

# JUICE: Join Us In Creating Energy



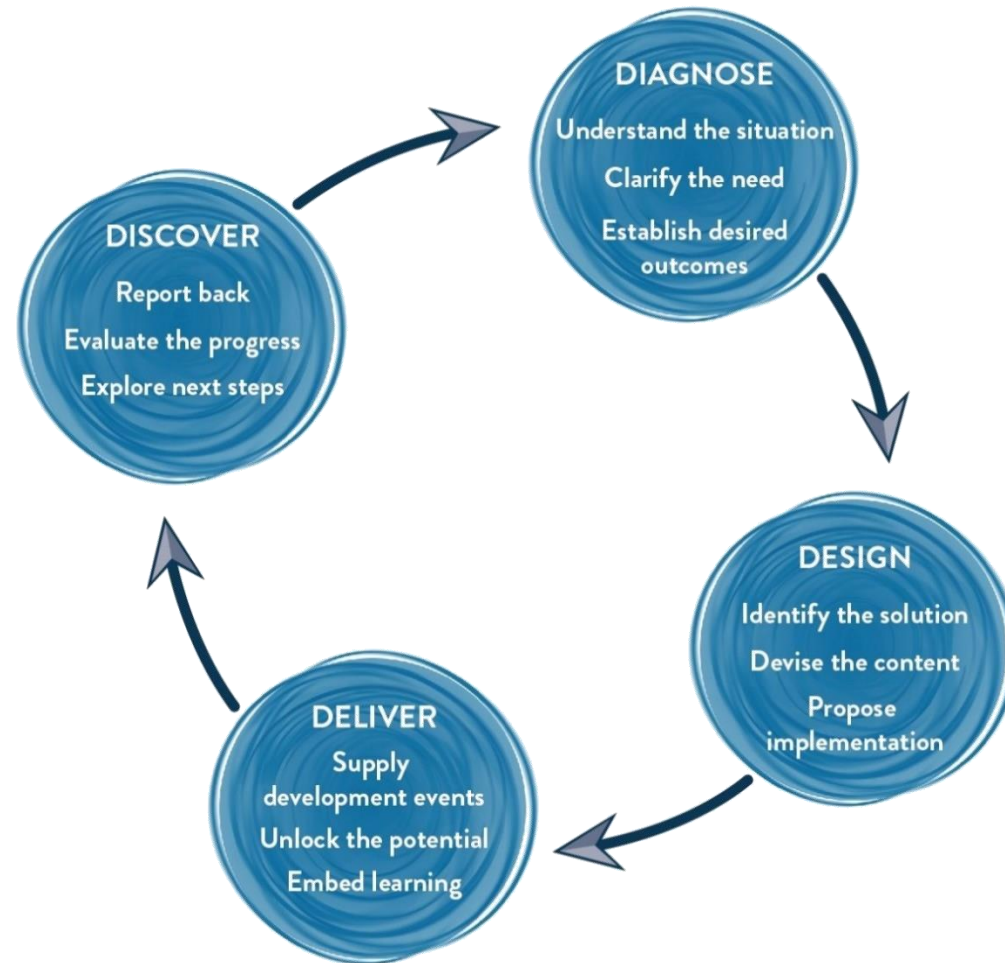
**SMBC** SUMITOMO MITSUI  
BANKING CORPORATION



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# Our Approach



## Methodology

We use Interactive theatrical exercises along with Psychological and L & D tools

# Tentative Learning Outcomes of the Workshop



## *Think*

- To achieve our targets, we need to come out of our comfort zone
- Changes are sudden, we need to adapt and grow



## *Feel:*

- **Aware** of the current patterns of working
- **Motivated** to go beyond the call of duty



## *Be more able to:*

- Perform with a growth mindset rather than a fixed one
- Go an extra mile while working

# Tentative Design – JUICE, 180 participants with 5 consultants

Narrative	Session	Session details	Methodology
Getting acquainted with Maynardleigh	Introduction	Welcome and a warm up, setting the context Maynardleigh & facilitator Introduction	Theatre exercise
Getting to know each other.	Brief Encounters	A series of questions are asked which participants share the answer in pairs. An “informal looking” discussion to touch upon the aspects of the workshop.	Centrally trainer led activity
Understanding the current state of working and strategizing. What are our patterns: (functional and dysfunctional) in the workplace?	Team DNA: Blood Test	To create a highly engaged atmosphere where leaders/team members can gauge their current state & then talk about key excellence, leadership and cross-functional team co-ordination attributes like communicating to increase co-ordination, strategizing for effectiveness, planning, being proactive and focusing on process orientation for implementing goals.	A high adrenalin team game, to check team's/ individual's behaviors'.
Psychology of Peak Performance- Motivation and willingness to invest discretionary effort to go above and beyond call of duty.	Peak Performance	What are some of the qualities that go into creating high performance? What stops us at times from performing our best? An insight around Why & what creates Peak Performance. Continuous Improvement & Learning.	Facilitator lead discussion
	Choosing Goals & Closing	Participants finalize what they will START doing, STOP doing & CONTINUE doing.	Finalizing goals that each participant would work on.

