

SPAERO™

Financial Analysis Report |

Nikhil E |



Spaero Financial Analysis

Profit Margin

Revenue Goals

Customer Sales & Forecasting

Splitting Decomption Trees...

Key Influencers



38.01%

Gross Margin

Filter

LO84601

55.63%
Gross Margin

AD58008

41.35%
Gross Margin

FB71015

37.29%
Gross Margin

JK95673

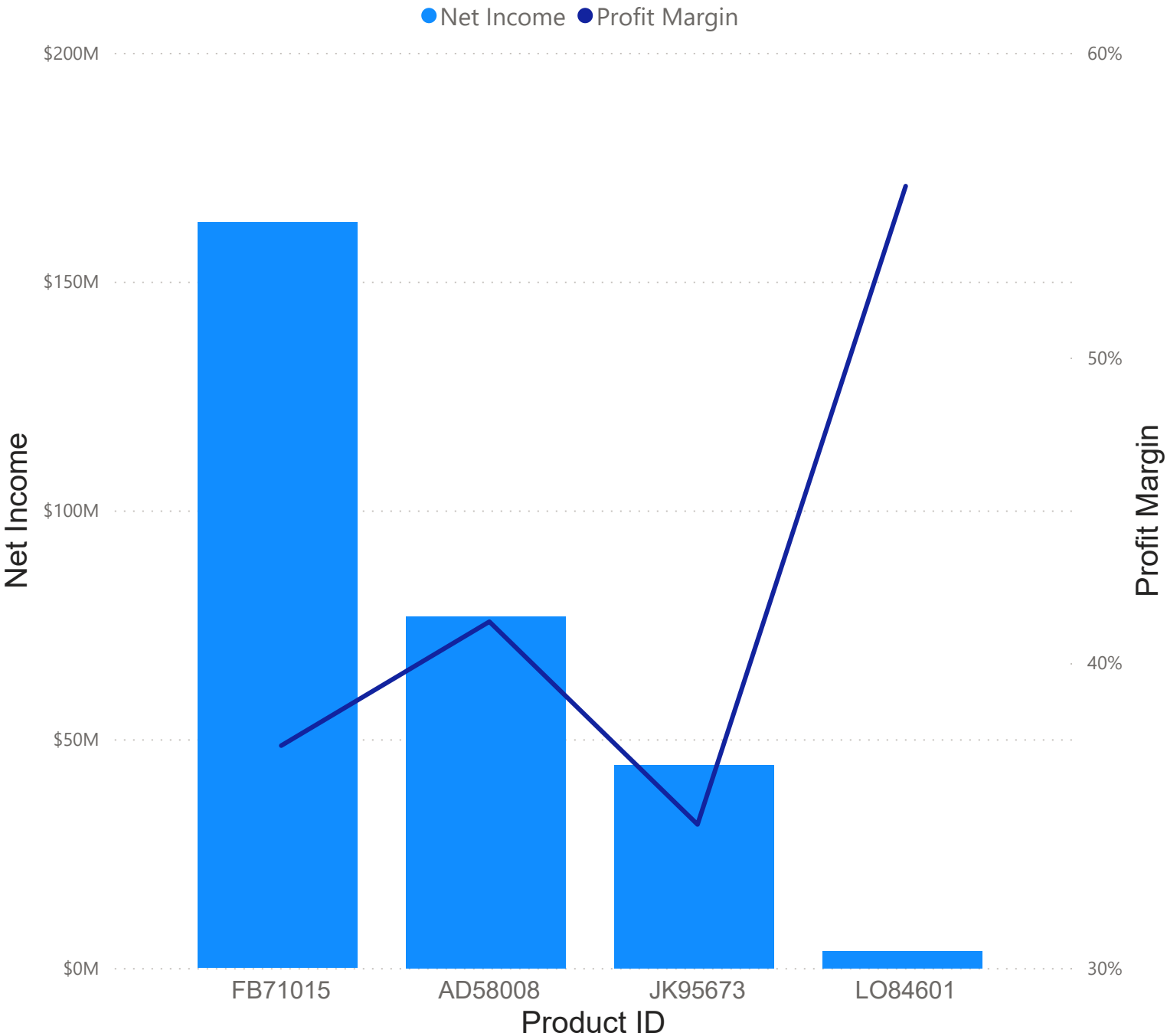
34.71%
Gross Margin

Net Income and Profit Margin by Product ID

\$3.72M✓

Goal: 55.63% (+669246785%)

