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**6th Sem / Agri (5th Sem), Auto, Chem, P&P, Civil, Comp, Eltx, Elect, Food Tech, IC, IT, Mech, Mecatronics, Med. Eltx (4th/6th Sem), Plastic, Prod, Text. Proc, Text. Tech., EI, GE, CNC, CAD/CAM. Found. & Forg., Brick Tech., Const. Mgmt, Text. Chem, Power Station Engg., Power Eltx, Elect & Eltx Engg., Chem Engg. (Spl. Paint Tech.), Rubber Tech, Chem Engg ( Spl Polymer Tech), Mech. Engg. (Fabrication Tech.), Fire Tech. & Safety, MEch (CAD/CAM Design & Robotics), AME**

**Subject:- Entrepreneurship Development and Management**

Time : 3Hrs.

M.M. : 100

### SECTION-A

**Note:** Multiple choice questions. All questions are compulsory (10x1=10)

- Q.1 Entrepreneurship is (CO1)  
a) An economic activity b) a dynamic function  
c) a goal oriented activity d) all of these
- Q.2 NABARD was established in (CO2)  
a) 1980 b) 1982  
c) 1990 d) 1996
- Q.3 Societies Registration Act was incorporated in the year (CO4)  
a) 1952 b) 1974  
c) 1960 d) 1980
- Q.4 Which type of industry is labourintensive? (CO3)  
a) export-oriented industry  
b) small scale industry  
c) heavy industry  
d) none of these

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Q.5 Project appraisal means (CO5)

- a) Project planning  
b) project execution  
c) assessment of the project  
d) project financing

Q.6 Management is (CO4)

- a) an art  
b) a science  
c) an art as well as a science  
d) none of these

Q.7 Which is not the function of management? (CO5)

- a) Planning b) Staffing  
c) Advocating d) Directing

Q.8 Following is a direct tax (CO6)

- a) Sale tax b) Excise duty  
c) Custom duty d) Income tax

Q.9 How many components are there of biosphere (CO7)

- a) 2 b) 3  
c) 4 d) 6

Q.10 Industrial Dispute Act was passed in (CO9)

- a) 1942 b) 1947  
c) 1952 d) 1965

### SECTION-B

**Note:** Objective type questions. All questions are compulsory. (10x1=10)

- Q.11 An entrepreneur is one who assumes the \_\_\_\_\_ and \_\_\_\_\_ of business. (CO1)
- Q.12 NSIC was established in \_\_\_\_\_. (CO2)

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- Q.13 \_\_\_\_\_ provides guidance for setting up khadi & village units. (CO2)
- Q.14 Management is an art and \_\_\_\_\_. (CO4)
- Q.15 Labour laws protects the \_\_\_\_\_ of workers. (CO2)
- Q.16 TQM is needed for the \_\_\_\_\_ of best organization. (CO9)
- Q.17 Motivation is a \_\_\_\_\_ concept. (CO5)
- Q.18 Define IPR. (CO9)
- Q.19 Define market survey. (CO2)
- Q.20 GST stands for \_\_\_\_\_. (CO6)

### SECTION-C

**Note:** Short answer type questions. Attempt any twelve questions out of fifteen questions. (12x5=60)

- Q.21 Explain briefly double entry system of book keeping. (CO8)
- Q.22 Explain is the need of performance appraisal in an organization? (CO5)
- Q.23 Describe the need of JIT. (CO9)
- Q.24 Discuss the importance of Balance sheet in Business management. (CO9)
- Q.25 Write a short note on STEP. (CO8)
- Q.26 What are different types of market survey? (CO2)
- Q.27 Describe Maslow's theory of motivation. (CO8)
- Q.28 Write short note on training methods. (CO3)
- Q.29 Write down various functions of management. (CO4)
- Q.30 Write a short note on income tax and GST in India. (CO6)

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- Q.31 Describe ABC analysis in detail. (CO9)
- Q.32 What strategy should be adopted for entrepreneurship? (CO1)
- Q.33 What do you understand by the term project viability. (CO3)
- Q.34 What do you understand by the term human resources development? Write down its objectives. (CO6)
- Q.35 What is difference between direct and indirect taxes? (CO6)

### SECTION-D

**Note:** Long answer type questions. Attempt any two questions out of three questions. (2x10=20)

- Q.36 Explain the concept, functions and characteristics of an entrepreneur. What is its significance. (CO1)
- Q.37 Briefly describe the steps involved in planning and establishing a small scale industry. (CO3)
- Q.38 a) What are the components of work culture? (CO7,6)
- b) Explain the objectives of financial management

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