

Chapter 7

Rate of Return One Project

Lecture slides to accompany

Engineering Economy

8th edition

Leland Blank

Anthony Tarquin



LEARNING OUTCOMES

- 1. Understand meaning of ROR**
- 2. Calculate ROR for cash flow series**
- 3. Understand difficulties of ROR**
- 4. Determine multiple ROR values**
- 5. Calculate External ROR (EROR)**
- 6. Calculate r and i for bonds**

Interpretation of ROR

Rate paid on _____ *balance* of borrowed money
such that final payment brings balance to exactly _____
with interest considered

ROR equation can be written in terms of **PW, AW, or FW**

Use trial and error solution by *factor* or _____

ROR Calculation and Project Evaluation

- To determine ROR, find the i^* value in the relation

$$PW = __ \quad \text{or} \quad AW = __ \quad \text{or} \quad FW = __$$

- Alternatively, a relation like the following finds i^*

$$PW_{\text{outflow}} = PW_{\text{inflow}}$$

- For evaluation, a project is economically viable if

$$i^* \geq ______$$

Finding ROR by Spreadsheet Function

Using the RATE function

$$= \text{RATE}(n, A, P, F)$$

P = \$-200,000 A = \$-15,000

n = 12 F = \$435,000

Function is

= RATE(12,-15000,-200000,_____)

Display is $i^* = 1.9\%$

Using the IRR function

$$= \text{IRR}(\text{first_cell, last_cell})$$

	A	B
1	Year	CF,\$
2	0	-200,000
3	1	-15,000
4	2	-15,000
5	3	-15,000
6	4	-15,000
7	5	-15,000
8	6	-15,000
9	7	-15,000
10	8	-15,000
11	9	-15,000
12	10	-15,000
13	11	-15,000
14	12	435,000
15	IRR function	1.9%

= IRR(B2:B14)

ROR Calculation Using PW, FW or AW Relation

ROR is the unique i^* rate at which a PW, FW, or AW relation equals exactly ____

Example: An investment of \$20,000 in new equipment will generate income of \$7000 per year for 3 years, at which time the machine can be sold for an estimated \$8000. If the company's MARR is 15% per year, should it buy the machine?

Solution: The ROR equation, based on a PW relation, is:

$$\text{____} = -20,000 + 7000(P/A, i^*, 3) + 8000(P/F, i^*, 3)$$

Solve for i^* by trial and error or spreadsheet: $i^* = 18.2\%$ per year

Since $i^* \text{ ____ MARR} = 15\%$, *the company should buy the machine*

Special Considerations for ROR

✦ May get _____ *i* values* (discussed later)

✦ _____ *analysis* necessary for multiple alternative evaluations (discussed later)

Multiple ROR Values

Multiple i^* values may exist when there is _____ one sign change in net cash flow (CF) series.
Such CF series are called _____-conventional

Two tests for _____ i^* values:

Descarte's rule of signs: total number of real i^* values is \leq the number of sign changes in *net cash flow series*.

Norstrom's criterion: if the _____ *cash flow* starts off negatively and has only _____ *sign change*, there is one positive root .

Multiple ROR Values

Multiple i^* values may exist when there is more than one sign change in net cash flow (CF) series.
Such CF series are called non-conventional

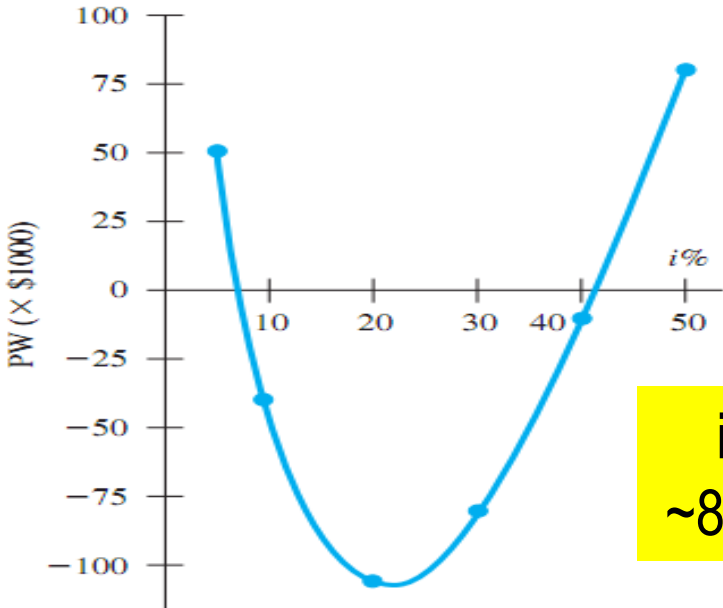
Three _____ conditions for multiple i^* values:

1. Starts off _____
2. Has *only* _____
3. \sum _____ cash flow $\geq \sum$ _____ Cash Flow

Plot of PW for CF Series with Multiple ROR Values

Year	Cash Flow (\$1000)	Sequence Number	Cumulative Cash Flow (\$1000)
0	+2000	S_0	+2000
1	-500	S_1	+1500
2	-8100	S_2	-6600
3	+6800	S_3	+200

$i\%$	5	10	20	30	40	50
PW (\$1000)	+51.44	-39.55	-106.13	-82.01	-11.83	+81.85



i^* values at
~8% and ~41%

Example: Multiple i^* Values

Determine the maximum number of i^* values for the cash flow shown below

<u>Year</u>	<u>Expense</u>	<u>Income</u>	<u>Net cash flow</u>	<u>Cumulative CF</u>
0	-12,000	-	-12,000	-12,000
1	-5,000	+ 3,000	-2,000	-14,000
2	-6,000	+9,000	+3,000	-11,000
3	-7,000	+15,000	+8,000	-3,000
4	-8,000	+16,000	+8,000	+5,000
5	-9,000	+8,000	-1,000	+4,000

