

The Economics of Virtual Worlds: Analyzing Decentraland Trades on Opensea

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Abstract

Non-Fungible Tokens (NFTs) are unique digital assets secured and authenticated by blockchain technology, making them vulnerable to fraudulent activities due to the lack of central oversight. This study analyzes transactions within Decentraland's virtual land market using the IITP-VDLand dataset [5], which includes comprehensive data on parcel characteristics, trading history, and transaction details. We address key research questions regarding peak periods of activity, influential buyers and sellers, the impact of Ethereum gas fees on transaction volumes, and profit patterns from resale activities. Our findings reveal significant patterns and trends, offering valuable insights into the economics of virtual worlds and highlighting potential risks in NFT markets.

1 Introduction

Non-Fungible Tokens (NFTs) are unique digital assets secured by blockchain technology, enabling ownership and transfer of digital items ranging from art to virtual real estate. Despite their revolutionary potential, the lack of robust oversight and regulation makes NFTs susceptible to fraudulent activities and market manipulation. This paper focuses on Decentraland, a prominent virtual reality platform where users can buy, sell, and trade virtual land using NFTs. By analyzing transactions on Decentraland through the IITP-VDLand dataset [5], this study aims to uncover patterns in trading activities, identify key players, assess the impact of Ethereum gas fees, and explore profit-making strategies in the virtual land market. [2].

In some cases, these are virtual representations of existing real-world assets such as real estate. They could also be assets held within a metaverse such as Decentraland's. According to [17], the market has experienced enormous and explosive growth in recent years. The estimated total transaction volume on OpenSea, the largest marketplace, reached 34.7 billion in February 2023.

Non-Fungible Tokens (NFTs) have emerged as a revolutionary class of digital assets, transforming how ownership and value are perceived in the digital realm. Secured by cryptographic technologies and authenticated via blockchain, NFTs have facilitated creating and exchanging unique digital items, including virtual real estate. This paper delves into the transactions of Decentraland on Opensea to explore the dynamics of the virtual land market within the Metaverse.

To provide a comprehensive understanding, we first review some background concepts, including Blockchain and Web3, NFTs, the Metaverse on Web3, Opensea, and Decentraland.

2 Background and Fundamentals

2.1 Blockchain and Web3

Blockchain technology forms the backbone of Web3, the decentralized iteration of the internet. Unlike traditional centralized systems, blockchain operates on a distributed ledger system where data is maintained across a network of computers, ensuring transparency, security, and immutability. Web3 leverages blockchain to create decentralized applications (dApps) that operate without intermediaries, empowering users with greater control over their digital interactions and assets.

2.2 NFT

Non-Fungible Tokens (NFTs) are unique digital assets verified using blockchain technology. Unlike fungible assets like cryptocurrencies, each NFT has distinct information and value, making them irreplaceable. NFTs can represent a wide range of digital items, from art and music to virtual real estate and in-game assets. They are typically created and managed on blockchain platforms that support smart contracts, such as Ethereum.

2.3 Metaverse on Web3

The Metaverse refers to a collective virtual shared space, created by the convergence of virtually enhanced physical reality and physically persistent virtual spaces. Powered by Web3 technologies, the Metaverse offers a decentralized environment where users can create, own, and monetize digital assets. Within the Metaverse, platforms like Decentraland provide users with immersive experiences where they can engage in activities ranging from gaming and socializing to trading virtual real estate.

2.4 OpenSea

OpenSea is the largest decentralized marketplace for buying, selling, and trading NFTs. It supports a wide array of digital assets, including art, domain names, virtual worlds, trading cards, and collectibles. By leveraging blockchain technology, OpenSea provides a transparent and secure platform for

NFT transactions, enabling users to engage in peer-to-peer trading with minimal risk of fraud.

