

- Q.25 How would you overcome poverty in urban area in haryana?
- Q.26 Explain the concept of logistic Transportation.
- Q.27 Discuss the need of warehousing in a retailing business.
- Q.28 Mention any two types of warehouses and their merits also.
- Q.29 What are the major inputs and exports of India?
- Q.30 Give five measures to correct adverse balance of payment.
- Q.31 State the import Trade Procedure.
- Q.32 Give any five reasons for the Inflation in India.
- Q.33 Explain the various measures to overcome unemployment in India.
- Q.34 State any five characteristics of service industry.
- Q.35 Explain the reasons for creation of Black Money.

#### SECTION-D

- Note:** Long answer type questions. Attempt any two questions out of three questions. (2x10=20)
- Q.36 What is the prospects of International trade for the Indian businessman? Also mention the problems related to International Trade-
- Q.37 Explain the various measures should be taken to control inflation in Indian economy?
- Q.38 Explain the role of industry in the economic development of Haryana state during the last decade.

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#### Subject:- Business Environment

Time : 3Hrs.

M.M. : 100

#### SECTION-A

**Note:** Multiple choice questions. All questions are compulsory (10x1=10)

- Q.1 Which of the following is not a short term Finance source ;
- a) Trade credit                      b) Factoring
- c) Share capital                      d) Commercial paper
- Q.2 Which of the following is a part of export documents?
- a) Commercial Invoice    b) Bill of entry
- c) certificate of origin    d) Mate's receipt
- Q.3 Which of the following is not related with shipment in Export;
- a) Bill of lading                      b) Shipping Bill
- c) Mate's receipt                      d) Letter of credit
- Q.4 Which of the following documents are not required for obtaining an export license?
- a) IEC number
- b) letter of credit
- c) Bank A/C No
- d) Registration cum Membership No.

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- Q.5 Trading before and after the working hours is known as -  
 a) Insider Trading      b) Kerb Trading  
 c) Both a & b
- Q.6 Which of the following is a financial asset.  
 a) Shares      b) Debentures  
 c) Treasury Bill      d) All of above
- Q.7 A label which has only brand name of the product is called;  
 a) Brand Label      b) Grand label  
 c) Descriptive label
- Q.8 Which of the following is a component of physical distribution  
 a) Inventory      b) Transportation  
 c) Warehousing      d) All of above
- Q.9 Direct channel of marketing includes \_\_\_\_\_ marketing.  
 a) Face to Face      b) Over the Counter  
 c) Door to Door      d) All of above
- Q.10 Current assets are those assets which get converted into cash \_\_\_\_\_.  
 a) Within 06 months      b) Within one year  
 c) Between 01-03 years      d) Between 03-05 years

### SECTION-B

**Note:** Objective type questions. All questions are compulsory. (10x1=10)

- Q.11 GDR is traded in various international market.(T/F)

- Q.12 Factoring is an \_\_\_\_\_ source of borrowed fund.
- Q.13 International trade involves business between two or more countries. (T/F)
- Q.14 Withdrawal of status of 'legal tender' to the currency in circulation is \_\_\_\_\_
- Q.15 \_\_\_\_\_ environment refers to all those external factors relation with business & influence all business units in the same way.
- Q.16 McDonald and Wal-mart are two example of \_\_\_\_\_ business.
- Q.17 A document contain the bank guarantee of a bank to honour drafts drawn on it by an exporter is called \_\_\_\_\_
- Q.18 WTO established on January 01,1995. (T/F)
- Q.19 Market in which transactions in short term securities are made is known as \_\_\_\_\_.
- Q.20 Bonds which are issued outside the country is known as \_\_\_\_\_ Bond.

### SECTION-C

**Note:** Short answer type questions. Attempt any twelve questions out of fifteen questions. (12x5=60)

- Q.21 Explain Any Five components of Business environment.
- Q.22 State the factors of external environment of a business
- Q.23 Discuss the nature of business environment.
- Q.24 What suggestions can you give to reduce unemployment?