2158	4469	2513	8135	6963	21.4	60.5	79.5	35401	
5		9748	7224	4628	8107	6143	1671	16.7	34.9	59.1	35216	
6		5650	4400	7842	4006	9335	3571	19.0	55.8	90.9	36301	
7		4387	6890	2833	5083	9707	2116	23.8	51.2	79.5	36830	
8		9305	6509	6848	5408	3707	8744	21.4	46.5	70.5	35601	
9		1746	4470	7054	6573	3556	1374	28.6	48.8	75.0	35756	
10		5929	1123	7306	8746	4000	6943	26.2	48.8	63.6	35630	
11		2549	5175	5997	9608	7230	9731	19.0	41.9	68.2	35901	
12		5142	9619	9601	8099	1391	6276	26.2	53.5	70.5	35216	
13		1591	4401	3457	4245	4341	2573	23.8	44.2	75.0	36066	

14	3520	7654	6845	7738	3828	1202	28.6	48.8	75.0	36867
15	2479	9673	7478	7207	7006	3523	28.6	41.9	84.1	35007
16	4810	7641	5365	3545	6812	9483	14.3	46.5	70.5	35020
17	3461	2640	4375	8634	4917	2830	19.0	41.9	72.7	36330
18	5191	9304	2720	3100	3912	1548	28.6	55.8	72.7	36801
19	8787	5459	8389	5242	2224	6025	19.0	41.9	68.2	35209
20	6947	5401	6681	9018	1668	8307	28.6	53.5	75.0	35473
21	2777	4045	7309	4745	4284	2640	23.8	51.2	72.7	35124
22	1650	9470	6356	4700	3344	8743	33.3	48.8	75.0	35173
23	5765	3653	5198	9266	4945	3935	19.0	53.5	70.5	35213
24	3457	4808	7227	5482	6355	4553	33.3	67.4	86.4	36532

[25 rows x 46 columns]

experimenting with choropleths from the index

df_m.columns

```
Index(['City', '1', '2', '3', '4', '5', '6', '7', '8', '9', '10', '11', '12',
      '13', '14', '15', '16', '17', '18', '19', '20', '21', '22', '23', '24',
      '25', '26', '27', '28', '29', '30', '31', '32', '33', '34', '35', '36',
      '37', '38', '39', '40', '41', '25qt', '50qt', '75qt', 'zip'],
      dtype='object')
```

```
import plotly.express as px
import pandas as pd
```

Load data

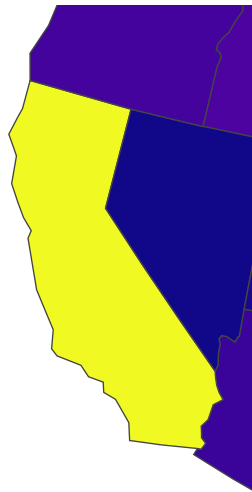
df_demo = pd.read_csv('https://raw.githubusercontent.com/plotly/datasets/master/2011_us_ag_exports.csv')

Create choropleth map

fig = px.choropleth(df_demo, locations='code', locationmode='USA-states', color='total exports', scope='usa')

Show map

fig.show()



df_demo

	code	state	category	total exports	beef	pork	poultry	dairy	fruits fresh	fr
0	AL	Alabama	state	1390.63	34.4	10.6	481.0	4.06	8.0	
1	AK	Alaska	state	13.31	0.2	0.1	0.0	0.19	0.0	
2	AZ	Arizona	state	1463.17	71.3	17.9	0.0	105.48	19.3	
3	AR	Arkansas	state	3586.02	53.2	29.4	562.9	3.53	2.2	
4	CA	California	state	16472.88	228.7	11.1	225.4	929.95	2791.8	5
5	CO	Colorado	state	1851.33	261.4	66.0	14.0	71.94	5.7	
6	CT	Connecticut	state	259.62	1.1	0.1	6.9	9.49	4.2	
7	DE	Delaware	state	282.19	0.4	0.6	114.7	2.30	0.5	
8	FL	Florida	state	3764.09	42.6	0.9	56.9	66.31	438.2	
9	GA	Georgia	state	2860.84	31.0	18.9	630.4	38.38	74.6	
10	HI	Hawaii	state	401.84	4.0	0.7	1.3	1.16	17.7	
11	ID	Idaho	state	2078.89	119.8	0.0	2.4	294.60	6.9	
12	IL	Illinois	state	8709.48	53.7	394.0	14.0	45.82	4.0	
13	IN	Indiana	state	5050.23	21.9	341.9	165.6	89.70	4.1	
14	IA	Iowa	state	11273.76	289.8	1895.6	155.6	107.00	1.0	
15	KS	Kansas	state	4589.01	659.3	179.4	6.4	65.45	1.0	
16	KY	Kentucky	state	1889.15	54.8	34.2	151.3	28.27	2.1	
17	LA	Louisiana	state	1914.23	19.8	0.8	77.2	6.02	5.7	
18	ME	Maine	state	278.37	1.4	0.5	10.4	16.18	16.6	
19	MD	Maryland	state	692.75	5.6	3.1	127.0	24.81	4.1	
20	MA	Massachusetts	state	248.65	0.6	0.5	0.6	5.81	25.8	
21	MI	Michigan	state	3164.16	37.7	118.1	32.6	214.82	82.3	
22	MN	Minnesota	state	7192.33	112.3	740.4	189.2	218.05	2.5	
23	MS	Mississippi	state	2170.80	12.8	30.4	370.8	5.45	5.4	
24	MO	Missouri	state	3933.42	137.2	277.3	196.1	34.26	4.2	
25	MT	Montana	state	1718.00	105.0	16.7	1.7	6.82	1.1	
26	NE	Nebraska	state	7114.13	762.2	262.5	31.4	30.07	0.7	
27	NV	Nevada	state	139.89	21.8	0.2	0.0	16.57	0.4	
28	NH	New Hampshire	state	73.06	0.6	0.2	0.8	7.46	2.6	


```
df_demo.columns
```

```
Index(['code', 'state', 'category', 'total exports', 'beef', 'pork', 'poultry',
      'dairy', 'fruits fresh', 'fruits proc', 'total fruits', 'veggies fresh',
      'veggies proc', 'total veggies', 'corn', 'wheat', 'cotton'],
      dtype='object')
```