2.5 Decentraland

Decentraland is a virtual reality platform powered by the Ethereum blockchain. Users can create, experience, and monetize content and applications [11]. Land in Decentraland is permanently owned by the community, giving them full control over their creations. Users claim ownership of virtual land on a blockchain-based ledger of parcels. Landowners control what content is published to their portion of land, identified by a set of cartesian coordinates (x,y). Contents can range from static 3D scenes to interactive systems such as games.

Land in Decentraland is a non-fungible, transferrable, scarce digital asset stored in an Ethereum smart contract. It can be acquired by spending an ERC20 token called MANA. MANA can also be used to make in-world digital goods and services purchases. Each parcel in Decentraland is a unique digital asset that can be customized with interactive experiences, 3D scenes, and other digital content. Governed by a Decentralized Autonomous Organization (DAO), Decentraland offers users full control over their creations and the virtual world's development.

2.6 Motivation

The rapid development of blockchain and Web3 technologies has given rise to the decentralized Metaverse, attracting a substantial influx of users and capital. However, the lack of industry standards and regulatory rules within this ecosystem has made it susceptible to a variety of financial crimes. According to Wu et al. (2022), the decentralized nature of the Web3 Metaverse has witnessed various financial crimes such as scams, code exploits, wash trading, money laundering, and illegal services and shops [19]. The anonymity and lack of oversight inherent in these technologies create fertile ground for malicious activities, posing significant risks to both individual users and the broader financial system.

In the Web3 Metaverse, scams such as Ponzi schemes, rug pulls, phishing attacks, fake exchanges, and giveaway scams are prevalent. These fraudulent activities not only result in financial losses but also undermine trust in the system [19]. Code exploits, where vulnerabilities in blockchain protocols or smart contracts are exploited, pose another significant threat, as evidenced by several high-profile attacks resulting in substantial financial losses [19].

Wash trading, a form of market manipulation where assets are repeatedly traded to create misleading information about market activity is another common crime in the Metaverse. This practice inflates trading volumes and can mislead investors [19]. Money laundering, where illicit funds are channeled through complex financial transactions to disguise their origin, is also facilitated by the anonymous and decentralized nature of blockchain technology. [19].

Given these substantial risks, it is imperative to understand the patterns and mechanisms of such financial crimes within the Web3 Metaverse. One effective way to prevent these fraud schemes is by utilizing data to recognize patterns and detect anomalies. Our study aims to explore these issues by analyzing transactions in Decentraland on Opensea, leveraging the comprehensive IITP-VDLand dataset. This research seeks to identify the vulnerabilities within the system and provide insights into the economic dynamics of the virtual land market, contributing to the development of more robust security measures and regulatory frameworks to safeguard the integrity of the Metaverse.

3 Contributions

The following research questions were devised in analyzing the Decentraland trades.

- RQ1 What are the peak periods of activity for buying and selling parcels in Decentraland?
- RQ2 Who are the most influential buyers and sellers in the Decentraland marketplace?
- RQ3 How do fluctuations in gas fees impact the volume of transactions in Decentraland?
- RQ4 Are there instances of parcels being resold, if so, what are the profits and holding periods associated with these transactions?

4 Methodology

In this section, we describe the methodology used in our research.

4.1 Dataset Description

The primary dataset used is the IITP-VDLand dataset [5], a comprehensive collection of data on Decentraland parcels. As the dataset transactions were extracted from OpenSea API, the initial inspection found no additional data cleaning is required to be performed, as they were comprehensive for our analysis. It includes a rich array of attributes encompassing the following segments:

1. **Characteristics Data:** characteristics attributes of virtual parcels such as parcel ID, coordinates, owner ID, etc.
2. **OpenSea Bidding Data:** bidding (offers) proposed by potential buyers, such as parcel ID, timestamp, amount, payment details, etc.
3. **OpenSea Sales Data:** historical sales details of parcels that are sold, such as token ID, timestamp, buyer and seller address, transaction hash, etc.
4. **Ethereum Transactions Data:** transactions data associated with the parcels, such as transaction hash, buyer and seller addresses, block timestamp, payment details, etc.
5. **Social Media Data:** not used, though social media platforms were found to be influential in changing

the pricing dynamics of the parcels, initial inspection of the data was found to serve little analysis for this research.

