

No.F.13/2024-PPD  
Government of India  
Ministry of Finance  
Department of Expenditure  
Procurement Policy Division  
\*\*\*

515, Lok Nayak Bhavan, Khan Market  
New Delhi, dated 02.07.2024

**OFFICE MEMORANDUM**

**Subject: Training Programs on Public Procurement for CPSE Officers at Indian Institute of Management Visakhapatnam (IIMV)**

Indian Institute of Management Visakhapatnam(IIMV) with the approval of Ministry of Finance, Department of Expenditure will be organizing a series of 5-day training programs on Public Procurement, with batches scheduled as follows:

- 23-27 September 2024
- 18-22 November 2024
- 17-21 February 2025
- 17-21 March 2025

2. IIMV has been building the capacities of a large number of government and CPSE officers in management/business functions. This exclusively designed program in Public Procurement, vetted by this Department, incorporates the expertise and experience gained by IIMV in the domain. Attached with this OM are the Program Flyer, Bank Details for remittance of Program Fee (to be paid directly to IIMV) and a Factsheet about the Institute.

3. The key objective of the program is to enhance the capacities and competencies of the functionaries engaged directly or indirectly in procurement/purchase, materials, stores, inventory and supply chain management, finance, vigilance and allied functions.

4. Ministries/ Departments as well as Central Public Sector Enterprises (CPSEs) and Autonomous Bodies are requested to consider nominating their officers working in the above functions, to these training programs. Nominations may be sent to the Chair, Executive Education Programs of IIMV at [eep-chair@iimv.ac.in](mailto:eep-chair@iimv.ac.in), with a copy marked to the Program Director: Prof S. Chatterjee at [s.chatterjee@iimv.ac.in](mailto:s.chatterjee@iimv.ac.in).

5. A copy of this OM is also available on the websites of the Department (<http://doe.gov.in>) → Notifications → Circular/O.M./Notifications → Procurement Policy/O.M as well as of IIM Visakhapatnam (<https://www.iimv.ac.in/customized-programs>). Any further information may be sought from the Contact Persons mentioned in the Program Flyer.

**Encl: As above**

  
(Sher Bahadur)  
Under Secretary (Procurement Policy)  
Tel. No. 24653771  
Email: [sher.bahadur@nic.in](mailto:sher.bahadur@nic.in)

To,

All Secretaries of Government of India with a request to nominate their officers as well as to send this information to all organizations including CPSEs working under their administrative control to nominate their officers.



# IIM

भारतीय प्रबंध संस्थान विशाखपट्टनम्  
Indian Institute of Management Visakhapatnam

**CAPACITY BUILDING**  
**Program Series**

# Public Procurement

(under the aegis of the Procurement Policy Division,  
Department of Expenditure, Ministry of Finance, Government of India)

Duration	Modules	Program Modules	Module-II	Module-III
05 Days	03	Module-I Rules, Procedures and Relevant Issues	Red-Flags, Cartels, Frauds and Anti-Corruption Issues	Legal Aspects

## » Objectives of the Program

- To enhance the capacities and competencies of officers and executives working in the domain of procurement, purchase, materials, stores, inventory and supply-chain management, finance, vigilance and allied functions.
- To emphasize on the contribution of the various sub-areas to the procurement function.
- To provide exposure to the participants on the nuances of overseas procurement.
- To sensitize the participants towards the dimensions of greater transparency, and anti-corruption.
- To help the participants develop an appreciation for the legal aspects of procurement including dispute resolution, integrity pacts etc.

## » Major Topics/Themes Covered in the Program

- Procurement of Goods: Relevant Issues, Rules & Procedures.
- Total Cost of Ownership of Goods Procured.
- Overseas Procurement: Marine Logistics, Customs Procedures, INCOTERMS etc.
- Red-Flags in Procurement and Contracting.
- Procurement of Goods & Services through GeM.
- Procurement of Consulting Services.
- Dispute Resolution & Arbitration.
- Integrity Pacts.

## » Contact

**Prof. M V Anuradha:** Chair, Executive Education Programs, IIM Visakhapatnam: eep-chair@iimv.ac.in  
**Prof. S Chatterjee:** Program Director, IIM Visakhapatnam: s.chatterjee@iimv.ac.in

## » Program Outcomes Envisaged

- Deeper understanding of the procurement function in an integrated manner.
- Increased capacity in taking sound and timely procurement decisions.
- Procurement processes that are economic, efficient and effective.
- Advanced capabilities to map the relevant supply chains in procurement.

