

SHREYA
SENIOR SAP CONSULTANT

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PROFESSIONAL SUMMARY:

- **SAP-certified Senior Consultant** with **over 10 years of experience** in implementing, configuring, and optimizing **SAP SD, MM, and PP modules** to streamline business processes.
- Expertise in optimizing the **order-to-cash (O2C) process** within **SAP SD**, ensuring seamless integration across **sales order management, billing**, and financial accounting to improve operational efficiency.
- Extensive experience in configuring and maintaining key **SAP PP** components such as **Material Master, Bill of Materials (BOM), Work Centers, and Routing** to enhance **production planning** and streamline manufacturing operations.
- Proven track record in automating **SAP SD workflows** using **Business Workflow** and **SAP Workflow Builder** to improve approval processes, **order management**, and customer service operations.
- Strong background in configuring and managing **procurement processes**, including **Purchase Requisitions (PR), Purchase Orders (PO), and RFQs**, ensuring efficient integration with accounts payable and vendor management systems.
- In-depth experience with **inventory management**, including **Goods Receipt (GR), Goods Issue (GI), stock transfers**, and transfer postings to ensure accurate inventory tracking and real-time stock updates.
- Expertise in developing and optimizing **billing and invoicing processes** within **SAP SD**, including creating billing documents and revenue recognition in compliance with accounting standards.
- Proficient in configuring and customizing **SAP SD functionalities**, using user exits and **Business Add-Ins (BADIs)** to address complex business requirements and system enhancements.
- Extensive experience in managing **Demand Planning and Forecasting** within **SAP PP**, integrating **Sales and Operations Planning (SOP)** to align production schedules with business needs.
- Skilled in configuring and managing **vendor management** functions within **SAP MM**, including **Vendor Master, Source List, Quota Arrangement, and Vendor Evaluation** for efficient supplier management.
- Adept at developing **SAP SD** custom reports using **ABAP queries** and **SAP Query tools**, delivering real-time insights to stakeholders on sales performance and customer order trends.
- Expertise in working with **EDI and IDoc** Interfaces to enable seamless communication between **SAP PP** and external systems, facilitating automated order processing and supply chain integration.
- Proficient in implementing and optimizing **tax configurations** in **SAP MM** to align with local and international tax laws, ensuring accurate tax calculation across various regions.
- Skilled in configuring and maintaining release strategies for **Purchase Requisitions (PR)** and **Purchase Orders (PO)**, integrating approval workflows to enforce budgetary controls and policy compliance.
- Experienced in implementing and managing **SAP SD** custom enhancements such as **rebate agreements, variant pricing** for configurable products, and partner determination processes for improved **sales order** accuracy.
- Expertise in configuring and managing intercompany sales processes in **SAP SD**, including intercompany **billing** and stock transfers to support multinational business operations and proper revenue recognition.
- Proficient in the transition and configuration of **SAP SD** in **SAP S/4HANA**, enabling enhanced performance, real-time data processing, and advanced analytics for **sales and distribution processes**.
- Proven ability to collaborate with cross-functional teams to configure **SAP SD system** settings for sales campaigns, promotions, and seasonal offers, driving business growth and improving customer satisfaction.
- Skilled in designing and managing **SAP SD order** cancellation and rejection processes, ensuring seamless handling of order modifications, cancellations, and refund processing while maintaining data integrity.
- Expertise in integrating **SAP MM** with **SAP Ariba** for enhanced supplier collaboration, contract management, and supply chain visibility.
- Strong experience in leading **SAP SD** data migration activities, ensuring accurate extraction, transformation, and loading (ETL) of **sales master data** and transactional data during system implementations and upgrades.