The data contains the records from March 19, 2018, to November 03, 2023, with the following statistics.

| Type | Figure |
|-------------------------|-----------|
| Parcels Count | 92,598 |
| Number of Bidding Data | 2,246,546 |
| Number of Sales Data | 20,091 |
| Number of Ethereum Data | 60,287 |

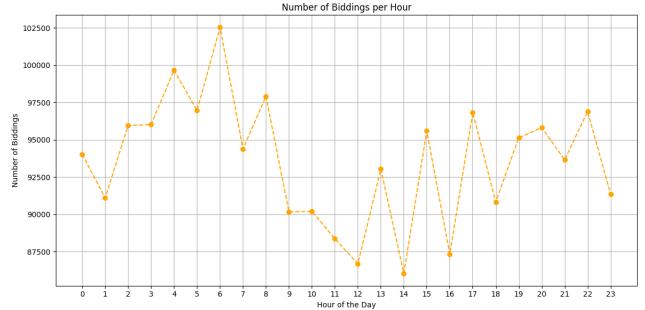


Figure 1. Number of Biddings Per Hour

4.2 Data Analysis

The majority of the research questions were analyzed with data parsing over the dataset using pandas, numpy, networkx, and seaborn, with the following section describing the details of the analysis.

5 Results & Discussion

In this section, we provide the results of our analysis and attempt to answer our research questions.

RQ1: What are the peak periods of activity of buying and selling parcels in Decentraland?

The BiddingData and SalesData were analyzed, and the hours of the occurrences of the transactions were aggregated with the ‘event_timestamp’ attribute and standardized to the UTC timezone. Figure 1 and 2 showed the hourly transaction volume for the number of biddings and the number of successful sales respectively.

The Decentraland parcel transactions reveal distinct patterns in bidding activities across different hours of the day. From Figure 1, it is observed that the bidding activity reaches its peak periods during the early hours of the day (between 4:00 AM to 8:00 AM UTC). This pattern suggests a high user engagement which could be attributed to global participation of higher internet usage times across different time zones [8, 16]. Due to the decentralized nature of transactions and the lack of timezone data, we could not determine the exact time zones with higher activity rates.

Additionally, Figure 2 shows the number of successful transactions (sales) per hour, revealing that transaction volumes are relatively low during the early morning hours (1:00 AM to 5:00 AM) but increases significantly starting from noon with a peak volume at 7:00 PM. This trend aligns with the after-work or leisure periods when users are more likely to engage in online activities, including trading virtual assets like NFT [16]. This combination of higher bidding volumes in the early hours and higher sales volumes in the evening (late) hours indicates a possible competitive bidding environment, similar to a timed-auction style where higher bids are closed and finalized at the end of the day.