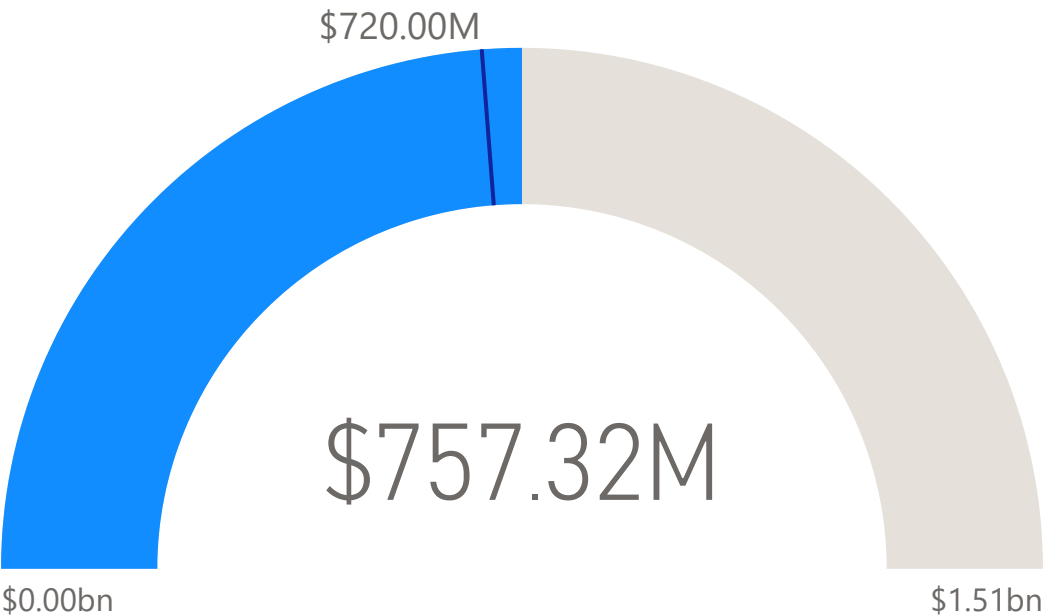
Net Income and Profit Margin by Product ID



