# **Code X** - Marketing Analytics

#### **Demographics**



Get a quick snapshot of participant distribution by age group, gender, and location.

### Consumer Preferences



Understand key consumer choices — price, packaging, time, and reason for consumption.

### **Competition Analysis**



Compare Code X with existing brands on taste, health concerns, and overall consumer experience.

#### **Marketing View**



Analyze consumer buying and consumption behavior to uncover marketing opportunities for Code X.

### Purchasing Behavior



Discover why, where, and how consumers buy — including brand perception and product expectations.

#### **Performance**



Track how consumers perceive and respond to Code X across key behavioral metrics.

# **Demographics**

Current\_brands 

All

Gender 

All

City Category

Tier 1 Tier 2

Ahmedabad

**Bangalore** 

Chennai

Delhi

Hyderabad

Jaipur

Kolkata

Lucknow

Mumbai

Pune

Age ×

10K
Count Respondents

ss

Marketing Channels Marketing channels 15-18 19-30 31-45 46-65 65+ **Total** Online ads 707 2666 490 109 48 4020 94 608 408 78 37 1225 Other Outdoor billboards 117 585 431 28 1226 Print media 371 310 57 28 841 TV commercials 495 1290 737 117 49 2688 2376 426 **Total** 1488 5520 190 10000

Respondents by Gender

1K (5.1%)

