



© 2014 tapNotion

# INSPIRATION

A tyke &  
her like

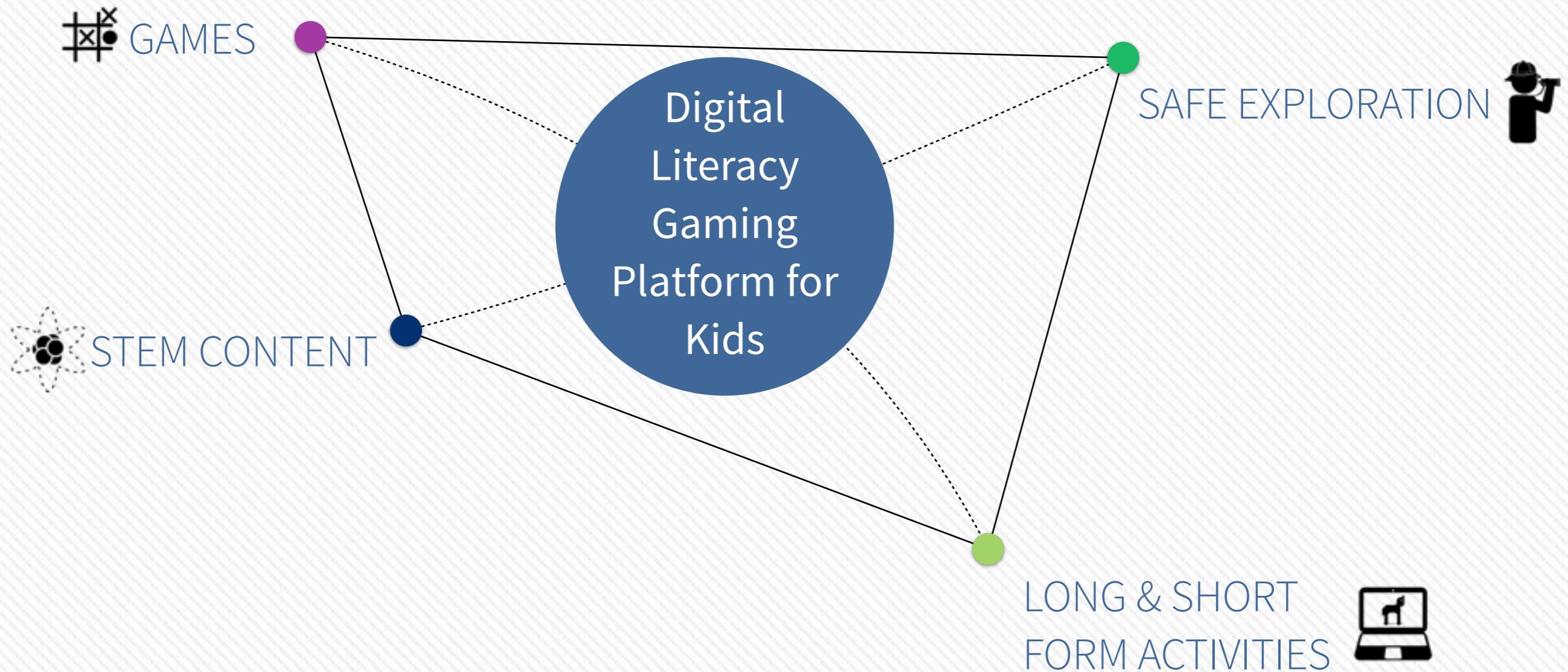


SOFTWARE



AUTOMATION

# PURPOSE



# THE CONTEXT



KIDS COPY ADULTS

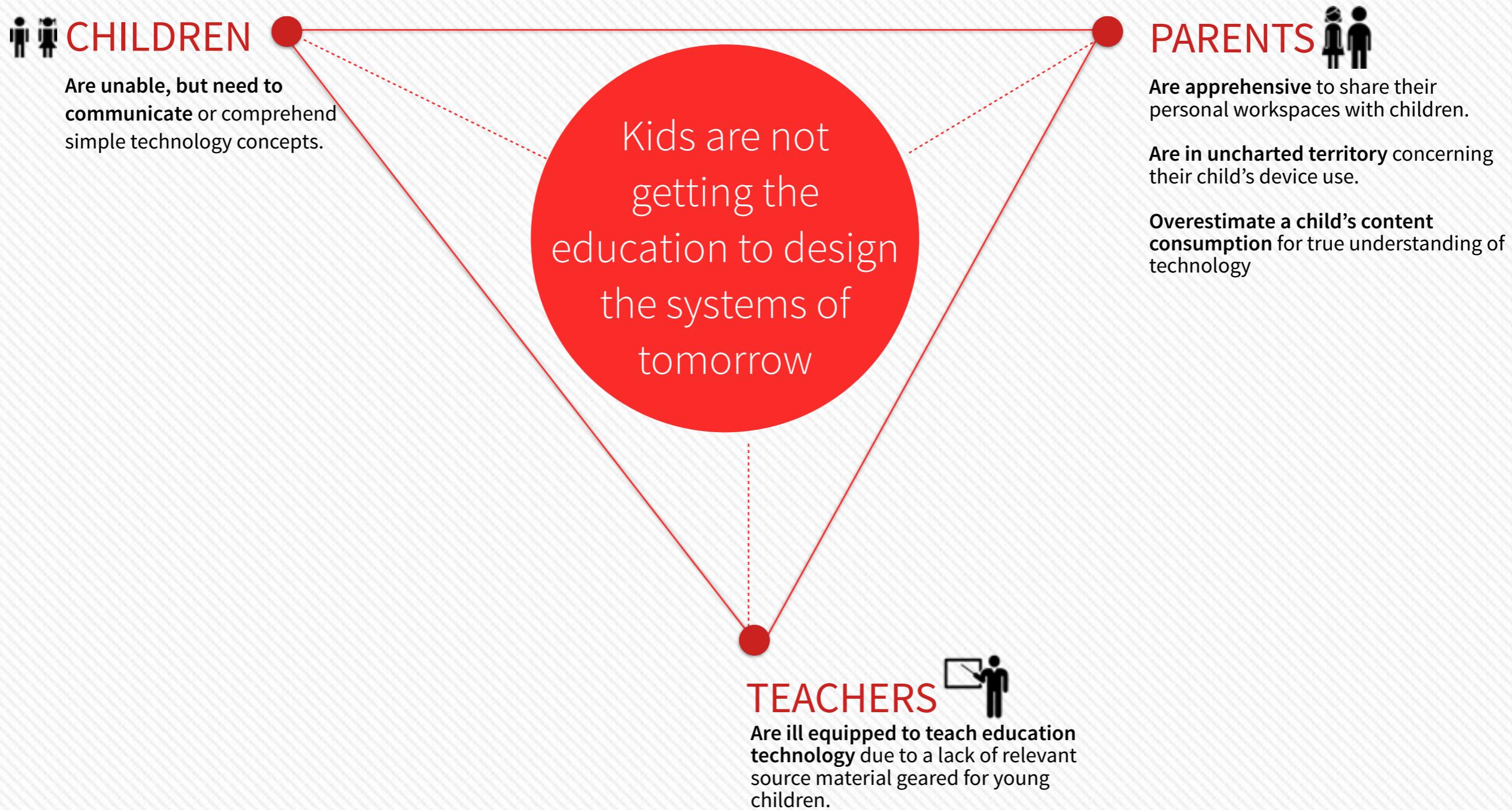
PARENTS 

As adults engage with their technology -- talking, typing, clicking, and swiping -- kids find devices exciting for their inviting colors, shapes and movements

