



MOHD WASEEMUDDIN

Salesforce Developer

PROFILE

Seeking challenging and growth-oriented assignment with in progressive account in the organization.

Have an excellent track record of successful project deliveries and maintaining client relationship, self-motivated team player with a result oriented management style, excellent communication and management skills, with strong technical and analytical abilities.

CONTACT

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(+91) 7013-230-597

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Waseem.sfdc1@gmail.com

ACHIEVEMENTS

- Won Gold Medal for my performance in Intermediate
- Secured 9 Super Batches in Salesforce Trailheads
- Secured Ranger rank in Salesforce

Active Visa's

- USA B1/B2 (Valid till 2026)

CERTIFICATION



PROFESSIONAL SUMMARY

- Overall **8.5 years** of experience in IT industry
- Working as **Salesforce Admin/Developer** from past 8.4 years using Visualforce and Apex, Lightning components and administrative tools as Developer and Administrator.
- Handling Deployment using **SFDX, Jenkins, ChangeSet, WorkBench, Copado**
- Experience in capturing client requirement, Designing Solutions using standard, custom approach and Development, Configuration, Implementation of Salesforce applications
- Experienced working with **Field Service Lightning (FSL)**
- Experienced in working with **Salesforce CPQ** and **Adobe EchoSign** for Salesforce
- Experienced in Integrations with marketing platform like **HubSpot**.
- Experienced in developing Custom **CTI integration** solution
- Experienced in **Lightning Development** using **Aura Framework, SLDS, JavaScript** and Lightning Customizations
- Extensive experience in developing **APEX classes**, Triggers, Visual Force pages, Controllers and Integration with other system using **API's**
- Proficiency in administrative tasks like creating **Entitlements, Milestones**, Omni Channel setup, Service Console modeling, Security setup, Automation and Approvals, Custom Objects, Fields, Record Types, **Salesforce communities** Reports & Dashboards in both Classic and Lightning,

SKILLS

Salesforce Technologies	Lightning Development, SOQL, SOSL, Apex Trigger, Apex Class, Visualforce Page, WorkFlow, Process Builder, Approval process, Report & Dashboard, Entitlement, Milestones.
Salesforce Packages	Salesforce CPQ, Field Service Lightning, Copado, Adobe Echosign
Languages	Apex, JavaScript, HTML, Visualforce
Tools Used	Visual Studio Code, Apex Data Loader, JIRA, Eclipse IDE, Workbench
Software Methodology	Waterfall model, Agile.

WORK EXPERIENCE

Company	Designation	Duration
ValueLabs	Salesforce Architect	26-Oct-2018 – Till Date
Capgemini	Associate Consultant	09-Mar-2017 - 25-Oct-2018
CSC	Software Developer	09-Sept-2014 - 03-Mar-2017

SUMMARY OF PROJECTS

Client : Citation

Project Description: Citation provides Health and Safety support and HR & Employment Law services for UK businesses. Over 20000 clients rely on citations legal experts for 24/7 Service. Citation uses Salesforce to manage all customer interaction and order management to contract creation.

Roles and Responsibilities:

- Understanding the requirements and proposing the appropriate solution model for requirements and sizing it.
- Copado for managing deployments CI/CD
- FSL (Field Service Lightning)
- Developing the functionality using standard salesforce tools, automation and/or using Apex code
- Developing the Lightning components based on the requirements using SLDS in lightning enabled Org
- Making changes to existing VF pages based on the requirements
- Making Org ready for Migration to Lightning by changing the unsupported components in lightning to appropriate solution model of Lightning
- Making Changes on top of Salesforce CPQ to meet the client requirements
- Developing Customizable and Code based templates for Adobe Echo sign
- Using GIT, VS-Code, and Salesforce CLI for Source code model based building.

