



## FNAC 2025 Why Sponsor?

- Access to a curated audience of top-tier decision makers and influencers
- Showcase your brand as a thought leader in infrastructure, innovation, travel or aviation services
- Strengthen your relationship with the aviation community and regulatory bodies
- Tap into digital media exposure across TV, print, digital and social platforms

### AUDIENCE BREAKDOWN

#### Attendees Include:

- Airport Authorities and Aviation Regulators
- Airline Executives and Investors
- International Aviation & Logistics Firms
- Infrastructure Providers and Financiers
- Development Finance institutions (DFIs)
- Policy Makers and Ministries



2000+

Expected Attendees

30+

Speakers

20+

Countries Represented

50+

Media Mentions

40+

Exhibitors

### How to confirm your sponsorship



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Limited slots per tier—  
early confirmation guarantees  
maximum visibility



Confirmation deadline  
**November 3, 2025**



# Partner with FAAN to Shape the Future of Nigerian Aviation

Corporate sponsorship opportunities for FNAC 2025



## THANK YOU

FAAN National Aviation  
Conference

**November 17th-18th**  
Lagos Nigeria

The Runway is Ready.  
Come on Board.

<http://fnac faan.gov.ng>



**November**  
17th-18th, 2025  
LAGOS, NIGERIA



# About FNAC

The FAAN National Aviation Conference (FNAC) is a platform dedicated to advancing the Nigerian Aviation Industry. Now in its third edition, FNAC has established itself as Nigeria's flagship aviation business conference. Hosted by the Federal Airports Authority of Nigeria (FAAN) and supported by the Federal Ministry of Aviation and Aerospace Development, the two-day conference will feature high-level panel discussions, exhibitions, roundtable sessions, and networking opportunities, bringing together key stakeholders to shape the future of aviation in Nigeria.

This year's theme;

**"Elevating the Nigerian Aviation Industry through Investment, Partnership, and Global Engagements"** aligns seamlessly with the 5-point agenda of the Honourable Minister of Aviation and Aerospace Development which emphasizes:

1. Ensuring strict compliance with safety regulations and continuous improvement of Nigeria's rating by the International Civil Aviation Organization (ICAO).
2. Supporting the growth and sustainability of local airline businesses while adhering to the highest international standards in the Aviation industry.
3. Enhancing infrastructure within the Aviation sector.
4. Developing Human Capacity within the Industry.
5. Optimizing revenue generation for the Federal Government.

In line with these priorities, FNAC aims to foster an environment where stakeholders can engage in meaningful discussions, share innovative solutions, and establish strategic partnerships. The Conference seeks to:

- Encourage investments in state-of-the-art equipment to enhance safety standards and regulatory compliance, ensuring Nigeria's Aviation sector continues to achieve higher ICAO ratings.
- Support investments in local airlines to provide the necessary capital for expansion and establish partnerships with international Airlines to gain expertise and advanced operational techniques.
- Attract Foreign Direct investments and technical know-how to upgrade and improve Airport infrastructure
- Explore new avenues/commercial ventures to boost revenue, ensuring that the Aviation industry significantly contributes to the national economy
- Facilitate exchange programs and workshops to enhance the capabilities of Aviation professionals.

## INVESTMENT FORUM

The conference will feature an investment forum which is an avenue for FAAN to market its assets towards achieving commercially viable Airports (especially Secondary Airports) and create access to sustainable alternatives for revenue generation at Nigerian Airports through funding and innovative ideas. The forum will also explore the strategic diversification of FAAN's revenue sources, including but not limited to the following;

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>▪ Airport Advertising</li> <li>▪ Cargo Operations</li> <li>▪ Airport Infrastructure Development</li> <li>▪ Public-Private Partnerships (PPPs)</li> <li>▪ Tourism Development</li> <li>▪ Retail, Hospitality and Environmental Services</li> </ul> | <ul style="list-style-type: none"> <li>▪ Maintenance, Repair and Overhaul (MRO) facilities</li> <li>▪ Training and Capacity Building</li> <li>▪ Eco-friendly policies and practices</li> </ul> |
|--|--|

## Sponsorship Tiers and Benefits

Sponsorship level	Ambassador	Executive	Platinum	Club	Tea Break & Lunch sponsor (Regular & VIP)	B2B Closed door High-Networking session sponsor
<b>Slots Available</b>	1	2	3	4	1	1
<b>Investment</b>	<b>₦40,000,000</b>	<b>₦30,000,000</b>	<b>₦20,000,000</b>	<b>₦10,000,000</b>	<b>₦7,500,000</b>	<b>₦15,000,000</b>
<b>Access &amp; Passes</b>						
Complimentary Delegate Pass to Conference	8	6	4	2	2	3
Exclusive VIP Networking Gala/Dinner Pass (By Invitation Only)	6	4	3	2	1	2
B2B Closed door High-Networth Session Pass in VIP Zone (By Invitation Only)	3	2	1			✓
Attendee List in Excel Format (Two weeks after event)	✓	✓				
<b>Digital Recognition</b>						
Logo on Conference Website	✓	✓	✓	✓	✓	✓
Logo on Select Conference Emails	✓	✓	✓			✓
A Press Release with Official Sponsor's mention	✓	✓				
One (1) week Sponsored Ad on FAAN Social Media Page (Up to 10,000 Outreach)	✓					
<b>On-site Recognition</b>						
Ten (10) Minutes Presentation Slot (Cocktail & Gala night Only)	✓					
Company Logo on Backdrop	✓	✓	✓	✓	✓	✓
Sponsor Recognition at General Session	✓	✓	✓	✓	✓	✓
Lanyard Branding	✓					
Promotional items in delegate's bag (items to be provided by sponsor)	✓	✓	✓			✓
Product Activation		One (1) Month (Subject to availability) at two International Airports	One (1) Month (Subject to availability) at one International Airport			
Company's Branded items displayed on banquet tables at Cocktail Party & Exclusive VIP Gala/Dinner (Branding materials to be provided by Sponsor)	✓					
Branding of Conference Tea Break/Lunch Main Dining Area (Branding materials to be provided by Sponsor)					✓	
Logo Branding on backdrop in Exclusive VIP Hub (Branding materials to be provided by Sponsor)	✓					
Branding visibility in Conference Hall	✓					
Advert in Event Brochure	Full Page - (Center Spread)	Half Page - (Front inner cover)	Quarter Page (Vertical)	Quarter Page (Horizontal)	Quarter Page (Horizontal)	Quarter Page (Horizontal)
Exhibition Booth	Premier 3m x 6m	Premier 3m x 3m	Regular 3m x 3m	Regular 3m x 3m	Regular 3m x 3m	Regular 3m x 3m
<b>Add-on</b>						
Go-cashless Access gate payment card	15	10	7	5	6	5