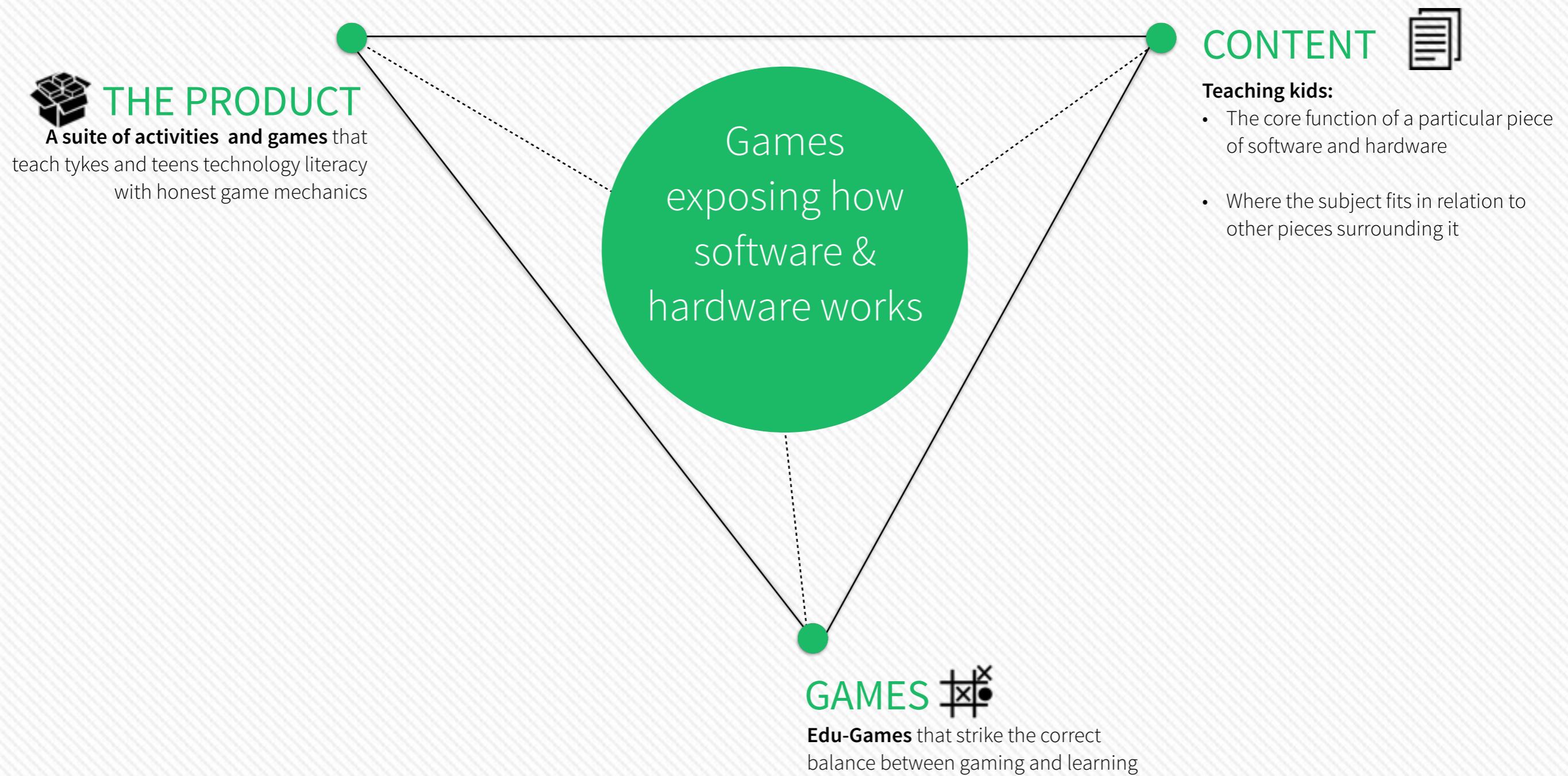
 CHILDREN

They want to play too...but these are essential tools, which have become our personal workspaces

# THE PROBLEM

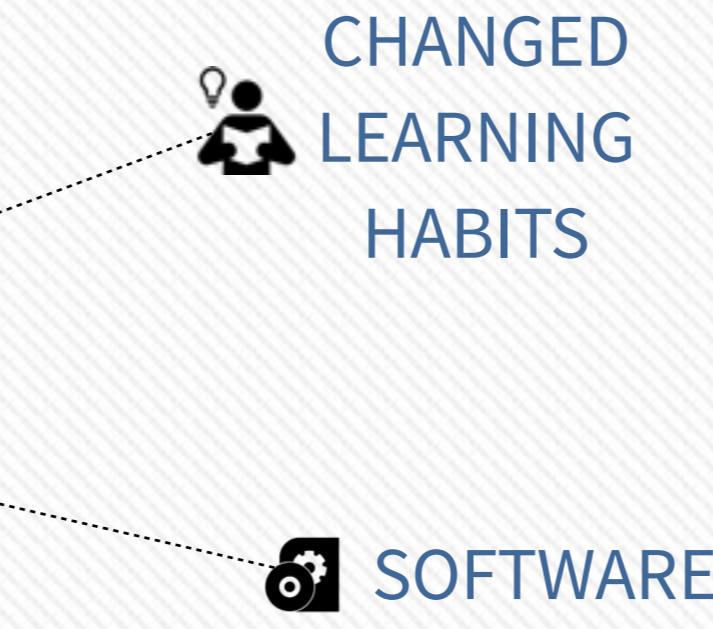


# THE SOLUTION



# WHY NOW?

Ed-Tech is a global megatrend<sup>1</sup> fueled by:



## CHANGED LEARNING HABITS

today's students ... process information fundamentally differently from their predecessors ...

