

## **Contract For " Penguin Random House India Pvt Ltd"** **Contract No - CO/LSHPL/2017/250568**

This Contract, effective as of **25th May, 2017** is by and between Life Strategies Humancare Private Limited, a Private Limited Company, Incorporated under the Companies act 1956 having a place of business at 26A, Chelmsford Country Club, Mehrauli Gurgaon Road, Ghitorni, New Delhi - 110030(hereinafter "Service Provider"), and Penguin Random House India Pvt Ltd, having a place of business at 7th Floor, Infinity Tower C, , DLF Cyber City, , Gurgaon, Haryana 122 002 (Hereinafter "Client").

### **Scope of the Contract:**

|            | Particulars  | Dates                   | Participants | Units | Rates  | Total     |
|------------|--|-------------------------|--------------|-------|--------|-----------|
| Delivery   | 1. Implementation / Orientation Call (30 min)(Executive Coaching)      | 24th May, 2017          | 1            | 1     | 0      | 0         |
|            | 2. Tripartite Agreement in-person Meeting (60 min)(Executive Coaching) | 28th June, 2017         | 1            | 1     | 18,700 | 18,700    |
|            | 3. Executive Coaching (90 Mins) in Person(Session 1)                   | July, 2017              | 1            | 1     | 25,000 | 25,000    |
|            | 4. Executive Coaching (90 Mins) in Person(Session 2)                   | July, 2017              | 1            | 1     | 25,000 | 25,000    |
|            | 5. Executive Coaching (90 Mins) in Person(Session 3)                   | August, 2017            | 1            | 1     | 25,000 | 25,000    |
|            | 6. Executive Coaching (90 Mins) in Person(Session 4)                   | August, 2017            | 1            | 1     | 25,000 | 25,000    |
|            | 7. Executive Coaching (90 Mins) in Person(Session 5)                   | September, 2017         | 1            | 1     | 25,000 | 25,000    |
|            | 8. Executive Coaching (90 Mins) in Person(Session 6)                   | September, 2017         | 1            | 1     | 25,000 | 25,000    |
|            | 9. Executive Coaching (90 Mins) in Person(Session 7)                   | October, 2017           | 1            | 1     | 25,000 | 25,000    |
|            | 10. Executive Coaching (90 Mins) in Person(Session 8)                  | 20th October, 2017      | 1            | 1     | 25,000 | 25,000    |
|            | 11. Executive Coaching (90 Mins) in Person(Session 9)                  | 22nd November, 2017     | 1            | 1     | 25,000 | 25,000    |
|            | 12. Executive Coaching (90 Mins) in Person(Session 10)                 | 12th July, 2017         | 1            | 1     | 25,000 | 25,000    |
|            | 13. Executive Coaching (90 Mins) in Person(Session 11)                 | 11th July, 2017         | 1            | 1     | 22,000 | 22,000    |
|            | 14. Executive Coaching (90 Mins) in Person(Session 12)                 | 25th July, 2017         | 1            | 1     | 22,000 | 22,000    |
|            | 15. Workshop Full Day(Personal Impact)                                 | 15th -16th June, 2017   | 10           | 1     | 75,000 | 75,000    |
|            | 16. Workshop Full Day(Vital leader)                                    | 6th -7th July, 2017     | 10           | 1     | 75,000 | 75,000    |
|            | 17. Workshop Full Day(Storytelling)                                    | 23rd June, 2017         | 12           | 1     | 75,000 | 75,000    |
|            | 18. Open Workshop Connecting with Clients(Connecting with Clients)     | 29th -30th August, 2017 | 10           | 2     | 38,000 | 76,000    |
|            | 19. Workshop Full Day(ACE Team)  | 22nd -23rd August, 2017 | 10           | 2     | 75,000 | 1,50,000  |
|            | 20. Workshop Full Day(Experiential Facilitator)                        | 7th -8th August, 2017   | 10           | 2     | 75,000 | 1,50,000  |
|            | 21. Leading the Way(Book)  | 7th -8th August, 2017   | 10           | 10    | 1,500  | 15,000    |
|            | 22. Workshop Full Day(Campus to Corporate)                             | 18th -19th July, 2017   | 10           | 2     | 75,000 | 1,50,000  |
|            | 23. Workshop Full Day(Session 1)                                       | 26th June, 2017         | 2            | 1     | 75,000 | 75,000    |
|            | 24. Workshop Full Day(Session 2)                                       | 27th June, 2017         | 2            | 1     | 75,000 | 75,000    |
|            | 25. Workshop Full Day(Session 3)                                       | 28th June, 2017         | 2            | 1     | 75,000 | 75,000    |
|            | 26. Workshop Full Day(Session 4)                                       | 29th June, 2017         | 2            | 1     | 75,000 | 75,000    |
|            | 27. Workshop Full Day(Session 5)                                       | 30th June, 2017         | 2            | 1     | 75,000 | 75,000    |
|            | 28. Workshop Full Day(Session 6)                                       | 1st July, 2017          | 2            | 1     | 75,000 | 75,000    |
|            | 29. Workshop Full Day(Session 7)                                       | 3rd July, 2017          | 2            | 1     | 75,000 | 75,000    |
|            | 30. Workshop Full Day(Session 8)                                       | 5th July, 2017          | 2            | 1     | 75,000 | 75,000    |
|            | 31. Workshop Full Day(Session 9)                                       | 6th July, 2017          | 2            | 1     | 75,000 | 75,000    |
|            | 32. Workshop Full Day(Session 10)                                      | 6th July, 2017          | 2            | 1     | 75,000 | 75,000    |
|            | 33. Workshop Full Day(Session 11)                                      | 8th July, 2017          | 2            | 1     | 75,000 | 75,000    |
|            | 34. Workshop Full Day(Session 12)                                      | 10th July, 2017         | 2            | 1     | 75,000 | 75,000    |
|            | 35. Workshop Full Day(Communication skills for Success)                | 22nd June, 2017         | 12           | 1     | 75,000 | 75,000    |
|            | 36. Workshop Full Day(Presenting with Presence)                        | 27th June, 2017         | 8            | 1     | 75,000 | 75,000    |
| Total Cost |  |                         |              |       |        | 21,28,700 |

