

- Q.27 What are the main cause of entrepreneurial failure.
- Q.28 Explain the concept of JIT.
- Q.29 Differentiate between the marketing and sales.
- Q.30 Explain meaning and definition of accounting.
- Q.31 Explain the factors that affect the motivation in an organization.
- Q.32 How GST is helpful to citizens.
- Q.33 Why assessment of demand and supply is important of any manufacturing unit.
- Q.34 What do you understand by democratic leadership.
- Q.35 Enlist the various functions of a leader.

Section-D

Note: Long answer questions. Attempt any two question out of three Questions. (2x10=20)

- Q.36 Discuss the important functions of material management.
- Q.37 What are the various types of industrial organization structure? Explain in brief their advantages and limitations.
- Q.38 What do you mean by preliminary project report? Explain in brief.

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Roll No.

5th Sem., Branch : Agri
Sub. : Entrepreneurship Development & Management

Time : 3 Hrs.

M.M. : 100

SECTION-A

Note: Multiple type Questions. All Questions are compulsory. (10x1=10)

- Q.1 According to the use of technology, entrepreneurs can be classified as:
- Technical Entrepreneurs
 - Professional Entrepreneurs
 - High tech Entrepreneurs
 - All of these
- Q.2 Technical consultant organization provides help in
- Gaining technical knowledge
 - Training programmes
 - All of these
 - None of these
- Q.3 SIDBI, a whole Owned subsidiary of:
- SBI
 - IDBI
 - ICICI
 - None of these
- Q.4 The registration of a small scale industry can be
- Permanent
 - Provisional
 - Both of these
 - None of these

- Q.5 In family ownership _____ has control over the enterprise.
- a) Family b) Individual
c) Entrepreneur d) None of these
- Q.6 Which of the following is not a mechanism of HRD.
- a) Performance evaluating
b) Sales
c) Reward
d) Training
- Q.7 Proper time and motion study of the workers helps in easy determination:
- a) Number of workers b) Rate of doing work
c) Either A or B d) Neither A or B
- Q.8 A person who has completed his eighteenth year of age is called
- a) Child b) Adolescence
c) Adult d) All the these
- Q.9 Production tax is a
- a) Direct tax b) Indirect Tax
c) None of the above d) Both A & B
- Q.10 In an organization, motivation is a function to be performed by
- a) Technical personnel b) Management
c) Workers d) None of the above

Section-B

Note: Objective type questions. All questions are compulsory. (10x1=10)

- Q.11 Write Full form of SIDBI.
- Q.12 Write Full form of NABARD.
- Q.13 Write full form of KVIC.
- Q.14 What is sole proprietorship.
- Q.15 Environmental scanning.
- Q.16 Need of market survey.
- Q.17 What is close ended questions in any questionnaire.
- Q.18 Henry foyal principal of management.
- Q.19 Any two functions of management.
- Q.20 Write two characteristic of leadership.

Section-C

Note: Short answer type Question. Attempt any twelve questions out of fifteen Questions. (12x5=60)

- Q.21 Write a short note on district industry note.
- Q.22 Explain the role of NABARD.
- Q.23 Discuss the factors that affect motivation in an organization.
- Q.24 Differentiate between fixed capital and working capital.
- Q.25 What do you mean by copy write.
- Q.26 What is excise duty.