

Sudhakar Immadisetty

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SAP BRIM Lead Consultant

Professional Summary:

8+ years of experienced SAP BRIM (SOM) Lead Consultant with 18+ years of overall SAP experience in designing and managing complex business processes and best practices in diversified business areas. Expertise spans of End-To-End project life cycles including planning, requirements, analysis, development, testing, release management and Production support.

- Expertise in analyzing and translating business requirements to SAP BRIM Solution. Experience End to End solution for **Subscription-To-Cash** and **Quote-to-cash** based scenarios in SAP BRIM suite.
- Experienced in configuration & customization of **S4Hana BRIM SOM** and **Convergent Invoicing**.
- Collaborated with all stake holders to ensure the business process and requirements, functional specifications and recommended SAP BRIM solutions by leveraging SAP Best practices.
- Expertise in business case generation, scoping, business process modelling, and Fit-Gap analysis.
- Deep understanding of end-to-end order lifecycle from quote to activation, Data models, SOM scenarios and BRIM modules in S4Hana.
- SOM Master data setup such as Business Partner, Contract account, Product Modelling, Pricing structure.
- Expert in Configuration and Customization of Subscription Order, Master agreement, Solution Quotation, Provider Contract. Setup ODI steps to distribute subscription contract documents to SAP CI / CC.
- Proficient in End-To-End process of SAP Convergent Invoicing & FICA – Contract, Billing Plans, Billable Item Management, Rate Plans (One Time, Recurring, Usage), BIT Class, Billing & Invoicing Processes, Rating, Customer account management, Payment Process, Dunning and disputes.
- Integration experience to SAP CC, Convergent Invoicing, FICA and CM.
- Expertise in SAP CRM One Order framework, MVC architecture, Multilevel Categorization, CRM Middleware.
- Expert design Integrations with other systems – PI/PO, EDI/IDoc, SOAP, CPI, OData API, BAPI.
- Experienced in SAP CRM tools - WebUI, GenIL, BOL, BDocs, UI Config, AET, EEWB, ERMS.
- Familiarity in enhancements using BADI, Exits, Enhancement Framework, BTE and FQEvents.
- Excellent communication and interpersonal skills. Strong analytical and Problem-solving skills. Ability to work independently and as a team.
- Effort Estimations, Scheduling, Tracking and Resource Management.
- Facilitated workshops, training sessions and manage testing activities.

Projects Experience:

Liberty Latin America (LLA Inc) | AevitasIT, TX, USA

Jun 2024 - Till date

SAP BRIM SOM Lead Consultant | S4Hana, SAP SOM, SAP CC, SAP CI, SAP FI-CA

Liberty Latin America is the largest communications provider across Latin America and the Caribbean region for B2B and B2C business. Its portfolio includes communications, high-speed connectivity, entertainment, wireless, fleet tracking, and cloud hosting services. LLA serves a wide range of customers, including individuals, Government Organizations, Small enterprises, MNCs, and Partners.

Responsibilities:

- Collaborated with all stakeholders to gather Order management requirements, perform fit-gap analysis and translate them into BRIM SOM solution design.
- Led the end-to-end SAP SOM implementation, configuration and enhancements to support functionality of contract-based processes. Responsible for preparing functional specifications, data flow and design documents.

- Design and setup Master data such as Business partner, contract account, product modelling including creation and changes within SOM processes.
- Design and configure Product modelling and pricing structure.
- Configuration and customization of transaction types & item categories for generating SOM based documents - Master Agreement, Orders, Provider Contract, Solution Quotations.
- Setup Contract change process using BTMF (Business Transaction Maintenance Framework) framework.
- Worked on integration with SAP CC (CCM, charge plans), SAP CI (Provider Contract, Billing Plan, Billable Item Class, Billing & Invoicing Process) and ensure accurate billing & Invoicing.
- Design model for Contract distribution using ODI framework to SAP CC and SAP CI.
- Developed functional specification for enhancements, integrations and other RICEF objects.
- Lead and coordinate testing phases including Functional, integration and UAT to validate SOM scenarios.
- Post-implementation support – Troubleshoot and resolved issues.
- Documented user guides, training materials and process workflows for end users.

