

Empowering Sales Teams With Intelligent Predictive Analytics

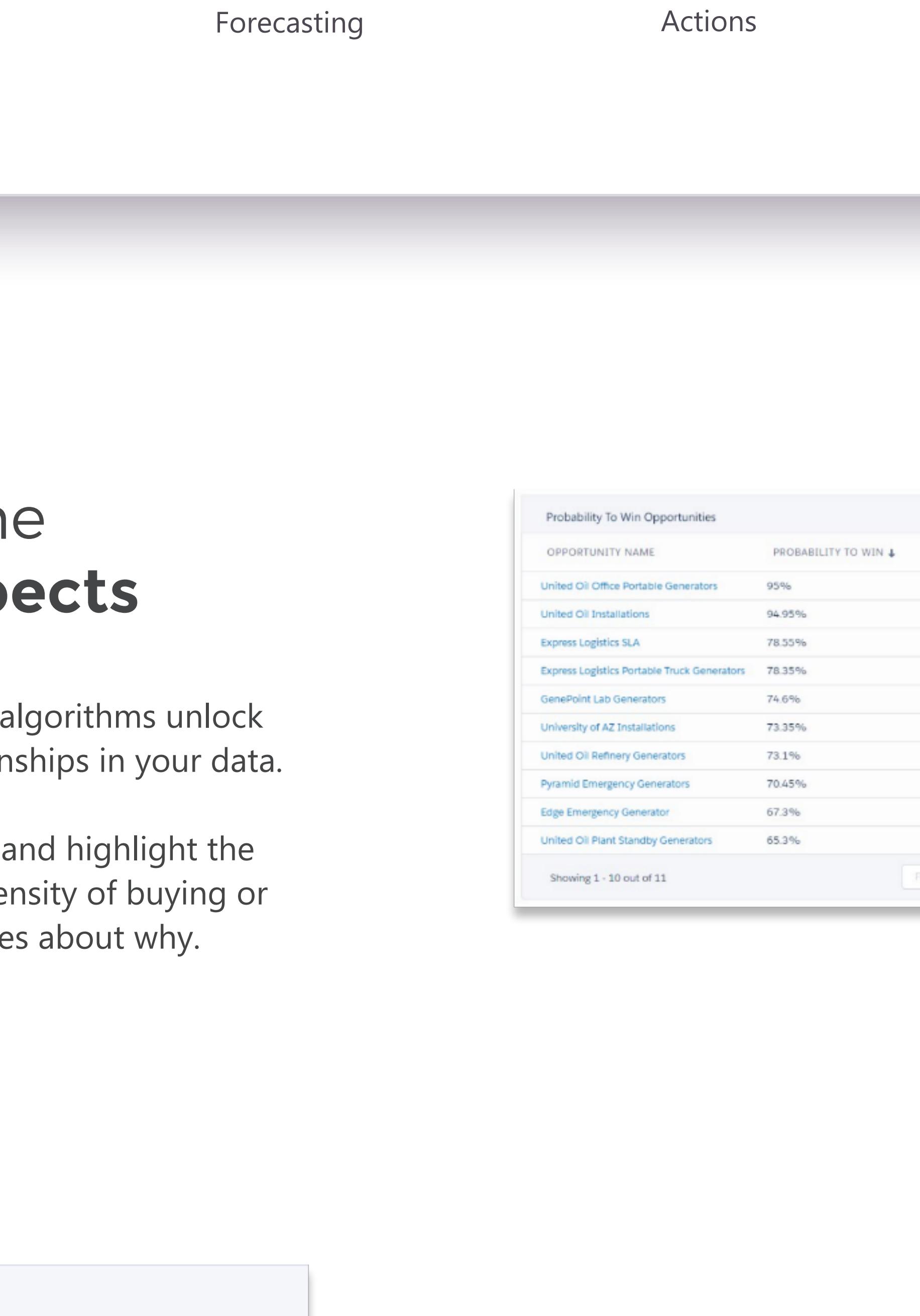
Act on opportunities most likely to buy and target customers most likely to leave.
Forcecast is focused on delivering Sales and Results.