Reading	Less than	5,000 hours
<b>Video Games</b>	<b>Greater than</b>	<b>10,000 hours</b>
TV	Greater than	20,000 hours

(Natural Language Processing)

Cheap Software Tools & Advancement in NLP Algorithms!

Processing.js	Codea	ai.one
D3	Unity	IMeta Search

Accessible Product Distribution Channels

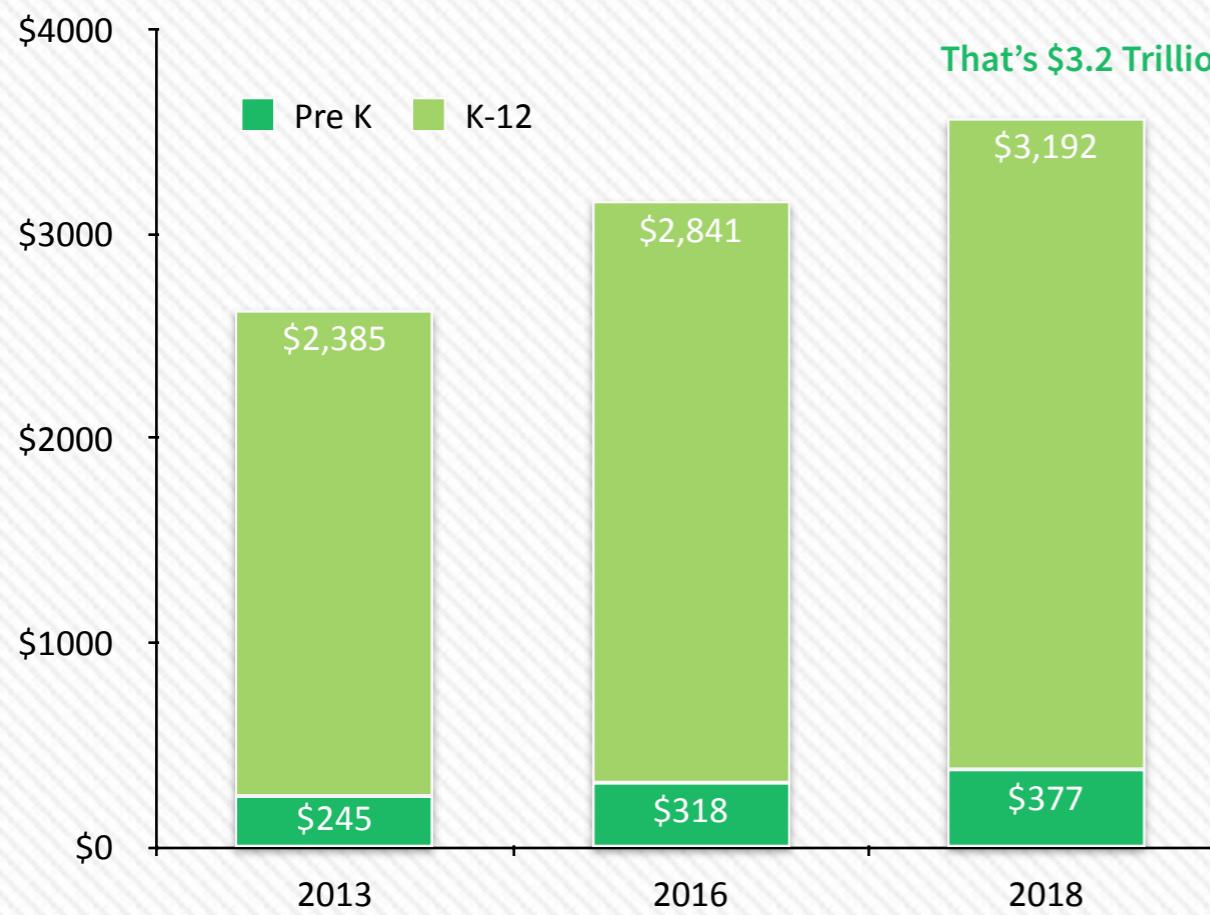
Web	Google Play
App Store	Microsoft Store

Teaching Device Gestures (swiping, tapping, pinching, typing)

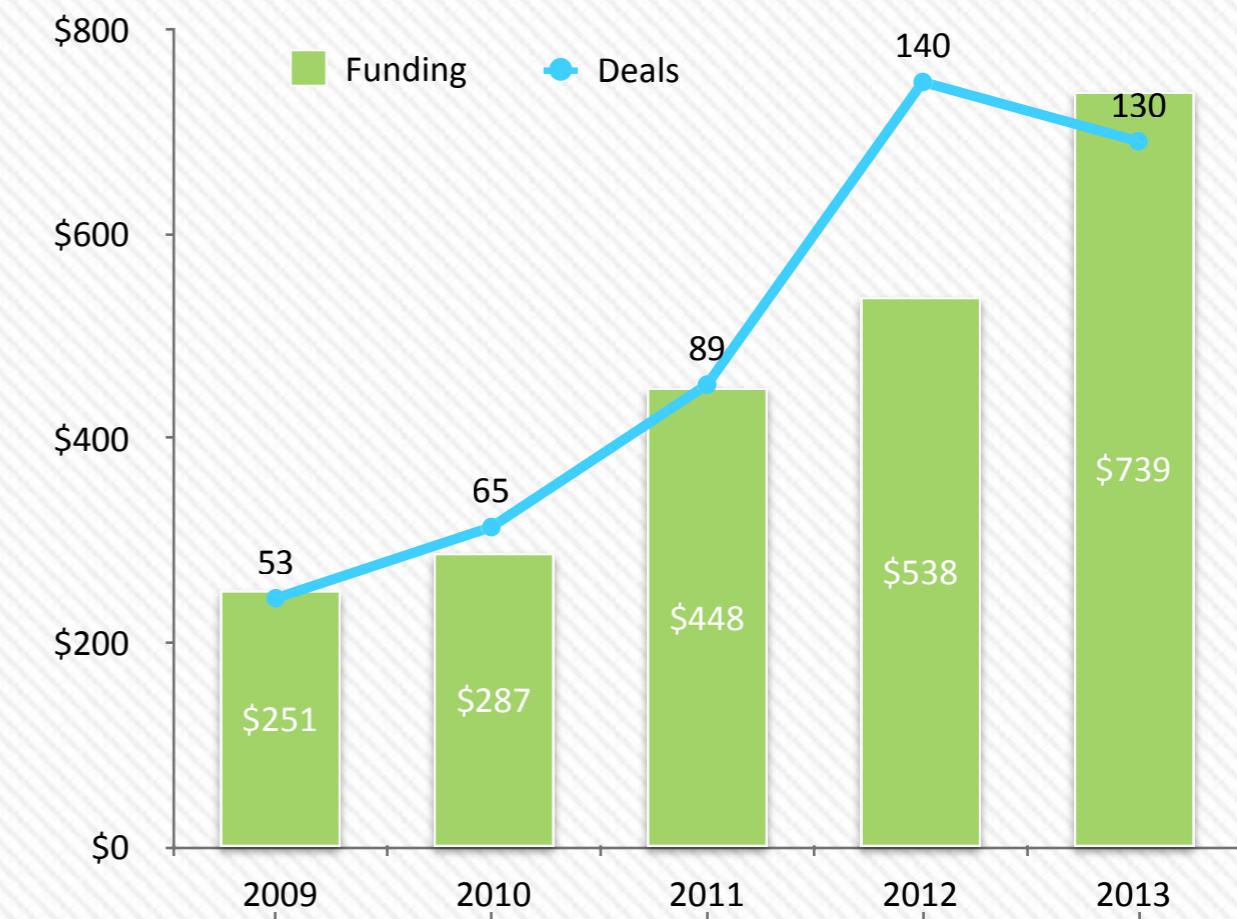
\$2.6 Trillion	PreK – 12 Global Education Market (2013)
\$11 Billion	Edu Gaming & Mobile Learning Market

