



Investment Opportunities in Savan-SENO Special Economic Zone (SEZA)

29 October 2013

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Position: Vice Governor of SEZA

General Background

- Apart of the GMS's development programs, EWEC was practically implemented, eg. Road No.9' and '2nd International Mekong Bridge

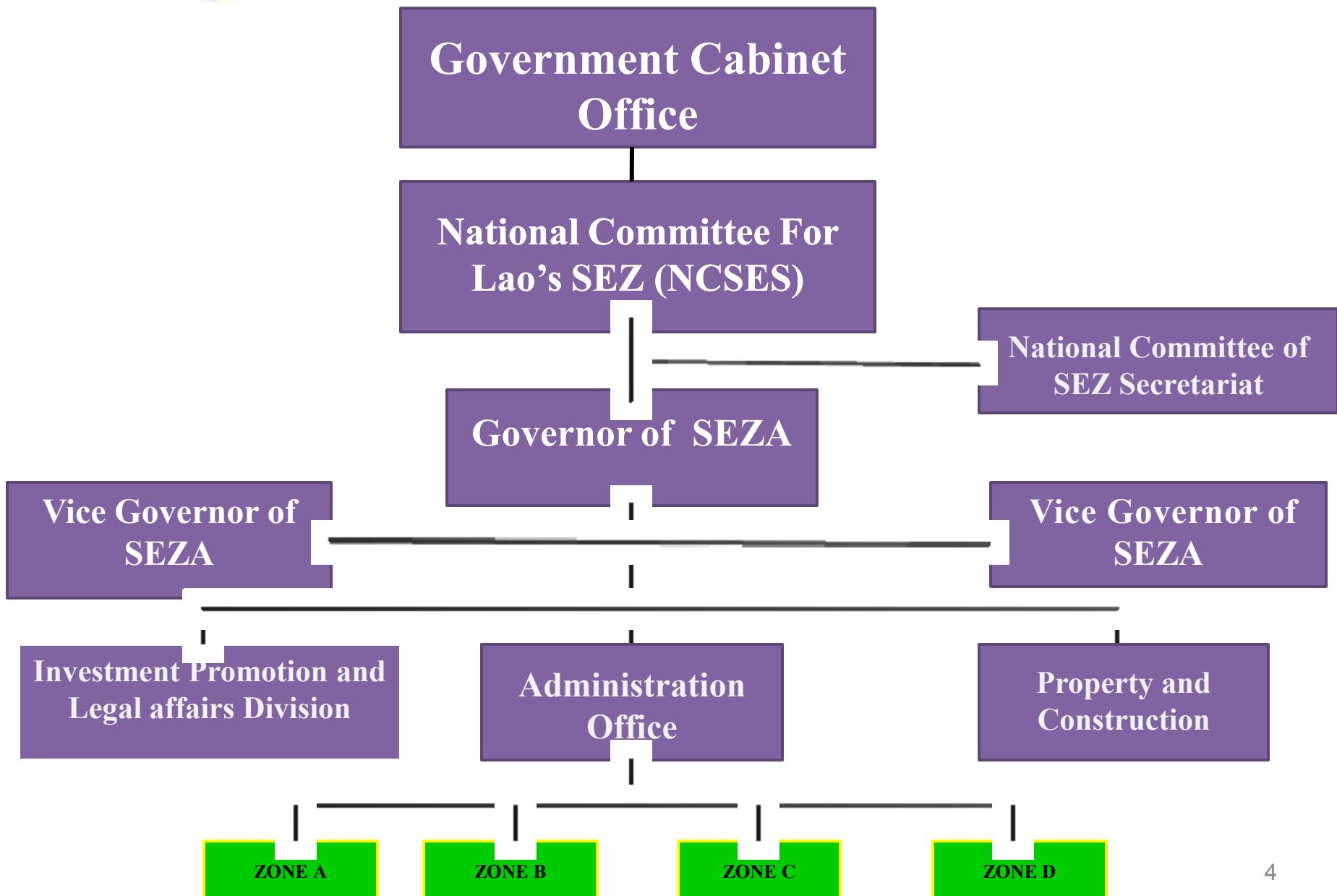


SAVAN-SENO SEZ Background

- To gain benefit from EWEC's physical infrastructures, the Government issued Prime Ministerial Decree No.02/PM, 21/1/02, on the Savan-SENO Special Economic Zone, (later replaced by No.148/PM, 29/9/03); decree No. 177/PM, 13/11/ 2003, on the Management Regulations & Incentive Policies regarding the SaSEZ and No. 443/PM, date 26/10/ 2010 on the Special and Specific Economic Zones in Lao PDR.