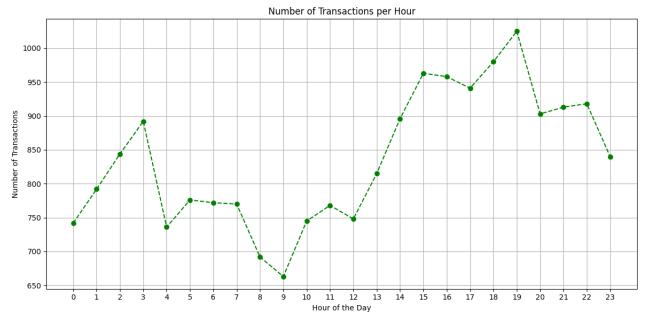


Figure 2. Number of Sales Per Hour

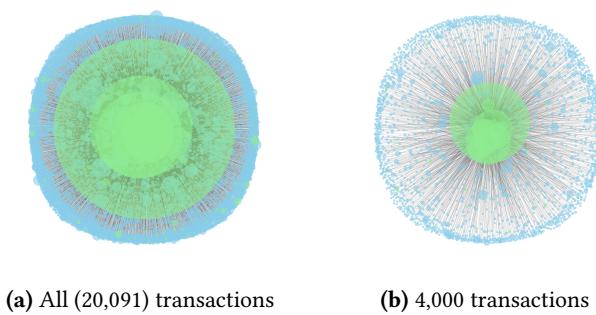
Another possible explanation for these observations is the influence of time zone differences and global participation in the Decentraland marketplace. Users from various parts of the world contribute to the trading volume at different times with various peaks. These patterns are also consistent with the findings in other virtual markets, such as the Bitcoin transaction volume illustrated by Dirk et al. [4] and the waves of transactions in NFT market by Christopher et al. [10]

RQ2: Who are the most influential buyers and sellers in the Decentraland marketplace?

The SalesData and OffersData of about 2,246,545 and 20,091 of transactions respectively were used to analyze this. Out of the 20,091 successful transactions, there were about 8,279 unique buyers and 99 unique sellers, bringing an average ratio of about 83 buyers per seller.

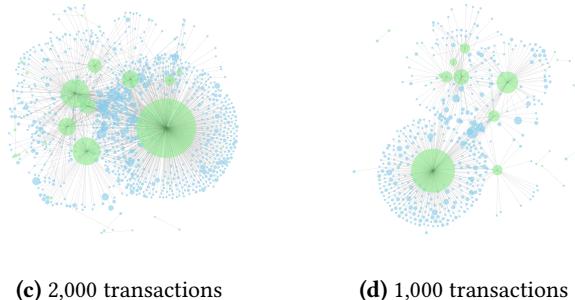
The data was graphed and Figure 3 shows the trading network between the buyers and sellers. The green circles represent sellers, while the blue circles represent buyers. The size of each bubble corresponds to the number of transactions, and the arrows indicate transactions between specific buyers and sellers.

It highlights that a few sellers represent a large portion of the transaction volumes, indicated by the size of the larger bubbles along with substantial buyers associated with it. This pattern suggests that the Decentraland marketplace is highly centralized, with a handful of sellers driving the majority



(a) All (20,091) transactions

(b) 4,000 transactions



(c) 2,000 transactions

(d) 1,000 transactions

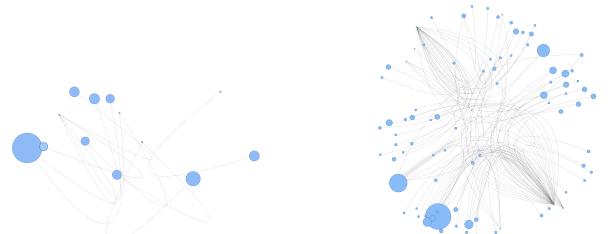
Figure 3. Transactions Network for Buyers and Sellers

of trading activities. This concentration of activity among a few key players is not unique to Decentraland but a common pattern in the digital marketplace of NFTs [1].

Moreover, the presence of such a highly active core group of sellers (and buyers) suggest that the Decentraland market may be subject to speculative trading behaviours, where the key players could create volatility in the prices, as their large transactions can shift supply and demand dynamics in the market (i.e., controls are in the hands of a few sellers). One study found traders (sellers) employed automated, high-frequency, advanced NFT strategies and often deceptive to disrupt prices and extract higher profits from a ‘fair market’ [7]. In other words, despite Decentraland being a fully distributed metaverse, the influence of a handful of sellers could potentially create a ‘monopoly’ of transaction volumes and prices [18].

