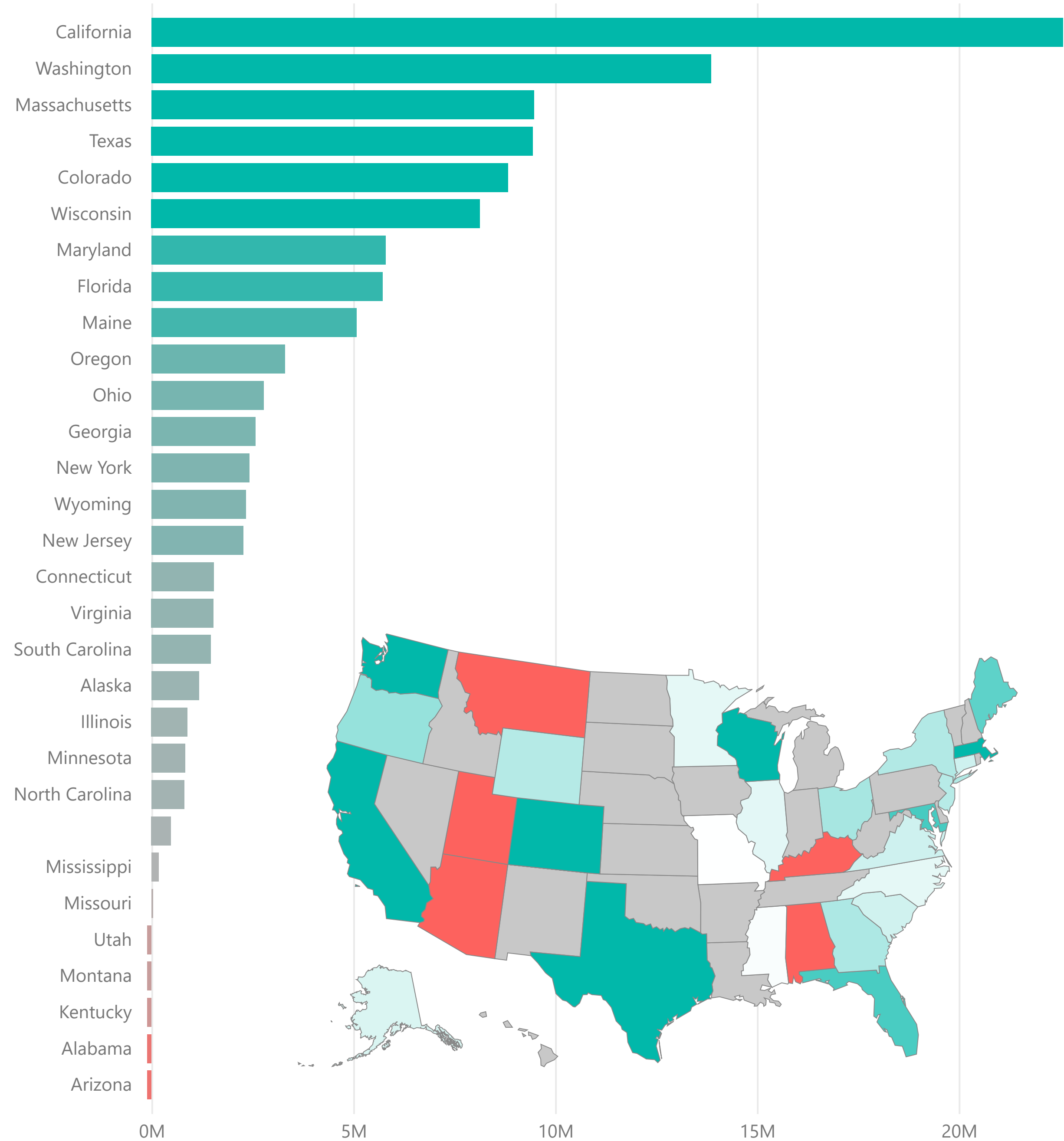