Gender

Male

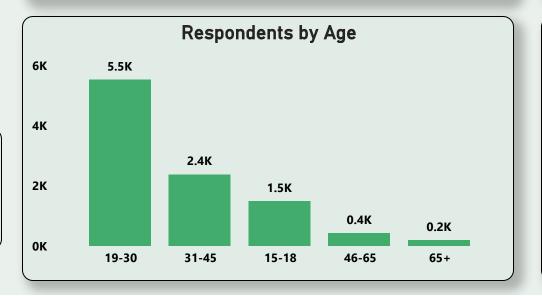
Female

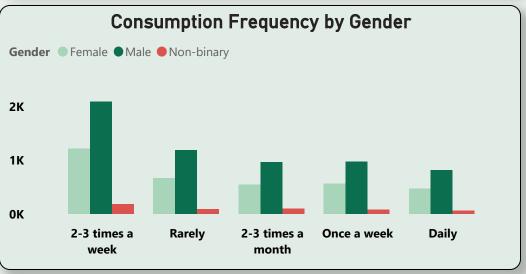
Non-binary

980

CodeX Respondents

3.3
CodeX Avg Taste exp





#### **Consumer Preferences**





City Category

Tier 1 Tier 2

**Ahmedabad** 

**Bangalore** 

Chennai

Delhi

**Hyderabad** 

**Jaipur** 

Kolkata

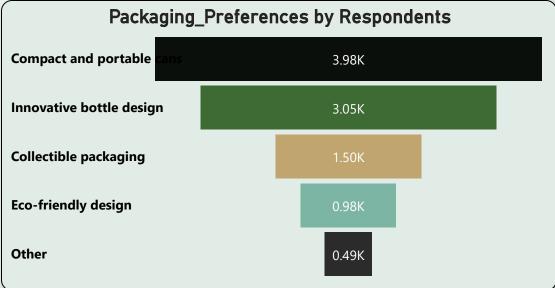
Lucknow

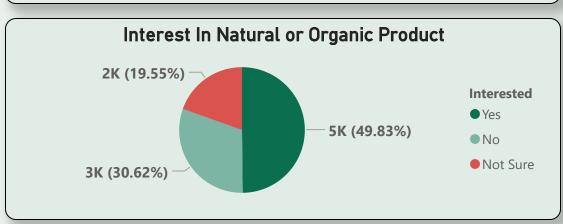
Mumbai

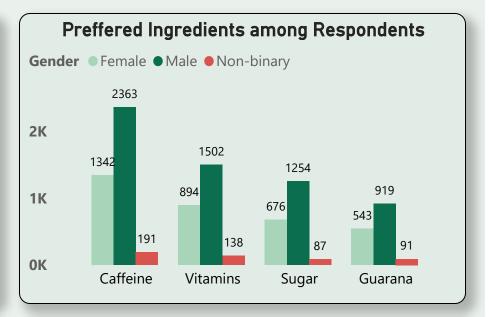
Age All

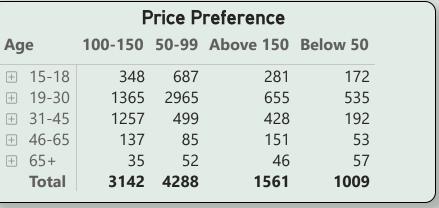
3.3 **CodeX Avg Taste Exp** 

980 **CodeX Respondents** 





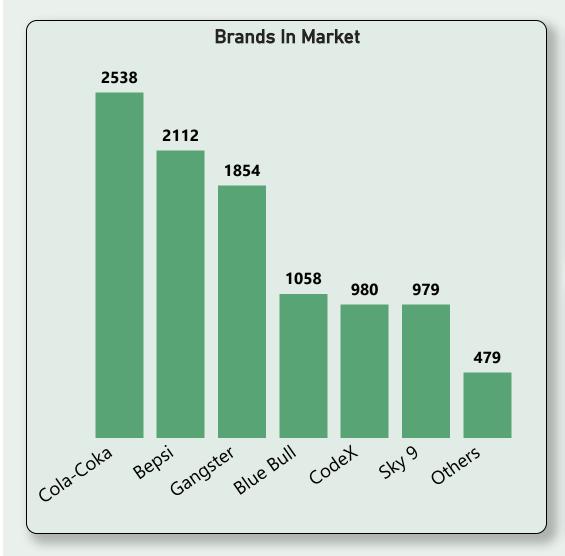


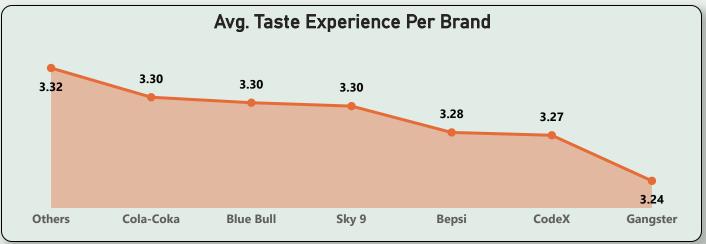


# **Competition Analysis**

| Gender | Cit | y Category |        | 1 | Age | ~ |
|--------|-----|------------|--------|---|-----|---|
| All    |     | Tier 1     | Tier 2 |   | All | ~ |

| Ahmedabad | Bangalore Chennai | Delhi | Hyderabad | Jaipur | Kolkata | Lucknow | Mumbai | Pune |  |
|-----------|-------------------|-------|-----------|--------|---------|---------|--------|------|--|
|-----------|-------------------|-------|-----------|--------|---------|---------|--------|------|--|





|              | Reasons for Choosing the Brands                    |  |   |   |  |  |  |  |
|--------------|--|--|---|---|--|--|--|--|
| Availability | Brand reputation                                   | Effectiveness  | Other   | Taste/flavor preference   |  |  |  |  |
| 19.8%        | 27.3%  | 16.1%  | 16.8%   | 20.0%   |  |  |  |  |
| 17.0%        | 27.3%  | 17.7%  | 15.6%   | 22.4%   |  |  |  |  |
| 19.9%        | 26.4%  | 18.0%  | 17.1%   | 18.6%   |  |  |  |  |
| 20.1%        | 24.3%  | 17.1%  | 17.7%   | 20.9%   |  |  |  |  |
| 18.3%        | 27.6%  | 18.2%  | 16.7%   | 19.3%   |  |  |  |  |
| 18.0%        | 29.2%  | 18.2%  | 16.5%   | 18.2%   |  |  |  |  |
| 18.6%        | 26.6%  | 19.2%  | 15.8%   | 19.8%   |  |  |  |  |
|              | 19.8%<br>17.0%<br>19.9%<br>20.1%<br>18.3%<br>18.0% | 19.8% 27.3%<br>17.0% 27.3%<br>19.9% 26.4%<br>20.1% 24.3%<br>18.3% 27.6%<br>18.0% 29.2% | 19.8%       27.3%       16.1%         17.0%       27.3%       17.7%         19.9%       26.4%       18.0%         20.1%       24.3%       17.1%         18.3%       27.6%       18.2%         18.0%       29.2%       18.2% | 17.0%       27.3%       17.7%       15.6%         19.9%       26.4%       18.0%       17.1%         20.1%       24.3%       17.1%       17.7%         18.3%       27.6%       18.2%       16.7%         18.0%       29.2%       18.2%       16.5% |  |  |  |  |

