

- Q.25 Why sales forecasting is essential? Explain.
- Q.26 Discuss the functions of stores department & the duties of the storekeeper.
- Q.27 discuss the advantages of centralization & decentralization of stores.
- Q.28 Discuss the use of bin cards in store records.
- Q.29 Explain ABC analysis of Inventory.
- Q.30 Discuss the functions of inventories.
- Q.31 Discuss the various stages of inventory management.
- Q.32 How protection & physical verification of items are done in store.
- Q.33 Discuss the importance of material management.
- Q.34 How tender notices are prepared?
- Q.35 Write objectives & advantages of material handling in industries.

#### SECTION-D

- Note:** Long answer type questions. Attempt any two questions out of three questions. (2x10=20)
- Q.36 Explain the various types and uses of inventories in detail.
- Q.37 Discuss in detail the criteria to be adopted for the usage of various material handling equipments.
- Q.38 Explain material planning and various methods of forecasting in details.

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#### 6th Sem / Branch : Mech. Engg. (Production) Sub. : Material Procurement & Management

Time : 3Hrs.

M.M. : 100

#### SECTION-A

**Note:** Multiple choice questions. All questions are compulsory (10x1=10)

- Q.1 At breakeven point there is  
a) Profit  
b) Loss  
c) No profit or Loss  
d) None of these
- Q.2 Sales forecasting involves  
a) Sales planning  
b) Distribution channels  
c) Consumer demand  
d) All of the above
- Q.3 In any organization, profits depends mainly upon  
a) Production cost  
b) Production output  
c) Revenue  
d) All of the above
- Q.4 There are various methods to reduce cost of production, except  
a) Increase in production output

- b) Reduction in number of rejections
  - c) Maintaining maximum inventory levels
  - d) producing standardized products
- Q.5 In ABC analysis 'A' items are classified as - valued items.
- a) High                                      b) Medium
  - c) Low                                        d) Nil
- Q.6 The numbers of items grouped under 'B' category in ABC analysis will be about \_\_\_\_\_ %.
- a) 20%                                        b) 40%
  - c) 60%                                        d) 80%
- Q.7 In inventory control, the economic order quantity is the
- a) Highest level of inventory
  - b) Lot corresponding to break even point
  - c) Capacity of a plant to produce
  - d) Optimum lot size that will minimize the total inventory cost
- Q.8 Which of the following analysis is not associated with inventory management?
- a) ABC                                        b) EOQ
  - c) AOQ                                        d) VED
- Q.9 In P-system of inventory control
- a) Order quantity remains constant
  - b) Time between ordering remains constant
  - c) Re-order point remains constant
  - d) Production rate remains constant

- Q.10 At breakeven point
- a) Total expenses = Total revenue
  - b) Total expenses > Total revenue
  - c) Total expenses < Total revenue
  - d) Any of the above

### SECTION-B

**Note:** Objective type questions. All questions are compulsory. (10x1=10)

- Q.11 What is Purchasing?
- Q.12 Write the use of comparative statement.
- Q.13 What is Follow up?
- Q.14 Define Inspection.
- Q.15 What is SQC?
- Q.16 What do you mean by Work in process inventories?
- Q.17 Name two type of forecasting.
- Q.18 Write the use of screw conveyor.
- Q.19 Define fork trucks.
- Q.20 What is the use of pallets?

### SECTION-C

**Note:** Short answer type questions. Attempt any twelve questions out of fifteen questions. (12x5=60)

- Q.21 Write functions & principles of material handling in detail.
- Q.22 Discuss the need of statistical quality control.
- Q.23 Write purpose and objectives of inspection.
- Q.24 How codification & standardization of items is done? Explain.