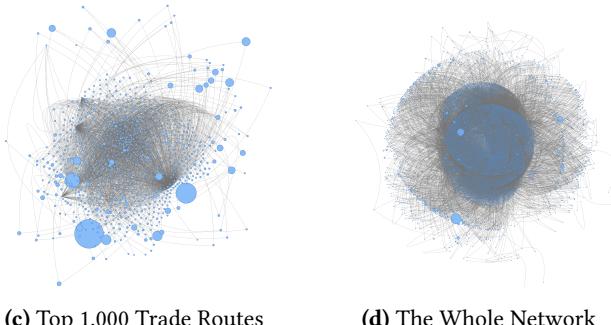
Several other studies have also found similar patterns and concentrations such as herding (grouping) of NFT assets across various markets including Decentraland [3], and the NFT trade patterns by Matthieu et al. [14].

Figure 4 provides an extended overview of the trading network structure. The EthereumData transactions were used to graph the network. Each edge in the graph represents a Trade Route, the route a trade has taken from one user to another user, with propagating effects to another user(s) (i.e., A buys from B, B buys from C, C buys from D, etc., with the same parcel propagates D->C->B->A). Each node represents



(a) Top 10 Trade Routes (by Trade Volume)

(b) Top 100 Trade Routes



(c) Top 1,000 Trade Routes

(d) The Whole Network

Figure 4. Trade Routes (Edges) Between Ethereum Addresses (Nodes) Simplified As An Unweighted Undirected Graph: Node Size Indicates Trade Volume (Number Of Trades)

a user (buyer/seller) with its size indicating the number of trades/transactions.

Combining the analysis from both Figure 3 and 4, the same parcel gets passed through from one user to another user with only a dominant number of users running all trades. This sort of exhibits some arbitraging patterns, with further analysis to be discussed in the RQ4 in section 5.

RQ3: How do fluctuations in gas fees impact the volume of transactions in Decentraland?

The EthereumData were analyzed. Each transaction data associated with a parcel of bids and sales comes with a transaction hash, its value, and the gas price charged in the transaction. Gas is the fee required to successfully execute a contract on the Ethereum blockchain. The EthereumData was parsed and filtered out for unsuccessful transactions, and the gas price was averaged for each day between 2018 and 2021.

Figure 5 shows a significant relationship between the average gas price (in Gwei) and the number of transactions on the Decentraland platform over time. Gwei is a denomination of the cryptocurrency Ethereum (ETH), it is used to measure the amount of computational effort required to execute transactions on the Ethereum network. 1 Gwei is equivalent to 1-billionth of 1 ETH (or 0.000000001). Figure 5 demonstrates an inverse correlation between gas fees and

