

GM% by Quarters (sub_zone)

FILTERS

FY 2019

GM % Sub Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.0%	42.2%		42.6% 42.5%	42.6%
India	42.5%	42.2%		42.0% 42.5%	42.4%
NA	35.1%	35.4%		35.4% 35.7%	35.4%
NE	36.6%	37.0%		36.5% 36.6%	36.7%
ROA	44.5%	44.3%		44.0% 44.5%	44.4%
SE	44.5%	44.1%		44.0% 44.2%	44.2%

FILTERS

FY 2020

GM % Sub Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.3%	43.0%		42.8% 41.8%	42.8%
India	32.3%	32.1%		32.4% 32.0%	32.2%
NA	39.9%	40.1%		39.1% 39.7%	39.8%
NE	37.6%	37.8%		38.5% 37.7%	37.8%
ROA	38.4%	38.3%		38.8% 37.7%	38.2%
SE	38.5%	37.3%		38.2% 37.8%	37.9%

FILTERS

FY 2021

GM % Sub Zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	39.0%	37.8%		38.3% 38.0%	38.3%
India	32.3%	31.8%		31.9% 32.0%	32.0%
NA	37.1%	37.4%		37.5% 37.4%	37.3%
NE	37.9%	38.7%		38.2% 38.3%	38.3%
ROA	38.5%	38.4%		38.1% 38.1%	38.3%
SE	38.6%	38.3%		38.6% 38.5%	38.5%