



Prof Me Eng Marcelo Bianchi Data Scientist



### Aula – Machine Learning Multiple Linear Regression

### **Machine Learning**

Multiple Linear Regression

#### **Multiple Linear Regression**

Step 1 – Data Preprocessing (if it will be necessary)

Step 2 – Multiple Linear Regression

### Theory

### Regressão Múltipla - Definição

#### Regressão Múltipla

Em um modelo de regressão múltipla, a variável dependente (Y) será determinada por mais de uma variável independente (X). Genericamente, um modelo de regressão linear múltipla com k variáveis independentes e p parâmetros (p=k+1) pode ser representado por:

$$Y_i = \alpha + \beta_1 X_{1_i} + \beta_2 X_{2_i} + ... + \beta_k X_{k_i} + e_i$$

#### Onde:

 $\alpha$  é o valor esperado de Y quando todos as variáveis independentes forem nulas;

 $\beta_1$  é a variação esperada em Y dado um incremento unitário em  $X_1$ , mantendo-se constantes todas as demais variáveis independentes;

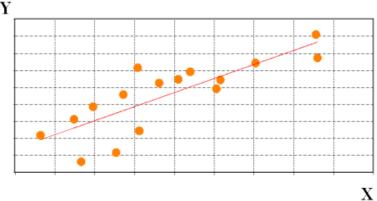
...

 $\beta_k$  é a variação esperada em Y dado um incremento unitário em  $X_k$ , mantendo-se constantes todas as demais variáveis independentes;  $e_i$  é o erro não explicado pelo modelo;

### Regressão Múltipla

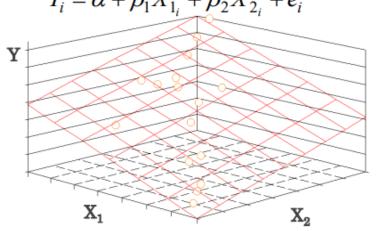
#### Regressão Linear Simples:

$$Y_i = \alpha + \beta X_i + e_i$$



#### Regressão Linear Múltipla:

$$Y_i = \alpha + \beta_1 X_{1_i} + \beta_2 X_{2_i} + e_i$$



### Regressions

Simple Linear Regression

$$y = b_0 + b_1 x_1$$

Multiple Linear Regression

Dependent variable (DV) Independent variables (IVs)  

$$y = b_0 + b_1^*x_1 + b_2^*x_2 + ... + b_n^*x_n$$

### **Practical**

#### Nosso Desafio de Predição:

- Baseado nas variaveis independentes: Temos 3 áreas; Spend (Despesas),
   Administration (Administração) e Marketing (Propaganda). De acordo com o State (Estado), então teremos o lucro.
- A nossa predição será baseada em Quanto a Empresa precisa Gastar nessas 3 areas, e dai então a empresa terá mais lucro ?

R&D Spend	Administration	Marketing Spend	State	Profit
165349.2	136897.8	471784.1	New York	192261.83
162597.7	151377.59	443898.53	California	191792.06
153441.51	101145.55	407934.54	Florida	191050.39
144372.41	118671.85	383199.62	New York	182901.99
142107.34	91391.77	366168.42	Florida	166187.94
131876.9	99814.71	362861.36	New York	156991.12
134615.46	147198.87	127716.82	California	156122.51
130298.13	145530.06	323876.68	Florida	155752.6
120542.52	148718.95	311613.29	New York	152211.77
123334.88	108679.17	304981.62	California	149759.96
101913.08	110594.11	229160.95	Florida	146121.95
100671.96	91790.61	249744.55	California	144259.4
93863.75	127320.38	249839.44	Florida	141585.52
91992.39	135495.07	252664.93	California	134307.35
119943.24	156547.42	256512.92	Florida	132602.65
114523.61	122616.84	261776.23	New York	129917.04
78013.11	121597.55	264346.06	California	126992.93
94657.16	145077.58	282574.31	New York	125370.37
91749.16	114175.79	294919.57	Florida	124266.9
86419.7	153514.11	0	New York	122776.86
76253.86	113867.3	298664.47	California	118474.03
78389.47	153773.43	299737.29	New York	111313.02
73994.56	122782.75	303319.26	Florida	110352.25
67532.53	105751.03	304768.73	Florida	108733.99