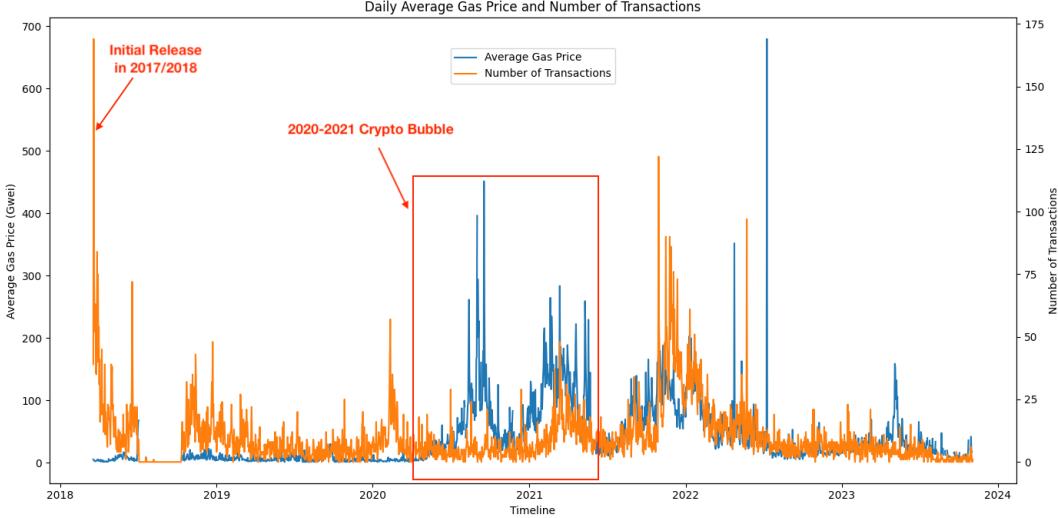


Figure 5. Gas Timeline

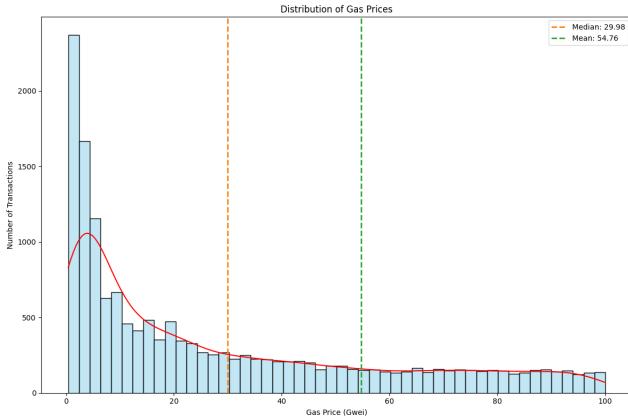


Figure 6. Gas Price Distribution

transaction volumes. During periods of high gas prices, such as the peaks observed in late 2020 and early 2021, the number of transactions tends to decrease. Conversely, when gas volumes are lower, transaction volumes generally are higher. This pattern suggests that higher transaction costs deter users from engaging in the marketplace, a phenomenon consistent with the economic principles of supply and demand where higher costs reduce activity.

Initial launch and crypto bubble. Notable periods, such as the initial launch of Decentraland in 2017/2018 and the 2020-2021 cryptocurrency bubble, were also highlighted in Figure 5. During the initial release period in late 2017 and early 2018 (though not made to the public until 2020), the diagram shows a substantial spike in number of transactions. This can be attributed to the high demand for Ethereum

network resources as new users and investors flocked to acquire parcels in Decentraland, causing a surge in transaction volume.

Another observation is that the cryptocurrency market experienced a significant bubble in 2020-2021, characterized by a dramatic drop in the value of various cryptocurrencies, including Ethereum plummeted more than 40%, causing heightened gas prices and reduced trading activity across platforms with heavy ETH transactions such as Decentraland.

Indirect influence from other transactions. The Decentraland transactions are processed on the Ethereum network (for ETH-based payments), it shares block spaces with all other ETH-based transactions. Several studies have found propagating effects of transactions volume across ETH network [9, 13] caused by high gas price increase of an activity in other areas of the ecosystem (e.g., NFT drop, DeFi boom).

Gas price distribution. Figure 6 shows (an enlarged version) the distribution of gas prices, indicating the median and mean gas price to be about 30 and 55 Gwei respectively. These could be attributed to the economic burden imposed by high gas fees, which can significantly increase the overall cost of transactions. Abdul & Samir [12] observed similar behaviours in trading activity in blockchain environment, where gas fees significantly increase the overall cost according to platform usage, influenced by the activity or conditions of the user. Although the median of 30 Gwei (about USD3.74) is relatively low in comparison to the overall price of a Decentraland parcel, a study has shown that gas fees require careful management as high fees could affect the scalability of a blockchain and result in the use of alternative blockchain, leading to a fragmentation of the crypto landscape [6].

Moreover, the fluctuating nature of gas fees, driven by the demand for Ethereum network resources, introduces an element of unpredictability that can discourage frequent trading. When gas prices are volatile, users may opt to minimize transactions to avoid unexpectedly high fees, a behavior documented in studies of other cryptocurrency markets [6].

RQ4: Are there instances of parcels being resold, if so, what are the profits and holding periods associated with these transactions?