Organization Structure of SEZA



National Committee for Lao's SEZ



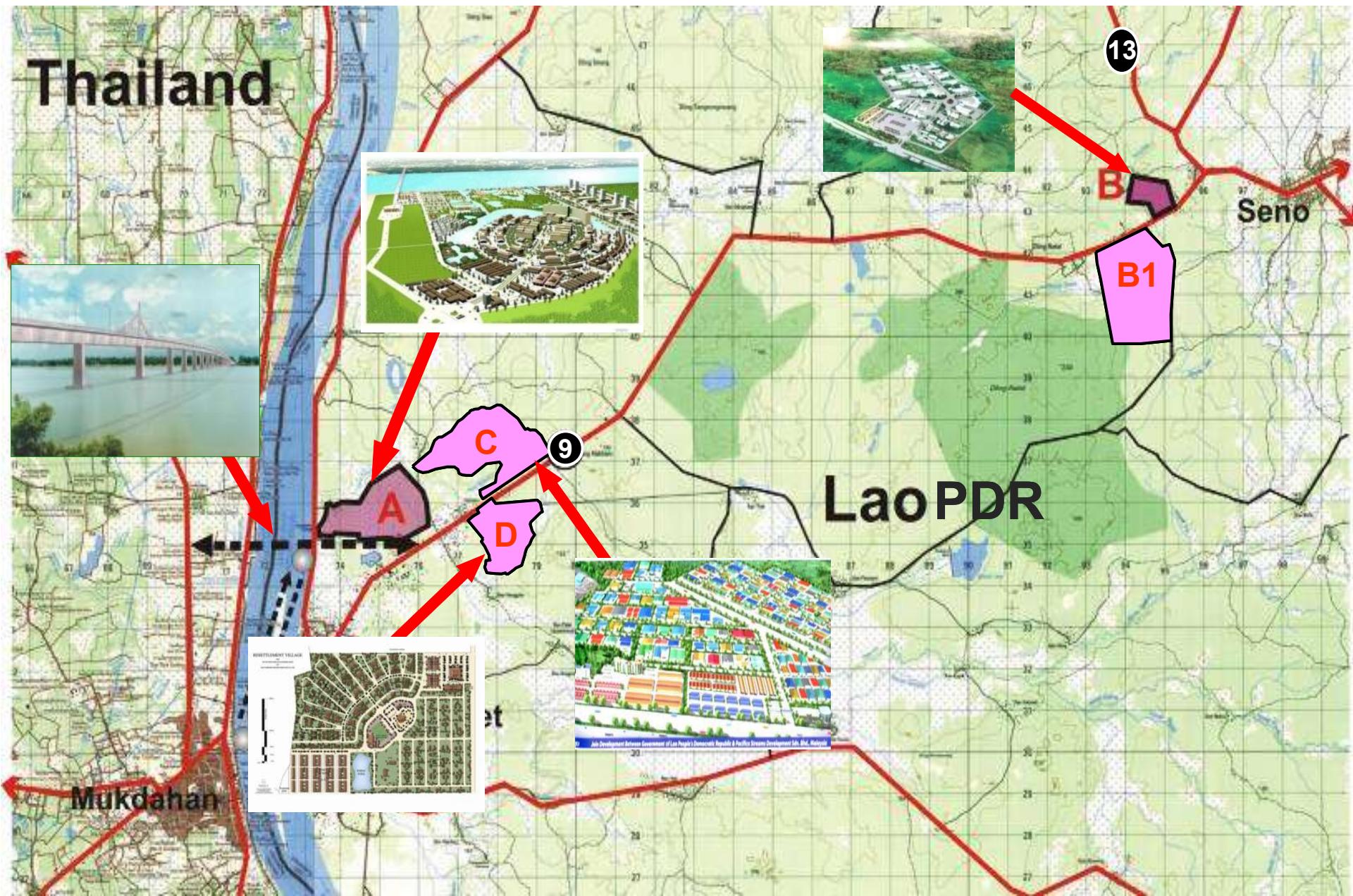
- Deputy Prime Minister as Chairman
 - Minister of Government's office as deputy Chairman and standing member
 - Minister of planning-investment, industry-Commerce, Public works-transport as Deputy Chairman
 - Ministry of Finance, Justice, Information-Culture-Tourism as Member
 - Governor where Special and Specific Economic Zone are located as Member
 - Deputy Minister of National Defense, Public Security, Foreign Affairs, labor-Social Welfare, Home affairs , Natural Resource and Environment as Member
 - General Secretariat of NCSEZ as Member

