

# Important Questions for SEE

## Module - 01

- 1> Supply Chain goals & Decision (3 types)
- 2> Compare Objective & Importance of SCM
- 3> Value chain in SCM with diagram
- 4> Paper factory diagram & explain
- 5> Push / Pull both diagram (LL Bean & Dell)
- 6> Obstacles for achieving strategic fit.
- 7> Customer purchase rice packet. describe Stages (same as detergent example) with neat sketch
- 8> Conceptual model diagram.
- 9> Framework for structuring drivers.
- 10> Detergent example with diagram.
- 11> Cycle view of supply chain.
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## Module-02

- 1> Direct shipping & lastmile delivery
- 2> Role of network design with diagram
- 3> Modes of transportation (any 8)
- 4> Strategic factors (6 types)
- 5> Direct shipping & lastmile delivery
- 6> Customer needs are met with graph.
- 7> Central distribution via DC & line haul  
with cross dock.
- 8> Political factor & Socioeconomic factor.
- 9> Impact of E-business
- 10> Intransit merge & customer pickup.

## Module - 03

- 1> Explain Auctions & Negotiation.
- 2> Perishable asset (in that explain dynamic & overbooking)
- 3> Compare bulk order & seasonal demands.
- 4> Supplier scoring & assessment
- 5> Auctions & Negotiation
- 6> 3LPA logistic activities. List & explain (refer notes)
- 7> Risks of third party.
- 8> Bulkspot contracts.
- 9> Auctions & Negotiation.
- 10> Role of sourcing with diagram

## Module - 04

- 1) Contemporary pipeline with diagram
- 2) Logistic activities (any 8)
- 3) Approaches to analyse logistics (4 types)
- 4) Approaches to analyse logistics (4 types)
- 5) Contemporary pipeline.
- 6) Logistic activities
- 7) Level of optimality
- 8) Level of optimality
- 9) Logistic activity
- 10) Contemporary Supply chain pipeline.
- 11) Nodes & link
- 12) Channels (all 3) simple, multi & complex.
- 13) (C P F R)
- 14) Complex channel, multi echelon & simple.

## Module-05

- 1) New technologies in I.T (any 3)
- 2) Risk associated with SCM outsourcing
- 3) Benefits of distribution resource planning
- 4) Benefits of shipping Process.
- 5) Emerging technology in I.T
- 6) "World class" explain.
- 7) Benefits of distribution resource planning.
- 8) Building competitive edge through independent relationship.