# THE NUMBERS

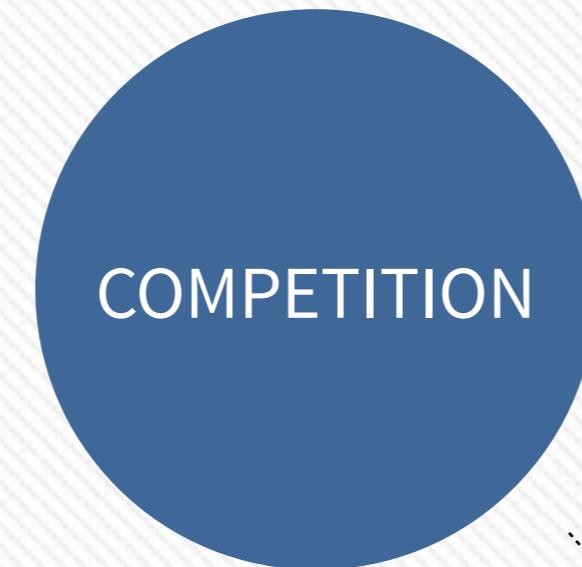
Pre K – 12 Global Education  
Market in Billions of Dollars  
Source: GSV Advisors



US Ed-Tech VC Deal Flow in  
Millions of Dollars  
Source: Pitchbook



# OUR COMPETITION



CODEA



TOUCH PRESS

Amplify.

Osmo

# TAPNOTION MARKET(S)

## The Language of Technology is English:

- Our product is Global off the bat

\$21 Billion TAM 2013  
(Total Applicable Market)

\$11 Billion SAM 2013  
(Serviceable Applicable Market)

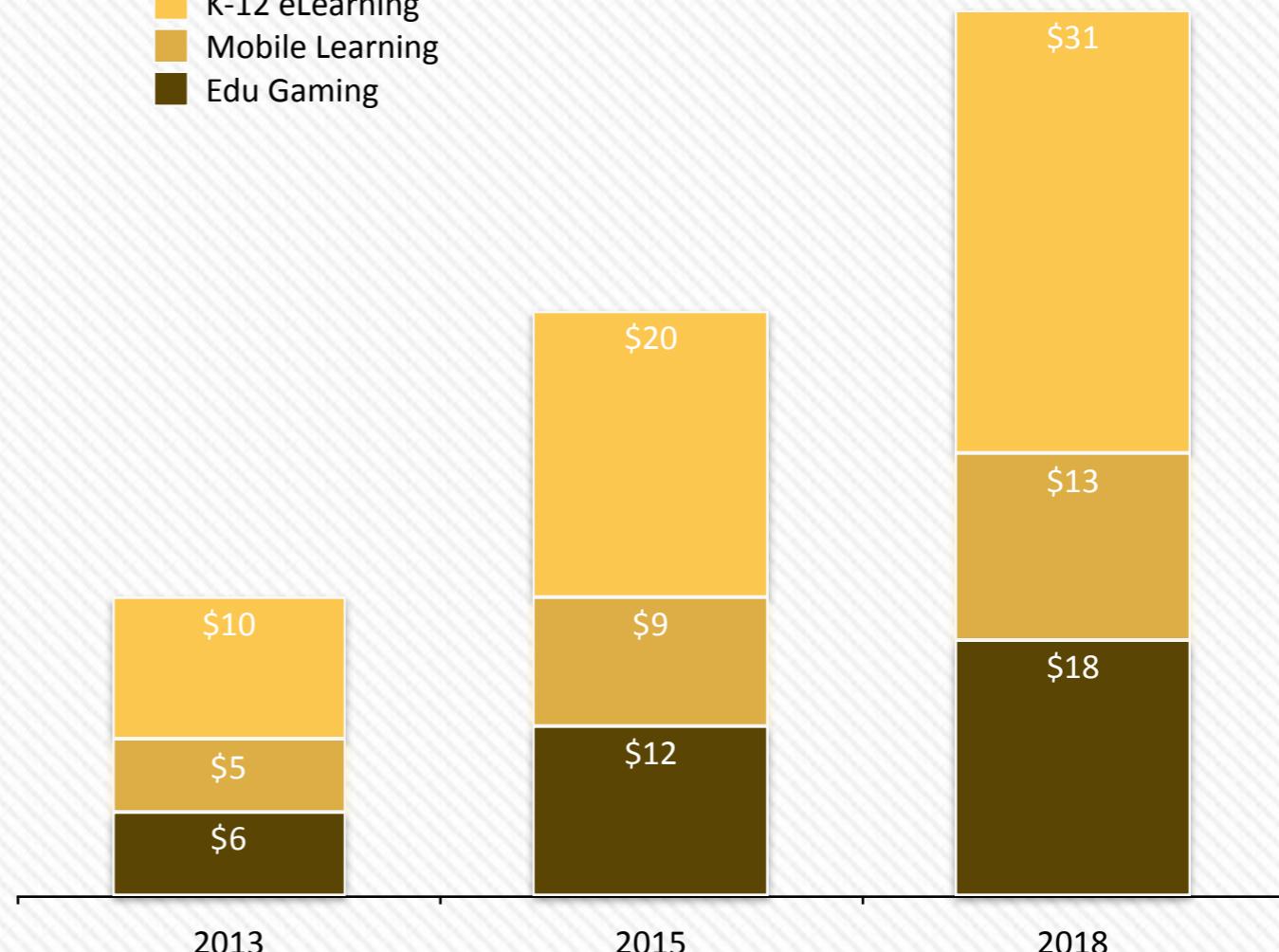
\$6 Billion SOM 2013  
(Serviceable Operable Market)

