HIMANSHU RAMESH AGARWAL

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EDUCATION

2022 - 2023   **London Business School, London, UK**
Masters in Management (MiM)
Consulting projects:
- Project Aasha x Wheeler Institute (fully funded by LBS, India): Selected from a pool of 500 applicants to create a growth strategy for Head Held High - a nonprofit reducing the economic barriers faced by youth
- LondonLAB Project - Google (London): Analysed the latest market trends shaping the revenue growth strategy for local businesses in the UK leading to a 15% boost in sales

2018 - 2022   **Vellore Institute of Technology, Vellore, India**
Bachelor of Technology in Computer Science & Engineering
Grade: 9.21/10
- Ranked in the top 1% in the Semester Abroad Program at NTU, Singapore. Led fintech project utilizing algorithmic prediction models for cryptocurrency, aiming to make investment tools accessible.
- Published a study on Diabetic Retinopathy Detection using machine learning, achieving 82% accuracy to support diabetic patients by mitigating the risks of blindness through early detection

WORK EXPERIENCE

2024 - 2024   **Venture Capital Analyst**
Albion Capital, London, UK
UK based VC fund investing from Seed to Series B in B2B Technology (AI, SaaS, healthtech, fintech, Deeptech)
- Streamlined investor communication workflows through CRM enhancements, enabling data-driven analysis and improving the accuracy of quarterly board reporting
- Developed automation tools for managing distribution lists, resulting in a more efficient portfolio management process and improved communication between investors and founders, saving around 10% of time
- Supported the creation of due diligence materials, alongside executive summaries and RFPs for the investment committee, ensuring timely and accurate reporting

2023 - 2024   **Investment Associate**
AI Forge, London, UK
A 12-week incubator programme to accelerate the growth of pre-seed AI startups solving real-world problems
- Enhanced deal flow and boosted efficiency by 10% using Python-based AI automation, critical for early-stage AI startups.
- Facilitated financial modelling, and investor deck preparation for 12 portfolio companies and assisted with investor outreach, meeting preparation leading to successful fundraising round
- Established ties with LPs spanning VCs and EIS funds, organising roadshows, investor weeks, and an exclusive pitch event in collaboration with Astra Angel Syndicate attended by 50+ high profile investors
- Led the development of marketing collateral for investor outreach campaigns, managed the CRM, and prepared collateral for investor updates and events, resulting in boosted engagement with over 100 diverse investors during conferences and AGMs

2020 - 2022   **Product Analyst & AI Solutions Engineer**
Algo8 AI, Hyderabad, India
AI-powered B2B SaaS solutions driving business productivity, sustainability, and growth
- Analysed complex data using SQL and Python, generating custom reports and insights for senior management, including ESG updates and performance summaries, enabling informed decision-making
- Spearheaded a 4-person team, collaborating with the product team to deliver AI solutions, extending the client's product lifespan by 2 years and reducing carbon emissions by 2%

ADDITIONAL INFORMATION

Leadership   Generated over 200 leads for a leading Argentina based edtech startup (POK) during the UK's largest edtech event, BETT, in Jan 2023, facilitating expansion operations in the UK during a part-time sales project
Crafted investor decks and conducted in-depth market research, playing a key role in a £5M seed fundraising round for an African HR tech startup during my time as a Strategy & Operations Intern at First Impact Partners

Skills   Data Analysis, Market Research, Due Diligence, Statistical analysis, Algorithm design, Reporting Writing, Financial Modelling, SQL,C++, Python, Salesforce CRM, Microsoft Excel, Powerpoint

Certifications   BCG Market Research, Bloomberg Market Concepts, Techstars Venture Deals, Google Cloud

Interests   Travelling (10/195), fitness (shed 25 kgs in the last 2 years), learning languages (English, Spanish, Hindi), and analysing football records