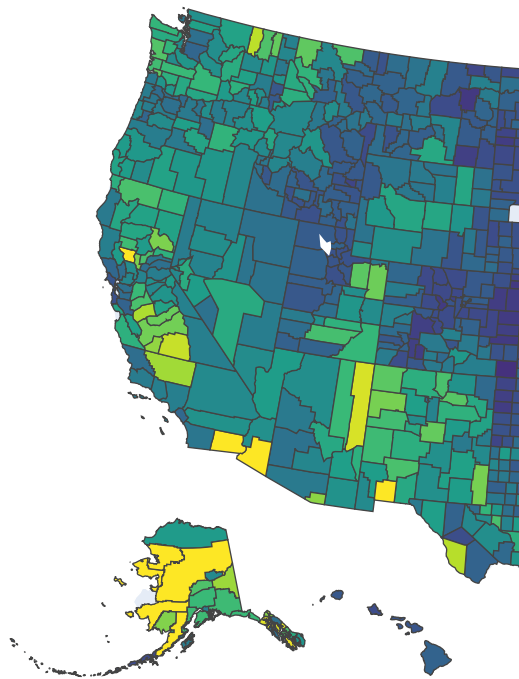
map demo #2: state of AL

```
from urllib.request import urlopen
import json
with urlopen('https://raw.githubusercontent.com/plotly/datasets/master/geojson-counties-fips.json') as response:
    counties = json.load(response)

import pandas as pd
df_us = pd.read_csv('https://raw.githubusercontent.com/plotly/datasets/master/fips-unemp-16.csv',
                    dtype={"fips": str})

import plotly.express as px

fig = px.choropleth(df_us, geojson=counties, locations='fips', color='unemp',
                    color_continuous_scale="Viridis",
                    range_color=(0, 12),
                    scope="usa",
                    labels={'unemp': 'unemployment rate'})
fig.update_layout(margin={"r":0,"t":0,"l":0,"b":0})
fig.show()
```



```
df_us.columns
```

```
Index(['fips', 'unemp'], dtype='object')
```

```
df_us
```

	fips	unemp
0	01001	5.3
1	01003	5.4
2	01005	8.6
3	01007	6.6
4	01009	5.5

documentation [here](#), with more discussion [here](#), and specifically to do [counties, here](#)