- We are in the Fastest Growing Segments of the Education market  
28.1 % TAM CAGR 2013 -2018  
(Compound Annual Growth Rate)

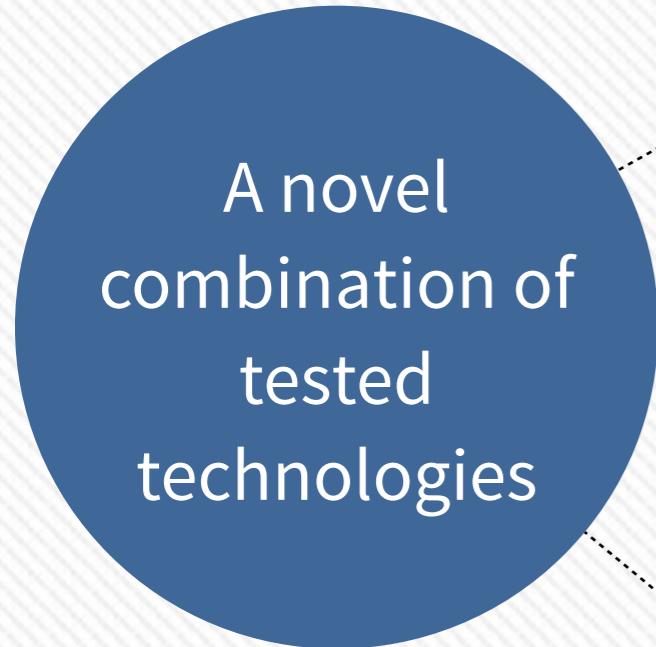
TapNotion Markets in Billions

Source: GSV Advisors American  
Revolution 2.0 - Market Size

K-12 eLearning  
Mobile Learning  
Edu Gaming



# EDGE



## CONTENT CREATION

**Patentable** automated game content storyboards.

**Why is this important?**

We can get **more game to market faster** on **more subject matters with steadier quality results than traditional publishers**

**Valuable** Technology Mapped database



## TEACHING METHODS

**Scaffolding games:**

**Each game** has a targeted understanding objective  
**Every game** introduces a new element to understand the subject matter



## FRAMEWORK

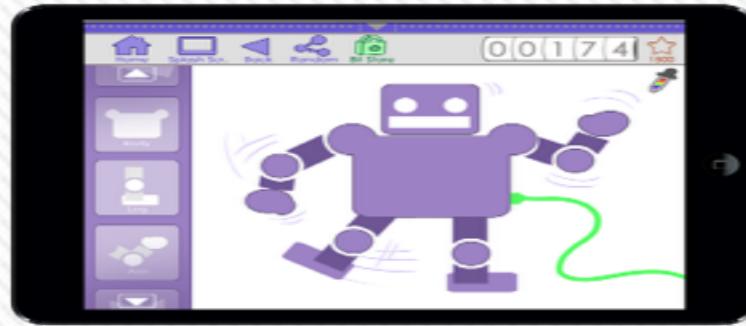
An “App” Designed To Be A Platform One Game At A Time  
Without The Need To Build Platform Infrastructure

**A Design That Is Open To Third Party Developers**

**Global Product:** No Localization Needed

# PRODUCT

Teaching Software Design through the software we use everyday



**Combining the structure of Games, Education & Technology**

# PRODUCT SCREEN FLOW

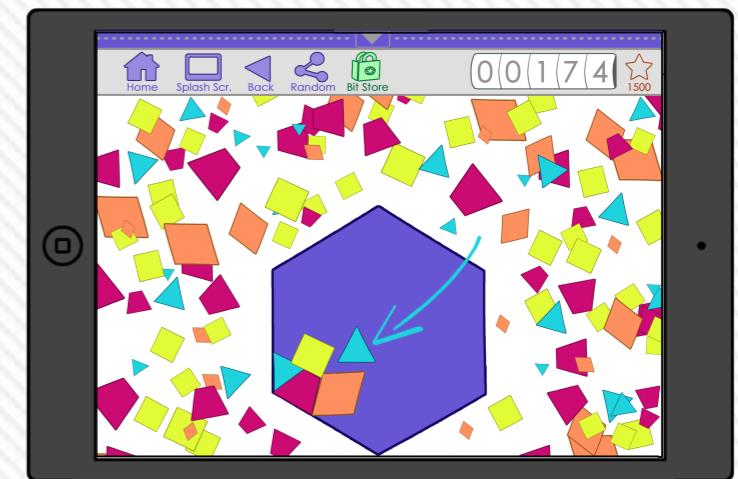
**tapNotion The Teaching, The Design, The Game, The Process** Where Education, Technology , Gaming and Exploration come together