Distance to Global Market



Distance from SaSEZ to	
Savannakhet Airport	5 Km
Ubon Ratchathani Airport	150 Km
Vientiane Capital	424 Km
Da Nang Port	455 Km
Hanoi	628 Km
Phnompenh	692 Km
Bangkok	698 Km
Hai Phong Port	722 Km
Laem Chabang Port	679 Km
Map Ta Phut Port	790 Km
Suvarnabhumi Airport	927 Km
Yangon	1,178 Km

Location of Zone A, B, B₁, C, and D



Layout of Zone A

Under construction



Mekong River

Aeroview of Zone A

Mudahan (Thailand)

Area 295 HA

SEZA'S NEW OFFICE



Layout of Zone B

Savan-Japan joint Development Co., Ltd

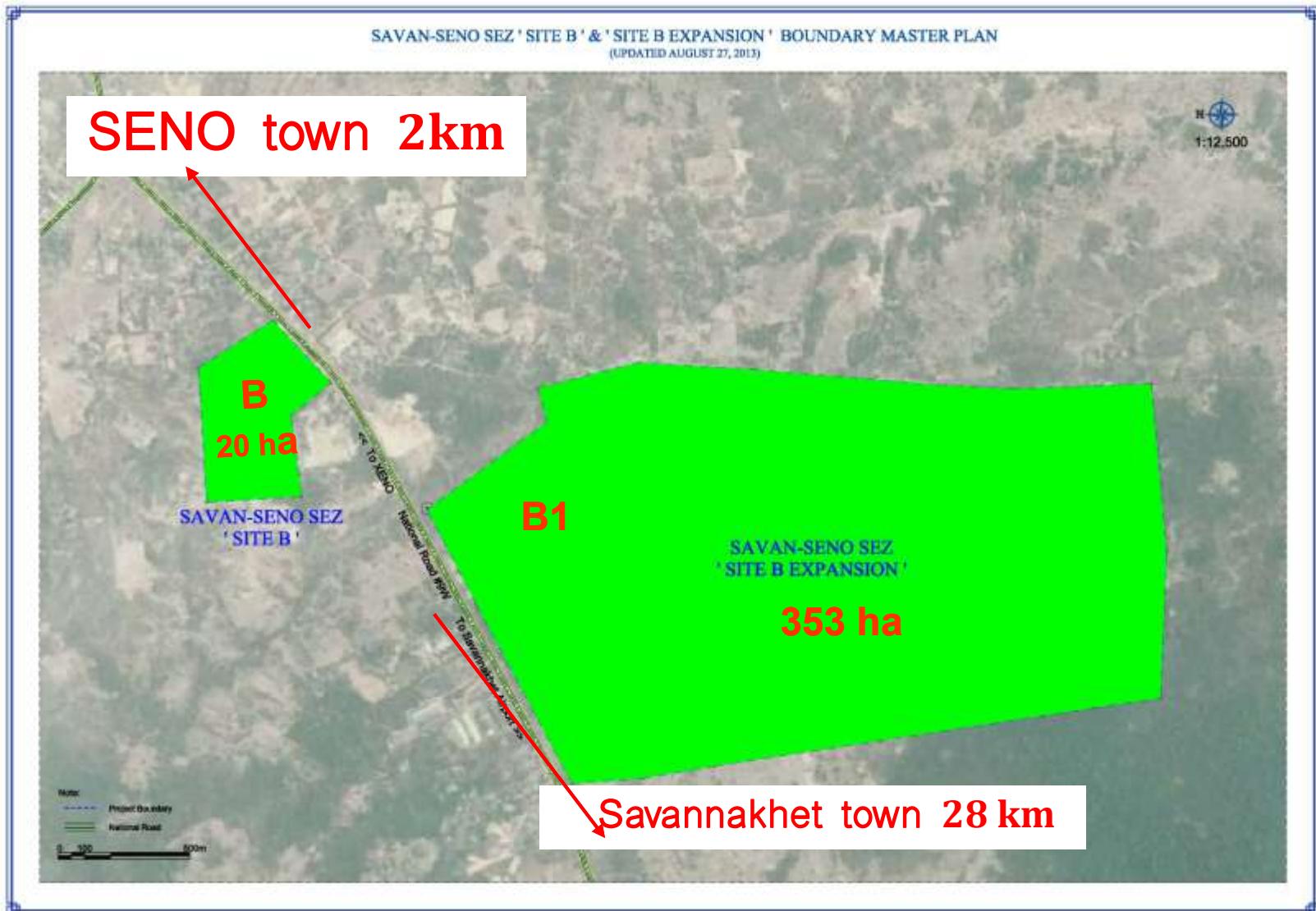
KOYO ORIENT LAO Co., Ltd

Logitem LAO Co., Ltd

Nikon LAO Co., Ltd



Zone B Expansion



Layout of Zone C



Lao GOV JV Malaysia



Layout of Zone D

RESETTLEMENT VILLAGE

FOR
SAVAN-SENO SPECIAL ECONOMIC ZONE
BY
THAI AIRPORTS GROUND SERVICES CO.,LTD.



Promoted Business sectors

Export Oriented Processing:

- Agricultural and food processing, Copper and wood based production; (Automotive, electronic parts and furniture)
- Auto, motorcycle assembling and maintaining Textile,
- garment, shoes, bag production.....

Services:

- Tourism, banking, financial & insurance, Logistics & distribution;
- International hospital and school; Entertainment center, seminar and training center, Hotel and spa, tourism and restaurant

Trading:

- Duty free, re-export, wholesales
- Exhibition and Department store.....

Comparative Advantages

Investment in SEZA

- 1. Political and Economic Stability;**
- 2. Strategic Geographical Location;**