The first step of the analysis for this RQ involved extracting the buyer and seller addresses from the sales transactions data, followed by filtering the addresses that appeared both as buyers and sellers; this helps pinpoint users who engaged in the resale of parcels, thereby isolating potential arbitrage activities. Then, the transactions of the same parcel being bought and sold by the potential arbitrageurs are filtered (with the ‘token_id’). An additional condition of selling date \geq buying date is also filtered as one could not sell before one buys/owns. The following data were obtained.

| Type | # of Users |
|--------------------------|------------|
| Buyers | 8,142 |
| Sellers | 4,358 |
| Total (Buyers & Sellers) | 9,831 |
| Arbitrageurs | 2,669 |

Table 1. Number of Users by Type

| Type | Mean | Median | Max | Min |
|----------------|---------|---------|------------|-----------|
| Profits | -\$12.7 | \$278.5 | -\$118,672 | \$132,778 |
| Days Arbitrage | 149 | 18 | 0 | 2048 |

Table 2. Statistics for Profits and Days Arbitrage

Out of 9,831 total users, 2,669 engaged in arbitrage activities, amounting to approximately 27.15%. This substantial participation rate underscores a vibrant market within Decentraland, where users actively seek to capitalize on price fluctuations to generate profits.

The analysis of resale activity within Decentraland is as depicted in the Figure 7. The scatter plot, which correlates profits with days arbitrated, indicates a wide range of outcomes for users engaging in buying and selling of parcels. Note that the figure is scaled in with outliers data not displayed.

Notably, while the mean profit from resales is approximately a loss of \$12.70, the median profit stands at \$278.46, suggesting that although the average user might experience a loss, a substantial number of users can achieve significant gains. Furthermore, there are profits as high as \$132K and as low as \$118K. This discrepancy highlights the variability and

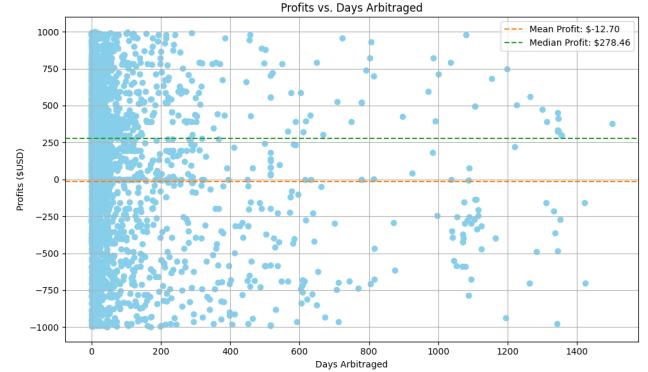


Figure 7. Scatters of Profits and Days

speculative nature of the Decentraland market, where successful arbitrage can yield high returns, but risks are equally high.

The median and mean holding period of the parcels are 18 days and 149 days respectively, suggesting that most profitable trades are executed within a relatively short time-frame, aligning with speculative trading behavior where quick turnarounds are common [3, 7]

These resales of parcels are conducted in a ‘secondary market’ where people buy/sell assets (or virtual lands) that have already been created and sold previously. Studies conducted by Seboem et al. [15] found that a secondary market on OpenSea amounted to as high as 46%, indicating a high profitability from trade arbitraging.

6 Threats to Validity

While this study provides significant insights into the virtual land market on Decentraland, several potential threats to the validity of our findings need to be addressed.

Data Accuracy: The reliability of our interpretations heavily depends on the accuracy of the data sourced from the IITP-VDLand dataset and the OpenSea API. Any errors in data collection, recording, or extraction could introduce inaccuracies. Although efforts were made to clean and analyze the data, there could be possible inaccuracies such as incomplete transaction records, misreported prices, or incorrect timestamps that could skew the analysis.

Selection Bias: Our analysis might be influenced by selection bias if the dataset does not accurately represent the entire Decentraland market. For example, if the dataset primarily includes transactions from highly active users or specific types of parcels, the findings may not apply to the broader market. Additionally, if the dataset excludes private sales or transactions on other marketplaces, our analysis could overlook significant portions of the market.