## » Recognition for Participation

Certificate of Participation will be awarded by IIM Visakhapatnam

## » Program Fee

Rs.54,000/- + GST (18%) per participant, for the 5-day program. The Fee covers costs of faculty, courseware, case studies, local hospitality including single-occupancy accommodation, food and refreshments and other institutional costs.



## » Brief Credentials of IIMV

- Institution of National Importance under the Ministry of Education, Government of India (GoI).
- Leader among new-generation IIMs in the National Institutional Ranking Framework of GoI.
- Trusted knowledge-partner for many ministries and departments of the GoI, the Central Vigilance Commission as well as for many high-performance CPSEs.



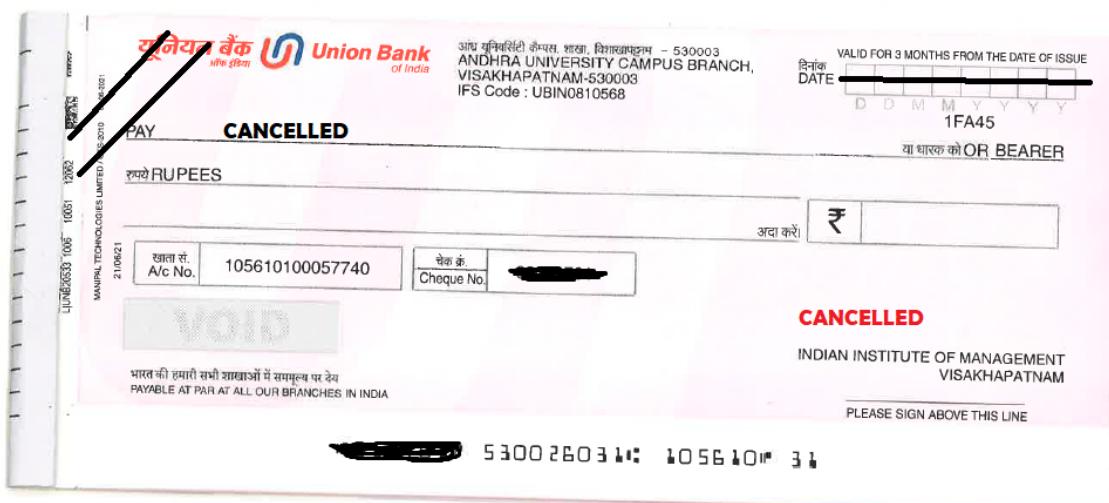
विद्या परं दैवतम्

**IIM**

भारतीय प्रबंध संस्थान विशाखपट्टणम्  
Indian Institute of Management Visakhapatnam

We INDIAN INSTITUTE OF MANAGEMENT VISAKHAPATNAM would like to receive the sums disbursed to us electronically to our bank account, detailed below:

Particulars	Details
Beneficiary Name as in bank account	Indian Institute of Management Visakhapatnam
Savings Bank Account Number	105610100057740
Name of the Bank	Union Bank of India
Bank Branch (Full address)	Andhra University Campus, Behind Dutt Island, Opp. Subway, Siripuram, Visakhapatnam-530003, Andhra Pradesh
IFSC Code	UBIN0810568



जी.नंदिता / G.Nandita  
 अधीक्षक वित् एव लेखा / Superintendent (Finance & Accounts);  
 भारतीय प्रबंध संस्थान विशाखपट्टणम्  
 Indian Institute of Management Visakhapatnam  
 आंध्र बैंक स्कूल ऑफ बिजनेस विलिंग  
 Andhra Bank School of Business Building  
 आंध्र विश्वविद्यालय परिसर, विशाखापट्टणम्-530003  
 A.U.Campus, Visakhapatnam-530003

Indian Institute of Management Visakhapatnam

Andhra Bank School of Business Building, Andhra University Campus, Visakhapatnam - 530 003, Andhra Pradesh, India

भारतीय प्रबंध संस्थान विशाखपट्टणम्

आंध्र बैंक व्यवसाय स्कूल भवन, आंध्र विश्वविद्यालय परिसर, विशाखपट्टणम् - 530 003, आन्ध्र प्रदेश, भारत

