

Fil-United Mfg. Corp.

Fumaco

Pacific Lighttech Corporation

MEMO 2019-03

TO : SALES, CS AND MATERIALS MANAGEMENT DEPARTMENT
FROM : MANAGEMENT
RE : ELECTRONIC BALLAST IN PLACE OF NPF BALLAST
DATE : JUNE 24, 2019

Please be advised that since there is still a significant quantity of electronic ballasts (T8 and T5) available in our inventory, kindly help push for these in replacement for NPF ballasts.

If there will be inquiries and orders that require NPF ballast for T8 Fluorescent lamps, please inform your clients that we will be utilizing electronic ballasts but of the same price as the NPF.

In instances where T8 electronic ballasts have been depleted, please offer T5 electronic ballasts as alternative using the same price as well. Please offer only LEDs as a last resort.

You can check availability of the above-mentioned electronic ballasts thru our Material Management Department or through Athena.

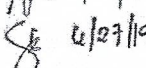
We hope for your full cooperation on the matter so we can clear out these items in our inventory the soonest.

This is for your guidance and strict compliance.

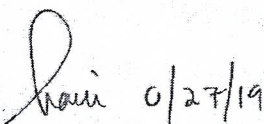
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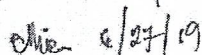

FREDERICK CHUA
Director for Operations

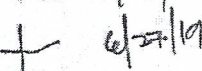
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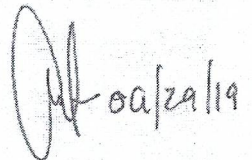
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