



Tableau Strength, Weakness, Opportunity, Threats
itsmecevi.github.io
widyaanalytic.com

**The Dataverse is
expanding 4300% by
2020...**






**New kinds of data:
structured, unstructured,
data from IoT...**





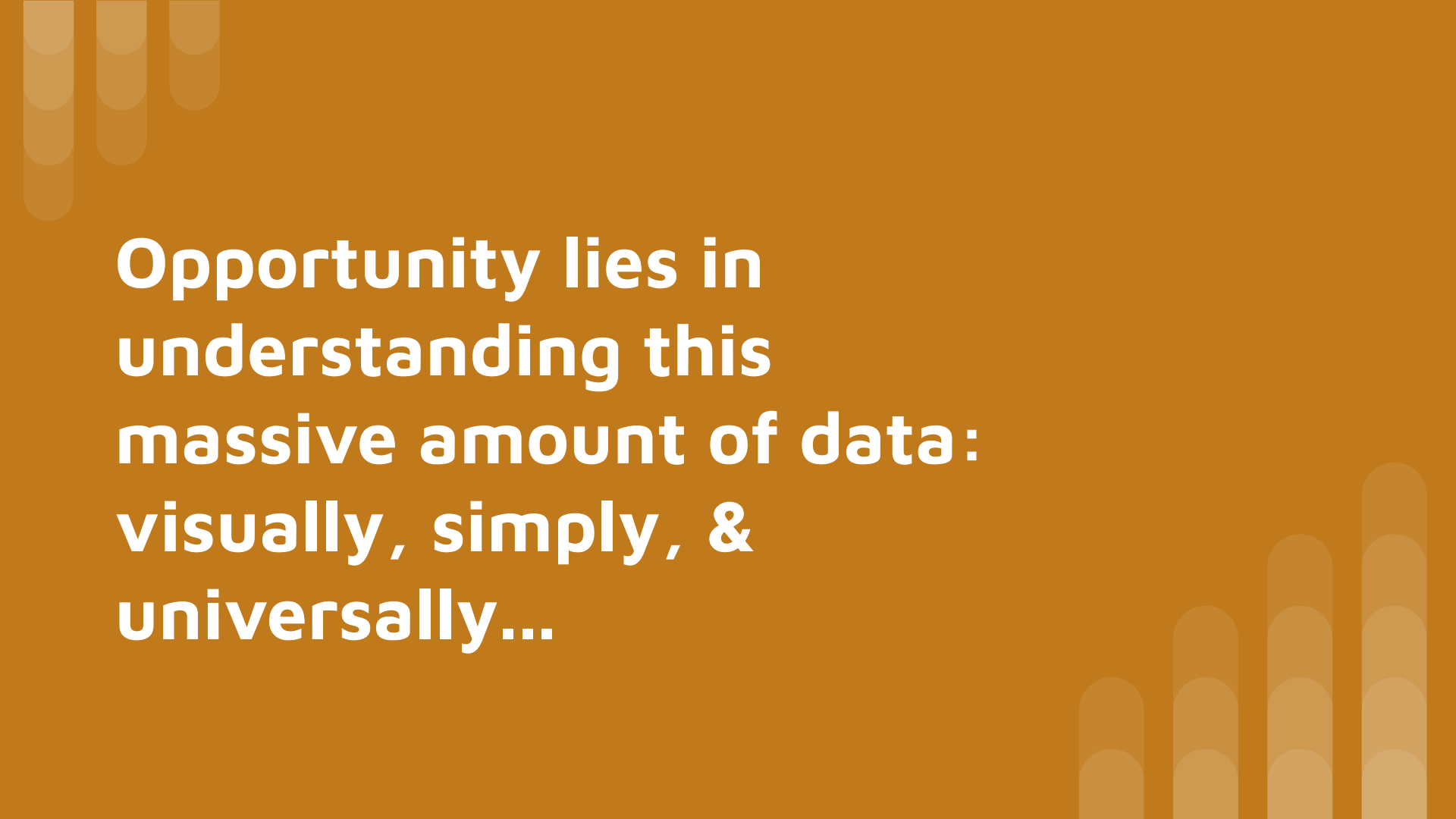
**New tools, new linkages,
& new visualization...**



**Competitive advantage
lies in analyzing data at
all levels of an
organization...**

The background is a solid orange color. In the top-left corner, there are three vertical bars of varying heights, each composed of several overlapping circles. In the bottom-right corner, there are four vertical bars of increasing height, also composed of overlapping circles.

**70% of enterprise
employees currently
don't use BI tools or don't
have a statistical
background...**



**Opportunity lies in
understanding this
massive amount of data:
visually, simply, &
universally...**



Strength

Strong customer satisfaction :

- Leader Gartner Magic Quadrant: Completeness of vision
- High marks from both customers and developers

Ease of use :

- Leader Gartner Magic Quadrant: Completeness of vision
- High marks from both customers and developers

Features :

- Dashboards
- Data mashups
- Geospatial intelligence
- Interactive visualizations
- Mobile

Direct queries :

- SQL
- MDX
- Hadoop
- Google Big Query
- 50+ connections

Low implementation cost

Simple version migration



Weakness

Enterprise scale :

- Data discovery
- Governance
- Administration
- Scalability

Enterprise capability :

- Metadata management

Marketing footprint :

- Large corporations headquarter in US
- Little global penetration

Sales cycle :

- Intractable in sales negotiations



Opportunity

Big Market :

- Growing market segment primary self-service business intelligence
- Customer evangelism a force multiplier for sales
- Non programming analyst depends on analytic tools

New linkages :

- Accessing new data sources (structured or unstructured)
- Managing increasing data volumes

Demand generation :

- Processing speed (in memory and tabular database)
- Predictive analysis
- New visualization techniques
- Animated visualizations

Self-service BI :

- Ease of use for non-professional analysis
- New users unfamiliar with BI tools or statistical discipline
- Independence from IT

Installation :

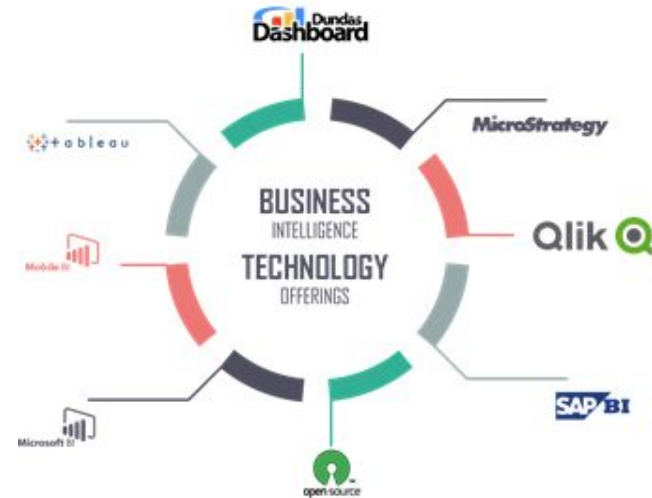
- Simple, stand-alone installation not requiring extensive systems integration
- Cloud-based SAS



Threats

Advanced Analytics Automation

Competitives products improving





Preferences:

- Centropic.com
- Tableau.com
- Prezi.com
- <https://www.dundas.com/>