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YOUR NEED AS WE UNDERSTAND

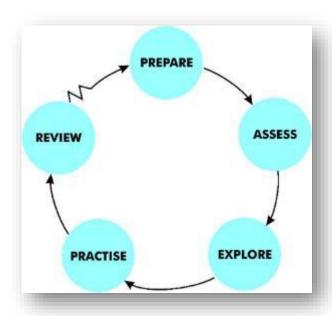


EXECUTIVE COACHING FROM MAYNARD LEIGH'S LENS

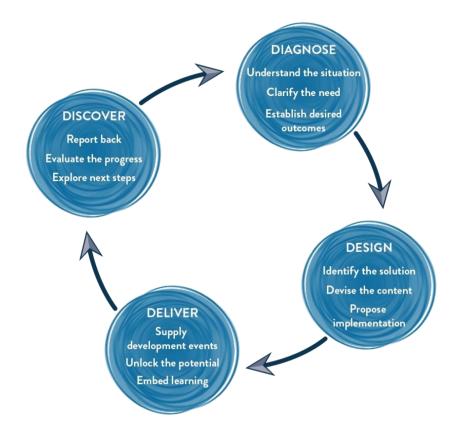
The Maynard Leigh performance coaching experience resembles the relationship between a theatre or film director and an actor. The director's job in rehearsal is to unlock the actor's potential in order to deliver outstanding performance. They do this in many ways using insightful feedback, suggesting exercises, encouraging experimentation and working in a creative partnership. This is why actors will always expect to get up on their feet and try things out in the rehearsal stage of a production.

People who come to us for coaching would expect this to be the case. They would think it self-evident that a coaching session to prepare for a conference speech, for instance, would not simply be a question-based conversation, exploring barriers to high performance. No - they would expect to get on their feet and try things out — to rehearse. This is how people change their behaviour and discover new ways of doing things and expand their range and capability.

Whilst some of the session will crucially involve an in-depth conversation exploring the dimensions of the issue, its ramifications and the person's thinking about it, it will also take the client into the realm of experience. It will explore their emotional states and expression. It will, more than likely, provide opportunities for them to experiment with alternative behaviours and rehearse anticipated situations. Whatever else, it will certainly be an experience — one that comes out of the dynamic creative partnership between the coach and the client.



THE APPROACH



The Methodology

We use Interactive theatrical exercises along with Psychological and L & D tools

THE JOURNEY



01. PERSONAL IMPACT PROFILE



Online Assessment

All the participants will select up to 5 "supporters" of their choice, preferably 2 colleagues 1 supervisor/ any other vital stakeholder and 2 subordinates to complete an online assessment which will have a set of questions regarding their Personal Impact. They will each need to take out approximately <u>12 to 15 minutes</u> to complete this assessment. The profile will be filled by his supporters first and then the participants will be asked to fill a questionnaire for themselves. The profile gives valuable feedback on ten key behaviors from Personal Impact.

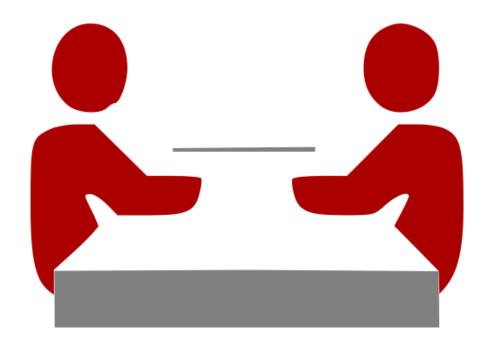
02. PROFILE DEBRIEF SESSION



One to one profile debrief session with the participants- (Duration 60 minute)
Objective:

- 1. Discussing Sandeep's personal impact profile Scores.
- 2. Making the participants aware of their areas of strengths & what could be better as deciphered from the assessment.
- 3. To ensure participants go into the next stages of the initiative with clarity

02. GOAL SETTING SESSION



Sandeep and Priyam get into a session to prioritize 3 main goals for the journey

3 goals are then entered on ProgressIT- online goal tracking system. ProgressIT- is a powerful on-line support system that provides follow through after a course, a workshop or learning event.

04. COACHING SESSIONS

Participants embarks on the Executive Coaching Journey. For this particular coaching partnership we suggest:

- 12 coaching sessions where the participant will get assignments, reading tasks and action steps to do between two sessions
- These sessions will allow the coach & the executive to delve deeper into the area of development and as the sessions progress they will be better suited to practice the learning and revisit what worked & what could be better when the learnings were implemented



PROGRAM TIMELINES

Timeline For Sandeep's Coaching Sessions							
Session	Date	Status					
Personal Impact Profile Creation	2nd July	Done					
Profile Debrief Call	9th July	Next					
1st Session	17th July, Tuesday	Upcoming					
2nd Session	24th July, Tuesday	Upcoming					
3rd Session	31st July, Tuesday	Upcoming					
4th Session	7th August, Tuesday	Upcoming					
5th Session	14th August, Tuesday	Upcoming					
6th Session	21st August, Tuesday	Upcoming					
7th Session	28th August, Tuesday	Upcoming					
8th Session	4th September, Tuesday	Upcoming					
9th Session	11th September, Tuesday	Upcoming					
10th Session	18th September, Tuesday	Upcoming					
11th Session	25th September, Tuesday	Upcoming					
12th Session	5th October, Friday	Upcoming					

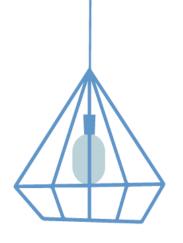
YOUR INVESTMENT

Delivery							
Step	Activity	Investment	Total				
Step 1	Initiating Personal Impact profiles	INR 1,500 per participant X 1 participants	INR 1,500/-				
Step 2	Profile debrief and goal setting session	INR 28,000 per session per day X 1 sessions	INR 28,000/-				
Step 3	Progress IT	INR 500	INR 500/-				
Step 4	12 Executive Coaching Sessions	INR 25,000/- per session per day per participant X 1 participants X 12 sessions	INR 3,00,000/-				
	Total investment for the leader		INR 3,30,000/-				

COMMERCIAL T&C

- Client is responsible for providing venue, conference facilities, AV equipment.
- Travel outside Delhi NCR Air, stay & airport/ venue cab transfers to be taken care by the client.
- Travel inside Delhi NCR at Rs. 12.00 Per Km.
- Not inclusive of applicable taxes (GST @18%).
- ❖ A commercial contract will be signed before the execution of the project.
- ❖ 50% of cancellation fee will be charged on any cancellation or postponements that occur within 3 to 20 working days of the confirmed date of delivery.
- ❖ 100% of cancellation fee will be charged on any cancellation or postponements that occur within 0 to 2 working days of the confirmed date of delivery.
- ❖ The above commercials are valid till the 31st March 2019
- Contracts, legal & accounting paperwork (including billing & payments) will be in the name of "Life Strategies Humancare Pvt. Ltd."

THE AMBIENCE



We love alternative ways of setting up a workshop! Creating an atmosphere where participants feels absolutely the comfortable and yet challenged. In this workshop, the use of theatre, team games experiential methodologies are essential ingredients, hence we'd require ample place to move around and make noise. Please book a space with ample natural light (Yes, we want sunlight streaming in) and no fixed furniture for the participants to work with one Maynard Leigh consultant.



"You never learn to act in front of a camera. But you learn to act in a rehearsal room with a good director".

- Tim Pigott-Smith



Get in touch

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