- 3. Rich Natural Resources ; ex: Copper, Gypsum,...**
- 4. Free from severe natural disasters;**
ex: no Earthquake, no Tsunami, no severe flood,...
- 5. Generous Tax Incentives;**
- 6. Stable and Low Cost Electricity Supply**
- 7. Special Privileges on Export**
(GSP from 42 countries and NTR by USA);

Tax Incentives

- **Tax Holiday:**
2–10 years starting from profit making year
- **Corporate Profit Tax:**
8 – 10%
- **Personal Income Tax:**
5% for both local and foreigners within SaSEZ
- **Loss carry forward 5 years**

Tax & Customs Duties Exemption

- Taxes & customs duties *exempted* for all *export manufactured products*;
- Taxes & customs duties *exempted* for all *imported raw materials, construction materials and equipment to be used for manufacturing & construction*.
- *Import of raw materials in Lao PDR* for using in various activities of the SEZ to export good shall be entitled to receive the duty and tax privilege in accordance with the law.

Attractive Land Lease Policy

Land Leasing Policy:

- Maximum 99 years lease period and extendable upon SEZA's approval;
- Enjoying 12 years lease exemption;
- Sub-leaseable within lease period;

One Stop Service Unit

1



2

SEZA's
OSS

5 working
days

- Investment license
- Enterprise Registration
- Company Seal

Legally
Operated
Company



FOTosearch

More facilitations by SEZA'S OSS:

- Licensing, Business-Tax registration, import-export
- Labor recruitment and procuring public utilities
(Land, Electricity, Water, Telecom,...)
- Visa, work permit, legal issues, ...

