

GENPACT

GROUP REPORT

Group progress

Number of goals in total for
your team: **30**

Number of goals achieved: **0 out of 30 (0%)**

Number of goals that have
made **major** progress: **0 out of 30 (0%)**

Number of goals that have
made **some** progress: **0 out of 30 (0%)**

Number of goals that have
made **none** progress: **30 out of 30 (100%)**

Report for Abhijit Kumar Das

GOAL ONE:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Akansha Jain

GOAL ONE: Try to make a shift from aggressive to assertive by giving higher consideration - This would help improve influence with deal teams

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO: Creative Collaboration - Work on two principles i.e. Stop Yes but... and do more of Yes and that there are no mistakes, only opportunities - This would help increase influence within team and with multiple stakeholders working on the deal

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE: Prepare body and build chemistry - this would help influence the deal team and leadership

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Amandeep Singh

GOAL ONE: Be a Player or Creator instead of being a Victim or a Blamer by coming up with ideas that can help make the processes more efficient

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO: Think from other person's view point and use Yes And technic in order to achieve this

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE: Use the AIM technique in at least 3 different important conversations

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Ankit Paruthi

GOAL ONE: To improve the chemistry/ rapport with the leadership outside the current set of people whom I interact with on a daily basis and build the rapport quickly.

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO: To be more assertive in my communication and become more confident to have tough conversations with stakeholders.

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE: To be prepared with the aim/ end objective of a conversation before entering into one so that I can have more meaningful and impactful conversations.

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Anurag Saboo

GOAL ONE: To get more weightage and credibility from stakeholders. Action: Be more proactive in tabling my views/analysis rather than holding back

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO: To gain greater empathy from colleagues/stakeholder. Action: Modulate my speech (Tone/Pitch, Speed, volume) to match the speech of my colleagues/stakeholders

Progress so far: None

Actions taken: No feedback entered yet

No feedback entered yet

Lessons learnt:

GOAL THREE:

To help in professional relations due to personal harmony. Action: Make attempt to identify commonalities with colleagues/stakeholders.

Progress so far:

None

Actions taken:

No feedback entered yet

Lessons learnt:

No feedback entered yet

Report for Chandni Aggarwal

GOAL ONE:

Start pushing back with facts and use the feedback formula

Progress so far:

None

Actions taken:

No feedback entered yet

Lessons learnt:

No feedback entered yet

GOAL TWO:

Stop doubting yourself under pressure and affect your confidence.

Progress so far:

None

Actions taken:

No feedback entered yet

Lessons learnt:

No feedback entered yet

GOAL THREE:

Continue not passing panic further unless it becomes business critical.

Progress so far:

None

Actions taken:

No feedback entered yet

Lessons learnt:

No feedback entered yet

Report for Deepak Jain

GOAL ONE:

Progress so far:

Actions taken:

No feedback entered yet

Lessons learnt:

No feedback entered yet

GOAL TWO:

Progress so far:

Actions taken:

No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Gaurav Gupta

GOAL ONE:

To push people (including self and team) with compelling reasons explaining why they should move from where they are.

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO:

Maintain a high status behaviour in meeting and other informal touch points.

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE:

Try to be pioneer or creator seeking and making opportunities.

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Harpreet Kaur

GOAL ONE:

Convince counterpart on the customer side to accept cost increase

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO:

Engage identified team member and motivate him to perform above expectations.

Progress so far: None

Actions taken:	No feedback entered yet
Lessons learnt:	No feedback entered yet
GOAL THREE:	Influencing Aim - Alignment with a recently acquired customer for setting up a formal commercial sign off process
Progress so far:	None
Actions taken:	No feedback entered yet
Lessons learnt:	No feedback entered yet

Report for Kunal Upadhyay

GOAL ONE:	Will Try to Create the personal impact (Chemistry) through Attention, Interdependence and Rapport (AIR) technique in my real life situations (be it personal or professional)
Progress so far:	None
Actions taken:	No feedback entered yet
Lessons learnt:	No feedback entered yet
GOAL TWO:	Be more alert about my external behaviour while communicating with leadership by applying high status behaviour techniques.
Progress so far:	None
Actions taken:	No feedback entered yet
Lessons learnt:	No feedback entered yet
GOAL THREE:	Work more on Creative collaboration side of mine by applying the laid out Principles.
Progress so far:	None
Actions taken:	No feedback entered yet
Lessons learnt:	No feedback entered yet

Report for Ravleen Luthra

GOAL ONE:	Be more assertive in Leadership reviews - specially the leaders you do not work with day in day out.
Progress so far:	None
Actions taken:	No feedback entered yet
Lessons learnt:	No feedback entered yet
GOAL TWO:	Be a Risk taker

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE: At times too critical about work not so well done/mistakes made.. Need to recover fast from the Trigger points.

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Seema Sehrawat

GOAL ONE:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Smriti Manchanda

GOAL ONE:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE:

Progress so far:

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

Report for Vinod Malhotra**GOAL ONE: Create positive impact in day to day work**

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL TWO: Make work life balance

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet

GOAL THREE: Handle pressure better

Progress so far: None

Actions taken: No feedback entered yet

Lessons learnt: No feedback entered yet