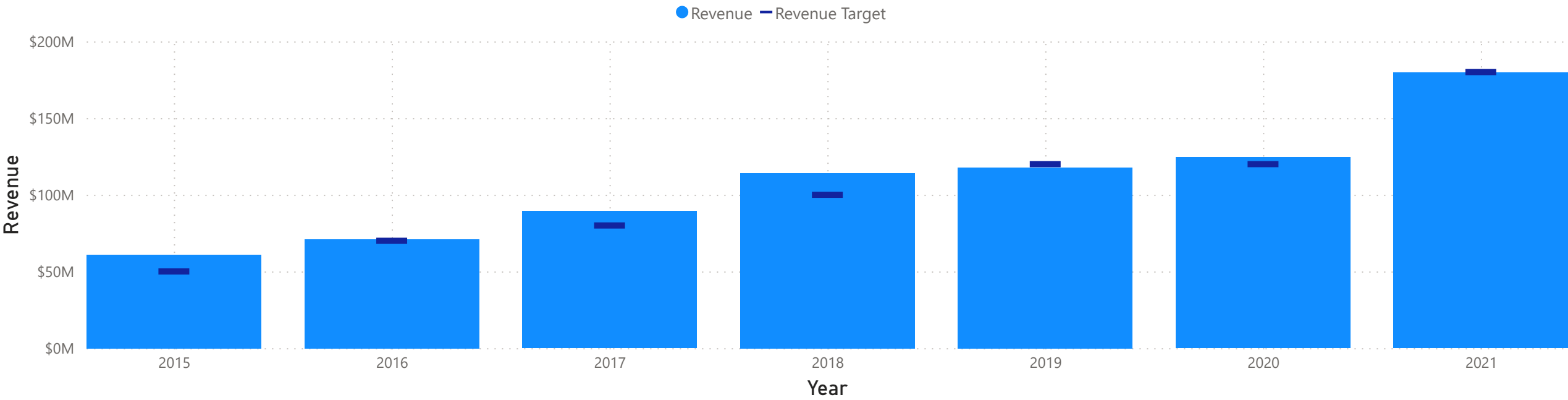


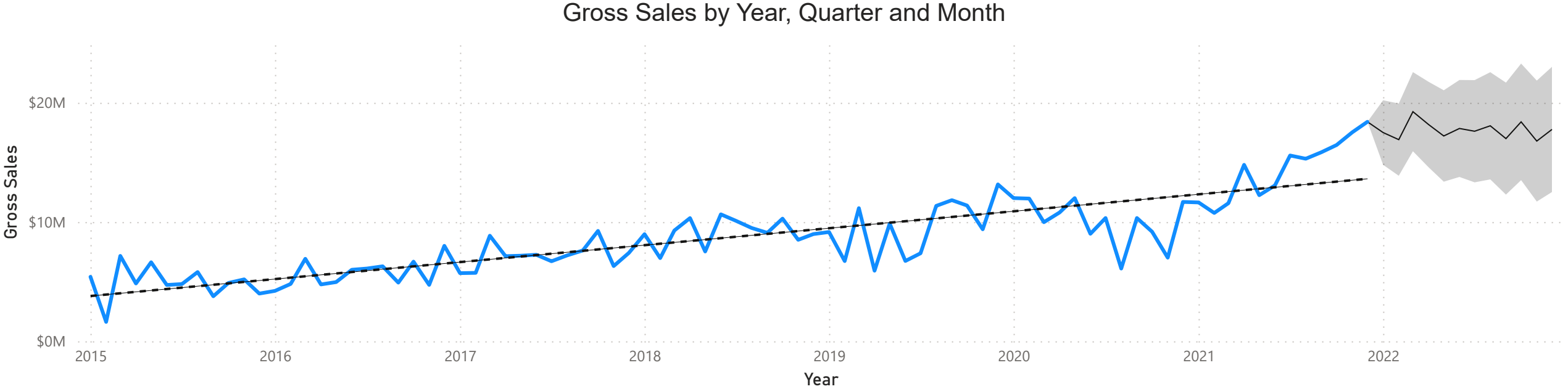