Progress of Development



SEZA's Head Office Under construction





ຜິທີເປີດບໍລິສັດ ນິໂຄນລາວ ຈຳກັດ

Opening Ceremony
Nikon Lao Company Limited
23 September 2013





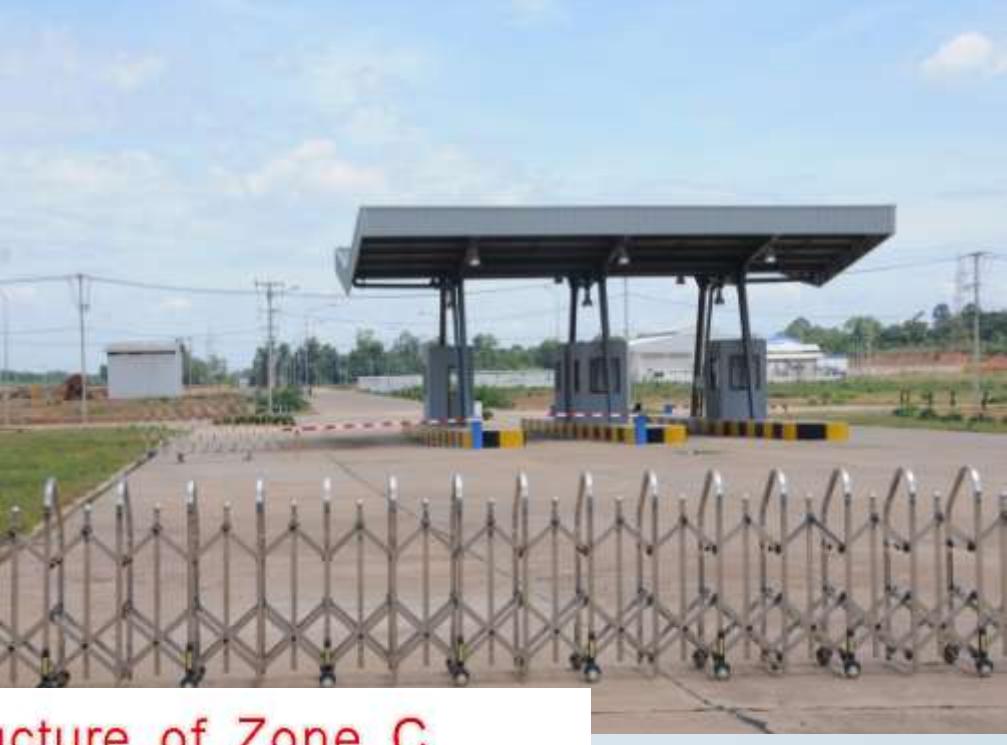
Zone B's Developer

(SAVAN-JAPAN Joint Development Co., Ltd)



Aero view of Savan Park taken on 27th May 2013





Infrastructure of Zone C
(Savan Park)





Electricity and Water supply of Zone C (Savan Park)