Profit	R&D Spend	Admin	Marketing	State
192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70	151,377.59	443,898.53	California
191,050.39	153,441.51	101,145.55	407,934.54	California
182,901.99	144,372.41	118,671.85	383,199.62	New York
166,187.94	142,107.34	91,391.77	366,168.42	California

$$y = b_0 + b_1 x_1 + b_2 x_2 + b_3 x_3 + ???$$

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192,261.83	165,349.20	136,897.80	471,784.10	New York	~		
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Profit	R&D Spend	Admin	Marketing	State	New York	California
192,261.83	165,349.20	136,897.80	471,784.10	New York—	<del></del>	
191,792.06	162,597.70	151,377.59	443,898.53	California	0	
191,050.39	153,441.51	101,145.55	407,934.54	California	0	
182,901.99	144,372.41	118,671.85	383,199.62	New York—	<b>→</b> 1	
166,187.94	142,107.34	91,391.77	366,168.42	California	0	

$$y = b_0 + b_1^* x_1 + b_2^* x_2 + b_3^* x_3 + ???$$

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New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1 x_1 + b_2 x_2 + b_3 x_3 + ???$$

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0	1
0	1
1	0
0	1

$$y = b_0 + b_1^*x_1 + b_2^*x_2 + b_3^*x_3$$

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New York	California
1	0
0	1
0	À
1	0
0	1

$$y = b_0 + b_1 x_1 + b_2 x_2 + b_3 x_3$$



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New York	California
1	0
0	1
0	A
1	0
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$$y = b_0 + b_1^* x_1 + b_2^* x_2 + b_3^* x_3$$





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New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1^* x_1 + b_2^* x_2 + b_3^* x_3$$

+ 
$$b_4*D_1 + b_5*D_2$$

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192,261.83	165,349.20	136,897.80	471,784.10	New York
191,792.06	162,597.70			nia
191,050.39	153,441.51	Da	= 1 - 1	nia
182,901.99	144,372.41			rk
166,187.94	142,107.34	J_,		hia

New York	California
1	0
0	1
0	1
1	0
0	1

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New York	California
1	0
0	1
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1	0
0	1

$$y = b_0 + b_1^* x_1 + b_2^* x_2 + b_3^* x_3$$



+ 
$$b_4*D_1 + b_5*D_2$$





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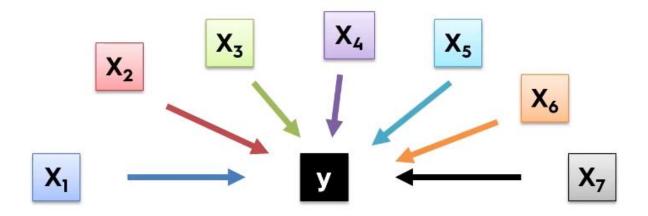
#### **Dummy Variables**

New York	California
1	0
0	1
0	1
1	0
0	1

$$y = b_0 + b_1^* x_1 + b_2^* x_2 + b_3^* x_3$$

Always omit one dummy variable

### Building A Model



### Building A Model

#### **Backward Elimination**



**STEP 1:** Select a significance level to stay in the model (e.g. SL = 0.05)



**STEP 2:** Fit the full model with all possible predictors



**STEP 3:** Consider the predictor with the <u>highest</u> P-value. If P > SL, go to STEP 4, otherwise go to FIN



STEP 4: Remove the predictor



STEP 5: Fit model without this variable\*

### Building A Model

#### **Backward Elimination**

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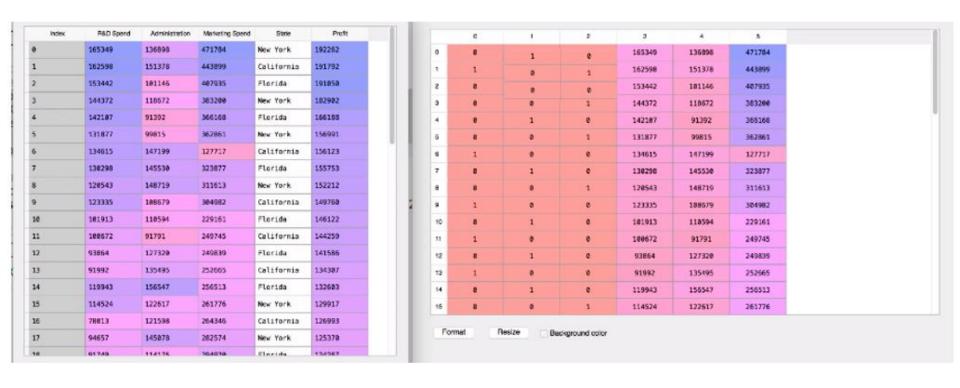