TECHNICAL SKILLS:

SAP Modules	SAP SD (Sales and Distribution), SAP MM (Materials Management), SAP PP (Production Planning), SAP S/4HANA, SAP Fiori, SAP Ariba, SAP PP-PI, SAP Workflow Builder, SAP Business Workflow
Core SAP Functional Areas	Order-to-Cash (O2C), Procurement Process, Inventory Management, Billing & Invoicing, Vendor Management, Sales and Operations Planning (SOP), Intercompany Sales, Production Planning, Credit Management
SAP Configuration & Customization	Material Master, Bill of Materials (BOM), Work Centers, Routing, Vendor Master, Purchase Requisition (PR), Purchase Order (PO), Request for Quotation (RFQ), Delivery Processes, Goods Receipt (GR), Goods Issue (GI), Pricing Strategies, Tax Configuration,
SAP Enhancements	User Exits, BADIs (Business Add-Ins), SmartForms, SAP Scripts, Variant Configuration, Custom Reports (ABAP Queries, SAP Query tools)

Business Processes	Rebate Agreements, Variant Pricing, Order Management, Credit Management, Billing Document Creation, Revenue Recognition, Demand Planning, Forecasting, Supplier Performance Monitoring
Integration & Interfaces	EDI, IDoc Interfaces, SAP SD and external systems (e-commerce platforms), SAP MM with SAP Ariba, SAP PP with external systems (Manufacturing Execution Systems), Stock Transport Orders (STO)
System Performance & Optimization	Workflow Automation (SAP Workflow Builder), Approval Workflows, System Performance Optimization, System Logs Analysis, SAP SD Performance Tuning
Data Migration	SAP SD Data Migration (ETL), Sales Master Data, Transactional Data Migration, UAT (User Acceptance Testing), Regression Testing
Technology & Tools	ABAP (Advanced Business Application Programming), SAP Fiori Apps, SAP PP-PI (Process Industries), SAP Query Tools, SAP Scripts, SAP SmartForms, SAP S/4HANA

PROFESSIONAL EXPERIENCE:

Client: Nestle, New York, United States

Jul 2021 – Present

Role: Senior SAP Consultant

Responsibilities:

- Optimized the **order-to-cash (O2C) process** in **SAP SD**, ensuring seamless integration between **sales order management**, **billing**, and **financial accounting** to improve operational efficiency.
- Configured and maintained **Material Master**, **Bill of Materials (BOM)**, **Work Centers**, and **Routing** to optimize production planning and ensure seamless manufacturing operations.
- Configured and customized **procurement processes**, including **Purchase Requisition (PR)**, **Purchase Order (PO)**, and **Request for Quotation (RFQ)**, ensuring seamless integration with accounts payable and vendor management.
- Managed inventory operations, such as **Goods Receipt (GR)**, **Goods Issue (GI)**, stock transfers, and transfer postings, ensuring accurate inventory tracking and real-time stock updates.
- Developed and optimized **billing** and invoicing processes, including the creation of **billing documents** and revenue recognition, ensuring proper financial tracking and compliance with accounting standards.
- Customized **SAP SD** functionalities by utilizing user exits and **Business Add-Ins (BADIs)** to meet specific business needs and enhance the system's capabilities for complex requirements.
- Monitored and maintained the integrity of **sales-related master data**, including pricing conditions, customer records, and **material master data**, ensuring accurate and timely processing of sales orders.
- Automated **SAP SD workflows** using **Business Workflow** and **SAP Workflow Builder**, enhancing approval processes, order management, and customer service operations.
- Configured and optimized vendor management functions, including **Vendor Master**, **Source List**, **Quota Arrangement**, and **Vendor Evaluation**, ensuring efficient supplier selection and performance monitoring.
- Developed and tested **SAP SD** custom reports using **ABAP** queries and **SAP Query** tools to provide stakeholders with real-time insights into sales performance and customer order trends.
- Worked with **EDI** and **IDoc** Interfaces to facilitate seamless communication between **SAP PP** and external vendors, suppliers, and logistics partners for automated order processing.
- Provided **SAP PP training** and support to end users, business stakeholders, and production planners by conducting workshops, documentation, and user acceptance testing (**UAT**) sessions.
- Implemented **Shop Floor Control** by monitoring order execution, integrating with **Manufacturing Execution Systems (MES)**, and ensuring real-time tracking of production progress.
- Managed credit management processes within **SAP SD** by setting up **credit limits**, performing **credit checks**, and ensuring proper credit exposure management to mitigate financial risk for the organization.

