

- Q.23 Explain different methods used for forecasting the demand of a product.
- Q.24 What are factors should be considered while making a final selection of the product to be manufactured?
- Q.25 Write the main contents of project report.
- Q.26 What are the functions of production department ?
- Q.27 What are important qualities of a good leader ?
- Q.28 What is the importance of an organization ?
- Q.29 What are the characteristics of a democratic leader ?
- Q.30 Write the objectives of H.R.D.
- Q.31 Write the functions of inventory control.
- Q.32 Write the need of advertising.
- Q.33 Explain objectives of GST.
- Q.34 What are the components of organization culture ?
- Q.35 Enlist the techniques of TQM.

SECTION-D

Note: Long answer type questions. Attempt any two questions out of three questions. (2x10=20)

- Q.36 Explain the various characteristics of an entrepreneur.
- Q.37 Explain various types of industrial organization structure.
- Q.38 Explain various elements of TQM.

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Roll No.

5th Sem / Agri.

Subject : Entrepreneurship Development and Management

Time : 3 Hrs.

M.M. : 100

SECTION-A

Note: Multiple choice questions. All questions are compulsory (10x1 = 10)

- Q.1 Entrepreneurs are-
- High\ risk takers
 - Moderate risk takers
 - Small risk takers
 - do not take risks
- Q.2 To become an entrepreneur one must have
- Money
 - Long experience
 - High education
 - Initiative to do something
- Q.3 " An effective leader can make ordinary people do extraordinary things" This statement was given by-
- Becon
 - Taylor
 - Drucker
 - Kelvin

- Q.4 More self-confidence is created among workers in
- Autocratic leadership
 - Democratic leadership
 - Free-rein leadership
 - All of the above
- Q.5 The recruitment of workers can be done from following sources-
- Advertising
 - Employment exchange
 - Labour union
 - All of the above
- Q.6 A management transfer its idea to subordinates through the following function
- Directing
 - Planning
 - Controlling
 - Motivation
- Q.7 The Following is a direct tax
- Sales tax
 - Income tax
 - Excise tax
 - Custom tax
- Q.8 Factors related to productions which are responsible for entrepreneurial failure.
- Poor raw material
 - Lack of technical knowledge
 - Both (a) and (b)
 - None of the above
- Q.9 Source of ethics is
- Religion
 - Cultural experience
 - Legal system
 - All of the above

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- Q.10 the primary goal of the financial management is
- To maximum the return
 - To minimum the risk
 - To maximum the wealth of owners
 - To maximize profile

SECTION-B

Note: Objective type questions. All questions are compulsory. (10x1=10)

- Q.11 Entrepreneurship is a goal oriented activity. (True/False) ?
- Q.12 What is partnership deed ?
- Q.13 What is full form of NSIC ?
- Q.14 Define responsibility.
- Q.15 The leader can give decision without consulting his subordinated (True/False) ?
- Q.16 Write the formula for E.O.Q.
- Q.17 To brand an article by trade-name or trade mark, advertising is not necessary.(True / False)
- Q.18 Who developed the concept of H.R.D ?
- Q.19 Define value.
- Q.20 Income is the difference between revenue and _____

SECTION-C

Note: Short answer type questions. Attempt any twelve questions out of fifteen questions. (12x5=60)

- Q.21 List the causes of failure on an entrepreneur.
- Q.22 What is NABARD ? What are its various functions ?

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