Sales Over Projection

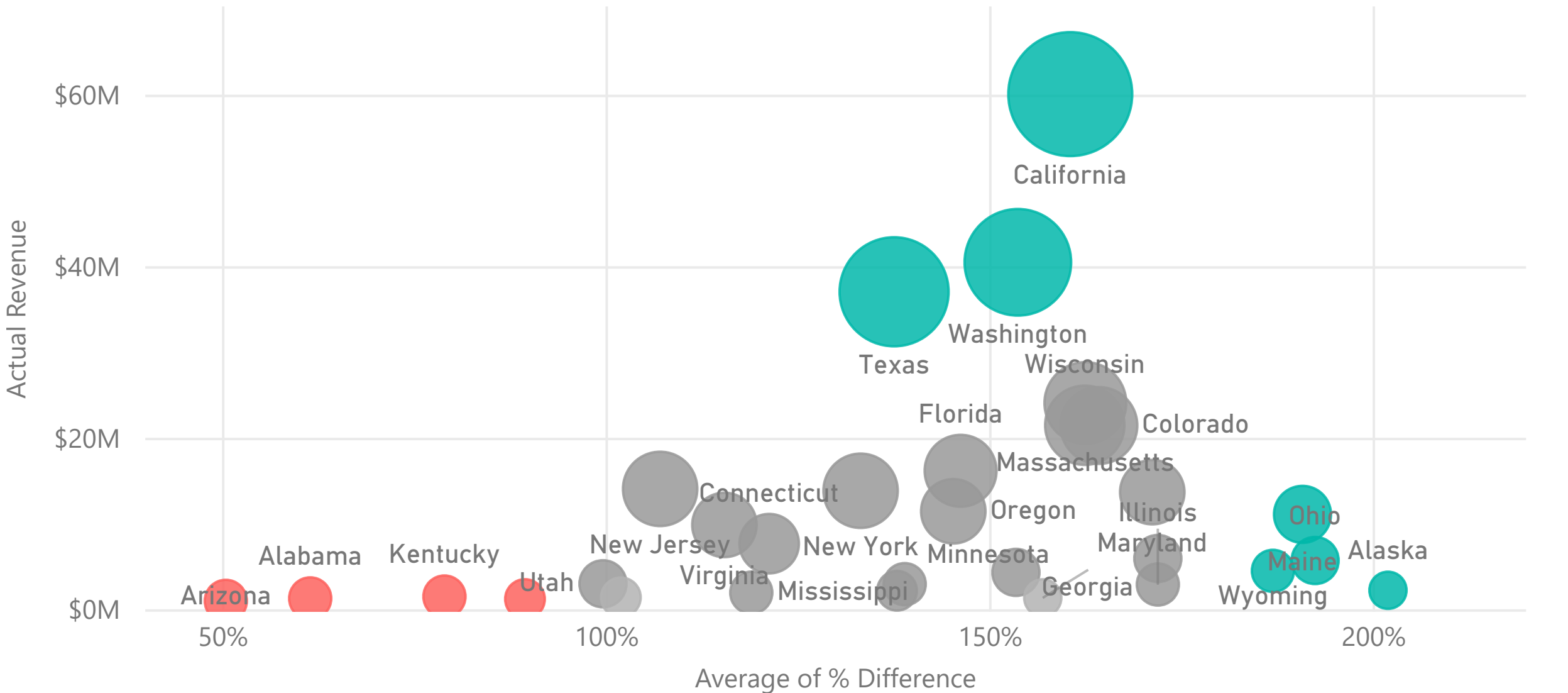
