



# Introduction

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Dear Sir,

First, we would like to thank you for the opportunity granted to PiLog to submit a response to the request from Al Gihaz Holding for the provisioning of Material Master Data Cleansing & Governance Solution Implementation

This document contains a preliminary commercial proposal for your kind reference with price validity for 60 Days

We shall remain at your disposal should you require any additional information.

We look forward to hearing from you and we assure of our utmost cooperation, at all times.

Sincerely,  
**Umar Farooq**  
Sales Head, PiLog Middle East

## Work Package 1: Data Cleansing and Standardization of Material Master

SN	Description	Tot. Items	Item Price USD	Total Price USD
1	Material Master Data Cleansing & Standardization using PiLog's iDQM (iData Quality management) Tool Subscription and Mapping with UNSPSC Classification	62,456	3.59	224,217.04
Total Cost (USD)				224,217.04

Note: Additional items for data cleansing will be quoted as per the unit rate stated above

## **Option 1:**

**Data Governance solution iMDRM (Master Data Record Manager)  
On-Premise Implementation (Hardware & Oracle Licenses to  
be Provided by Al Gihaz)**

# Work Package 2: Data Governance Tool Implementation ( (On-Premise)

## iMDRM: Master Data Record Manager

SN	Description	UOM	Item Price USD	Total Price USD (One Time)	Recurring Cost USD (Yearly)	Total Cost for 2 Years
1	Data Governance Solution iMDRM implementation for Material Master	LS		179,000		179,000
2	Integration with Oracle Fusion	LS		89,000		89,000
3	iMDRM Licenses (4 Users)	4 Users	3,400	13,600		13,600
4	AMC & Support for Material Master	Yearly			51,520	103,040
Total Cost				281,600	51,520	384,640

**Option 2:**

**Data Governance solution iMDRM (Master Data Record Manager)  
On-Cloud Implementation**



# Work Package 2: Data Governance Tool Implementation (On-Cloud)

SN	Description	UOM	Item Price USD	Total Price USD (One Time)	Recurring Cost USD (Yearly)	Total Cost 2 years
1	Data Governance Solution iMDRM implementation for Material Master	LS		179,000		179,000
2	Integration with Oracle Fusion	LS		89,000		89,000
3	iMDRM Licenses (4 Users)	4 Users	3,400	13,600		13,600
4	AMC Support & Cloud Subscription for Material Master	Yearly			115,520	223,040
Total Cost				281,600	115,520	504,640

# Total Proposal Summary



## Total Summary - Option 1

### Data Cleansing & On-Premise Governance Solution Implementation (On-Premise)

SN	Description	UOM	Item Price USD	Total Price USD (One Time)	Recurring Cost USD (Yearly)	Total Cost for 2 Years
1	Material Master Data Cleansing & Standardization using PiLog's iDQM (iData Quality management) Tool Subscription and Mapping with UNSPSC Classification	62,456	3.59	224,217.04		224,217.04
2	Data Governance Solution iMDRM implementation for Material Master	LS		179,000		179,000
3	Integration with Oracle Fusion	LS		89,000		89,000
4	iMDRM Licenses (4 Users)	4 users	3,400	13,600		13,600
5	AMC & Cloud Subscription for Material Master	Yearly			51,520	103,040
Total Cost for 2 years						608,857.04

# Total Summary - Option 2

## Data Cleansing & Governance Solution Implementation (On-Cloud)

SN	Description	UOM	Item Price USD	Total Price USD (One Time)	Recurring Cost USD (Yearly)	Total Cost for 2 Years
1	Material Master Data Cleansing & Standardization using PiLog's iDQM (iData Quality Management) Tool Subscription and Mapping with UNSPSC Classification	62,456	3.59	224,217.04		224,217.04
2	Data Governance Solution iMDRM implementation for Material Master	LS		179,000		179,000
3	Integration with Oracle Fusion	LS		89,000		89,000
4	iMDRM Licenses (4 Users)	4 Users	3,400	13,600		13,600
5	AMC & Support for Material Master	Yearly			111,520	223,040
Total Cost for 2 years Exclusive of the Taxes						728,857.04

# Payment Terms

- **Licenses:** The Licenses amount for iMDRM Solution must be paid after the Project Kick-Off.

Note: If Al Gihaz would like to procure additional number of licenses it will be charged as per the Per unit License Value

- **iMDRM Implementation:**

Milestone 1: Project kick off - 15%

Milestone 2: Design and Build - 35%

Milestone 3: UAT Sign off and training - 40%

Milestone 4: Production G O Live - 10%

- **AMC & Support/subscription:** The AMC, Support and Subscription will be applicable After hyper care/Support period of 4 weeks from the date of Go-Live
- **Data Cleansing Services Powered by iDQM solution:** PiLog will send monthly invoice for the number of items submitted/approved - if items are not approved due to delay in QC process from client for 15 days it will be deemed approved
- Payment to be released within 30 days from the date of submission of invoice
- The Prices are exclusive of all Taxes

# Add-On Components

Component Description	UOM	QTY	Price
PiLog Preferred Records License (Standard Subscription: 25,000 hits per year)	LS	1	\$ 19,900.00
mBoM Governance	LS	1	\$ 19,900.00
Asset Management (Equipments, Functional Location, eBoM, fBoM) Governance	EA	1	\$ 29,900.00
InfoGraphics (KPI Reports, Dashboards for 4 roles, Data Quality, SLA & Monthly reports)	LS	1	\$ 29,900.00
Cockpit View (Transactional Data Analytics, Real-time view of SAP data)	LS	1	\$ 19,900.00
Workbench (Data Routing, Mass Data Approvals, Administration & Monitoring)	EA	1	\$ 19,900.00
Mass Data Processing Workbench for Materials: Create , Change & Extension)	LS	1	\$ 40,000.00
Bulk De-duplication & Resolution (Smart Consolidation module)	LS	1	\$ 19,900.00
Financial Assets Management (On-Cloud) (Fixed Asset Register)	Block	1	\$ 39,900.00
Integration with Active Directory [SSO, MS IIS]	LS	1	\$ 24,900.00
Material Criticality Analysis (1 Block = 20,000 records)	Block	1	\$ 19,900.00
Outsourcing the Master Data Functional Specialist function to PiLog (Responsible for entire reporting, functional assistance & data quality analysis) (per month)	Monthly	1	\$ 6500.00

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