JERRY SHAUGHNESSY

Shape

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Dear Hiring Team,

As a Senior-Level Strategic and Technology Executive with more than 20 years of operational and leadership experience, I offer proven success in maximizing the effectiveness of technology, boosting operations, and improving profitability. My broad range of industry experience provides for unique perspectives on how technology could and should be used at the enterprise level to enhance and leverage existing resources and address new business opportunities both on premise and in the cloud. My work spans companies and business units at various stages of growth, including start-up, established, and turnaround settings.

Believing profitability and flexibility requires a proactive approach, I monitor business needs and strategy constantly and focus on delivering a technical strategy to deliver against goals and to identify areas for improvement. I am known for driving success through innovation and excellence by removing the traditional lines between business and engineering through technology, process improvement, and implementation of best practices.

Examples of my work include:

* Drove successful transformation of start-up company by hiring a talent team, planning and delivering a cloud-native technical strategy, coordinating and streamlining product development plans, and leading process improvement strategies to achieve $15M+ revenue and reduce costs by nearly 60% within two years.
* Managed the cloud strategy and operations of a $150M company that provided a complete suite of document and e-discovery solutions worldwide; improved efficiency and scalability on overall product line 25% while containing costs.
* Proved vital in transforming and repositioning large established organizations to become market and performance leaders.

As a seasoned leader, I am confident I will prove valuable to your company and respectfully submit my resume for your review. I would love the opportunity to discuss your upcoming goals and how I can help you achieve them. I will make myself available at your convenience and look forward to your call. Thank you for your consideration.

Sincerely,

Jerry Shaughnessy

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1-773-817-3803