### **Incidental Costs:**

1. Relevant official communication expenses, if any.



COMMUNICATION • LEADERSHIP • TEAMS  
LONDON • NEW DELHI • NEW YORK

A Maynard Leigh Associates business operated under franchise and independently owned by  
**Life Strategies Humancare Pvt. Ltd.**  
26A, Chelmsford Country Club, Club Drive,  
Mehrauli, Gurgaon Road, Ghitorni, Delhi - 30  
Tel: 011-41062441 Tel: 011-41062442

2. Incidental expenses (travel) for the consultants to do pre-work and/or meetings at client site.
3. Travel for Delivery: For programs outside Delhi & NCR, Suitable Air Travel, accommodation, all meals and pick-up & drop-off facilities to be provided by client. Also, airport transfers in Delhi will be charged at Rs 12 per Km\* actual kms if not provided by client.
4. For programs within Delhi NCR travel client will be charged at Rs 12 per Km\* actual kms if not provided by client.
5. If any of the bookings related to workshop like Air travel, Accommodation, all meals & cab for the consultant & Venue for the workshop will be booked by Life Strategies Humancare Private Limited, then the same will be reimbursed by client on actuals without any TDS deduction.
6. Additional to the above cost, 15% of the total value of re-imbursement will be charged extra if the bookings are done by Life Strategies Humancare Private Limited as mentioned above.
7. Service tax @ 15% will be charged extra on the total cost including travel.

## Payment Terms

1. The payment will be payable within "" of the program date.
2. In case of cancellation/rescheduling fees will be charged as follows -
  1. 50% of the professional fee - 20 to 3 working days of the confirmed date of delivery.
  2. 100% of professional fee - 2 to 0 working days of the confirmed date of delivery.
3. Any one of the following methods may be considered as date confirmation: email notification from Client confirming delivery dates, a Purchase Order or a signed contract with specific dates.
4. The session cannot be recorded without a prior written consent from Maynardleigh Associates.
5. The above commercials are valid till the , after which there will be a 10% hike in the investment.

## Other arrangements that Client will take care of:

1. Hotel for consultants stay if workshop is outside Delhi NCR (minimum 4 star hotel)
2. Venue for the training programs (with a back-up generator) should have **natural lighting, enough space** to do exercise and **comfortable temperature** for the participants & consultant.
3. Conference facilities including meals.
4. Audio visual equipment - (LCD projector, flip chart board stand, 8\*10 ft screen).

## A Non-Disclosure Agreement for the scope of this contract is included as an annexure

Life Strategies Humancare Pvt Ltd.

By : \_\_\_\_\_

Name : Steeve Gupta

Title : Director

Witness : \_\_\_\_\_

Penguin Random House India Pvt Ltd

By : \_\_\_\_\_

Name : \_\_\_\_\_

Title : \_\_\_\_\_

Witness : \_\_\_\_\_



A Maynard Leigh Associates business operated under franchise and independently owned by **Life Strategies Humancare Pvt. Ltd.**  
26A, Chelmsford Country Club, Club Drive, Mehrauli, Gurgaon Road, Ghitorni, Delhi - 30  
Tel: 011-41062441 Tel: 011-41062442

### **Accounting Details**

#### **Life Strategies Humancare Pvt. Ltd.**

PAN No : AABCL5885G

Service Tax Code : AABCL5885GST001

Cheque in favour of "Life Strategies Humancare Pvt. Ltd."

Please deliver cheques and documents to the following address :

Life Strategies Humancare Pvt. Ltd.

26A, Chelmsford Country Club,

MG Road, Ghitorni, New Delhi 110030

For Direct Transfer:

Bank Name : HDFC Bank Limited., A - 24, Hauz Khas, New Delhi 110016.

Bank A/c No. : 04672560000537

RTGS/ NEFT : HDFC0000467

#### **Please fill in below**

Invoice to be sent to the attention of

---

Address:

---

---

---

Telephone:

---

Accounts Fax:

---

E-mail to Accounts Payable :

---

Payment Cycle Details: (If any):

---