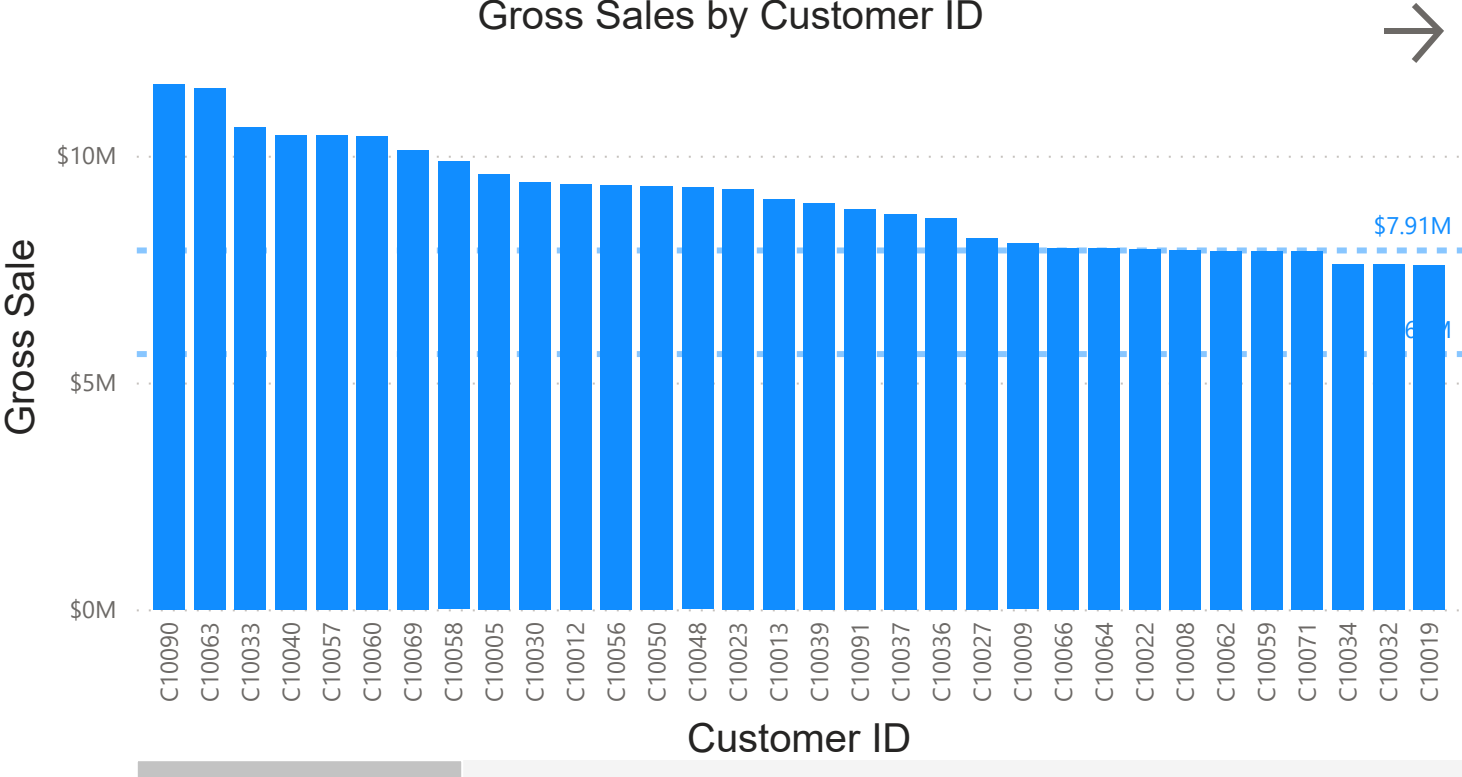
Revenue and Target Revenue

