

- Q.27 What are the main cause of entrepreneurial failure.
  - Q.28 Explain the concept of JIT.
  - Q.29 Differentiate between the marketing and sales.
  - Q.30 Explain meaning and definition of accounting.
  - Q.31 Explain the factors that affect the motivation in an organization.
  - Q.32 How GST is helpful to citizens.
  - Q.33 Why assessment of demand and supply is important of any manufacturing unit.
  - Q.34 What do you understand by democratic leadership.
  - Q.35 Enlist the various functions of a leader.

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**5th Sem., Branch : Agri  
Sub. : Entrepreneurship Development & Management**

Time : 3 Hrs.

M.M. : 100

## **SECTION-A**

**Note: Multiple type Questions. All Questions are compulsory. (10x1=10)**

- Q.1 According to the use of technology, entrepreneurs can be classified as:

  - Technical Entrepreneurs
  - Professional Entrepreneurs
  - High tech Entrepreneurs
  - All of these

Q.2 Technical consultant organization provides help in

  - Gaining technical knowledge
  - Training programmes
  - All of these
  - None of these

Q.3 SIDBI, a whole Owned subsidiary of :

  - SBI
  - IDBI
  - ICICI
  - None of these

Q.4 The registration of a small scale industry can be

  - Permanent
  - Provisional
  - Both of these
  - None of these

- Q.5 In family ownership \_\_\_\_\_ has control over the enterprise.  
 a) Family                    b) Individual  
 c) Entrepreneur            d) None of these
- Q.6 Which of the following is not a mechanism of HRD.  
 a) Performance evaluating  
 b) Sales  
 c) Reward  
 d) Training
- Q.7 Proper time and motion study of the workers helps in easy determination:  
 a) Number of workers    b) Rate of doing work  
 c) Either A or B            d) Neither A or B
- Q.8 A person who has completed his eighteenth year of age is called  
 a) Child                    b) Adolescence  
 c) Adult                    d) All the these
- Q.9 Production tax is a  
 a) Direct tax              b) Indirect Tax  
 c) None of the above      d) Both A & B
- Q.10 In an organization, motivation is a function to be performed by  
 a) Technical personnel    b) Management  
 c) Workers                  d) None of the above

### **Section-B**

**Note: Objective type questions. All questions are compulsory.** **(10x1=10)**

- Q.11 Write Full form of SIDBI.  
 Q.12 Write Full form of NABARD.  
 Q.13 Write full form of KVIC.  
 Q.14 What is sole proprietorship.  
 Q.15 Environmental scanning.  
 Q.16 Need of market survey.  
 Q.17 What is close ended questions in any questionnaire.  
 Q.18 Henry foyal principal of management.  
 Q.19 Any two functions of management.  
 Q.20 Write two characteristic of leadership.

### **Section-C**

**Note: Short answer type Question. Attempt any twelve questions out of fifteen Questions.** **(12x5=60)**

- Q.21 Write a short note on district industry note.  
 Q.22 Explain the role of NABARD.  
 Q.23 Discuss the factors that affect motivation in an organization.  
 Q.24 Differentiate between fixed capital and working capital.  
 Q.25 What do you mean by copy write.  
 Q.26 What is excise duty.