Client : EPM

Project : Salesforce –HubSpot Integration, EPM Sales Process Development

Project Description: EPM is an accredited and national award winning education services, EPM business support more than 1,600 schools, academies and multi-academy trusts (MATs) nationwide providing HR, Payroll & Pensions, Safeguarding and Health & Safety. EPM uses Sales Cloud functionality of Salesforce to manage, convert Lead/Prospects and Order processing with Hubspot for Marketing.

Roles and Responsibilities:

- Integrating Hubspot and Salesforce for seamless data transmission between two systems
- Providing ability of selective integration, such that only the desired data is being synchronized
- Understanding the requirement and developing design and implementing in the org
- Interacting with the client to discuss on design implementation strategy
- Providing the channel that would selectively pass salesforce record for processing to Hubspot
- Providing the ability in Salesforce to trigger Hubspot workflows
- Data Synchronization for existing data, setting up duplicate rules to avoid sync errors.

- Proposing the proper solution to achieve the target result and providing with estimates
- Developing Lightning components using Aura framework and SLDS design
- Writing Apex Classes and Triggers to achieve the desired functionality
- Automating the process using Process Builders, Email alerts and FLOW builder
- Creating necessary formula fields and validation rules, custom objects, layouts and record types
- Setting up security model using Profiles, Roles, OWD and Sharing settings
- Building Custom report types, Reports and Dashboards
- Building VF page to using in EchoSign agreement documents
- Deploying code using Workbench

Client : Sodexo

Project : Salesforce CTI

Project Description: Sodexo is a food services and facilities management company, which provides Meal card, Fuel card, Resto pass and voucher service to different consumers and companies around the globe. Service Cloud is used by Sodexo to manage all the Service functionality to its clients, partners and consumers.

Roles and Responsibilities:

- Understanding the requirement by interacting with the client and proposing the solution to achieve the target result and providing with estimates
- Designing Service cloud console as per the requirement so that Agents can do their task with minimal manual work
- Configuring Salesforce CTI, so that agents can handle the interaction with customers from salesforce providing all the required information which can help in faster issue resolutions
- Designing Case management functionality and building automation around it.
- Developing Entitlements, and Milestones to track SLA's
- Building Omni channel setup and routing mechanism
- Configuring the security model so that data is visible to intended users.
- Building REST API's classes to expose the desired details of case to end users on other systems.

Client : Kemper

Project : Right Price Web Blaze Rule Engine

Project Description: RPW is the front end application for KEMPER used by agents and underwriters to create quotes and issue policies. It manages the Underwriting Guidelines, State specific Rule Implementations and has integration with Rating engine for Kemper personal lines insurance products personal Auto and Home owners. Blaze rule engine was implemented to track all the errors encountered during underwriting and policy issuance process

Roles and Responsibilities:

- Performed as Administrator & Developer roles.
- Developed several Apex Triggers, Classes and Visual Force Pages.
- Worked on various salesforce.com standard objects like Accounts, Contacts, Cases, Leads, Campaigns, Reports and Dashboards
- Developed automated workflows and approval processes for sales opportunities.
- Created Custom Profiles, Public Groups and Roles to distribute user rights and functionality
- Loaded data into SFDC using Data loader and migrated several legacy applications to the Force.com Platform.
- Involved in writing Test Cases for Classes and Triggers and code deployments.

EDUCATION

Course	College	Percentage	Year
Bachelor of Technology (B.Tech)	Vijay Rural Engineering College	78.13%	2013
Intermediate Education	Sri Narayana Junior College	94.2 %	2009
S.S.C	Golden Jubilee High School	78.15%	2007

PERSONAL DETAILS

Name	Mohd Waseemuddin
Date of Birth	17-05-1992
Status	Married
Permanent Address	H.no: 1-5-73, Phulong street, Nizamabad
Father Name	Mohd Khatib Moinuddin
Language	English, Hindi, Telugu
Nationality	Indian
Passport No	L5399605 (Valid till 10/2023)
Current Valid Visa	USA B1/B2 (Valid till 06/2026)

I hearby declare that all the information provided is correct to the best of my knowledge.

Yours Faithfully

Mohd Waseemuddin