Saeka Isozumi

Junior Web Developer

Junior web developer. I've been learning full stack web development since 10.2019, and created 3 projects. 7 years sales experience in education filed . Involved in routing sales, management , developing new business opportunities.

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WORK EXPERIENCE

Sales Consultant
Link Interac, Co., Ltd.

12/2018 – 06/2016   *Nagoya, Japan*

As the largest private provider of professional foreign teachers to the Japanese government through its ALT program

Achievements/Tasks

- Achieved 118% required Annual sales goals in 2018.
- Won a competition for new contract and kept all client by visiting more than other competitors and collecting information.
- Worked for public agencies (B to G market) to solve their problem.
- Created and organized tourism business as "English Camps and bus tour" for 3 public agencies.

School Counselor/Sales
ECC Co., Ltd.

02/2012 – 06/2016   *Nagoya, Japan*

As the largest institution providing lifelong education in Japan, it offers a wide range of educational services.

Achievements/Tasks

- Accomplished the highest in new sales from ¥4.5 million to ¥8.3 million within 2 years.
- Achieved 117% sales target in fiscal year 2014 and awarded Top sales school.
- Attained a profit rate of ¥13.4 million in 2013, personally accounted for over 34% of regional sales.
- Contributed the highest rate of achieving the budget in 2013 and attained more than 128% above sales than the previous year.

EDUCATION

Web Developer
Iron hack

01/2020 – 03/2020   *Berlin, Germany*

Courses

- Web development

Bachelor of Policy Studies
Nanzan University

04/2007 – 03/2011   *Nagoya, Japan*

Courses

- E-Book Market Outlook in the Digital Society

SKILLS

JavaScript   HTML/CSS   React.js   Node.js   mongoDB   Express   Microsoft Office   Sales   Passport auth   Team Work   Personal management

PERSONAL PROJECTS

Project "The world is yours" (01/2020 – 01/2020) ↗
- Created by HTML / CSS / JavaScript.
- Simple three-choice-quiz
- Tech : JavaScript for DOM manipulation.

Project "Digital Nomadifi" (02/2020 – 02/2020) ↗
- Created Full-stack Web Application.
- Have routes for all of CRUD.
- Searching working space application for all digital Nomad.
- Tech: JavaScript, HTML, CSS, MongoDB, Express, NodeJS, Mapbox, Passport auth

Project "Kita Schluessel" (02/2020 – 03/2020) ↗
- Application to find/add Kitas spot for parents, governments and owners.
- Tech : React, JavaScript, HTML, CSS, MongoDB, Express, NodeJS, Mapbox, Passport auth

LANGUAGES

Japanese
Native or Bilingual Proficiency

English
Full Professional Proficiency

German
Limited Working Proficiency

INTERESTS

Cycling   Badminton   Singing   Traveling   reading   Learning