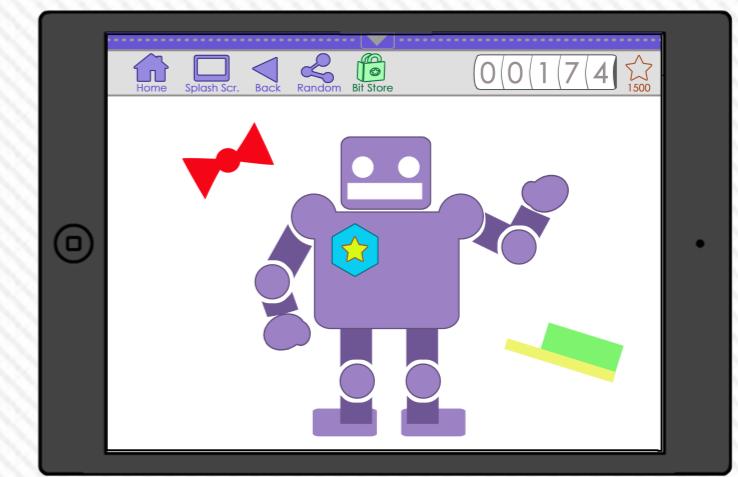
STYLIZED HOME SCREEN



ACTIVITY LAUNCHPAD



TRACE GAME

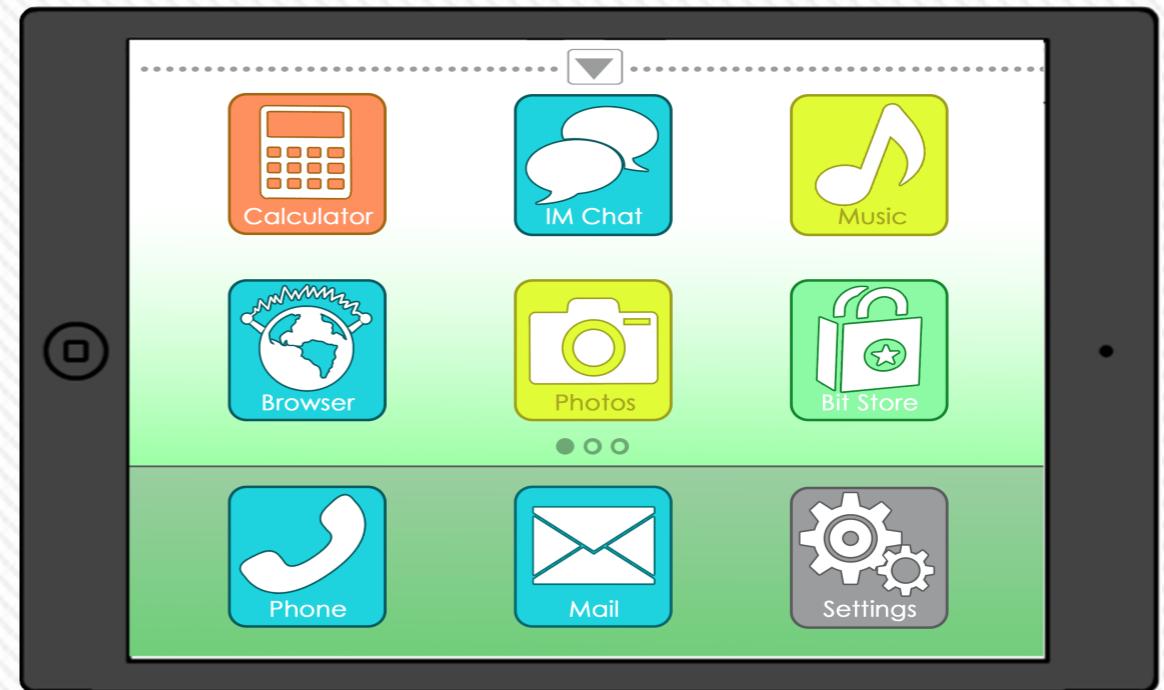


PRIIZE ROBOT LEVEL 1

# LAUNCHPADS

## A Stylized Homescreen For

<b>Topic icons</b>	Allowing kids to enter topics from their own interest point
 <b>Store</b>	Redeem game points for videos, additional games, and to add robot functionality
 <b>Settings</b>	A place for kids to play with settings i.e learning statistics, customize backgrounds ...



## An Activity Launchpad divided into three sections

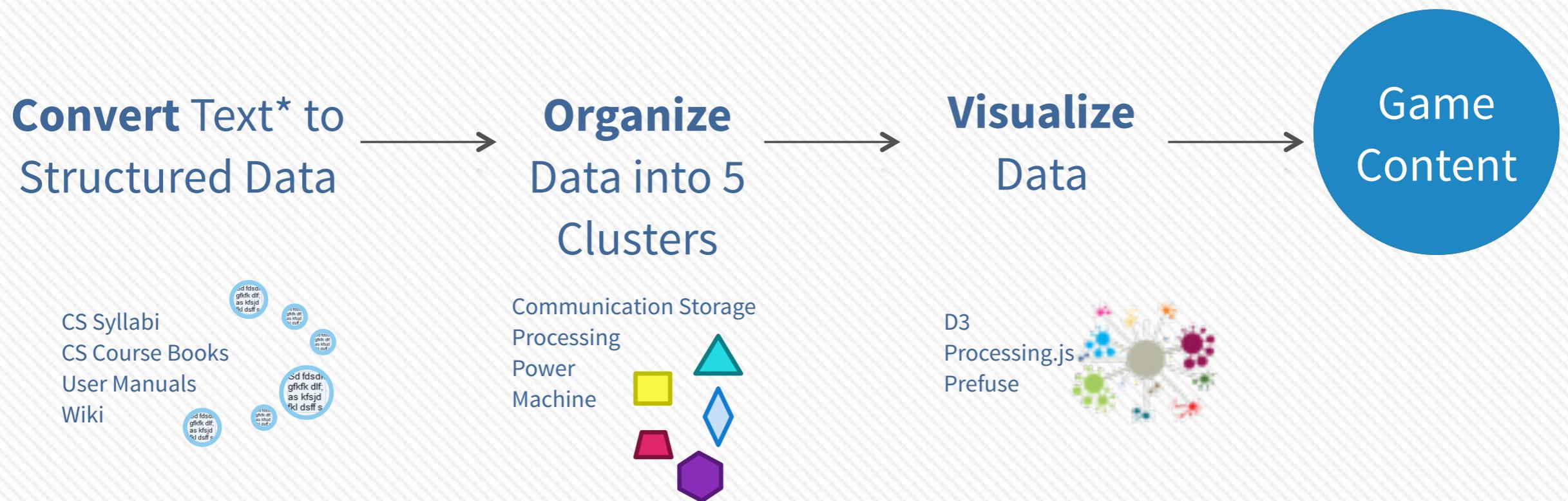
<b>Topic icons</b>	Each module is activated when a teaching objective is achieved with points
 <b>Explanations</b>	Read or listen to an explanation on the subjects' use and purpose
 <b>Activity Jam</b>	Small interactive activities to play with the core technology. A reprise from faster action games



# CONTENT CREATION

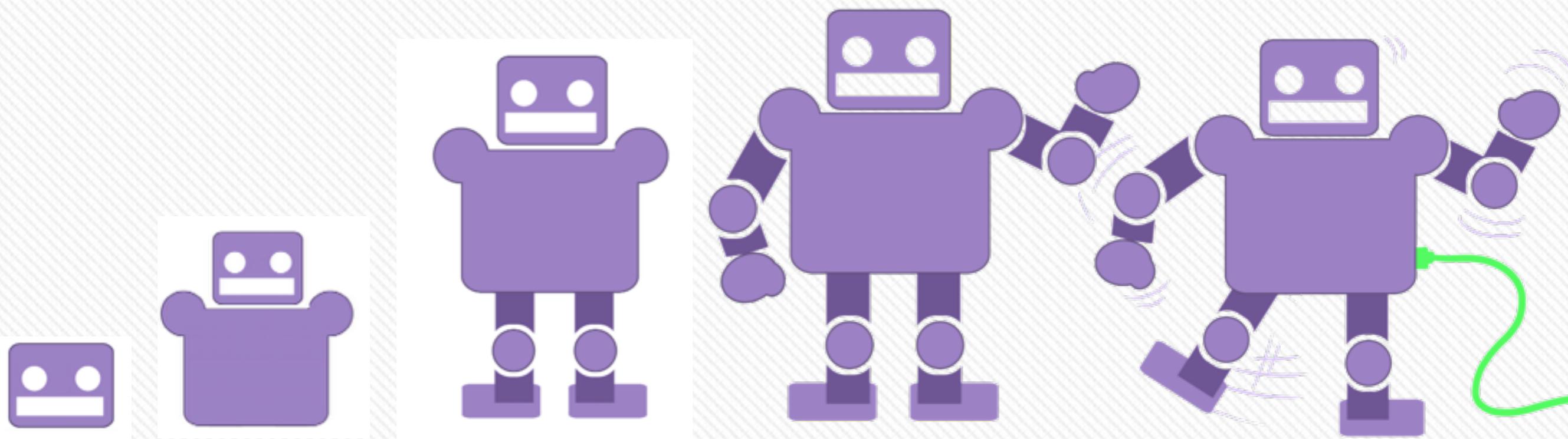
## Every Game Needs Structured Content: We do it with Algorithms