FIN: Your Model Is Ready

#### Nossa Meta:

- Precisamos determiner se haverá uma dependência linear entre as variáveis.
- Nosso modelo deverá estar apto a predizer o lucro baseado na informação da variável.

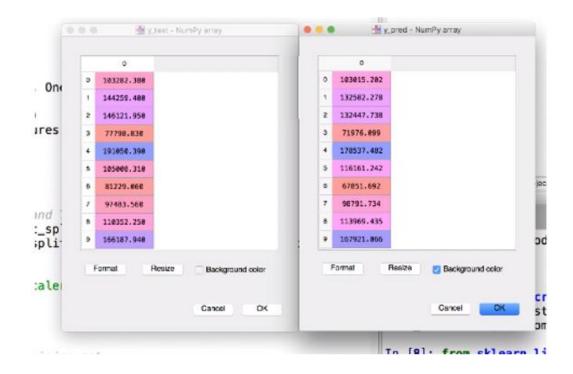
				· a		
0	0	٥	1	165349	135898	471784
,	1	0	e	162598	151378	443899
2		1	8	153442	181146	407935
3		0	1	144372	118672	383288
4	0	1		142187	91392	366168
5	8	0	1	131877	99815	362861
6	1	0		134615	147199	127717
7	8	17	0.	138298	145530	323877
8	9	0	(1)	128543	148719	311613
9	1	0	0	123335	188579	3@4982
10	0	1	. 0	181913	110594	229161
11.	1	0		188672	91791	249745
12	8	1		93864	127320	249839
13	1	0		91992	135495	252665
14	D	1	e	119943	156547	256513
15		0	1	114524	122617	261776



#### Evitando a Armadilha da Dummy Variable

- Para evitar a armadilha da dummy variable, será necessário ter as colunas das dummies variables -1.
- Por exemplo, se você tiver 3, você usará somente 2.
- N-1-> 3-1 = 2

#### Real life Profit x Profit Prediction



Accurate Predictions! -> Good Model!

#### Importante: Para termos um modelo ótimo

- Precisamos construir um modelo ótimo, no qual será necessário usar o método para eliminar algumas variáveis que não tem dependência linear estatística alta.
- Apenas irá restar variáveis independents que irão ter alta dependência estatística na variável dependente Lucro.

### Modelo Ótimo

#### **Nota:**

 Quanto menor o p value, maior será a significancia que a variável independente terá. Então iremos eliminar as colunas que irão ter o pvalue maior a cada rodada, até chegarmos a uma última coluna.

#### **Técnica Backward Elimination**

Iremos remover 1 por 1 restando apenas a coluna que terá alto impacto no lucro que é a nossa variável dependente.

```
# Fitting Multiple Linear Regression to the Training set
from sklearn.linear model import LinearRegression
regressor = LinearRegression()
regressor.fit(X train, y train)
# Predicting the Test set results
y pred = regressor.predict(X test)
# Building the optimal model using Backward Elimination
# import statsmodels.formula.api as sm
import statsmodels.regression.linear model as sm
#Your X opt array has a dtype of object and this may be causing an error. Try changing it to float. For example you can use this:
X= np.append(arr = np.ones((50,1)).astype(int), values = X, axis =1)
X \text{ opt} = X[:,[0,1,2,3,4,5]]
X opt = np.array(X opt, dtype=float)
\#X = np.append(arr = np.ones((50, 1)), values = X, axis = 1)
\#X \text{ opt} = X[:, [0, 1, 2, 3, 4, 5]]
regressor OLS = sm.OLS(endog = y, exog = X opt).fit()
regressor OLS.summary()
X_{opt} = X[:, [0, 1, 3, 4, 5]]
X_opt = np.array(X_opt, dtype=float)
regressor OLS = sm.OLS(endog = y, exog = X opt).fit()
regressor OLS.summary()
X \text{ opt} = X[:, [0, 3, 4, 5]]
X opt = np.array(X opt, dtype=float)
regressor_OLS = sm.OLS(endog = y, exog = X_opt).fit()
regressor OLS.summary()
X \text{ opt} = X[:, [0, 3, 5]]
X opt = np.array(X opt, dtype=float)
regressor OLS = sm.OLS(endog = y, exog = X opt).fit()
regressor OLS.summary()
X \text{ opt } = X[:, [0, 3]]
X_opt = np.array(X opt, dtype=float)
regressor OLS = sm.OLS(endog = y, exog = X opt).fit()
regressor OLS.summary()
```