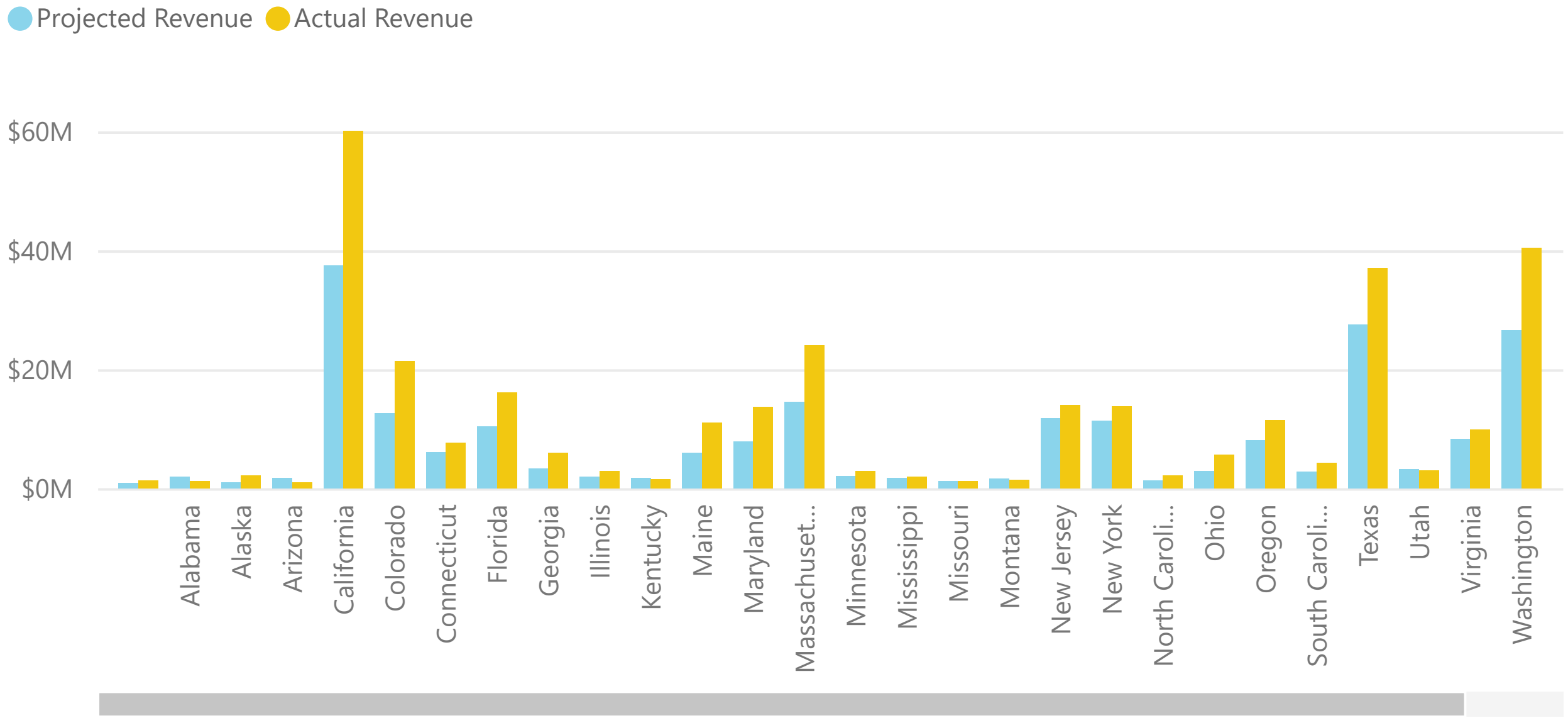