Solution:

The sign on the net cash flow changes twice, indicating ____ possible i^* values

The cumulative cash flow begins negatively with ____ *sign change*

Therefore, there is only one i^* value ($i^* = 8.7\%$) > 0

Removing Multiple i^* Values

Two new interest rates to consider:

- ★ **Investment rate i_i** – rate at which extra funds are _____ **external** to the project
- ★ **Borrowing rate i_b** – rate at which funds are _____ **from an external source** to provide funds to the project

Two approaches to determine External ROR (EROR)

(1) Modified ROR (MIRR)

(2) Return on Invested Capital (ROIC)

Modified ROR Approach (MIRR)

Four step Procedure:

- ✦ Determine PW in *year 0* of all negative CF at ____
- ✦ Determine FW in *year n* of all positive CF at ____
- ✦ Calculate EROR = i' by $FW = PW(F/P, i', n)$
- ✦ If $i' \geq \text{_____}$, project is economically justified

Example: EROR Using MIRR Method

For the NCF shown below, find the EROR by the MIRR method if
MARR = 9%, $i_b = 8.5\%$, and $i_i = 12\%$

Year	0	1	2	3
NCF	+2000	-500	-8100	+6800

Solution: $PW_0 = -500(P/F, 8.5\%, 1) - 8100(P/F, 8.5\%, 2)$
 $= \$-7342$

$$FW_3 = 2000(F/P, 12\%, 3) + 6800$$
$$= \$9610$$

$$PW_0(F/P, i', 3) + FW_3 = 0$$
$$-7342(1 + i')^3 + 9610 = 0$$

$$i' = 0.939 \quad (9.39\%)$$

Since $i' > \text{MARR of } 9\%$, project is _____

Return on Invested Capital Approach

- ★ Measure of how effectively project uses funds that *remain internal to project*
- ★ ROIC rate, i'' , is determined using *net-investment procedure*

Three step Procedure

(1) Develop series of FW relations for each year t using:

$$F_t = F_{t-1}(1 + k) + NCF_t$$

where: $k = i_i$ if $F_{t-1} > 0$ and $k = i''$ if $F_{t-1} < 0$

(2) Set future worth relation for last year n equal to 0 (i.e., $F_n = 0$); solve for i''

(3) If $i'' \geq \text{MARR}$, *project is* _____ ; otherwise, _____

ROIC Example

For the NCF shown below, find the EROR by the ROIC method if
MARR = 9% and $i_i = 12\%$

Year	0	1	2	3
NCF	+2000	-500	-8100	+6800

Solution:

Year 0: $F_0 = \$+2000$

$F_0 > 0$; invest in year 1 at $i_i = 12\%$

Year 1: $F_1 = 2000(1.12) - 500 = \$+1740$

$F_1 > 0$; invest in year 2 at $i_i = 12\%$

Year 2: $F_2 = 1740(1.12) - 8100 = \-6151

$F_2 < 0$; use i'' for year 3

Year 3: $F_3 = -6151(1 + i'') + 6800$

Set $F_3 = 0$ and solve for i''

$$-6151(1 + i'') + 6800 = 0$$

$$i'' = 10.55\%$$

Since $i'' > \text{MARR of } 9\%$, project is _____

Important Points to Remember

About the computation of an EROR value

- ❑ EROR values are dependent upon the selected investment and/or borrowing rates
- ❑ Commonly, multiple i^* rates, i' from _____ and i'' from _____ have different values

About the method used to decide

- ❑ For a definitive economic decision, set the MARR value and *use the ____ or ____ method* to determine economic viability of the project

ROR of Bond Investment

Bond is **IOU** with ____ value (**V**), ____ rate (**b**), no. of payment periods/year (**c**), ____ (**I**), and ____ date (**n**). Amount paid for the bond is **P**.

$$I = Vb/c$$

General equation for i^* : $0 = -P + I(P/A, i^*, n \times c) + V(P/F, i^*, n \times c)$

A \$10,000 bond with 6% interest payable quarterly is purchased for \$8000. If the bond matures in 5 years, what is the ROR (a) per quarter, (b) per year?

Solution: (a) $I = 10,000(0.06)/4 = \$150$ per quarter

ROR equation is: $0 = -8000 + 150(P/A, i^*, 20) + 10,000(P/F, i^*, 20)$

By trial and error or spreadsheet: $i^* = 2.8\%$ per quarter

(b) Nominal i^* per year = $2.8(4) = 11.2\%$ per year
Effective i^* per year = $(1 + 0.028)^4 - 1 = 11.7\%$ per year

Summary of Important Points

✦ ROR equations can be written in terms of **PW, FW, or AW** and usually require *trial and error solution*

✦ i^* assumes *reinvestment* of positive cash flows *at i^* rate*

✦ _____ 1 sign change in NCF may cause *multiple i^* values*

✦ Descarte's rule of signs and Norstrom's criterion (_____ conditions) **useful** when _____ *i^* values* are suspected

✦ EROR can be calculated using _____ or _____ approach. Assumptions about investment and borrowing rates is required.

✦ General ROR equation for bonds is

$$0 = -P + I(P/A, i^*, n \times c) + V(P/F, i^*, n \times c)$$

HOMEWORK

1. Please solve every Examples in your textbook. You do not have to submit your works.
2. Please upload following “PROBLEMS” solution file on “Assignment” menu in e-Class.
 - ① 7.12
 - ② 7.22
 - ③ 7.52
 - ④ 7.71