#### Chegamos a váriavel vencedora remanescente

```
OLS Regression Results
Dep. Variable:
                              y R-squared:
                                                              0.947
Model:
                            OLS Adj. R-squared:
                                                              0.945
Method:
                   Least Squares F-statistic:
                                                              849.8
        Sun, 07 Feb 2021 Prob (F-statistic): 3.50e-32
Date:
                        22:11:56 Log-Likelihood:
Time:
                                                          -527.44
No. Observations:
                                 AIC:
                             50
                                                              1059.
Of Residuals:
                                 BIC:
                                                              1063.
Of Model:
Covariance Type:
                       nonrobust
              coef std err t P>|t|
                                                   [0.025
                                                             0.975]
const 4.903e+04 2537.897 19.320 0.000 4.39e+04 5.41e+04
            0.8543 0.029 29.151 0.000 0.795
                                                              0.913
Omnibus:
                         13.727 Durbin-Watson:
                                                             1.116
Prob(Omnibus):
                         0.001 Jarque-Bera (JB):
                                                         18.536
Skew:
                          -0.911 Prob(JB):
                                                        9.44e-05
(urtosis:
                                 Cond. No.
                                                           1.65e + 05
```

R&D Spend	D0 D C t	0.1-1-1-1-1-1	11-1-1-1C	Chala	D. Ch
1625977         15137759         44389853         California         19179206           15344151         10114555         40793454         Florida         19105039           14437241         11867185         38319962         New York         18290199           14210734         9139177         36616842         Florida         16618794           1318769         9981471         36286136         New York         15699112           13461546         14719887         12771682         California         1557526           13029813         14553006         32387668         Florida         1557526           12054252         14871895         31161329         New York         15221177           12333488         10867917         30498162         California         1497596           10191308         11059411         22916095         Florida         14612195           10067196         9179061         24974455         California         1442594           9386375         12732038         24983944         Florida         14158552           919239         13549507         25266493         California         1342594           7801311         1225755         2634060         California					
15344151         10114555         40793454         Florida         19105039           14437241         11867185         38319962         New York         18290199           14210734         9139177         36616842         Florida         16618794           1318769         9981471         36286136         New York         15699112           13461546         14719887         12771682         California         1557526           12054252         14871895         31161329         New York         15221177           12333488         10867917         30498162         California         14975996           10191308         11059411         22916095         Florida         14612195           10067196         9179061         24974455         California         1442594           9386375         12732038         24983944         Florida         14158552           9199239         13549507         25266493         California         1340735           11994324         15654742         25651292         Florida         13260265           11452361         12261684         26177623         New York         12991704           7801311         12159755         26434606         California					
14437241         11867185         38319962         New York         18290199           14210734         9139177         36616842         Florida         16618794           1318769         9981471         36286136         New York         15699112           13461546         14719887         12771682         California         1557526           13029813         14553006         32387668         Florida         1557526           12054252         14871895         31161329         New York         15221177           12333488         10867917         30498162         California         14975996           10191308         11059411         22916095         Florida         14612195           10067196         9179061         24974455         California         1442594           9386375         12732038         24983944         Florida         1452552           9199239         13549507         25266493         California         13430735           11994324         15654742         25651292         Florida         13260265           11452361         12261684         26177623         New York         12991704           7801311         12159755         2634606         California					
14210734         9139177         36616842 Florida         16618794           1318769         9981471         36286136 New York         15699112           13461546         14719887         12771682 California         15612251           13029813         14553006         32387668 Florida         1557526           12054252         14871895         31161329 New York         15221177           12333488         10867917         30498162 California         14975996           10191308         11059411         22916095 Florida         14612195           10067196         9179061         24974455 California         1442594           9386375         12732038         24983944 Florida         14158552           9199239         13549507         25266493 California         13430735           11994324         15654742         25651292 Florida         13260265           11452361         12261684         26177623 New York         12991704           7801311         12159755         26434606 California         12699293           9465716         14507758         28257431 New York         12537037           9174916         11417579         29491957 Florida         1242669           864197         15351411         0					