**We have to:** Otherwise It would be impossible to **teach digital literacy**. No technical person is an expert on every piece of technology. STEM by Design



# FEATURES: PRIZES & STORE

A Prize Robot that grows with you from level to level and game to game



# TEACHING OBJECTIVES

## VOCABULARY

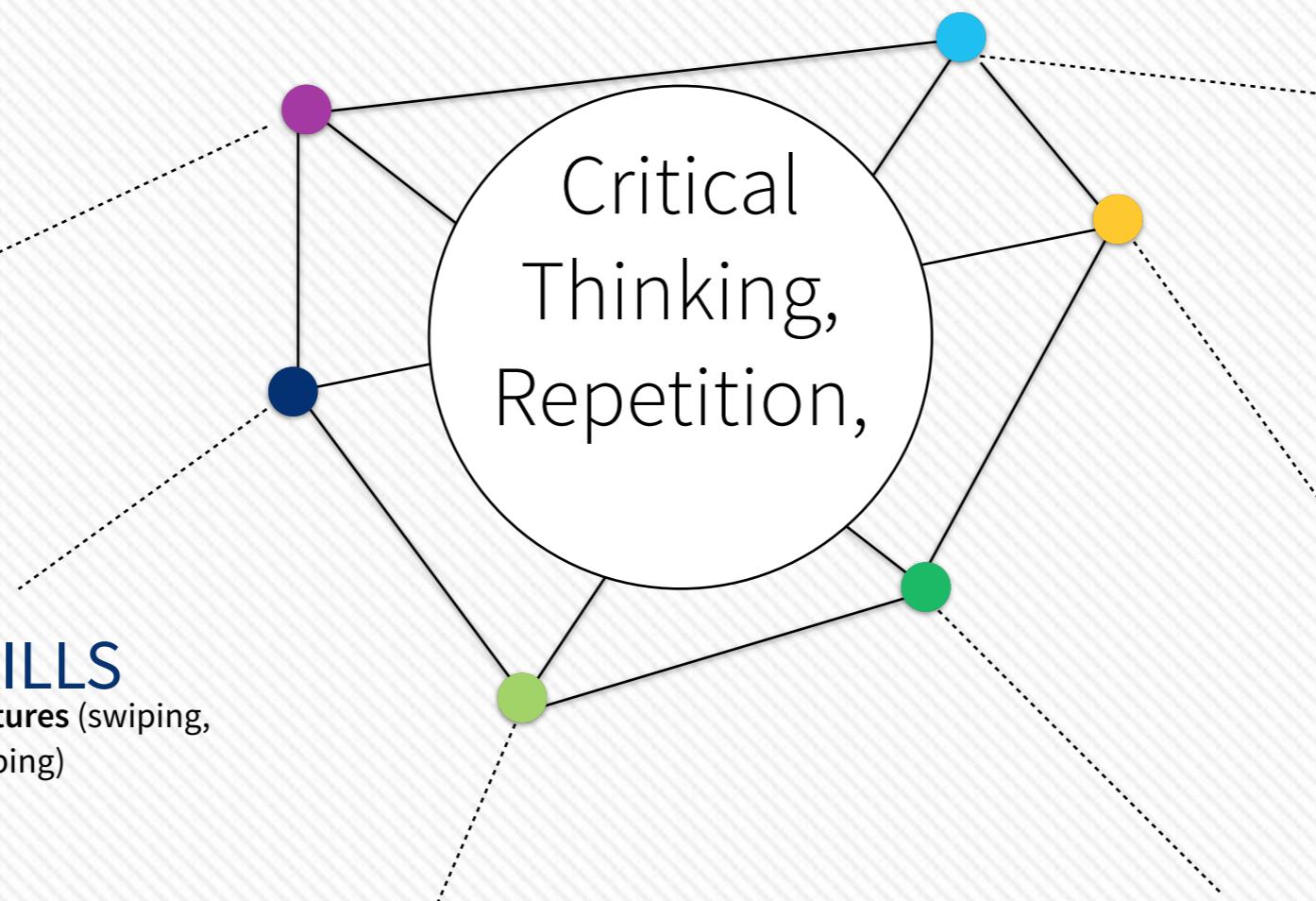
Introducing the language of technology

## MOTOR SKILLS

Teaching Device Gestures (swiping, tapping, pinching, typing)

## LOGIC

Colors, Shapes, and Puzzles.  
Following directions without inhibiting exploration (teaching Cause and Effect)



## PROCESS

There are different paths to solve one problem. Deviation in choice of path can lead to unexpected results (either positive or requiring additional repetition (never a negative)

