



King County, WA

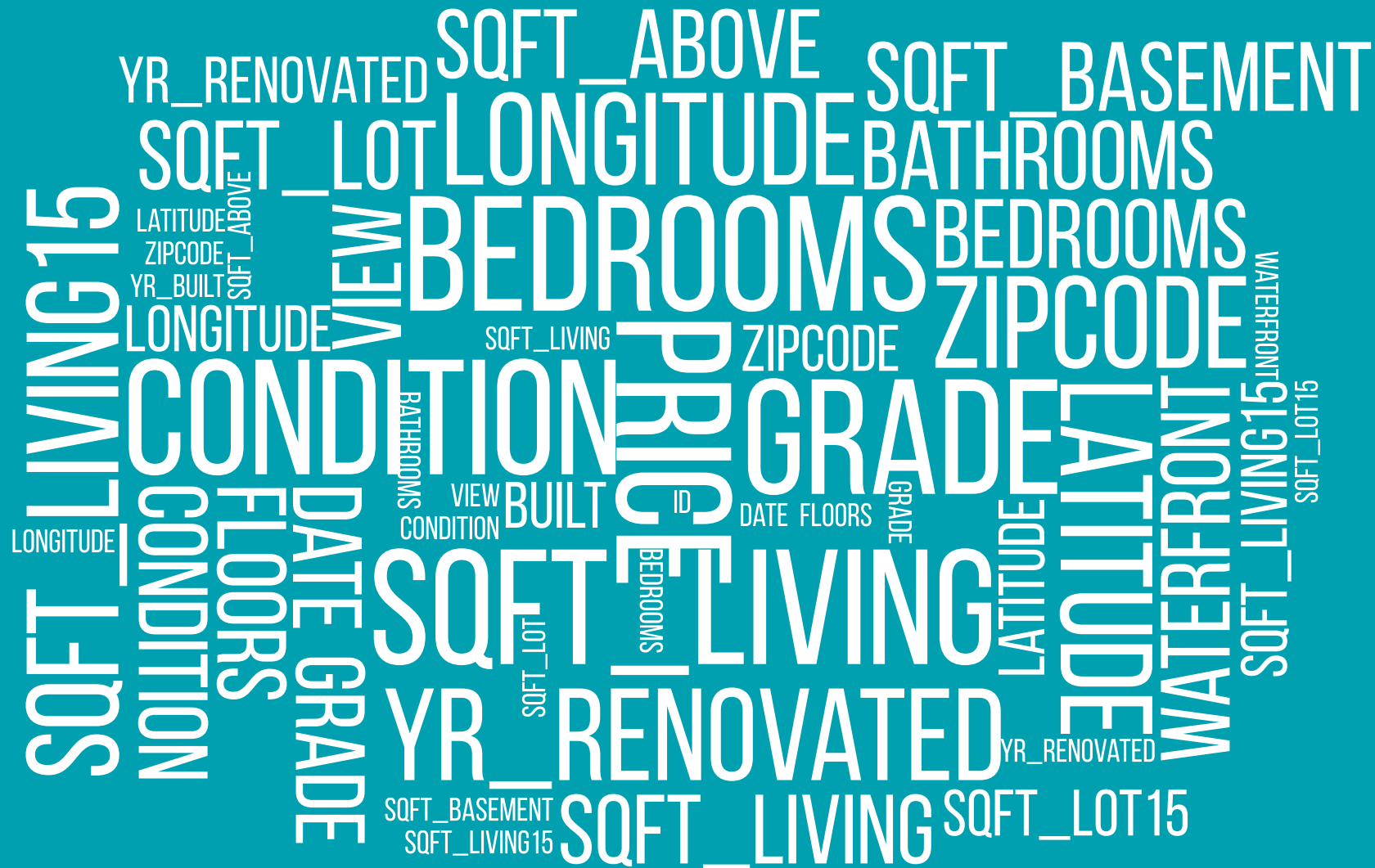
Statistical Analysis of Real Estate Sales Prices
Joan Leonard-Short

Agenda



- Price Drivers Examined
- Methodolgy
- Results based on data analytics
- Next steps

Initial Price Drivers Analyzed



Methodology



Gather & Clean Data

King County real estate database

**Model, Learn, Iterate,
Analyze Statistically**

Multiple regression analysis, multicollinearity, categorical vs. number data, log transformation, normality, train_test, X-validate

**Predict based on
data**

Iterate models and determine best drivers of sales prices

Results

Items not statistically relevant 13 out of 19 features

Multicollinearity (7 items)

Sqft_above, sqft_lot, sqft_basement, sqft_lot15, sqft_living 15

Determined to be multicollinear with sqft_living

Baths_to_beds and grade were also colinear

Not relevant (2 items)

id, date - did not add reasonable data to the analysis

yr_renovated - not enough data to be relevant

Geo-Spatial (3 items)

latitude, longitude and zipcode were excluded and analyzed using other tools

Other

bedrooms

Regression - The R2 Factor



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- R^2 is the overall score of the remaining data. It tells us if the remaining data is significant and if it is reliable enough to make detailed predictions
- Our testing showed a 40.2 R^2 which means that the values generated from the model are 40.2 percent reliable. The data may be used for directionality as it relates to price but probably not actual dollar amounts

Features that tend to drive house prices higher



1 Waterfront

2 sqft_living

3 condition

4 viewed_by_buyer

5 number of floors

Feature that tends to reduce house prices



1 yr_built

Geo-Spatial Items

Next Steps



- Further analysis of overfitting
- Gather more of the current data to improve the model
- Find new data to use with the current data to develop a better model

Thanks!
Any Questions?

Appendix

Appendix - Contributors

- 1 Thanks to the flatiron schools staff especially James Irving for helping where needed
- 2 Photos courtesy of Beautiful.ai
- 3 My classmates were helpful while working through problems