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13461546         14719887         12771682         California         15512251           13029813         14553006         32387668         Florida         1557526           12054252         14871895         31161329         New York         15221177           12333488         10867917         30498162         California         14975996           10191308         11059411         22916095         Florida         14612195           10067196         9179061         24974455         California         1442594           9386375         12732038         24983944         Florida         1458552           9199239         13549507         25266493         California         13430735           11994324         15654742         25651292         Florida         13260265           11452361         12261684         26177623         New York         12991704           7801311         12159755         26434606         California         12699293           9465716         14507758         28257431         New York         12537037           9174916         11417579         29491957         Florida         1242669           864197         15351411         0         New York					
13029813         14553006         32387668         Florida         1557526           12054252         14871895         31161329         New York         15221177           12333488         10867917         30498162         California         14975996           10191308         11059411         22916095         Florida         14612195           10067196         9179061         24974455         California         1442594           9386375         12732038         24983944         Florida         1445594           9199239         13549507         25266493         California         13430735           11994324         15654742         25651292         Florida         13260265           11452361         12261684         26177623         New York         12991704           7801311         12159755         26434606         California         12699293           9465716         14507758         28257431         New York         12537037           9174916         11417579         29491957         Florida         1242669           864197         15351411         0         New York         12277686           7625386         1138673         29866447         California <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
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9199239         13549507         25266493         California         13430735           11994324         15654742         25651292         Florida         13260265           11452361         12261684         26177623         New York         12991704           7801311         12159755         26434606         California         12699293           9465716         14507758         28257431         New York         12537037           9174916         11417579         29491957         Florida         1242669           864197         15351411         0         New York         12277686           7625386         1138673         29866447         California         11847403           7838947         15377343         29973729         New York         11131302           7399456         12278275         30331926         Florida         10873399           7704401         9928134         14057481         New York         10855204           6466471         13955316         13796262         California         10740434           7532887         14413598         13405007         Florida         10573354           721076         12786455         35318381         New York         10	10067196	9179061	24974455	California	1442594
11994324         15654742         25651292         Florida         13260265           11452361         12261684         26177623         New York         12991704           7801311         12159755         26434606         California         12699293           9465716         14507758         28257431         New York         12537037           9174916         11417579         29491957         Florida         1242669           864197         15351411         0         New York         12277686           7625386         1138673         29866447         California         11847403           7838947         15377343         29973729         New York         1131302           7399456         12278275         30331926         Florida         1035225           6753253         10575103         30476873         Florida         10873399           7704401         9928134         14057481         New York         10855204           6466471         13955316         13796262         California         10740434           7532887         14413598         13405007         Florida         10573354           721076         12786455         35318381         New York         1050083	9386375	12732038	24983944	Florida	14158552
11452361         12261684         26177623         New York         12991704           7801311         12159755         26434606         California         12699293           9465716         14507758         28257431         New York         12537037           9174916         11417579         29491957         Florida         1242669           864197         15351411         0         New York         12277686           7625386         1138673         29866447         California         11847403           7838947         15377343         29973729         New York         1131302           7399456         12278275         30331926         Florida         1035225           6753253         10575103         30476873         Florida         10873399           7704401         9928134         14057481         New York         10855204           6466471         13955316         13796262         California         10740434           7532887         14413598         13405007         Florida         10573354           721076         12786455         35318381         New York         10500831           6605152         18264556         1181482         Florida         10328238<	9199239	13549507	25266493	California	13430735