Environment: SAP SD, Material Master, Bill of Materials (BOM), Work Centers, Routing, Purchase Requisition (PR), Purchase Order (PO), Request for Quotation (RFQ), Goods Receipt (GR), Goods Issue (GI), Transfer Postings, Billing, Invoicing, SAP SD User Exits, Business Add-Ins (BADIs), SAP Workflow, SAP Workflow Builder, Planned Independent Requirements (PIR), Sales and Operations Planning (SOP), Vendor Master, Source List, Quota Arrangement, Vendor Evaluation, ABAP, SAP Query, EDI, IDoc, SAP PP, SAP Workflow Solutions, Shop Floor Control, Manufacturing Execution Systems (MES).

Client: AbbVie Inc., North Chicago, Illinois

May 2019 – Jun 2021

Role: SAP Consultant

Responsibilities:

- Configured and managed the **sales order processing flow**, including creation, modification, and tracking of sales orders to ensure timely and accurate order fulfillment in alignment with business requirements.
- Developed and managed **SAP PP Enhancements** using **BADIs**, user exits, and custom developments in collaboration with **SAP ABAP** developers to meet complex business requirements.
- Streamlined **delivery processes** by configuring and managing delivery creation, transportation planning, and **goods issue** processes, improving overall logistics efficiency and reducing processing time.

- Implemented and automated **invoice verification processes**, ensuring three-way matching between **Purchase Order**, **Goods Receipt**, and **Invoice Receipt** to improve payment accuracy and compliance.
- Designed and executed **Material Requirements Planning (MRP)** strategies by setting up **MRP** controllers, lot-sizing procedures, safety stocks, and procurement types to optimize inventory and production efficiency.
- Optimized **Production Order Processing**, including order creation, scheduling, release, confirmation, and goods movement to enhance production tracking and **shop floor efficiency**.
- Configured **Capacity Planning** and Leveling to ensure optimal workload distribution across work centers, minimizing bottlenecks and improving overall production efficiency.
- Worked with **SAP S/4HANA PP** and **SAP Fiori Apps** to modernize **production planning workflows**, enhance reporting capabilities, and improve user experience for production planners.
- Configured and managed intercompany **sales processes**, including **intercompany billing** and stock transfers, to support multinational business operations and ensure proper revenue recognition.
- Implemented **Batch Management** and **Serial Number Management**, ensuring traceability and compliance with quality standards for raw materials and finished goods.
- Configured **SAP PP settings** and customizations, including order types, scheduling parameters, and backflushing, to align with business-specific production planning needs.
- Conducted **SAP MM debugging** and technical analysis, identifying and resolving issues related to procurement, inventory, and integration with financial modules.
- Implemented rebate agreements and condition contracts in **SAP SD** to automate incentive programs, ensuring accurate calculations and payouts for customers based on predefined rebate conditions.
- Managed **Variant Configuration** for complex manufacturing processes by defining characteristics, dependencies, and object dependencies in **SAP PP** to support product customization.
- Developed and customized **SAP MM user exits**, **BAPIs**, and **BADIs**, enabling enhanced business functionalities and seamless process automation.
- Implementation of **pricing** strategies, incorporating discounts, surcharges, and special pricing agreements, and optimized **pricing** conditions to ensure compliance with client-specific business models.

Environment: SAP PP, BADIs, SAP ABAP, SAP S/4HANA, SAP Fiori, SAP SD, SAP MM, Material Requirements Planning (MRP), SAP Fiori Apps, Capacity Planning, Leveling, SAP SD system settings, intercompany sales processes, Batch Management, Serial Number Management, customer hierarchies, Variant Configuration, SAP MM debugging, BAPIs, BADIs, pricing strategies.