Temporal Validity: Our study covers transactions from March 19, 2018, to November 3, 2023. The relevance of our

findings might diminish over time as market conditions, user behaviors, and technological developments evolve. For example, future changes in Ethereum's transaction fee structure, the introduction of new virtual worlds, or shifts in user preferences could alter the dynamics of the virtual land market, making our conclusions less relevant.

Generalizability: While our study provides insights into Decentraland, the findings may not be generalizable to other virtual worlds or NFT markets. Differences in platform design, user demographics, and market structure can lead to varying economic behaviors, limiting the applicability of our conclusions to other contexts.

7 Future Work

Our research on the economics of virtual worlds, specifically within Decentraland, has unveiled numerous insights and patterns. However, several areas warrant further exploration to deepen our understanding and enhance the robustness of our findings. Future work could focus on the following aspects:

Advanced Methodologies: Implementing more sophisticated analytical techniques, such as machine learning algorithms and advanced statistical models, could provide deeper insights into NFT market dynamics and user behaviors. Predictive modeling, anomaly detection, and clustering algorithms could help identify patterns and trends not captured by our current methods.

Social Media Integration: Incorporating data from social media platforms for sentiment analysis could offer valuable insights into how public perception and discussions influence trading behaviors and market trends. Machine learning models can analyze large volumes of social media data to detect sentiment shifts that correlate with market activities.

Cross-Market Comparisons: Conducting comparative studies between Decentraland and other virtual worlds or NFT marketplaces could reveal unique and shared economic dynamics. Such comparisons would help identify best practices, potential vulnerabilities, and areas for improvement across different platforms.

User Behavior Analysis: Delving deeper into user behavior, such as investment strategies, holding periods, and transaction patterns, could provide a granular understanding of market participants. Segmenting users based on their trading activities and analyzing their motivations and decision-making processes would offer valuable insights for both researchers and market participants.

Enhanced Data Collection: Improving data collection methods to ensure the inclusion of private sales, off-market transactions, and other relevant activities could enhance the comprehensiveness of future studies. Collaborating with platform developers and utilizing blockchain explorers could help gather more complete datasets.

8 Source Code Availability

To ensure the transparency and reproducibility of our research, we have made the source code used for data analysis and visualization available to the public. The code repository contains scripts for parsing and analyzing the IITP-VDLand dataset, generating the figures presented in this paper, and performing the statistical analyses discussed.

The repository is hosted on Waterloo GitLab and can be accessed via the following link: [Git Repository](#)

9 Conclusion

This study delved into the economics of virtual worlds, with a specific focus on the virtual land market within Decentraland as facilitated through transactions on OpenSea. By leveraging the comprehensive IITP-VDLand dataset, we were able to address several key research questions that shed light on the dynamics of this nascent market.

Our analysis uncovered distinct patterns in trading activities, revealing peak periods for buying and selling, and identifying key players who significantly influence market dynamics. We found that fluctuations in Ethereum gas fees have a substantial impact on transaction volumes, with higher fees deterring market participation. Additionally, our investigation into resale activities highlighted the speculative nature of the market, with a notable portion of users engaging in arbitrage to capitalize on price differentials.

These findings underscore the complexity and volatility inherent in virtual asset markets. The presence of a few dominant sellers and the influence of external factors such as gas fees and broader market trends highlight the need for more robust regulatory frameworks to mitigate risks and protect participants. Moreover, the high level of activity from a relatively small group of influential players suggests potential vulnerabilities to market manipulation.

The study's limitations, including potential biases in the dataset and the evolving nature of the virtual land market, suggest that our conclusions should be interpreted with caution. Nonetheless, our research provides a foundational understanding of the economic behaviors within Decentraland, offering valuable insights for stakeholders and policymakers.

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