NONG DEUN (Savan Park) 115/22 Kv Power Sub-station



Zone C's phase I Opening Ceremony

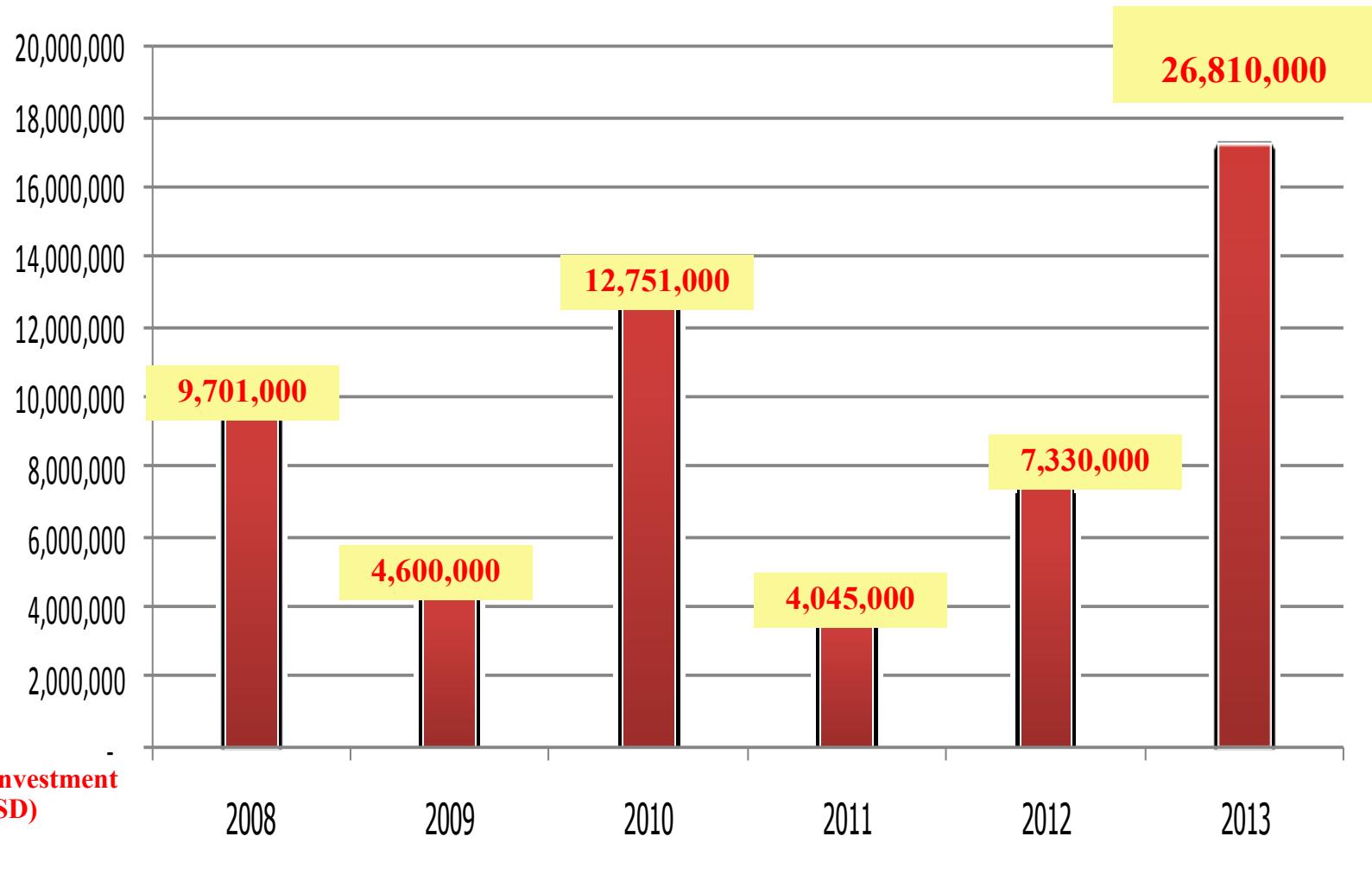


Investment Stocks

LAO	18	trading, services, property development, maintenances,
TH	8	Developer, Logistic, paints product
JP	6	Tin processing , Logistics , Nikon, Toyota
MAS	6	Developer, Property development, Motorcycle Assembly
HOL	2	Airplane spare part
FRA	4	Manufacturing of Glasses , Properties Development
SWT	1	Diamond processing
KOR	1	Spare part (TIN) support to LG and SUMSUNG, property
AUS	1	import material for support to industrial and export material
CH	1	Garment
ENG	1	Properties Development
VN	1	Construction

Total 50 Companies

Total Amount of Registered Capital in SEZA As 28th AUG 2013 = 65,237,000 (USD)



Japanese Investment



Nikon LAO CO., Ltd

TOYOTA BOSHOKU LAO CO ., Ltd.

