

- Q.23 Explain different methods used for forecasting the demand of a product.
- Q.24 What are factors should be considered while making a final selection of the product to be manufactured?
- Q.25 Write the main contents of project report.
- Q.26 What are the functions of production department ?
- Q.27 What are important qualities of a good leader ?
- Q.28 What is the importance of an organization ?
- Q.29 What are the characteristics of a democratic leader ?
- Q.30 Write the objectives of H.R.D.
- Q.31 Write the functions of inventory control.
- Q.32 Write the need of advertising.
- Q.33 Explain objectives of GST.
- Q.34 What are the components of organization culture ?
- Q.35 Enlist the techniques of TQM.

SECTION-D

Note: Long answer type questions. Attempt any two questions out of three questions. (2x10=20)

- Q.36 Explain the various characteristics of an entrepreneur.
- Q.37 Explain various types of industrial organization structure.
- Q.38 Explain various elements of TQM.

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5th Sem / Agri.

Subject : Entrepreneurship Development and Management

Time : 3 Hrs.

M.M. : 100

SECTION-A

Note: Multiple choice questions. All questions are compulsory (10x1=10)

- Q.1 Entrepreneurs are-
- a) High\ risk takers
 - b) Moderate risk takers
 - c) Small risk takers
 - d) do not take risks
- Q.2 To become an entrepreneur one must have
- a) Money
 - b) Long experience
 - c) High education
 - d) Initiative to do something
- Q.3 " An effective leader can make ordinary people do extraordinary things" This statement was given by-
- a) Becon
 - b) Taylor
 - c) Drucker
 - d) Kelvin

- Q.4 More self-confidence is created among workers in
a) Autocratic leadership
b) Democratic leadership
c) Free-rein leadership
d) All of the above
- Q.5 The recruitment of workers can be done from following sources-
a) Advertising
b) Employment exchange
c) Labour union
d) All of the above
- Q.6 A management transfer its idea to subordinates through the following function
a) Directing b) Planning
c) Controlling d) Motivation
- Q.7 The Following is a direct tax
a) Sales tax b) Income tax
c) Excise tax d) Custom tax
- Q.8 Factors related to productions which are responsible for entrepreneurial failure.
a) Poor raw material
b) Lack of technical knowledge
c) Both (a) and (b)
d) None of the above
- Q.9 Source of ethics is
a) Religion b) Cultural experience
c) Legal system d) All of the above

- Q.10 the primary goal of the financial management is
a) To maximum the return
b) To minimum the risk
c) To maximum the wealth of owners
d) To maximize profile

SECTION-B

- Note:** Objective type questions. All questions are compulsory. (10x1=10)
- Q.11 Entrepreneurship is a goal oriented activity. (True/False) ?
- Q.12 What is partnership deed ?
- Q.13 What is full form of NSIC ?
- Q.14 Define responsibility.
- Q.15 The leader can give decision without consulting his subordinated (True/False) ?
- Q.16 Write the formula for E.O.Q.
- Q.17 To brand an article by trade-name or trade mark, advertising is not necessary.(True / False)
- Q.18 Who developed the concept of H.R.D ?
- Q.19 Define value.
- Q.20 Income is the difference between revenue and _____

SECTION-C

- Note:** Short answer type questions. Attempt any twelve questions out of fifteen questions. (12x5=60)
- Q.21 List the causes of failure on an entrepreneur.
- Q.22 What is NABARD ? What are its various functions ?