# MOHAMAD ALAMSYAH

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#### HIGHLIGHTED PROJECTS

#### Pharma Sales Dashboard: Kimia Farma, Indonesia

Jan 2025

- **Visualized drug sales in Kimia Farma**, a pharmacy retail widespread across Indonesia, with Looker from an anonymized dataset of 150 products, 1762 branches, and 600K+ transactions for 4 years.
- **Displayed 5 metrics**: average ratings, total sales, quarter with most profit, top branch, and top product, **along with data filters** of islands, provinces, city in respective provinces, and year period.

## SportsLogs: Sports Logging Web App Dashboard

Nov 2024 - Jan 2025

- Transformed 10+ different datasets of 16 players from biometric sensor (FitBit), sports logging (PMSys), and subjective score (Google Docs) into a dashboard showing the performance in Streamlit
- Designed the **dashboard in two parts:** "The Whole Team" and "Individual Player" (p01 p16), both are composed of calories burned, sport activities and their metrics, wellness score, up to sleep stages

### Youtube Metrics Web App Dashboard

Nov - Dec 2024

- Transformed datasets of marketing metrics in YouTube 200+ videos by country, subscriber status, comments, and performance by day, into a web app with Python (Plotly) and Streamlit
- Displayed **Aggregate Metrics** on median over 6 months with its performance compared to the past 12 months, and metrics in performance to gain insights for optimizing users impressions
- Displayed **Individual Video Analysis** on number of views per subscribed users along with top 10 countries, and views comparison in 30 days after published

## Dashboard of Research Payments in Healthcare in the United States 2023

Sep 2024

- Visualized ~400K records of research payments in healthcare by Non-Covered Recipient Entity (NCRE) in the US via Tableau connected to a database server in BigQuery
- Extracted the data of NCREs from OpenPayments CMS, cleaned the data from ParsingError, and conducted data analysis through queries with BigQuery and Python
- **Showcased relationships** of NCREs by state and city, along with **most-funded categories** of therapeutic areas, products, and NCREs, **and filters** of Top N, Product Category, and Smart Search

## Product Segmentation and Customer Classification of Online Retail Transactions Aug - Sep 2024

- Cleaned 1,000,000+ data of 2 years worth of transactions in an online retail company into 760K+ invoices, with cancellations cleaned from rows into a column for easier revenue calculation
- Clustered the data using KMeans for marketing purposes into 6 categories of products and 11 categories of customers, with visualizations of WordCloud for contents of product categories, PCA for checking the clusters validity, and RadarChart for each profile of customers, and horizontal stacked bar chart for transactions per category in 40+ countries
- Classified customers with machine learning of 3 models inside a VotingClassifier with an accuracy score of 91.5389%

## Drug Reviews Dashboard and Sentiment Analysis, drugs.com

May - Jul 2024

- Cleaned 390,000+ data by streamlining variables of intake time, reviews, and mixed formats of drug brand names, usage, and generic names, and converted it into PostgreSQL and BigQuery database
- Created a dashboard of drug reviews as a customer-based reference via Tableau, featuring a bubble chart of drug usages, top drug brands, and top reviews by number of likes
- Applied sentiment prediction using deep learning and transformers with accuracy of 80,98 %

## **TECHNICAL SKILLS**

- Programming Languages and Tools: Python, R, SQL (Postgres, BigQuery), Tableau, Looker, dbt
- **Libraries :** Pandas, NumPy, matplotlib, seaborn, scikit-learn, scikit-lego, Keras, TensorFlow, PyTorch, transformers, psycopg2, NLTK, requests, selenium, BeautifulSoup4, Plotly, Streamlit
- Languages: Indonesian (Native), English (C1), German (B2) and Italian (A1)

#### **EDUCATION**

#### **Bandung Institute of Technology (ITB)**

Aug 2018 - Nov 2023

Bachelor Science of Biomedical Engineering

Bandung, Indonesia

- Took 149 credits ranging from biomedical, life sciences, up to strategy and management courses. Notable ones included: Healthcare Management and Assessment of Technology, Biomedical System Design, Cell Therapy and Tissue Engineering, Financial Planning, Probability and Biostatistics
- **Joined several organizations:** Ganesha Model United Nations Club (GMUNC), South Celebes Unit of Arts (UKSS), and Electrical Engineering Student Association (HME ITB), National Youth Summit for Renewable Energy (NYSRE) 2020, Edufair Palu
- Thesis Project: Development Of Multi-Analyte Biosensor based on Screen-Printed Carbon Electrode (SPCE) Modified With Graphene Oxide and Gold Nanoparticles (GO-AuNP)

### **EXPERIENCE**

## Study Review on CAR-T Cell Therapy: Axicabtagene Ciloleucel

May 2023

- Conducted a study review in collaboration with Biology students of ITB on a biotechnology product of CAR-T Cell Therapy: Yescarta<sup>TM</sup> (Axi-Cel) for Diffuse Large B-Cell Lymphoma (DLBCL)
- Reviewed characteristics and biomarkers of DLBCL, and properties of CAR-T: pharmacological characteristics, mechanism of action, process of production, and latest updates of the product

## **Automatic Needle Burner for Medical Waste Management**

Jan - Dec 2021

- Built a medical device directed to COVID-19 medical workers in collaboration with Mechanical Engineering students of ITB (conducted in hybrid schedules with monthly progress reports)
- Mapped specifications, constraints, and design alternatives for the prototype, made diagrams of
   Model-Based Systems Engineering (MBSE) referring to the subsystems of design, and lastly
   implemented testing and troubleshooting for development of the prototype
- Created a portable needle burner capable of **burning the tip**, **detaching the hub**, **and putting the detached piece into the storage in under five seconds** for medical waste management

### Blueprint: Building an Imaging Hospital in Indonesia

Aug - Dec 2021

- Constructed a draft proposal of **an imaging hospital** in Indonesia mainly **referring to regulatory requirements** from Indonesia's Ministry of Health
- **Provided necessary components of hospital into account**, such as medical equipment for several areas in anatomy, information systems in medical imaging, main human resources, up to budgeting and digitally-mapped interior design
- Calculated a budget analysis to cover the needs for hospital with an estimated total of IDR 24.712B

### Health Technology Entrepreneurship – Mental Health Apps for College Students Aug - Dec 2021

- Led and developed a business plan in healthcare technology of *Something*: a SaaS platform for mental health aimed at college students in Bandung City by incorporating features such as medical counseling, daily questions, reminders, and gathering of communities with mutual struggle.
- Defined milestones, financial forecasts, and partnerships referred to business model and value proposition canvas, estimating a reach of ~100,000+ college students in Indonesia in 5 years with a profit generation of IDR 2,989B
- **Presented the final pitch** together with an app demonstration to Biomedical Engineering students of ITB and Medicine students of UNAIR (Airlangga University) for feedback in medical perspective.

### **CERTIFICATIONS AND ONLINE COURSES**

Pfizer UK: Molecule to Market - Virtual Experience Program on Forage
Dataquest.io: Data Scientist in Python
Jun - Jul 2024
Nov 2023 - Mar 2024

• How To Grow (Almost) Anything, MIT Media Lab Feb - May 2023

• BCI & Neurotechnology Spring School, g.tec medical Engineering gmbH Apr - May 2022