[Watch Video](#)

Get a true reflection of your sales pipeline!

Forcecast is helping teams win more opportunities, keep customers for longer and increases the accuracy of forecasts.

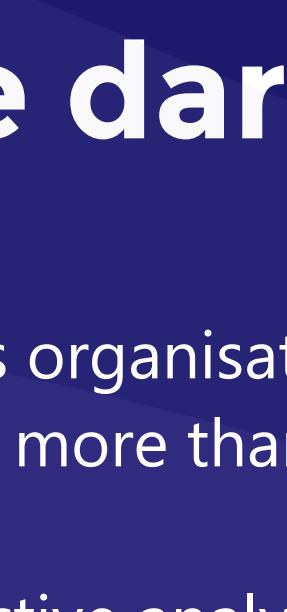
Available for 



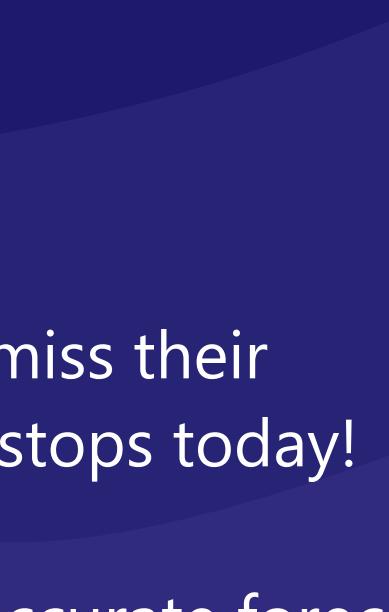
One size doesn't fit all

Every organisation is different. We understand companies customise and manage data in unique ways.

With Forcecast, we configure our solution to suit your needs so you can leverage your data, target the right accounts and make significant returns on your investment.



Opportunity Scores



Accurate Forecasting



Automated Actions



Campaign Management

We identify the hottest prospects

Powerful machine-learning algorithms unlock hidden patterns and relationships in your data.

We score each opportunity and highlight the ones with the highest propensity of buying or leaving and identify any clues about why.

OPPORTUNITY NAME	PROBABILITY TO WIN	OPPORTUNITY AMOUNT	FORECASTED AMOUNT	% SCORE CHANGE
United Oil Office Portable Generators	95%	\$120,000.00	\$120,000.00	▲ 100%
United Oil Installation	94.95%	\$270,000.00	\$270,000.00	▲ 100%
Express Logistics SLA	76.55%	\$120,000.00	\$120,000.00	▲ 100%
Express Logistics Portable Truck Generators	78.35%	\$60,000.00	\$60,000.00	■ -16.67%
General Logistics Generators	74.6%	\$60,000.00	\$60,000.00	▲ 100%
University of AD Installations	73.35%	\$120,000.00	\$120,000.00	▲ 100%
United Oil Refinery Generators	73.3%	\$270,000.00	\$270,000.00	▲ 100%
Pyramid Emergency Generators	70.45%	\$120,000.00	\$120,000.00	■ -16.67%
Edge Emergency Generator	63.3%	\$270,000.00	\$270,000.00	■ -16.67%
United Oil Plant Standby Generators	68.3%	\$400,000.00	\$400,000.00	▲ 100%

Stop forecasting in the dark

79% of sales organisations continually miss their forecasts by more than 10%. Well, that stops today!

Using predictive analytics, we provide accurate forecasts on your pipeline, allowing you to make clear decisions on how to prioritise your resources.

[Request a demo](#)

From hidden insights to actionable tasks

Providing insightful reports, build scheduled sales campaigns to target prioritised opportunities and accounts.

By adding automated actions, agents can focus on selling, not wasting time inputting data.

Attach & Assign

Automate & attach tasks to sales and renewal campaigns. Assign team members to follow up, take action & increase win-rates or renewal rates.

[Learn More](#)

Review & Retain

Review the report which highlights sales and renewal opportunities using predicted scores. Create Sales or Renewal campaigns.

[View Report](#)

[View Report](#)