# **Marketing View**

| Current_brands | ~ |
|----------------|---|
| All            | \ |

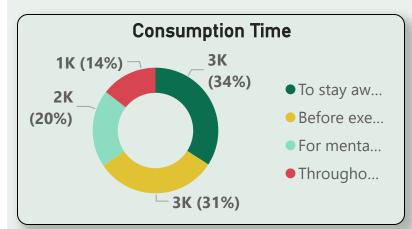
Gender

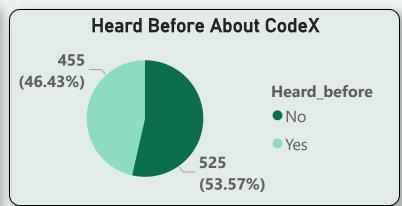
All

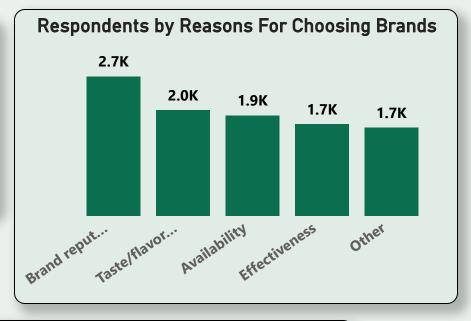
**City Category** 

Tier 1 Tier 2









|                | Current Brai | nds In Mar | ket     |          |
|----------------|--------------|------------|---------|----------|
| Current_brands | Dangerous    | Effective  | Healthy | Not sure |
| Bepsi          | 504          | 615        | 468     | 525      |
| Blue Bull      | 239          | 309        | 213     | 297      |
| CodeX          | 214          | 286        | 220     | 260      |
| Cola-Coka      | 554          | 752        | 567     | 665      |
| Gangster       | 415          | 512        | 454     | 473      |
| Others         | 107          | 138        | 116     | 118      |
| Sky 9          | 205          | 297        | 205     | 272      |
| Total          | 2238         | 2909       | 2243    | 2610     |

| Marketing Channels |       |       |       |       |     |       |  |  |
|--------------------|-------|-------|-------|-------|-----|-------|--|--|
| Marketing_channels | 15-18 | 19-30 | 31-45 | 46-65 | 65+ | Total |  |  |
| ⊕ Online ads       | 707   | 2666  | 490   | 109   | 48  | 4020  |  |  |
| ⊕ Other            | 94    | 608   | 408   | 78    | 37  | 1225  |  |  |
| ⊕ Outdoor          | 117   | 585   | 431   | 65    | 28  | 1226  |  |  |
| ⊕ Print media      | 75    | 371   | 310   | 57    | 28  | 841   |  |  |
|                    | 495   | 1290  | 737   | 117   | 49  | 2688  |  |  |
| Total              | 1488  | 5520  | 2376  | 426   | 190 | 10000 |  |  |
|                    |       |       |       |       |     |       |  |  |

# **Purchasing Behavior**

**Bangalore** 

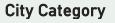
Ahmedabad



Hyderabad



Lucknow



Pune

Tier 1 Tier 2

Age

All

| Purchasing Locationss |       |  |  |  |  |  |
|-----------------------|-------|--|--|--|--|--|
| Supermarkets          | 44.9% |  |  |  |  |  |
| Online retailers      | 25.5% |  |  |  |  |  |
| Gyms and fitness ce   | 14.6% |  |  |  |  |  |
| Local stores          | 8.1%  |  |  |  |  |  |
| Other                 | 6.8%  |  |  |  |  |  |

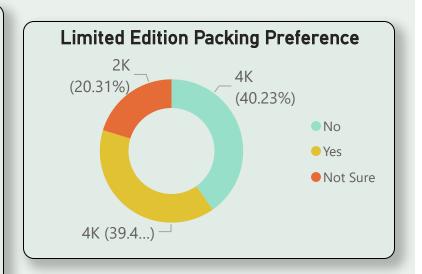
Chennai

Delhi

| City      | Negative | Neutral | Positive | Total |
|-----------|----------|---------|----------|-------|
| Ahmedabad | 149      | 208     | 99       | 456   |
| Bangalore | 418      | 1844    | 566      | 2828  |
| Chennai   | 126      | 615     | 196      | 937   |
| Delhi     | 74       | 210     | 145      | 429   |
| Hyderabad | 266      | 1191    | 376      | 1833  |
| Jaipur    | 106      | 163     | 91       | 360   |
| Kolkata   | 67       | 393     | 106      | 566   |
| Lucknow   | 53       | 84      | 38       | 175   |
| Mumbai    | 228      | 847     | 435      | 1510  |
| Pune      | 282      | 419     | 205      | 906   |
| Total     | 1769     | 5974    | 2257     | 10000 |
|           |          |         |          |       |