Maxis | HTC Global Services

Mar 2021 to May 2024

SAP BRIM SOM Consultant

Project: SAP BRIM implementation & Support

Responsibilities:

- Responsible for gathering business requirements and assisting in End-to-End SOM business process design.
- Responsible for creating functional specifications and mapping specifications for SAP SOM solution.
- Managed the End-to-End order lifecycle from quote to activation, ensuring data integrity and billing readiness across integrated systems.
- Configuration and customization of transaction types & item categories for Provider Order, Master Agreement, Provider Contract. Distribution of contract to CC / CI using ODI (Order Distribution Infrastructure) to calculate rating and charging for the Billing and Invoicing.
- Design and setup of Product master, Price plans and integration with SAP Convergent Charging using Cross Catalog Mapping.
- Design and develop integrations with other system to capture orders into SAP SOM.
- Design Configuration & Customization for Billing, Invoicing Process. Setting up of Billing Plan, Billable Item Class, Subprocess, Invoice category and Invoice Functions.
- Led Blueprinting, Preparation, testing and Go-Live of SAP SOM implementation. Responsible for Master data cutover activities and Data Migration loads.
- Design & Developed RICEF objects related to Subscription process.
- Facilitate testing (Unit, Integration and UAT) activities and resolve issues accordingly.
- Production support - Troubleshoot issues raised and resolve issues accordingly. Manage tickets and close as per Service Level agreement.

Prudential Insurance | HTC Global Services

Oct 2012 to Feb 2021

SAP Functional Lead

SAP SOM Functional:

- Responsible for design, Configuration and documentation of the To-Be design related to SAP SOM.
- Configured Business Partner, Product Master data and Contract account set up for SOM functionality.
- Configured and Customized subscription related transaction types and item categories.
- Define and Configuration of Contract change process using BTMF (Business transaction Maintenance Framework) and pricing plans.
- Provider order, Provider contract distribution to SAP CI (Convergent Invoicing) and SAP CC.

- Configured SAP CI Billing Plan, Billable Item Class, Invoicing and Posting functions.
- Designed the test plans and test strategy including multiple systems integrations.
- Integration discussions with business stake holders, other functional teams and external parties.

SAP CRM Functional

- Designed and configured SAP CRM system - Responsible for End-To-End delivery of SAP CRM interaction center for multi-channel integration (Customer Care, Emails, Chat, Walk-In, Distribution Channels).
- Responsible for all customization of Service functionalities, Org Set up and Business Partner Roles.
- Configured and customization of Business Partner, Partner Processing, Partner ID numbers, Product, Status Management, Date Profiles and Alerts. Set up Multilevel Categorization, SLA profiles, Service Profiles and Response Profiles.
- Enhanced various WebUI components for Inbox, Service request, Account Identification, Product, Email, Sales Transactions using component workbench as per requirements.
- Design integrations of SAP CRM system to SAP & other non-SAP systems.
- Responsible for functional specifications of customization of various RICEF (Reports, Interfaces, Conversions, Enhancements, Forms) objects.
- Effort estimation and workload distribution to the resources. Tracking issues and ensure resolved within SLA. Prepared user documentation, testing strategy and cutover activities.

TXU Energy | HCL- Axon, USA

Jun 2009 to Sep 2012

SAP Techno-Functional | SAP ECC, SAP CRM

Responsibilities:

- Analyze business requirements and prepared functional specification and high-level technical specifications. Collaborate with SMEs, other team leads, and Business stake holders to ensure the requirements.
- Provide Day to Day direction to the team and regular project status to the business stake holders.
- Performed master data migration activities from legacy system to SAP IS-U and sync to SAP CRM.
- Configured Business partners, Contract account and contract in IS-U & SAP CRM systems.
- Design and development objects for Customer information as Customer account data, Billing, Payment, Invoice, Usage information and contract information.
- Designed and developed various interfaces to non-SAP systems using BAPI/EDI.
- Worked on CRM WebUI, One Order framework and MVC architecture in SAP CRM.
- Setup Org structure, Business Roles, Functional Profiles, Navigation Bar, Work Centers, and Target links in SAP CRM.
- Enhanced the SAP CRM standard components, Views, Overview Pages and created new components.

Smith's Detection | HCL-AXON

Aug 2008 to May 2009

SAP Techno-Functional

Responsibilities:

- Analyzed business requirements and prepared functional specifications.
- Configured and customizations for order-to-cash process – Quotation, Orders, Billing, and Invoice.
- Designed master data setup and migration strategy.
- Tracking and monitoring of developmental objects and ensuring delivery within the time specified.
- Facilitated Testing (Unit, Functional, and Integration Testing) along with business users & technical team.
- Worked on Enhancements, Interfaces and Forms.

Hewlett-Packard, TX, USA

Jan 2007 to July 2008

SAP Technical Consultant

Responsibilities:

- Requirement Gathering session with functional consultants, Users and created technical specifications.

- Coding, Unit testing and supporting the team in SIT & UAT phases.
- Designed and developed multiple ABAP RICEF objects.
- Peer review of code of others and subsequent Transport approvals.

Coleman Inc.**Oct 2005 to Dec 2006****SAP Consultant**

- Significantly involved in developing and testing enhancements, interfaces, reports, and forms.
- Responsible for the technical objects deliverables and converting functional specifications into technical specifications.
- Implemented enhancements using BADI, User Exits, BTE, Pricing Routines, and FQEvents.

Education :

- Master's in technology, NIT Warangal, India
- Bachelor of Engineering, Andhra University, Visakhapatnam, India