Revenue and Target Revenue by Year



Revenue and Target Revenue by Year







Segment
Channel Partners

Product_ID x
AD58008

Country x

Year

2015

2021



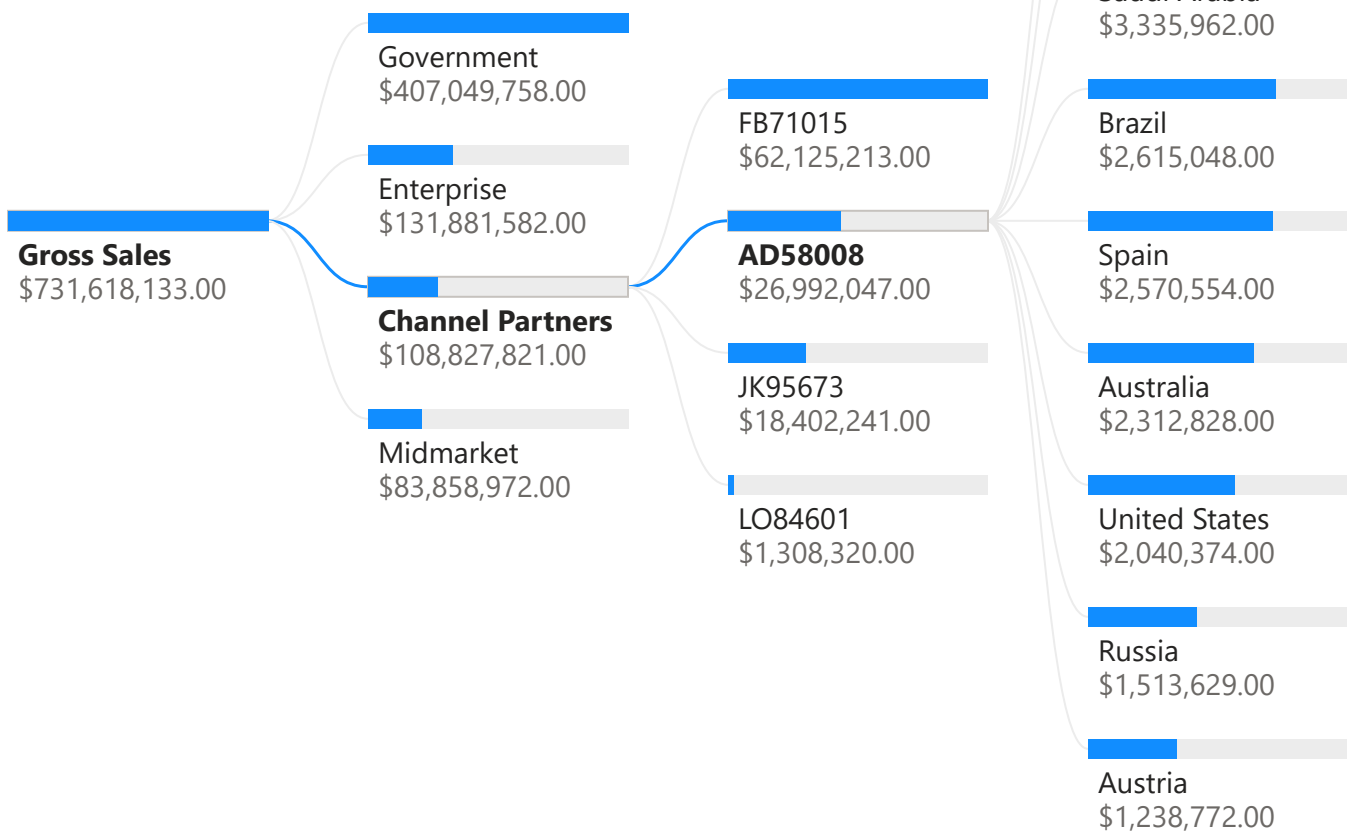
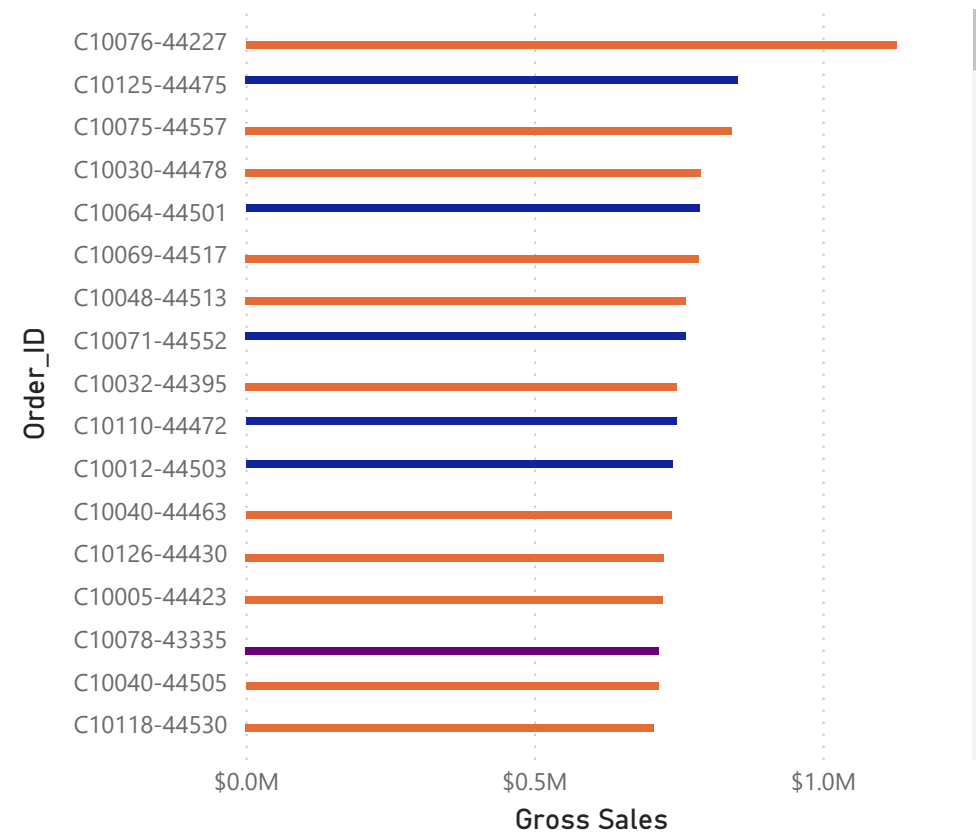
Top 10 sales by Purchase by pod



