Amish Sharma

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Career Summary

Experienced sales professional with a year of software development expertise. Proficient in HubSpot and front-end/back-end development using JavaScript, HTML, CSS, React, and MySQL. Knowledgeable in Python and always eager to learn. Strong communication skills for effective cross-functional teamwork. Seeking tech industry opportunities to apply skills and passion for technology.

Core Competencies:

Visionary Thinking	Charisma and Leadership
Risk-Taking	Innovation and Experimentation
Grit and Perseverance	Cross-Disciplinary Thinking

Professional Experience

EDGE FITNESS CLUBS LLC, Saint Louis, MO
Sales Specialist, 03/2021-Present
Proven track record of consistently exceeding sales targets, with experience selling over 1,000 memberships and achieving top sales performer status multiple times.

- Skilled in identifying and nurturing relationships with high-value clients, resulting in a strong network of VIPs (referrals).

- Analyzing KPI's (Key Performance Indicators) and running reports to identify areas of improvement for myself and the team.

GOTOLIQUORSTORE, Saint Louis, MO
Sales and Marketing Specialist, 07/2020-03/2021

Created and fostered business-to business relationships, leading to expanded partnerships and increased sales opportunities.

- Successfully expanded GoToLiquorStore's reach nationally, allowing small business owners in the liquor industry across the country to benefit from our customizable e-commerce marketplace and streamlined sales processes.

- Empowered liquor business owners to expand their online presence and increase their customer base, while providing a seamless and efficient shopping experience for their customers.

Education and Credentials

Certification of Completion, Full-Stax Web Development
WASHINGTON UNIVERSITY IN SAINT LOUIS, Saint Louis, MO

Technical Proficiencies: Microsoft Office Suite (Excel, Word, Access, PowerPoint), MySQL, React, Git and Python.