county **list** for ultra stores in Alabama, by FIPS code

```

al_fips = [
    {'County': 'Autauga', 'FIPS Code': '01001'},
    {'County': 'Baldwin', 'FIPS Code': '01003'},
    {'County': 'Barbour', 'FIPS Code': '01005'},
    {'County': 'Bibb', 'FIPS Code': '01007'},
    {'County': 'Blount', 'FIPS Code': '01009'},
    {'County': 'Bullock', 'FIPS Code': '01011'},
    {'County': 'Butler', 'FIPS Code': '01013'},
    {'County': 'Calhoun', 'FIPS Code': '01015'},
    {'County': 'Chambers', 'FIPS Code': '01017'},
    {'County': 'Cherokee', 'FIPS Code': '01019'},
    {'County': 'Chilton', 'FIPS Code': '01021'},
    {'County': 'Choctaw', 'FIPS Code': '01023'},
    {'County': 'Clarke', 'FIPS Code': '01025'},
    {'County': 'Clay', 'FIPS Code': '01027'},
    {'County': 'Cleburne', 'FIPS Code': '01029'},
    {'County': 'Coffee', 'FIPS Code': '01031'},
    {'County': 'Colbert', 'FIPS Code': '01033'},
    {'County': 'Conecuh', 'FIPS Code': '01035'},
    {'County': 'Greene', 'FIPS Code': '28073'},
    {'County': 'Hale', 'FIPS Code': '28065'},
    {'County': 'Henry', 'FIPS Code': '28067'},
    {'County': 'Houston', 'FIPS Code': '28069'},
    {'County': 'Jackson', 'FIPS Code': '28071'},
    {'County': 'Jefferson', 'FIPS Code': '28073'},
    {'County': 'Lamar', 'FIPS Code': '28073'}]
len(al_fips)

```

25

df_m.columns

```

Index(['City', '1', '2', '3', '4', '5', '6', '7', '8', '9', '10', '11', '12',
      '13', '14', '15', '16', '17', '18', '19', '20', '21', '22', '23', '24',
      '25', '26', '27', '28', '29', '30', '31', '32', '33', '34', '35', '36',
      '37', '38', '39', '40', '41', '25qt', '50qt', '75qt', 'zip'],
      dtype='object')

```

df_m

	City	1	2	3	4	5	6	7	8	9	...	36	37
0	Birmingham	8285	5343	6738	6635	5658	8118	4311	8535	3436	...	3555	1341
1	Montgomery	1287	6585	8300	8874	8208	5363	3552	3387	2765	...	2805	4601
2	Mobile	8035	5569	9492	5905	5024	1107	6937	5580	8044	...	9807	2652
3	Huntsville	6280	2841	3399	5448	6173	5451	7488	9981	5236	...	7935	2605
4	Tuscaloosa	4079	1066	3923	4177	4277	4219	9436	8160	4302	...	3657	2158
5	Hoover	9741	7377	9410	9790	8864	2522	5347	9145	8402	...	9748	7224
6	Dothan	7646	2060	4911	4976	7851	4277	7423	6183	6641	...	5650	4400
7	Auburn	4326	2659	6928	4656	1828	5199	5331	6294	3076	...	4387	6890
8	Decatur	3786	2891	8124	2469	3704	3623	2409	8287	2032	...	9305	6509
9	Madison	1934	3628	9190	3275	9344	5778	1256	3523	1781	...	1746	4470
10	Florence	8017	3187	1128	4706	9962	7547	4440	4530	9569	...	5929	1123
11	Gadsden	2290	6402	8598	7547	5158	9731	8038	4435	7357	...	2549	5175
12	Vestavia Hills	9471	9142	4419	3846	2016	5069	4853	6336	9062	...	5142	9619
13	Prattville	6039	8003	6180	4610	3548	7115	6720	8512	9954	...	1591	4401

```
df_m.shape[0]

25
10  Dessemmer  8558  2455  1378  3156  3058  6075  7000  6550  6540  ...  4610  7041  3...
```

transform al_fips, the list of county fips codes, into a pandas dataframe

```
18  Opelika  9998  8953  7923  6176  4369  9503  2126  1816  9224  ...  5191  9304  2'

print(len(al_fips))
df_counties = pd.DataFrame(al_fips)
df_counties.size

25
50
```

```
print(df_counties.columns)

Index(['County', 'FIPS Code'], dtype='object')
```

df_m: all display data, per store provided in this project

```
df_m.shape[0]

25
```

fips codes per county

```
df_counties.shape[0]

25
```

```
df_counties.columns

Index(['County', 'FIPS Code'], dtype='object')
```

merge the county fips codes with the stores sales results (df_m)

```
merged_df = pd.concat([df_m, df_counties], axis=1)
merged_df.head()
```



```

r = requests.get('https://raw.githubusercontent.com/plotly/datasets/master/geojson-counties-fips.json')
counties = json.loads(r.text)

# Filter the geojson data to only include Alabama's counties
target_states = ['01']
counties['features'] = [f for f in counties['features'] if f['properties']['STATE'] in target_states]

# Load the sample data for Alabama's counties
df = pd.read_csv('https://raw.githubusercontent.com/plotly/datasets/master/fips-unemp-16.csv', dtype={'fips': str})

# Create the choropleth map
fig = px.choropleth(df, geojson=counties, locations='fips', color='unemp',
                    color_continuous_scale='Viridis', range_color=(0, 12),
                    scope='usa', labels={'unemp': 'unemployment rate'})
fig.update_layout(margin={'r': 0, 't': 0, 'l': 0, 'b': 0})
fig.show()

```