7801311         12159755         26434606         California         12699293           9465716         14507758         28257431         New York         12537037           9174916         11417579         29491957         Florida         1242669           864197         15351411         0         New York         12277686           7625386         1138673         29866447         California         11847403           7838947         15377343         29973729         New York         11131302           7399456         12278275         30331926         Florida         1035225           6753253         10575103         30476873         Florida         10873399           7704401         9928134         14057481         New York         10855204           6466471         13955316         13796262         California         10740434           7532887         14413598         13405007         Florida         10573354           721076         12786455         35318381         New York         10500831           6605152         18264556         1181482         Florida         10328238           6550548         15303206         10713838         New York         10100464<	11994324	15654742	25651292	Florida	13260265
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7532887         14413598         13405007 Florida         10573354           721076         12786455         35318381 New York         10500831           6605152         18264556         1181482 Florida         10328238           6560548         15303206         10713838 New York         10100464           6199448         11564128         9113124 Florida         9993759           6113638         15270192         8821823 New York         9748356           6340886         12921961         4608525 California         9742784           5549395         10305749         21463481 Florida         9677892           4642607         15769392         21079767 California         967128           4601402         8504744         20551764 New York         9647951	7704401	9928134	14057481	New York	10855204
721076         12786455         35318381         New York         10500831           6605152         18264556         1181482         Florida         10328238           6560548         15303206         10713838         New York         10100464           6199448         11564128         9113124         Florida         9993759           6113638         15270192         8821823         New York         9748356           6340886         12921961         4608525         California         9742784           5549395         10305749         21463481         Florida         9677892           4642607         15769392         21079767         California         96128           4601402         8504744         20551764         New York         9647951	6466471	13955316	13796262	California	10740434
6605152         18264556         1181482 Florida         10328238           6560548         15303206         10713838 New York         10100464           6199448         11564128         9113124 Florida         9993759           6113638         15270192         8821823 New York         9748356           6340886         12921961         4608525 California         9742784           5549395         10305749         21463481 Florida         9677892           4642607         15769392         21079767 California         967128           4601402         8504744         20551764 New York         9647951	7532887	14413598	13405007	Florida	10573354
6560548         15303206         10713838         New York         10100464           6199448         11564128         9113124         Florida         9993759           6113638         15270192         8821823         New York         9748356           6340886         12921961         4608525         California         9742784           5549395         10305749         21463481         Florida         9677892           4642607         15769392         21079767         California         967128           4601402         8504744         20551764         New York         9647951	721076	12786455	35318381	New York	10500831
6199448         11564128         9113124 Florida         9993759           6113638         15270192         8821823 New York         9748356           6340886         12921961         4608525 California         9742784           5549395         10305749         21463481 Florida         9677892           4642607         15769392         21079767 California         967128           4601402         8504744         20551764 New York         9647951	6605152	18264556	1181482	Florida	10328238
6113638         15270192         8821823         New York         9748356           6340886         12921961         4608525         California         9742784           5549395         10305749         21463481         Florida         9677892           4642607         15769392         21079767         California         967128           4601402         8504744         20551764         New York         9647951	6560548	15303206	10713838	New York	10100464
6340886         12921961         4608525 California         9742784           5549395         10305749         21463481 Florida         9677892           4642607         15769392         21079767 California         967128           4601402         8504744         20551764 New York         9647951	6199448	11564128	9113124	Florida	9993759
5549395         10305749         21463481         Florida         9677892           4642607         15769392         21079767         California         967128           4601402         8504744         20551764         New York         9647951	6113638	15270192	8821823	New York	9748356
4642607 15769392 21079767 California 967128 4601402 8504744 20551764 New York 9647951	6340886	12921961	4608525	California	9742784
4601402 8504744 20551764 New York 9647951	5549395	10305749	21463481	Florida	9677892
	4642607	15769392	21079767	California	967128
2866376 12705621 20112682 Florida 9070819	4601402	8504744	20551764	New York	9647951
	2866376	12705621	20112682	Florida	9070819

## Coluna 3: Marketing (Coluna mais importante – modelo ótimo)

- Poderá ser aplicado agora o Simple Linear Regression visto que a coluna Marketing é a que tem mais alta significancia estatística para o Profit (lucro).
- Ou seja posso utilizar o Backward
   Elimination, achar a variável indepentende
   mais importante e então aplicar o algoritmo
   de simple linear regression.



# Muito obrigado!