+ 91 891- 282 4444 | info@iimv.ac.in | www.iimv.ac.in



विद्या परं दैवतम्

IIM

भारतीय प्रबंध संस्थान विशाखपट्टनम्

Indian Institute of Management Visakhapatnam

### Factsheet

- (1) [Indian Institute of Management Visakhapatnam](#) (IIMV) is an institution of national importance under the Ministry of Education, Government of India (GoI).
- (2) The vision of IIMV is to champion and excel in educating and nurturing entrepreneurial leaders in creating innovative solutions for business, government, and society.
- (3) The mission of IIMV is: (a) to be a pre-eminent business school focusing on contextually-relevant solutions for technomanagerial problems, leveraging global best practices and knowledge resources; (b) to foster an environment that encourages creative learning for innovative outcomes; (c) to promote relevance and excellence in all academic, research and allied knowledge pursuits; (d) to demonstrate commitment to ethical and sustainable management practices; and (e) to contribute to professionalization of management education with diversity, equity and inclusivity as key drivers.
- (4) In the pursuit of its vision and mission, IIMV is guided by the core values of academic freedom, equity, excellence, professionalism and sustainability.
- (5) Within a short span of time, IIMV has built a solid reputation for itself, providing comprehensive and holistic management education of high quality, blending theory with practice. It is grooming leaders who can contribute as professional managers, entrepreneurs, and stewards of existing and emerging enterprises in the private, public, and social sectors.
- (6) [The faculty of the Institute](#), with PhDs from top notch institutions of India, blend industry experience with their impeccable academic and research credentials, and bring real-world knowledge to the classroom, for learning outcomes of lasting impact. Their peer-reviewed, high-impact research is focused on advancing new knowledge, innovation and thought leadership.
- (7) IIMV offers an on-campus, fully residential two-year flagship MBA program. With an unbroken success-record of 100% placements year-after-year, its professionally-competent, socially-responsible pool of management graduates is readily recruited by reputed organizations for challenging roles.
- (8) The full-time PhD program, offered in many management disciplines, receives support from the University Grants Commission, GoI.
- (9) The Institute also offers in hybrid mode:
  - (a) A specially curated Diploma (1<sup>st</sup> year) + MBA (2<sup>nd</sup> year) program for the students and alumni of Centrally-funded Technical Institutions (Institutions of National Importance) of the GoI, in the states of Andhra Pradesh and Telangana.
  - (b) A two-year Executive MBA program for working professionals seeking business-management expertise.
  - (c) An Executive PhD program for experienced professionals keen on sharpening their management-research skills.
  - (d) Many post-graduate certificate programs (four-months to one-year duration) in a variety of concentrations.
- (10) The Institute is a sought-after destination for executive education. The sponsors/supporters include Ministries and Departments of GoI, large central public sector enterprises, the Central Vigilance Commission, the Capacity Building Commission, the World Bank, and renowned private sector as well as not-for-profit organizations.
- (11) The Institute has one of the fastest growing incubators in the country, [IIMV-FIELD](#) (Foundation for Incubation, Entrepreneurial Learning and Development). Committed to nurturing and promoting startups, its entrepreneurship development initiatives are receiving wide recognition and funding from the Ministries of the GoI as well as reputed public and private sector organizations. The Institute also boasts of the famed Atal Incubation Centre, granted by the NITI Aayog, GoI.
- (12) The Institute has a first-of-its-kind, Board-approved Start-up Policy, with allocation of 1% of the budget to an Innovation Fund, to encourage entrepreneurship in students by proving them with seed funding and prototype grants.
- (13) The Institute is a recognized industrial-research organization by the Department of Scientific & Industrial Research, GoI.
- (14) The Ministry of Social Justice & Empowerment, GoI, endowed at the Institute, the prestigious Dr Ambedkar Chair Professorship, the only IIM to be so recognized.
- (15) The Institute is a signatory to the PRME (Principles for Responsible Management Education), an initiative of the United Nations. It also a member of the UN Sustainable Development Solutions Network.
- (16) The 240-acre digitally-enabled, scenic campus is equipped with solar energy and captive water-treatment plants.
- (17) The Institute is ahead of all new-generation IIMs (for the second successive year) in the NIRF ranking of the MoE, GoI.
- (18) The Institute is Great Place to Work® certified.