

CRM Sales Dashboard | Quarterly Performance Analysis | 2017

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Quarter	Opportunities Won	QOQ%
Qtr 1	531	
Qtr 2	1254	136.16%
Qtr 3	1257	0.24%
Qtr 4	1196	-4.85%

Total Opportunities

6711

Opportunities Won

4238

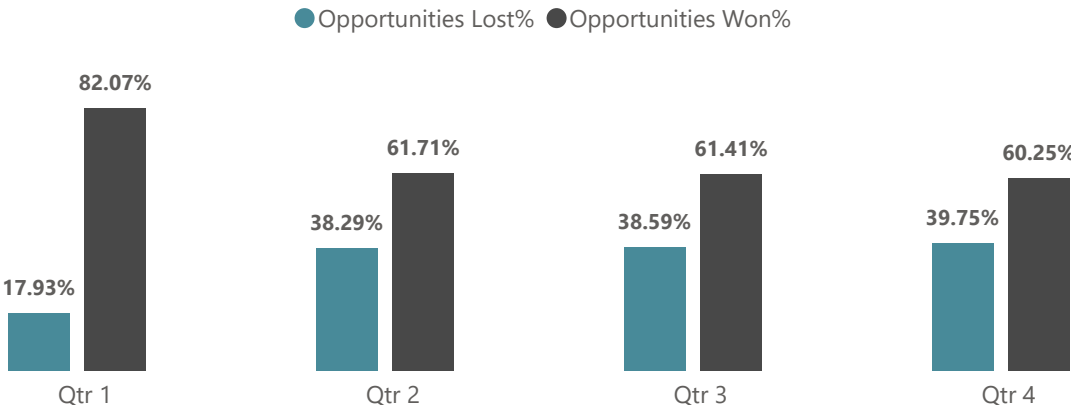
Opportunities Lost

2473

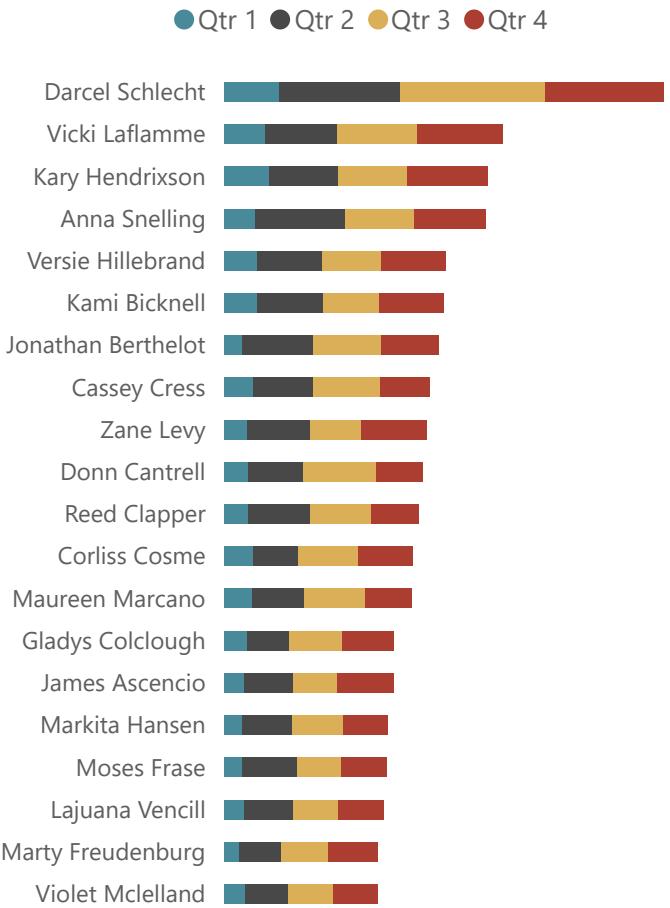
Total Unique Products

7

Percentage of Won & Lost Opportunities by Quarter



Opportunities Won by Quarter for Each Sales Agent



Opportunities Won by Quarter for Each Product

