



# Instacart: Market Basket Analysis

12/30/2020

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## Problem Statement

Develop a machine learning model to predict the future behaviour or buying pattern of customers using Instacart data of 3 million grocery orders from over 200,000 users.

## Context

The Instacart data include orders of 200,000 Instacart users with each user having between 4 and 100 orders. Instacart indicates each order in the data as prior, train or test.

Prior orders describe the past behaviour of a user while train and test orders regard the future behaviour that we need to predict. We want to predict which previously purchased products i.e. prior orders will be in a user's next order (train and test orders). The setting of the Instacart problem is described in the figure below.

	order_id	user_id	eval_set	order_number	order_dow	order_hour_of_day	days_since_prior_order
0	2539329	1	prior	1	2	8	NaN
1	2398795	1	prior	2	3	7	15.0
2	473747	1	prior	3	3	12	21.0
3	2254736	1	prior	4	4	7	29.0
4	431534	1	prior	5	4	15	28.0

This is a classification problem because we need to predict whether each pair of user and product is a reorder or not. This is indicated by the value of the reordered variable, i.e. reordered=1 or reordered=0 (see figure below).

	order_id	product_id	add_to_cart_order	reordered
0	2	33120	1	1
1	2	28985	2	1
2	2	9327	3	0
3	2	45918	4	1
4	2	30035	5	0

## Criteria for success

The success of the project will be based on the [mean F1 score](#) of 0.3 or more.

## Constraints

- We do not have information on how often an user cancels or returns a product:
  - Once a order is placed what is the likelihood that it will be cancelled before fulfilling
  - After an order has been completed the chance of the product being returned
- New users sign up all the time and knowing how to define the retention of an user it might be easy to understand if they will reorder in the future

## Stakeholders

This information could be valuable for Instacart for suggesting users the 'frequently bought together' items and help boost sales. They could also keep stock piled up if needed.

## Data Sources

Anonymized transactional data of [3 Million Instacart Orders](#),

Data source: [Dataset](#)

## Deliverables

A GitHub repo containing the work you complete for each step of the project, including:

- A slide deck
- A project report