



**ISYS 630 Project Management  
Pie Pub Restaurant**

**Proposal Evaluation Sheet**

**GROUP 3**

**TEAM MEMBERS**

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## PROPOSAL EVALUATION DOCUMENT

AgVentures Consulting will objectively evaluate all bids submitted by the vendors and will make a decision based on the matrix in the following section. The bidder with the highest score will get the first preference for negotiating the terms of the contract.

AgVentures consulting will evaluate each proposal based on five primary factors:

- 1) **Proposal suitability to project scope** - This includes overall compatibility of the proposal to the project scope and requirements.
- 2) **Past experience of organization in similar projects** - Vendors will be evaluated on their success in implementing projects having similar budgets and timelines.
- 3) **Domain expertise of organization** - The domain being referred here is technology solutions in retail industry. The vendor will be evaluated based on number of successful projects implemented in past 5 years, number of industry experts on board and seasoned campaigners in technical staff.
- 4) **Market reputation** - Vendor's current and past market rapport will be considered over a period of 5 years to get a comprehensive picture of the organization.
- 5) **Long term stability of the organization** - This is essential in order to judge the sustainability of vendor for long term support and service of the hardware and software.

## PROPOSAL EVALUATION MATRIX

Criteria	Weight	Oracle Micros Corporation		Toast PoS Inc.		Intuit QuickBooks	
		Rating	Score	Rating	Score	Rating	Score
Proposal suitability	35%	85	30	83	29	92	32
Past experience	25%	93	23	95	24	94	24
Domain expertise	20%	90	18	92	18	97	19
Market reputation	10%	98	10	96	10	98	10
Long term stability	10%	89	9	82	8	96	10
TOTAL	100%		90		89		95

Based on the scoring matrix, Intuit QuickBooks has the highest score for their proposal and will be subject to legal review to proceed with negotiations of the contract.