

Amish Sharma

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Career Summary

With over 4 years of experience in sales and customer relationship management, I am a full-stack developer with the technical skills and communication abilities to effectively collaborate with cross-functional teams. I am dedicated to delivering exceptional results and building positive relationships with clients.

Core Competencies:

Sales Expertise
Full-Stax Development Proficiency
Customer Needs Analysis

Solution Presentation and Negotiation
Technical Problem-Solving
Team Management and Adaptability

Professional Experience

EDGE FITNESS CLUBS LLC, Saint Louis, MO

Sales Specialist, 03/2021-Present

Proven track record of consistently exceeding sales targets, with experience selling over 1,000 memberships and achieving top sales performer status multiple times.

- Skilled in identifying and nurturing relationships with high-value clients, resulting in a strong network of VIPs (referrals).
- Exceptional communication and negotiation skills, with the ability to understand and meet the needs of a diverse range of customers.

GOTOLIQUORSTORE, Saint Louis, MO

Sales and Marketing Specialist, 07/2020-03/2021

Created and fostered business-to business relationships, leading to expanded partnerships and increased sales opportunities.

- Built and maintained relationships with key clients, resulting in increased sales and customer loyalty.
- Led cross-functional teams to achieve project goals and deliver high-quality results on tight deadlines.

Education and Credentials

Certification of Completion, Full-Stax Web Development

WASHINGTON UNIVERSITY IN SAINT LOUIS, Saint Louis, MO

High School Diploma

PATTONVILLE HIGH SCHOOL, Saint Louis, MO

Technical Proficiencies: Microsoft Office Suite (Excel, Word, Access, PowerPoint), SQL Server, JavaScript, HTML, CSS, Express, Git, Heroku