

Q.22 Explain perceptual process in brief.

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## SECTION-D

**Note:** Long answer type questions. Attempt any two questions out of three questions. (2x8=16)

Q.23 Explain following theories of learning:

- Classical conditioning theory
- Instrument conditioning theory

Q.24 Define personality ? What are determinants of personality?

Q.25 What are consequences of work stress? How to manage it?

## 1st Year / DBM

**Subject : Organizational Behaviour**

Time : 3 Hrs.

M.M. : 60

## SECTION-A

**Note:** Multiple choice questions. All questions are compulsory (6x1=6)

Q.1 Factors of OB includes:

- a) Environment      b) Technology  
c) Structure      d) All of the above

Q.2 Perception process includes following steps:

- a) Selection                      b) Organization
- c) Interpretation                d) All of the above

Q.3 Which of the following is not a biological factor of personality?

- a) Physique                      b) Intelligence
- c) Society                        d) Gender

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Q.4 Which one of the following is reason for group discussion?

- a) Security                      b) Status
- c) Power                        d) All of the above

Q.5 Which one of the following is not included in Motivator factor in Herzberg theory?

- a) Achievement                b) Recognition
- c) Growth                        d) Salary

Q.6 Which of the following comes on the top of pyramid of human needs given by Maslow?

- a) Physiological needs
- b) Safety needs
- c) Esteem needs
- d) Self actualization needs

### SECTION-B

**Note:** Objective/ Completion type questions. All questions are compulsory. (6x1=6)

Q.7 OB is change oriented (True/False)

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Q.8 Define attitude.

Q.9 Write 5 big traits of personality.

Q.10 Define group.

Q.11 What is learning.

Q.12 What is work stress.

### SECTION-C

**Note:** Short answer type questions. Attempt any eight questions out of ten questions. (8x4=32)

Q.13 Write four importance of OB.

Q.14 What are characteristics of personality?

Q.15 What are external factors effecting Selection in Perception process?

Q.16 Which factors influence attitude formation?

Q.17 Which factors influence learning.

Q.18 Why people form groups?

Q.19 Explain Herzberg's two factor theory of motivation.

Q.20 What are organizational stressors?

Q.21 Write four characteristics of organizational culture.

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