Jaipur

Kolkata



| Consumption Situations |  |  |  |  |   |
|------------------------|--|--|--|--|---|
| 15-18                  | 19-30                                  | 31-45  | 46-65  | 65+  | Total   |
| 33                     | 168                                    | 70   | 20   | 6  | 297   |
| 73                     | 285                                    | 107  | 20   | 6  | 491   |
| 204                    | 809                                    | 383  | 54   | 37   | 1487  |
| 680                    | 2471                                   | 1065   | 190  | 88   | 4494  |
| 498                    | 1787                                   | 751  | 142  | 53   | 3231  |
| 1488                   | 5520                                   | 2376   | 426  | 190  | 10000   |
|                        | 15-18<br>33<br>73<br>204<br>680<br>498 | 15-18 19-30<br>33 168<br>73 285<br>204 809<br>680 2471<br>498 1787 | 15-18 19-30 31-45  33 168 70 73 285 107 204 809 383 680 2471 1065 498 1787 751 | 15-18     19-30     31-45     46-65       33     168     70     20       73     285     107     20       204     809     383     54       680     2471     1065     190       498     1787     751     142 | 15-18     19-30     31-45     46-65     65+       33     168     70     20     6       73     285     107     20     6       204     809     383     54     37       680     2471     1065     190     88       498     1787     751     142     53 |

| Price Preference |       |       |       |       |     |       |
|------------------|-------|-------|-------|-------|-----|-------|
| Price_range      | 15-18 | 19-30 | 31-45 | 46-65 | 65+ | Total |
| 100-150          | 348   | 1365  | 1257  | 137   | 35  | 3142  |
| 50-99            | 687   | 2965  | 499   | 85    | 52  | 4288  |
| Above 150        | 281   | 655   | 428   | 151   | 46  | 1561  |
| Below 50         | 172   | 535   | 192   | 53    | 57  | 1009  |
| Total            | 1488  | 5520  | 2376  | 426   | 190 | 10000 |

Mumbai

#### **Code X Performance**

Heard\_before 

All

Age ✓

Gender ×

**City Category** 

Tier 1 Tier 2

Ahmedabad

Bangalore

Chennai

Delhi

Hyderabad

Jaipur

Kolkata

Lucknow

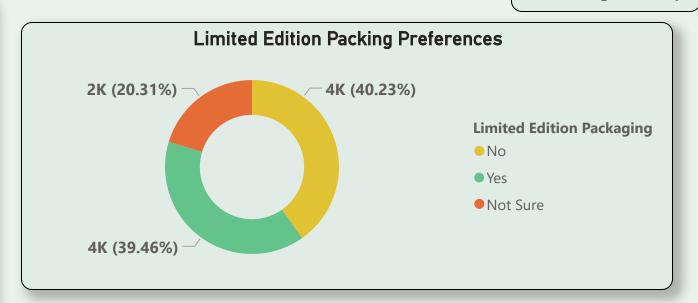
Mumbai

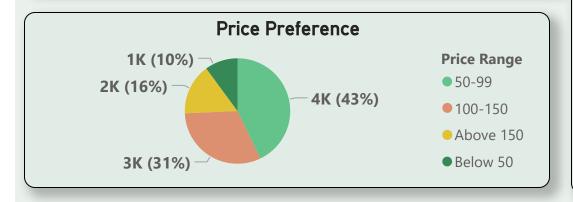
Pune

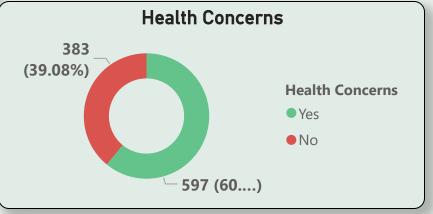
3.3

**CodeX Avg Taste Exp** 

| City Wise Feedback For Availability |                                 |                                |  |  |  |  |
|-------------------------------------|---------------------------------|--------------------------------|--|--|--|--|
| City                                | <b>Availability Respondents</b> | <b>Total CodeX Respondents</b> |  |  |  |  |
| Ahmedabad                           | 3                               | 45                             |  |  |  |  |
| Bangalore                           | 71                              | 292                            |  |  |  |  |
| Chennai                             | 23                              | 92                             |  |  |  |  |
| Delhi                               | 7                               | 40                             |  |  |  |  |
| Hyderabad                           | 35                              | 182                            |  |  |  |  |
| Jaipur                              | 4                               | 28                             |  |  |  |  |
| Kolkata                             | 9                               | 48                             |  |  |  |  |
| Lucknow                             | 2                               | 5                              |  |  |  |  |
| Mumbai                              | 20                              | 156                            |  |  |  |  |
| Pune                                | 21                              | 92                             |  |  |  |  |
| Total                               | 195                             | 980                            |  |  |  |  |







| Brand_perception | Responses |
|------------------|-----------|
| Negative         | 172       |
| Neutral          | 589       |
| Positive         | 219       |
|                  |           |