# Xin Li

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#### **EDUCATION**

Cornell University Ithaca, NY, USA

Master of Information Science, Focus areas: Data Science (GPA: 4.00/4.00)

Dec 2022

Teaching Asisstant: Network II - Market Design

The Chinese University of Hong Kong

China

B.S. in Statistics (Data Science track) | Minor: Economics (GPA: 3.5/4.0, Top 10%) May 2020

**University of Cambridge** 

Cambridge, United Kingdom

Summer Exchange, Pembroke College and King's College (GPA: 3.7/4.0)

July 2018 – Aug 2018

## PROFESSIONAL EXPERIENCE

**Procter&Gamble,** Full-time IT Manager, E-commerce Department

July 2020 – Aug 2021

- Designed Key Metrics and **PowerBI** Dashboard Framework for all brand units in P&G China to support daily sales review and decision making on Alibaba e-com channel through interviews with sales associates;
- Built Data Model in Erwin and Integrated Multi-sources data (Database, API, Excel) in Databricks with Spark;
- Monitored core metrics and checked through data pipeline to ensure data accuracy, worked with Sales and R&D colleagues to close gaps, achieving 0 error in billion sales amount and increasing active user rate from 20% to 95%;
- Designed and analyzed A/B test to verify buyers' portrait of Metamucil, increasing e-com ads ROI by 210%;
   ByteDance, Data Analyst Intern (User Growth&User Operation)
   Nov 2019 May 2020
- **Designed key metrics** in 6 monthly report to grade the short-video template creators in TikTok and measure the content abundance&quality of short videos under different topics through iteration;
- Optimized ads strategies in TikTok by selecting key influencers in social network, introducing new users of Jianying App by 300,000 and reducing the cost of per new user introduction from TikTok to Jianying by 50%;
- Conducted daily A/B test across different notification schemes of stickers in FaceU to facilitate user
  operation goals, such as new user growth, existed user maintenance and call-back, increasing the daily CTR
  of notification by 200%;

**LinkedIn,** Data Analyst Intern, To-B Content Team

May 2019 – Aug 2019

- Designed metrics and visualizations as analytical insights for Talent Reports of LinkedIn Talent Solution;
- Wrote SQL to extract user profile data from LinkedIn's database and designed reusable NLP fuzzy matching script via Python Fuzzywuzzy module to standardize the 'location', 'company name' key words in raw data;

## **PROJECTS & COMPETITIONS**

#### **Ecolab & Cornell University, Customer Impact Prediction,** Data Analyst

Feb 2022 – May 2022

• Provide analytical insight on the biggest areas to target for reductions utilizing Azure, PowerBI and Machine Learning techniques;

#### **2020 P&G CEO Challenge, Data and IT Group,** Runner-up in China, Team Leader

Apr 2020

Presented data-driven marketing strategies for consumers in different lifecycle phases to CEO, CIO, directors;

## **Skills**

- Skills: Python, R, SQL, Tableau, Power BI
- Big Data Tools: Spark, MapReduce, Hadoop, MongoDB, Databricks, Git, AWS, Azure, Erwin
- Areas: Database, Dashboard & Reporting, Metrics Design, A/B Test, Marketing/Healthcare Analytics