Actual Revenue
\$1.11M

Sales Over Projection
111.39M

Percent Over Projection
148%

Projection vs. Actual by State



- State
- ☐

AK
- ☐

AR
- ☐

AZ
- ☐

CA
- ☐

CO
- ☐

CT
- ☐

DC
- ☐

DE
- ☐

FL
- ☐

GA
- ☐

HI
- ☐

IA
- ☐

ID
- ☐

IN
- ☐

KS
- ☐

KY
- ☐

LA
- ☐

MA
- ☐

MD
- ☐

ME
- ☐

MI
- ☐

MN
- ☐

MO
- ☐

NC
- ☐

ND
- ☐

NE
- ☐

NH
- ☐

NJ
- ☐

NM
- ☐

NY
- ☐

OH
- ☐

OK
- ☐

OR
- ☐

PA
- ☐

RI
- ☐

SC

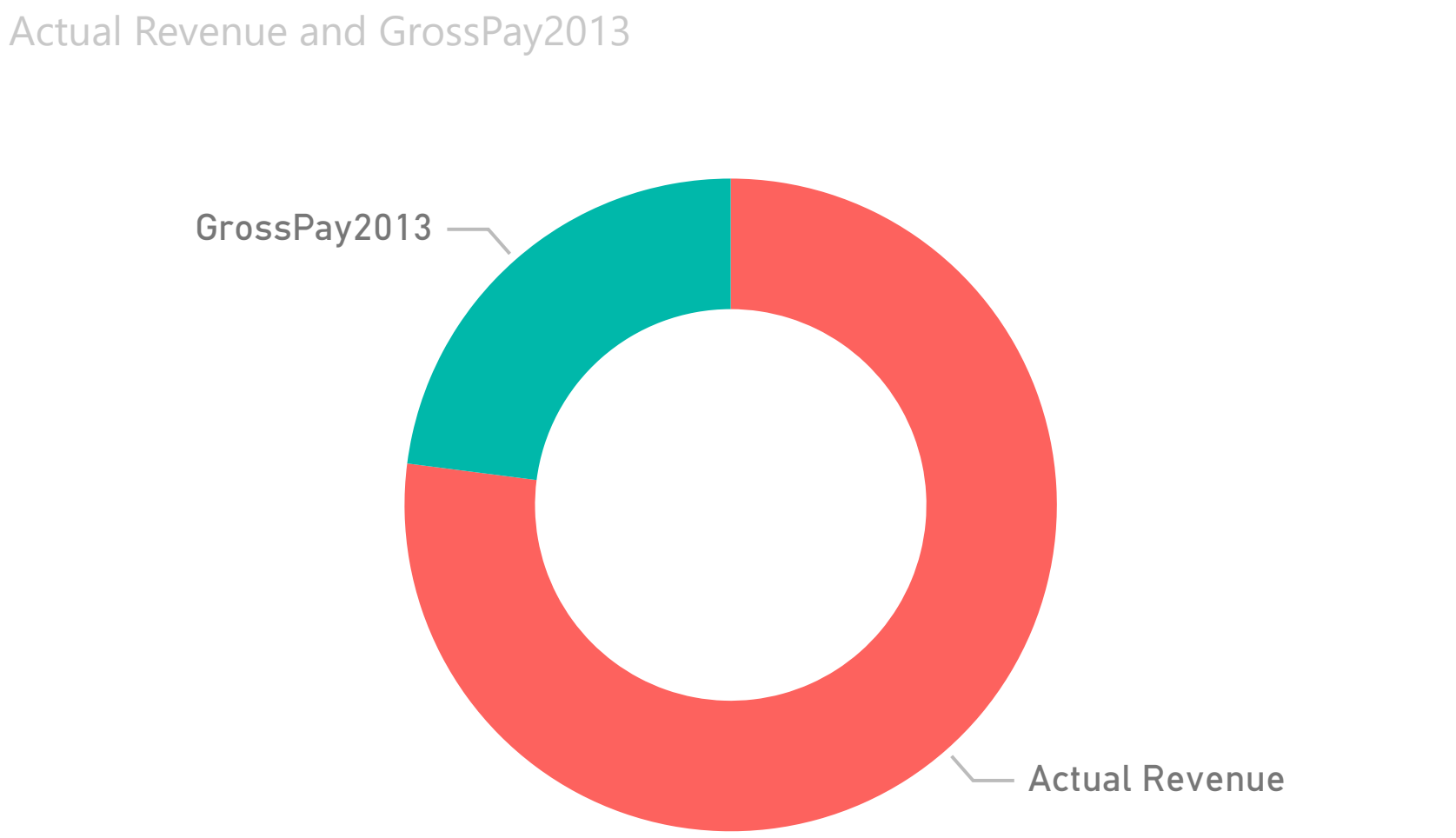
State	Average of AveStatePay ▲	Projected Revenue	Actual Revenue	EmplD
WV	\$22,714.00	\$1,129,586.00	\$2,393,868	18
AR	\$22,883.00	\$354,501.00	\$652,282	50
NM	\$23,683.00	\$930,412.00	\$1,628,221	28
KY	\$23,684.00	\$1,096,475.00	\$1,359,629	35
ID	\$23,938.00	\$1,176,486.00	\$1,670,610	29
SC	\$24,596.00	\$1,596,972.00	\$4,372,491	30
LA	\$24,800.00	\$354,501.00	\$652,282	69
UT	\$24,877.00	\$1,176,486.00	\$1,670,610	34
IN	\$25,140.00	\$769,694.00	\$469,513	120
OK	\$25,229.00	\$354,501.00	\$652,282	69
GA	\$25,615.00	\$1,240,204.00	\$389,590	69
AZ	\$25,715.00	\$1,176,486.00	\$1,670,610	55
NC	\$25,774.00	\$1,496,844.00	\$3,725,958	108
MO	\$26,126.00	\$313,702.00	\$533,293	6
EL	\$26,502.00	\$571,354.00	\$850,124	145

\$102.97M

GrossPay2013

\$345M

Actual Revenue



Wage vs Revenue Comparison

Local Wage compared to Actual Revenue, by State

Average of GrossPay2013, Average of AveStatePay and Actual Revenue by State

