Company	Wolfgang Creatives Pte. Ltd.
	DM Wolfgang Creatives Digital Marketing Packages Version 1.0 - Package 4 - (Inbound and SMM) 3 Months
Appointment Period	03 November 2022 to 02 November 2023
Extended Appointment Period <sup>2</sup>	03 November 2023 to 02 November 2024

wef. 25 May 2023

## Standard Packaged Solution (ie. Minimum items to be purchased)

	Cost Item	Unit Cost (\$)	Unit	Quantity	Subtotal (\$)	Qualifying Cost * (\$)	
1)	Software Not Applicable	\$ 0.00	NA	1.00	\$ 0.00	\$ (	0.00
2)	Hardware Not Applicable						
3)	Professional Services Digital Marketing Needs Analysis • 3C Analysis (Customers, Competitors, Company) • SWOT Analysis (Strength, Weakness, Opportunity, and Threat) • Current Market Positioning and Value Proposition • Current State Analysis of Client's Digital Marketing Presence and Assets  Digital Marketing Strategy Development	\$ 0.00	Per Report	1.00	\$ 0.00	\$	0.00
	Objectives (SMART Goals) Target Audience Obstacles Strategies for Creative Concept and Offer Development Timeline Key Performance Indicators Digital Asset Creation Proposed Budget	\$ 0.00	Per Report	1.00	\$ 0.00	\$	0.00
	Digital Marketing Campaigns Campaign 1: Inbound Marketing Choice of 1 existing Digital assets owned by client (e.g. Newsletter / mailing list / collected customers' emails / own website home page promo). Strategy planning with SME for 1 attractive offer to engage consumers Copywriting (up to 500 words per offer) Creative design of ad Setting and implementation of ad parameters including budget, cost, audience, and other strategic parameters. Data-driven campaign optimisation A/B testing of ad copy, hero images, and audience targeting to maximize conversions.	\$ 1,650.00	Per Month	3.00	\$ 4,950.00	\$ 4,5	950.00

				Total	\$	10,000.00	\$	10,000.00
5)	Others Not Applicable				Φ.	40.000.00	•	40.000.00
4)	Training  Training Session for Client (Up to 2 hours)  Handover of all campaign material, including raw files  Ad management maintenance training  Social media Management maintenance training	\$ 100.00	Per Session	1.00	\$	100.00	\$	100.00
	Post Campaign Meeting  Final Report including SME Handover Notes for SME's team and Recommendations  Target Return On Ad Spend (ROAS): 150% to 300% (Depends on industry, to be discussed with client with Digital Marketing Strategy Development.)	\$ 0.00	Per Report	1.00	\$	0.00	\$	0.00
	Review and recommendation Monthly Performance Report with observations and recommendations. Implementation of recommendations selected by SME. Weekly monitoring of changes with rollback and tweaks as necessary. Whatsapp chat support group	\$ 0.00	Per Report	2.00	\$	0.00	\$	0.00
	Digital Assets Creation for 2 Campaigns Creation of 6 images and 6 ad copies to be used for ad campaigns. • use of stock images with editing (no photography services)	\$ 0.00	Per Unit	1.00	\$	0.00	\$	0.00
	Digital Marketing Campaigns Campaign 2: SMM  Choice of 1 channel (choose from among WhatsApp, Facebook, Instagram, Shopee, Lazada, Qoo10, Grab, FoodPanda, Zippy, or other channels selected by SME.)  Select any 1 campaign objective - Brand Awareness / Reach / Traffic / Engagement / Video Views / Messages / Lead Generation / Conversions / Catalogue Sales / App Installs   Campaign Optimisation (if applicable) - Budget Allocation Optimisation / Interests/Behaviours Targeting Optimisation / Placement Optimisation / Location Optimisation / Placement Optimisation / Location Optimisation / Creative Optimisation / Ad Copywriting Optimisation / Conversion Tracking / A/B Testing / Remarketing  Strategy planning with SME for up to 1 attractive offers to engage consumers  Copywriting (up to 500 words per offer)  Creative design of ad  Setting and implementation of ad parameters including budget, cost, audience, and other strategic parameters.  Data-driven campaign optimisation  A/B testing of ad copy, hero images, and audience targeting to maximize conversions.	\$ 1,650.00	Per Month	3.00	\$	4,950.00	\$	4,950.00

<sup>&</sup>lt;sup>1</sup> A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.99999 <sup>2</sup> As specified in the Letter of Appointment, IMDA may exercise the option to extend the Appointment Duration for an additional one-year ("Extended Appointment Period")

<sup>\*</sup> Qualifying cost refers to the supportable cost to be co-funded under the grant