

- Q.22 Why is dress sense important in professional settings?
- Q.23 List some essentials of resume writing.
- Q.24 What are the features of a good presentation?
- Q.25 How do environmental determinants influence personality development?
- Q.26 Explain some barriers to effective communication.
- Q.27 Briefly explain the concept of communication skills.
- Q.28 Why is having good presentation skills important?
- Q.29 Write a short note on personal hygiene.
- Q.30 Discuss the importance of values in personal and professional life.
- Q.31 Name two qualities of a good leader.
- Q.32 What are the prerequisites for a successful interview?
- Q.33 Explain the concept of negative motivation.
- Q.34 Mention types of employability skills.
- Q.35 Define self-esteem. Explain its importance.

SECTION-D

- Note:** Long answer type questions. Attempt any two questions out of three questions. (2x10=20)
- Q.36 Discuss the role of environmental determinants in shaping an individual's personality development, providing specific examples of how both nature and nurture contribute to personality traits.
- Q.37 Describe the qualities that define a good leader, and provide real-world examples of leaders who embody these qualities. How do these leadership traits contribute to successful leadership?"
- Q.38 Explain the concept of public speaking in detail, highlighting its significance in personal and professional life, and provide tips for improving public speaking skills.

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3rd Sem / Branch : DMB , DBM (IPM)
Subject:- Personality development, Ethics and values /Personality dev. & interview Skills

Time : 3Hrs. M.M. : 100

SECTION-A

Note: Multiple choice questions. All questions are compulsory (10x1=10)

- Q.1 What is self-esteem?
- A type of leadership style
 - A measure of an individual's self-worth and self-value
 - A form of non-verbal communication
 - A type of personality trait
- Q.2 What are two common scopes of personality?
- Physical appearance and clothing style
 - Intrapersonal and interpersonal behavior
 - Intelligence and creativity
 - Leadership and management skills
- Q.3 What is verbal communication?
- Communication using body language
 - Communication through written words
 - Communication using spoken words
 - Communication through art and drawings
- Q.4 What does "eye contact" refer to in communication?
- Non-verbal communication involving the use of eyes to convey messages
 - A visual impairment in communication
 - The use of hand gestures in communication
 - A type of written communication

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- Q.5** Name two types of values.
a) Ethical and situational
b) Monetary and non-monetary
c) Personal and professional
d) Intrinsic and extrinsic
- Q.6** Why are ethics important in professional setting?
a) They enhance personal fashion sense.
b) They boost financial performance.
c) They improve physical health.
d) They promote trust and credibility.
- Q.7** What is negative motivation?
a) Motivation that focuses on positive reinforcement
b) Motivation driven by external rewards
c) Motivation based on avoiding negative consequences
d) Motivation derived from intrinsic factors
- Q.8** What is autocratic leadership ?
a) A leadership style that emphasizes teamwork and collaboration
b) A leadership style where the leader makes decisions unilaterally
c) A leadership style that encourages open communication
d) A leadership style that focuses on employee empowerment
- Q.9** What is the concept of public speaking ?
a) Speaking only to a small , private audience
b) Communicating effectively in one's native language
c) Addressing a large audience on a specific topic or issue
d) Talking to one self in public spaces

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- Q.10** Why is personal hygiene important?
a) It enhances one's fashion sense.
b) It promotes overall health and prevents illness.
c) It boosts knowledge.
d) It improves communication skills.

SECTION-B

Note: Objective type questions. All questions are compulsory. (10x1=10)

- Q.11** Public speaking is the act of addressing an audience with spoken words.(T/F)
- Q.12** Dress sense refers to how an individual chooses and wears clothing to reflect their. (T/F)
- Q.13** Personal style and appropriateness for the occasion . (T/F)
- Q.14** Two essentials of resume writing include clarity and relevance.(T/F)
- Q.15** Presentation involves delivering information to an audience in a structured and engaging manner. (T/F)
- Q.16** Values are beliefs and principles that guide an individual's behavior and decisions.(T/F)
- Q.17** Barriers to effective communication can hinder the exchange of ideas and information. (T/F)
- Q.18** Public speaking is the art of addressing a large audience in a persuasive and engaging manner. (T/F)
- Q.19** Presentation skills are important as they can enhance the impact and effectiveness of your communication. (T/F)
- Q.20** Personal hygiene is essential for maintaining physical health and well-being.(T/F)

SECTION-C

Note: Short answer type questions. Attempt any twelve questions out of fifteen questions. (12x5=60)

- Q.21** What is public speaking ? Why is it so important?

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