LOGITEM LAO CO., Ltd

LAO TIN CO., Ltd

KP - BEAU LAO CO., Ltd

KOYO ORIENT LAO CO., Ltd



ESSILOR Co., Ltd





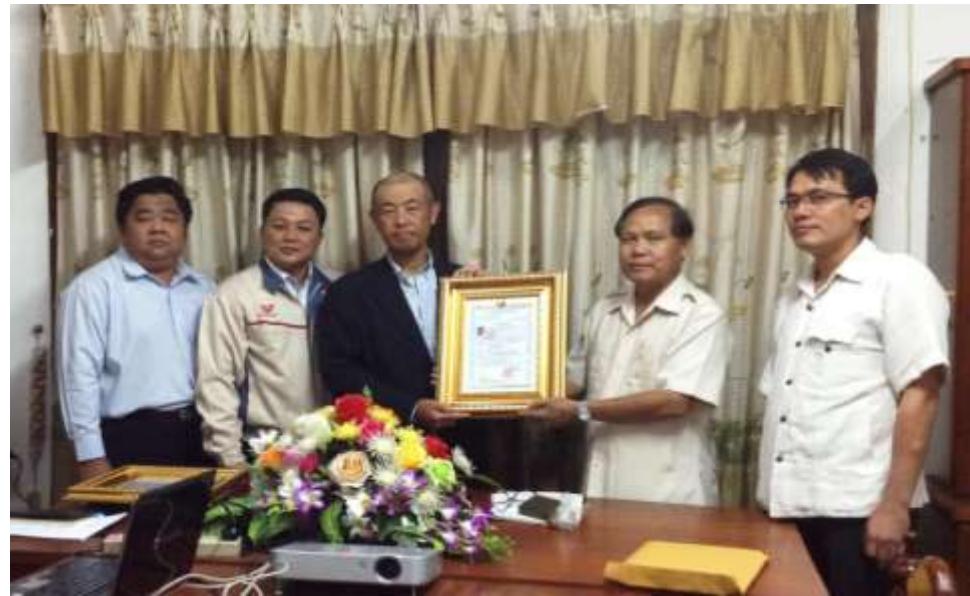
Training Center of Essilor Lao Co., Ltd



AEROWORS LAO



Toyota Boshoku Lao



Toyota Bushoku Co.,Ltd



Lao tin Smelting and Refining Co.,Ltd



KP-Beau (Cosmetic and Toys)



24/02/2013

Tan Chong (Malaysian) Motorcycle assembling factory



Logistics support



Development Agreement of Zone D (SEZA & PSD)



GROUND FLOOR

GFA : 1,438.334 SQM / 15,482.10 SQF
TOTAL GFA : 7,219.41 SQM / 77,709.14 SQF
NO. OF WORKERS : 684



DORMITORY

Savannakhet Highlight:



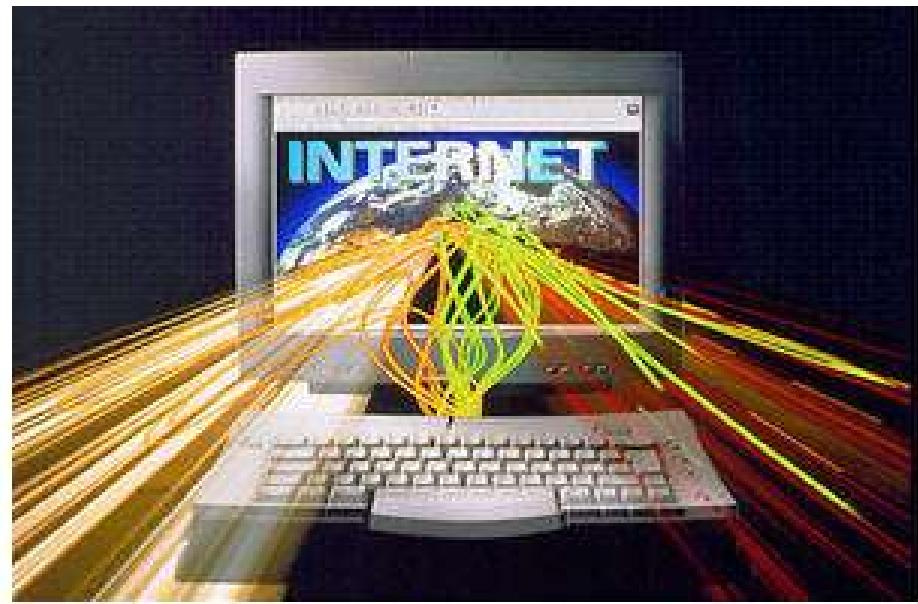
Electricity Supply



Water Treatment Plant



3G+4G High Speed Internet, Wi-Fi



Banks



ທະນາຄານ ແຫ່ງ ສປປ ລາວ
BANK of the LAO PDR

Administrative Core Banking



BRED
Banque et populaire à la fois.



STB
ສະຕິບາດລາວ ໂດຍລາວ



International Airport



Immigration Check Point



Consulate of Vietnam



Consulate of Thailand



Kindergarten , Primary and Secondary School in Savannakhet Province.



Private Educational Institutions, Savannakhet



Government Educational Institutions, Savannakhet



Recreation Facilities



Thank you for your attention



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