Client: Future Group India, Mumbai, India

Aug 2017 – Jan 2019

Role: SAP Consultant

Responsibilities:

- Implemented **tax configuration** and procedures to align with local and international tax laws, ensuring accurate tax calculation for various regions, countries, and business scenarios.
- Designed and configured **SAP MM** organizational structure, including plants, storage locations, purchasing groups, and valuation areas to align with business processes.
- Implemented and maintained output determination procedures for order confirmations, delivery notes, and invoices, ensuring timely and accurate document generation for internal and customer-facing communication.
- Managed partner determination processes by **configuring partner functions (sold-to party, ship-to party)** within the sales order cycle to ensure proper partner relationships and data mapping.
- Performed **Stock Transport Order (STO)** configuration and execution, enabling seamless stock movements between plants, storage locations, and company codes.
- Developed and managed **SAP SD order** cancellation and rejection processes, ensuring seamless handling of order modifications, cancellations, and refund processing while maintaining data integrity.
- Configured **SAP SD automatic packing** functionality within delivery processing, optimizing warehouse and logistics operations by streamlining **packaging material** determination and handling unit management.
- Automated **workflow approvals** for **Purchase Requisitions** and **Purchase Orders**, enhancing process efficiency and ensuring compliance with procurement policies.
- Developed and customized **SmartForms** and **SAP Scripts** for **purchase orders**, **invoices**, and **goods receipt** documents, ensuring clear and standardized document layouts.
- Created of **SAP SD** with external e-commerce platforms, ensuring seamless synchronization of sales data, order information, and inventory updates to support online sales operations.
- Integrated **SAP MM** with **SAP Ariba**, enabling **cloud-based procurement**, supplier collaboration, and contract management for enhanced supply chain visibility.
- Designed and generated custom and standard **SAP SD reports**, including **sales order** status, **delivery status**, and **billing** reports, to provide key performance indicators and actionable insights for business decision-making.

Environment: SAP MM, SAP SD, Stock Transport Order (STO), SAP Ariba, SmartForms, SAP Scripts, SAP SD with external e-commerce platforms, SAP Output Determination, SAP Partner Determination, SAP SD Order Cancellation, SAP SD Automatic Packing, SAP Workflow, Purchase Requisitions, Purchase Orders, SAP Reports.

Responsibilities:

- Managed the **return order** and **refund processes** by configuring the **return delivery process**, handling customer returns, ensuring efficient management of exchanges and refunds in accordance with business policies.
- Designed and managed **SAP SD** user roles and authorization profiles, ensuring compliance with security policies preventing unauthorized access to critical sales and billing data.
- Conducted **SAP SD system testing, user acceptance testing (UAT)**, and regression testing during system upgrades, ensuring system stability and minimizing disruptions to business operations.
- Coordinated transportation management activities, including configuring transportation routes, transportation planning, and logistics execution, to optimize delivery scheduling and reduce transportation costs.
- Optimized **SAP SD** performance by analyzing system logs, troubleshooting order processing delays, and implementing system enhancements to improve processing speed and reduce transaction failures.
- Provided end-user training and documentation on **SAP SD** functionalities, enabling sales and customer service teams to efficiently utilize the system for order processing and billing.
- Led **SAP SD data migration** activities, ensuring accurate extraction, transformation, and loading (**ETL**) of sales master data and transactional data during system implementations and upgrades.
- Configured of variant pricing for configurable products within **SAP SD**, ensuring correct product configuration and pricing based on customer requirements for customized sales orders.

Environment: SAP SD, transportation management, logistics execution, return order process, SAP user roles, authorization profiles, system testing, user acceptance testing (UAT), regression testing, system optimization, ETL, variant pricing.

EDUCATION: Jawaharlal Nehru Technology University, Hyderabad, TS, India

BTech in Computer Science and Engineering, June 2010 - May 2014