

Company	Zoho Corporation Pte. Ltd.
Digital Solution Name & Version Number¹	Zoho CRM - Enterprise - 20 users
Appointment Period	10 August 2023 to 09 August 2024
Extended Appointment Period²	10 August 2024 to 09 August 2025

Standard Packaged Solution (ie. Minimum items to be purchased)

Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost* (\$)
<p>1) Software 1 year subscription for 20 users, at \$50 per user/mth (Billed Annually).</p> <p>This package includes: SALES FORCE AUTOMATION Leads, contacts, accounts, and deals management modules. Activity management, Sales forecasting, Sales scoring, Scoring rules (30 fields/module), Assignment rules. PRODUCT CUSTOMISATION Custom fields (300 fields/module), Page layouts, Canvas view, (10 rules/layout), Subforms and Custom list views (Unlimited) AUTOMATION & PROCESS MANAGEMENT Workflow Rules, Approval Process. Active Blueprints (20) to manage states and transitions. CommandCenter for automation and process orchestration. PREDICTION AND ARTIFICIAL INTELLIGENCE (ZIA) REPORTS & ANALYTICS SOCIAL & MARKETING AUTOMATION ADD-ONS & INTEGRATIONS For more details please refer to - https://www.zoho.com/crm/comparison.html</p>		Per User	20.00		
2) Hardware Not Applicable					
3) Professional Services Not Applicable					
4) Training Not Applicable					
5) Others Not Applicable					
Total				\$ 12,000.00	\$ 5,000.00

¹ A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999

² As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

* Qualifying cost refers to the supportable cost to be co-funded under the grant