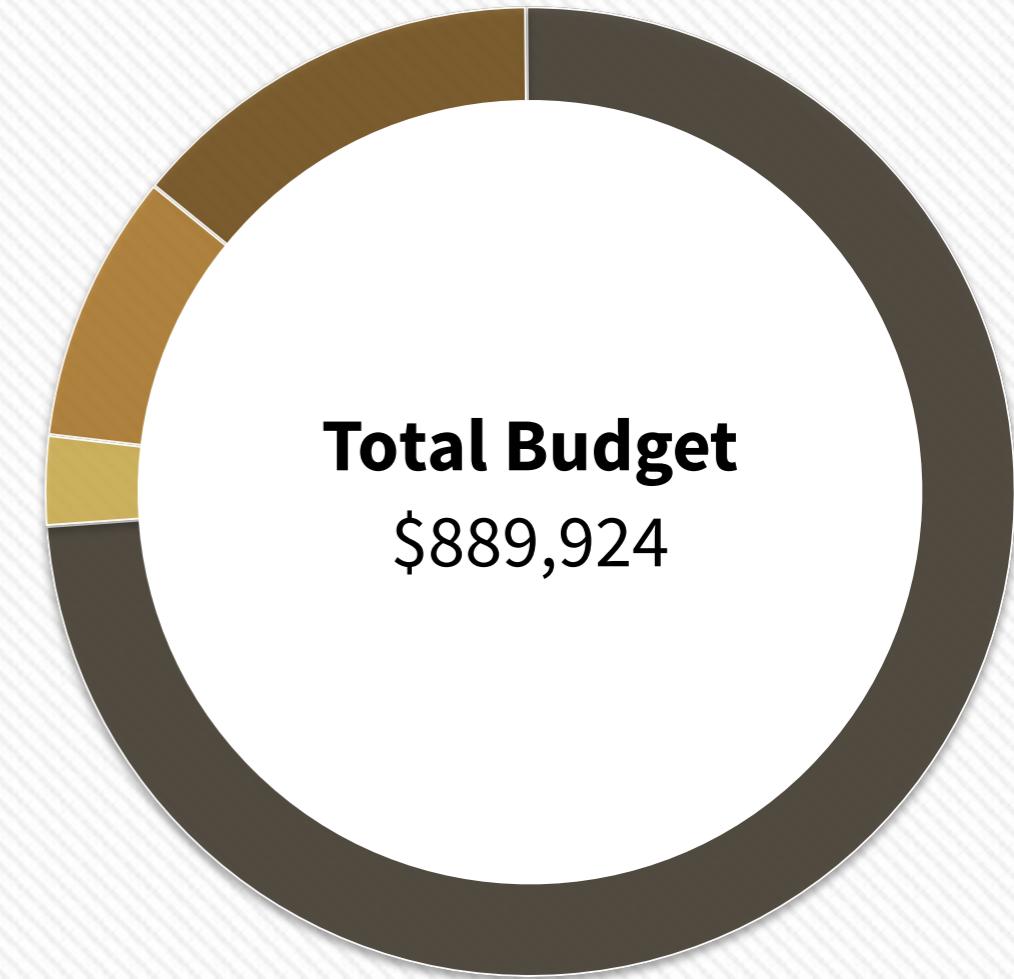
## REPETITION

Understanding comes through repetition of physical and mental muscles.

## MIND SIMULATION

Engaging Graphics demonstrating technology's capabilities, inspiring thought and creativity

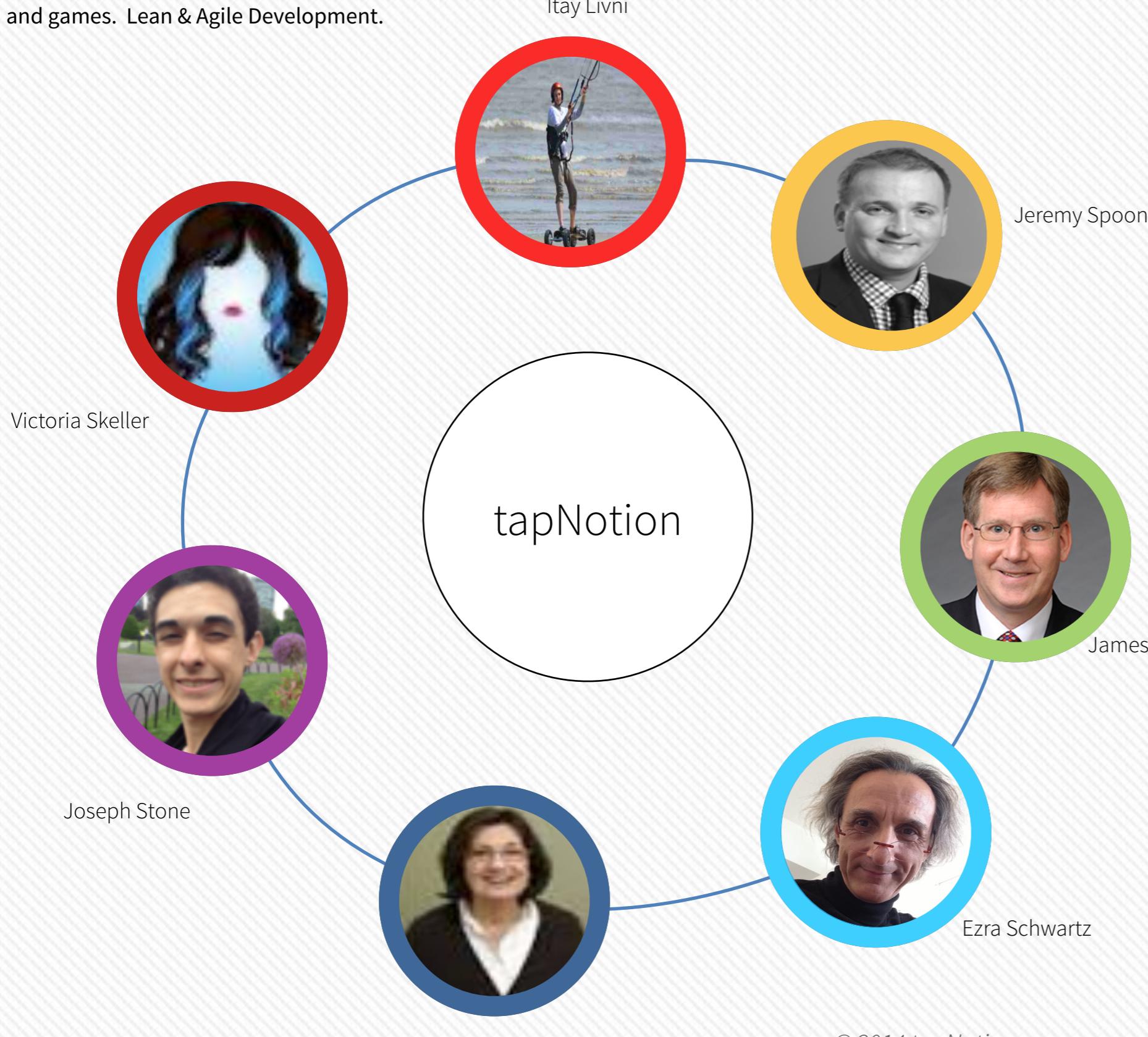
# THE BUDGET



Development	64%	76%	74%
Marketing	24%	12%	14%
Operations	9%	9%	9%
Legal	3%	3%	3%

# THE TEAM

We are a multi-generational, culturally diverse team driven to create the best education literacy content and games. Lean & Agile Development.



## Technical

- Education
- Content
- NLP
- UX
- Game Design
- Development

## Legal

- Contracts
- Intellectual Property
- Business Strategy

## Our Technical Partners

- 8th Light\* (development)
- ai-one (Structured Data)
- yseop\* (Natural Language Generation)