

Marielle Bejo

Strong Points

Marielle has very strong analytical skills. She has at many times demonstrated when is called to analyze certain situations in meetings.

She also has a strong voice, willing to speak her mind on issue where she feels are not represented well nor properly.

In many areas, such as reporting, despite the extremes of difficulty of getting information, she has managed this well, thereby helping provide a really good boost towards the company's efforts in improving the system. Moreover, she has acted quite professionally many times in handling situations.

She comes to work and meetings , at many times enthusiastically despite many personal challenges.

She has taken on a variety of tasks not normal within her routine, but she has willingly accepted, and many see her as a consistent bridge to clients.

She is also very willing to her go beyond her own boundaries in accomplishing many tasks whether it is doing the product codes; or taking the minutes of the meeting; or taking over tasks and coordination work for Arlyn.

More importantly also, she tries at least to follow a system of doing things, well within the policies and structure of the company.

Weak points.

At many times, she is quite tempermental and emotional on a variety of issues. While this is normal, she can use this to driver her point in a more coinvincing way.

She must also learn to communicate issue clearly – for example, if there is no improvement in the sales of Cindy . She can then use her ability to analyze to see how Cindy can be doing things differently. She should not leave the details out since she is part of a team. She is not simply working alone as a coordinator. Her part as a coordinator is critical to the success of Cindy – although it is unclear if she appreciates this importance.

She also needs to not “tell clients off”, despite the stress she may receive from them.

In terms of sales, while analyzing is something she can do well, she can use this to translate problematic issues to areas where a new perspective can be given. It would probably be more satisfying to her if she is able to significantly help out other people by giving her own analysis of how things can be eased up. Many times, she might not say anything at all.

Performance Rating

52 – Passing . I think she has a lot of potential given her past experience. But this potential needs to be translated to info concrete development and action.