


# ISAAC THILL

## SOFTWARE ENGINEER


### CONTACT

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 Denver, CO

### TECHNICAL SKILLS

- Ruby on Rails
- PostgreSQL Databases
- API Exposure/Consumption
- OOP/SRP/MVC/REST
- Git Control
- TDD/Minitest/RSpec/FactoryBot
- SQL/ActiveRecord Queries
- JSON
- HTML/CSS/JavaScript
- Python/Django
- QA
- CI/CD

### EDUCATION

#### Turing School of Software

Jan 2023 - Aug 2023

Certificate in Back-End Web Development

#### University of Colorado

Sep 2008 - May 2012

Bachelor's Degree - Communications  
Minor - Business

### LICENSING & CERTIFICATES

Series 7 - FINRA

Series 66 - FINRA

Series 63 - FINRA

### WORK EXPERIENCE

#### Turing School of Software & Design

Back-End Software Engineer

Jan 2023 - Aug 2023

- Completed 18 solo, paired, and group projects in Ruby, Python and JavaScript in 8 months at a fast pace while implementing newly learned material and agile, CI/CD practices.
- Developed within brownfield code bases, fixing existing technical debt and adding new functionality with a testing coverage above 96%.
- Learned Python in order to complete a group project in 10 days

#### Empower Retirement

Financial Sales Consultant

Feb 2022 - Jan 2023

- Achieved success in client prospecting and strategic planning, demonstrating the ability to identify and target high-value clients while creating tailored strategies to attract their business.
- Effectively communicated complex financial strategies and introduced potential products to optimize clients' portfolios, showcasing the ability to convey technical information to a non-technical audience.
- Cultivated strong, long-lasting client relationships, emphasizing trust and rapport-building skills to encourage collaboration and achieve mutual goals.
- Applied problem-solving and communication skills to identify clients' needs and tailored solutions to meet their specific requirements.
- Collaborated effectively with clients to align their needs with the services offered, promoting a customer-centric approach.
- Built trust and credibility with clients, underscoring the importance of trust in business relationships and its positive impact on client investments.

#### Transamerica Advice Center

Retirement Plan Specialist

May 2018 - Dec 2022

- Acquired a deep understanding of complex financial products and services at Transamerica, demonstrating the ability to quickly grasp and master intricate concepts.
- Identified and targeted high-value clients, creating strategic business plans to attract and retain their business, showcasing strong analytical and strategic planning skills.
- Effectively communicated with clients through both inbound and outbound channels, demonstrating strong interpersonal and communication skills.
- Consistently delivered exceptional results by driving monthly business growth, averaging \$1 million+ in new business, highlighting a track record of exceeding performance expectations.
- Educated potential and existing clients on comprehensive financial solutions and product offerings, showcasing the ability to translate complex technical information into user-friendly explanations.

### PROJECTS

#### StreetEatz - <https://github.com/streeteatz>

CSS3, Django, GitHub Projects, Heroku, HTML5, JavaScript, Miro, PostgreSQL, Python, React

Streeteatz is a web based application that utilizes geolocation to find open street vendors and food trucks in your area. Users are able to log in and find a list of nearby option, along with wait time and menu. Vendors are able to log in and set their menu, location and whether they are open for business.