

- Q.15 Describe how technology is important in an organization.
- Q.16 What is importance of preception?
- Q.17 What is the defence mechanism?
- Q.18 Write meaning and definition of attitude.
- Q.19 What are the values what are its sources?
- Q.20 What is the difference between mission and vision?
- Q.21 Explain the term Strategy and Policies.
- Q.22 Explain the peer pressures what are its causes?

#### **SECTION-D**

**Note:** Long answer type questions. Attempt any two questions out of three questions. (2x8=16)

- Q.23 Explain in detail styles of leadership.
- Q.24 Explain the impact of individual personality on OB
- Q.25 Explain various aspects on inter personnel skills.

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**5th Sem / OMCA**  
**Subject : Organisational Behaviour and Personality Development**

Time : 3 Hrs. M.M. : 60

#### **SECTION-A**

**Note:** Multiple choice questions. All questions are compulsory (6x1=6)

- Q.1 The concept of avoidance of pain falls under:  
a) Primary motive      b) Achievement motive  
c) Power motive      d) Affiliation motive
- Q.2 Ego control the:  
a) Instincts that will be satisfied  
b) Selection of the feature of environment  
c) Gateway of actions  
d) All of the above
- Q.3 When any third party helps multiple other parties in order to resolve the conflicts they are facing, it is known as :

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- a) Mutation                  b) Mediation  
c) Cooperation              d) None of the above
- Q.4** Which of these factors affects personality?  
a) Culture                  b) Family  
c) Heredity                d) All of the above
- Q.5** How does an individual deal with stress?  
a) The self-concept        b) Self-motivation  
c) Regular exercise        d) Self-control
- Q.6** A mismatch between a personality and its organisation may lead to :  
a) loss of interest in work by members  
b) Low job satisfaction and morale  
c) Chaos and confusion  
d) All of the above
- Q.8** The desire of a human to be accepted by other fellows falls under Affiliation motive (T/F)
- Q.9** The result of the multiplication of expectancy and valence according to Vroom's theory is Management. (T/F)
- Q.10** The science of studying human behavior is sociology.(T/F)
- Q.11** Strategic planning as a broad concept consists of  
a) Corporate strategy and business startegy  
b) strategy formulation and strategy implementation  
c) inputs and outputs  
d) environmental analysis and internal analysis
- Q.12** According to Herzberg, which of the following is a maintenance factor?  
a) Salary                    b) Work itself  
c) Responsibility            d) Recognition

## **SECTION-B**

**Note:** Objective/ Completion type questions. All questions are compulsory. (6x1=6)

- Q.7** Which of these personality theories give recognition to the continuity of various personalities?  
a) Trait                    b) Humanistic  
c) Integrative            d) None of the above

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**Note:** Short answer type questions. Attempt any eight questions out of ten questions. (8x4=32)

- Q.13** Elaborate the importance of motivation in detail.
- Q.14** Explain managerial implications of groups dynamics.

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