# Discovery Meeting Post-Workshop



We shall hold a one to one meeting with HR stakeholders after the workshop to take feedback on the intervention and how it was received and to determine the next action steps.

# Commercial Investment Cost

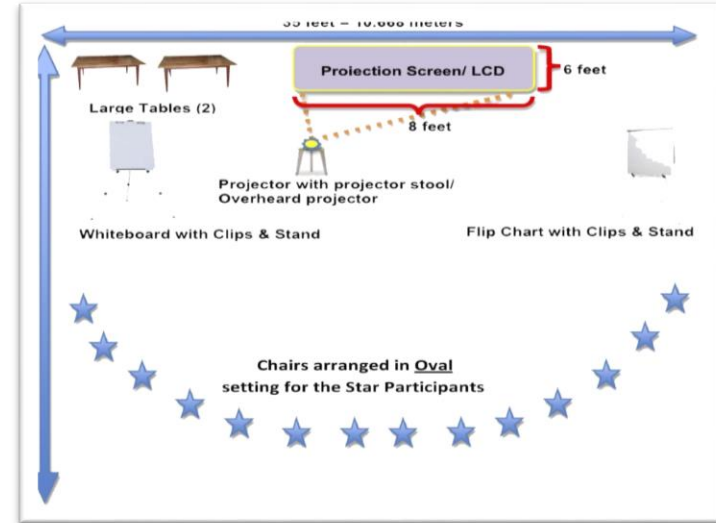
<u>Delivery (for 150 participants)</u>		
<u>Activity</u>	<u>Investment</u>	<u>Total Amount</u>
Professional fee for delivery of JUICE workshop	INR 46,000 per half day per consultant X 1 half day X 3 consultants	INR 1,38,000/-
Discount		INR 38,000/-
Final Cost after discount for 3 consultants		INR 1,00,000/-

# Commercial Terms & Conditions

- Client is responsible for providing venue, conference facilities, AV equipment.
- Travel outside Delhi NCR - Air, stay & airport/ venue cab transfers to be taken care by the client for the consultant and the stage manager
- Travel inside Delhi NCR - at Rs. 12.00 Per Km.
- Not inclusive of applicable taxes ( As per GST guidelines).
- A commercial contract will be signed before the execution of the project.
- 50% of cancellation fee will be charged on any cancellation or postponements that occur within 3 to 20 working days of the confirmed date of delivery.
- 100% of cancellation fee will be charged on any cancellation or postponements that occur within 0 to 2 working days of the confirmed date of delivery.
- The above commercials are valid till the 31<sup>st</sup> March, 2018
- Contracts, legal & accounting paperwork (including billing & payments) will be in the name of “Life Strategies Humancare Pvt. Ltd.”



# Ambience & Room Layout Required



We love alternative ways of setting up a workshop! Creating an atmosphere where the participants feel absolutely comfortable, yet challenged. In this workshop, the use of theatre, team games and experiential methodologies are essential ingredients, hence we'd require ample place to move around and make noise.

Please book a space with ample natural light (Yes, we want sunlight streaming in) and no fixed furniture for the participants to work with one Maynard Leigh consultant.



# Things Required at the Venue

For the workshop, we will need the below mentioned:

- LCD projector and projection screen
- UPS Power Back-up for Laptop, LCD projector & Laptop speakers
- External speakers (for laptop connectivity). The external speakers should be loud enough for music playback
- White board & White board markers (2 blue, 2 black, 2 green)
- Flip chart and Flip chart stand with suitable clips
- Color pens (Normal sketch pens - about 30)
- Notepads and pens (for participants)
- Blu-Tac (This substance is used to stick things, posters or paper on the wall)
- 20 A4 Size normal and drawing sheets
- 2 tables for the consultant (one will be used for the projector and the other for keeping the handouts)

# Next Steps



- **Vendor Empanelment:** Since this is the first time we are working with you, let us get the vendor empanelment finalized
- **Mandate:** let's schedule another call to close the final mandate
- **Contract and PO:** Once we close on the commercials, let us begin the process to close the contracts and get the PO
- **Book:** Let us know if 24<sup>th</sup> March is confirmed as the delivery date

# Contact Us

**Let's work in partnership to create impact & unlock potential**



For further information please connect with:

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