Showing results for Order ID and top 10 customer dim segment of customers by total gross sale



Segment ● Channel Partners ● Enterprise ● Government ● Midmarket





Key influencers Top segments



Product ID ▼

- ☐ AD58008
- ☐ FB71015
- ☐ JK95673
- ☐ LO84601

What influences Profit Margin to Decrease ▼ ?

When...

Product_ID is JK95673

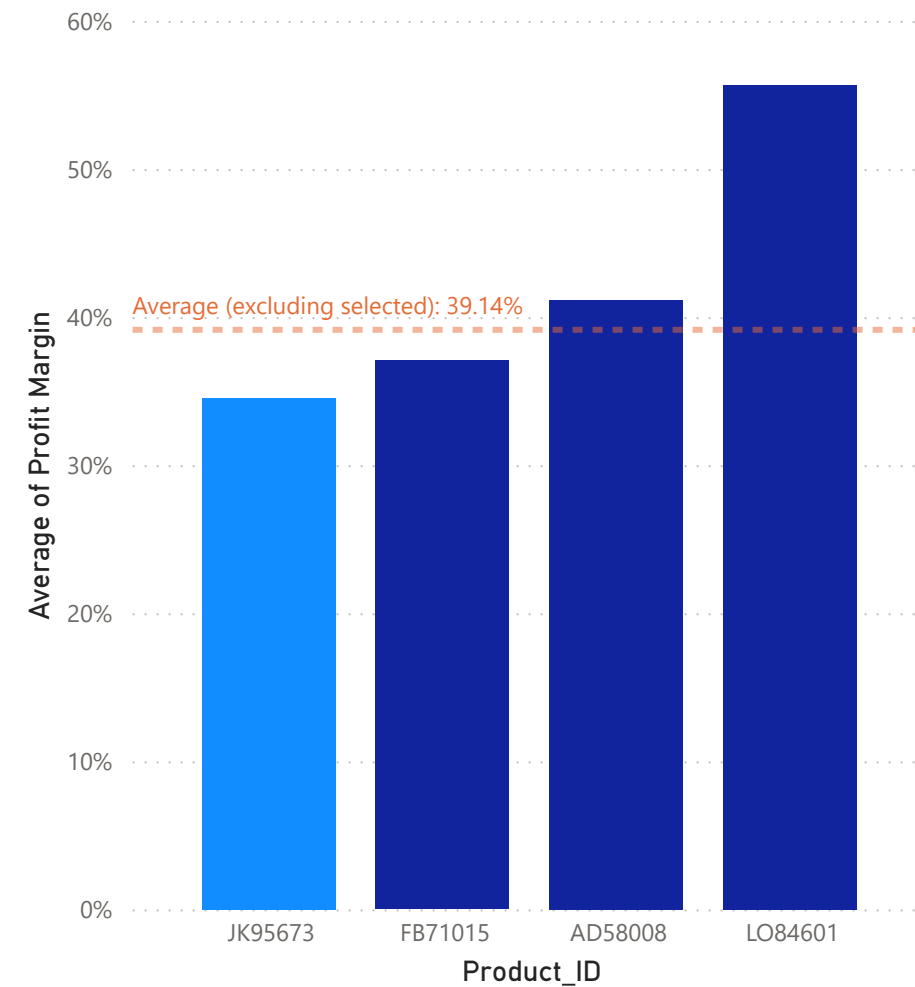
...the average of Profit Margin decreases by

5.80%

Product_ID is FB71015

2.70%

← Profit Margin is more likely to decrease when Product_ID is JK95673 than otherwise (on average).



☐ Only show values that are influencers