



Financial_Projections_3yr_Signed

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3-YEAR BUDGET & FINANCIAL PROJECTIONS

This document outlines the financial projections for Healing Roots Outreach Collective over a 3-year period from 2025-2027. Adopted on August 9, 2025, this budget guides our financial planning and resource allocation to support our mission of providing culturally responsive harm reduction services.

Budget Overview

Fiscal Year: January 1 – December 31

All amounts in USD.

Category	Year 1 (Aug-Dec 2025)*	Year 2 (2026)	Year 3 (2027)	Notes
Revenue				
State Grants (SUPTRS / MHBG via WA HCA)	\$20,000	\$50,000	\$65,000	Yr 1 partial year award; growth from proven performance

Foundation Grants (e.g., Ben Cheney, Seattle Foundation Indigenous-led)	\$7,500	\$15,000	\$20,000	Incremental foundation support as track record grows
Individual Donations	\$3,000	\$8,000	\$12,000	Grassroots monthly donor program launch in Yr 1
Corporate Sponsorships	\$1,000	\$3,000	\$4,500	Local clinics/pharmacies, in-kind converted to cash
Program Income (trainings, speaking)	\$500	\$2,000	\$3,500	Peer harm reduction training sessions
Total Revenue	\$32,000	\$78,000	\$105,000	
Expenses				
Personnel (peer stipends, outreach coordination)	\$9,000	\$24,000	\$32,000	Includes part-time Outreach Coordinator in Yr 2
Harm Reduction Supplies (naloxone, syringes, wound care)	\$6,000	\$12,000	\$15,000	Based on 500+ kits/mo. distribution
Vehicle Lease (SPV)	\$2,000	\$6,000	\$6,000	\$500/mo; Yr 1 partial year
Insurance (GL, D&O, Auto)	\$1,200	\$3,500	\$4,000	Annual premiums
Outreach Travel / Mileage	\$2,000	\$6,000	\$7,500	IRS mileage rate + fuel
Program Services (cultural circles, ceremonies)	\$2,000	\$6,000	\$7,500	Elder stipends, cultural materials
Administrative / Overhead	\$1,800	\$5,000	\$6,500	Office, tech, bookkeeping

Fundraising / Marketing	\$500	\$1,500	\$2,000	Materials, donor events
Total Expenses	\$24,500	\$64,000	\$80,500	
Net Surplus/(Deficit)	\$7,500	\$14,000	\$24,500	Surplus rolled into reserves

*Yr 1 is for ~5 months of operation post-formation.

Budget Assumptions

- State grants begin with a partial-year allocation in 2025 and renew annually based on deliverables.
- Foundation and donor income increases as outreach outcomes are documented.
- Surplus funds each year are reserved for capital replacement (RV, medical equipment) and emergency operations.
- All figures include a 3–5% inflation adjustment where appropriate.

▼ Revenue Breakdown Details

State Grants: Funding from Washington Health Care Authority through Substance Use Prevention, Treatment, and Recovery Services (SUPTRS) and Mental Health Block Grant (MHBG) programs. Initial partial-year award with growth based on service metrics and outcomes.

Foundation Grants: Targeted application to Indigenous-led funding programs, regional health foundations, and community foundations with harm reduction priorities.

Individual Donations: Monthly recurring donor program with tiered giving levels (\$10, \$25, \$50/month) and annual giving campaign in Q4 each year.

Corporate Sponsorships: Local healthcare providers, pharmacies, and tribal enterprises with aligned missions. Includes both cash and in-kind contributions (converted to cash value).

Program Income: Fee-for-service trainings provided to healthcare organizations, tribal health centers, and community groups on harm reduction principles and practices.

▼ Expense Management Strategies

Personnel: Utilizing part-time and stipend-based positions initially, with gradual transition to more stable employment models as funding stabilizes.

Supplies: Leveraging bulk purchasing discounts and partnerships with regional harm reduction networks for shared ordering.

Vehicle: Special Purpose Vehicle (SPV) structured as a leased asset to minimize initial capital outlay.

Insurance: Comprehensive coverage package negotiated through nonprofit specialist broker with experience in mobile health services.

Cultural Programming: Honoring traditional knowledge keepers through appropriate compensation while maintaining cultural integrity of services.

This budget has been reviewed and adopted in accordance with the Healing Roots Outreach Collective Financial Management Policy. Annual review and adjustment will occur no later than October 31 of each fiscal year.

Approval & Signatures

This document was formally approved and signed on **August 9, 2025** by:

- Board Treasurer

Lilly Fedas 08/09/2025



- Board Member

Brianna Bear 08/09/2025

Bunuwew Bew

- Board Chair

Jonathan Mallinger 08/09/2025

Jonathan Mallinger

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Healing Roots Outreach Collective provides culturally responsive harm reduction services to Indigenous and rural communities in Washington State.

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